

Press release 30 November 2018

## Nobina concludes acquisition of De Blaa Omnibusser

Nobina has today concluded the acquisition of the public transport company **DBO Busser Holding A/S “De Blaa Omnibusser”** in Denmark. The acquisition is in line with Nobina’s strategy to grow in the Nordic market and the transaction will contribute three new contracts with annual sales of about DKK 160 million.

As announced on 31 October, Nobina has agreed to acquire De Blaa Omnibusser in Denmark. The acquisition encompasses a business with approximately 65 buses and 225 employees in tendered regular services in north Zealand. The purchase price of DKK 210 million on a cash and debt-free basis will be paid in cash on the date of the transfer of holdings.

Over the past five years, De Blaa Omnibusser has demonstrated stable sales and profitability with an average EBT margin of approximately 16 per cent. The company reported sales of DKK 158 million in 2017. The acquisition will create growth and is expected to make a positive contribution to the Group’s earnings and margin from takeover.

Nobina’s operations in Denmark are currently concentrated to Zealand where the acquisition of De Blaa Omnibusser will strengthen Nobina’s market share and improve Nobina’s opportunity to provide qualitative and scalable bus solutions to society and customers. De Blaa Omnibusser is a privately-owned public transport company with a profitable contract portfolio that extends until 2026.

The acquisition will be consolidated into Nobina as of November 30.

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### About Nobina

Nobina is the largest and most experienced public bus transport service provider in the Nordic region. The company’s expertise in prospecting, tendering and active management of public bus transport contracts in combination with long-term delivery quality makes Nobina the industry leader in terms of profitability, development and initiatives that promote a healthier industry.

Every day, Nobina ensures that close to one million people arrive at work, school or other activities by delivering contracted public bus transport services in Sweden, Norway, Finland and Denmark.

In addition, Nobina offers special public transport services under the brand Samtrans in the Swedish market.



The company has sales exceeding SEK 9 billion (2017/18), more than 11,000 employees, and is headquartered in Solna, Stockholm. For more information, see Nobina's website: [www.nobina.com](http://www.nobina.com)