



Flexenclosure expands in Southeast Asia with new eCentre data centre order for Globe Telecom

Flexenclosure, a designer and manufacturer of prefabricated data centres and telecom site power systems, has received a multi-million dollar **eCentre** data centre order for **Globe Telecom** in the Philippines. The facility will be deployed on the southern island of Mindanao.

Prefabrication of the eCentre has commenced at Flexenclosure's manufacturing plant in Sweden, where it will also be tested before being shipped to the Philippines for construction on site. It is expected to be commissioned and fully operational early in the third quarter of this year.

Flexenclosure has teamed up with **Orissa Wicomm**, to deliver the new facility, with Manila-based Orissa providing system integration and ongoing support once it is operational.

"We are committed to delivering market-leading services to our customers; on the network infrastructure side, this means flexible, modular and low cost," said Gil Genio, Chief Technology and Information Officer/Chief Strategy Officer of Globe Telecom. "Our new data centre in Mindanao is part of our network build to ramp up capacity and provide innovative services to our growing broadband, enterprise and consumer market segments. It employs this modular architecture that allows us to rapidly add infrastructure with growth."

Momentum in Asia Pacific

The project is Flexenclosure's first in the Philippines and adds to a fast-growing list of **deployments** in emerging markets in around the world. The Asia Pacific region in particular has shown significant growth, with Flexenclosure expanding its footprint with recent orders in Australia and a number of Pacific island nations. The company also has a strong and long-standing presence in the Myanmar telecom site power system market.

"With new projects in **Australia, Palau, Samoa, Fiji** and **Myanmar**, 2017 was a year of major expansion for us in Asia Pacific," said David King, CEO, Flexenclosure. "This latest project with Globe Telecom and Orissa Wicomm in the Philippines marks the start of what we expect will be another year of significant growth in the region."

Orissa Wicomm is already a major player in the Philippines telecommunications market – offering nationwide service coverage – and is a perfect partner for this project.

"From Day 1 we have established a very close and collaborative working relationship with Flexenclosure," said Ruben Kamalaruben, Acting COO, Orissa Wicomm. "With our complimentary capabilities and our focus on providing only the best solutions for our customers, we look forward to delivering more projects together in the Philippines."

For additional information please contact:

David King
CEO, Flexenclosure
Phone: +46 (510) 427 000
Email: david.king@flexenclosure.com

Ruben Kamalaruben
Acting COO, Orissa Wicomm
Phone: +6 010 420 3731
Email: ruben@orissawicomm.com

About Flexenclosure:

Flexenclosure provides sustainable Internet infrastructure – designing and manufacturing prefabricated data centres and intelligent power management systems for the ICT industry. The company provides systems that are fully integrated, modular, factory tested for reliability, adaptable to local conditions and quick to install.

eSite x10 is the world's first power system purpose-built for outdoor telecom sites and to outdoor telecom standards. It is a patented, sealed, tamper-proof unit with passive convection cooling, no filters, no moving parts and it requires no maintenance. eSite x10 is the future of telecom site power.

eCentre is a state-of-the art, custom-designed, prefabricated and pre-integrated data centre building that is fast to deploy, energy efficient and fully future proofed. With its flexible and easily expandable white space, eCentre enables highly capital efficient data centre deployments and has been certified up to Tier IV level.

Flexenclosure was founded in 1989. The company is based in Vara, Sweden, headquartered in Stockholm and has additional offices in Malaysia, Mexico, Myanmar, Nigeria and South Africa. Customers include ACS, Airtel, Apollo Towers, IHS Towers, Millicom, MTN, Vodacom and Zain.

www.flexenclosure.com

About Orissa Wicomm

Orissa Wicomm (M) Sdn Bhd, through its partnerships, is positioned to deliver a wide array of products and solutions to customers with a

myriad of needs and requirements. The goal is to deliver world class cutting-edge technology solutions at an affordable cost.

With the tremendous economic growth in the Asia Pacific region, Orissa Wicomm was set up to focus on the Telecommunication & Industrial market segments. Located in Kuala Lumpur and in Manila, Orissa Wicomm is positioned on an excellent platform for developing new opportunities with the latest technologies from around the globe.

The company's strength lies in its ability to customize solutions for any type of application based on the customer's requirements. With its vast experience and understanding of the specifications and complexities within the Telecommunication & Industrial segments, the goal is to provide complete integration of system solutions to exceed customer expectations.

The company provides end-to-end solutions including consultation, supply, delivery, installation and commissioning.

See www.orissawicomm.com

About Globe

Globe Telecom is a leading full service telecommunications company in the Philippines, serving the needs of consumers and businesses across an entire suite of products and services including mobile, fixed, broadband, data connections, internet and managed services. Its principals are Ayala Corporation and SingTel who are acknowledged industry leaders in the country and in the region. For more information, visit www.globe.com.ph. Follow us on Twitter: <http://twitter.com/talk2Globe> and Facebook: <http://facebook.com/GlobePH>