



nilar

Nilar welcomes new partner in Germany, Switzerland and Austria

Nilar - An innovative provider of energy storage solutions - has signed a contract with NIFE, an energy company to start distributing Nilar energy storage solutions in Europe. NIFE is a well-renowned supplier of green solutions for the energy market in Germany, Switzerland and Austria.

According to Nilar CEO Marcus Wigren "Germany is one of the largest and most innovative markets for energy storage solutions. A lot of investments are being made both publicly and commercially, and together with our new partner NIFE we hope to increase our market share, both there and in Switzerland and Austria."

The partnership has already begun to show dividends. Nilar has received its first order from NIFE for the delivery of energy storages for residential applications in Germany. Three 24 kWh units will be shipped to NIFE at the end of June this year.

"The timing for this new agreement couldn't be better," continues Wigren. "We recently supplied the Swiss Polytechnique Fédérale de Lausanne with a 72 kWh solution to help power an industrial application together with a solar PV system located on the university roof. This is yet another sign of the maturity of the German speaking market, and I expect to see many more applications utilising the Nilar energy storage solution in the not so distant future."

Nilar's presence in Germany has also been noted by the industry as the company has attended three energy storage trade fairs so far this year. This high-profile presence is all part of the company's goal of increased market share in the region.

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Nilar is the leading provider of energy storage solution for today's infrastructure. The unique bi-polar construction of the battery pack provides reliable storage and a stable power supply from a lighter, safer and greener unit. Furthermore, the modular design allows packs to be coupled in parallel and series to deliver the power and capacity required to meet the needs of smart grid, telecom base stations, home solutions and other applications.

Since it was founded by leading experts from the battery industry, Nilar has always sought to challenge the norms of the industry. From its two R&D departments in the USA and Sweden, the company has revolutionized energy storage and power supply technology. Today, manufacturing is handled at the company's state-of-the-art factory in Sweden.