



Waystream increases its partner network on the Danish market

Waystream continues to grow its partner network in a steady pace. The latest edition is the Danish company Infowise.

Infowise is based in Odense, Denmark and has customers all over Denmark. They specialize in delivering high end solutions both to IT and Telecom customers and have their own support.

“We have seen a need in the market for a vendor like Waystream. Many of our customers are looking to upgrade their network to the next generation and Waystream’s products with advanced technical features are the right fit for them. The fact that they also have production on the other side of the bridge, in Sweden and a strong sustainability focus is the icing on the cake”, says Arni Snorri Eggertsson, CTO at Infowise.

Infowise was founded ten years ago, and during this time their customer base has grown rapidly. Today they help their customers deliver internet solutions to ca 40.000 end-customers.

“With Infowise we are certain that we will be able to reach many new customers on the Danish market. We see an increasing potential in Denmark and therefore a need to grow our partner portfolio in that market. Infowise already has established relationships with the majority of the Danish city networks, and we are excited to see where this new partnership will take us”, says Fredrik Lundberg, CEO at Waystream Group.

The partner agreement was signed in the end of February and the cooperation starts effective immediately.

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About Waystream Group

Waystream is a Swedish company that develops and sells advanced digital infrastructure, such as switches and routers, adapted for the FTTx market. With our products and our expertise, it is possible for telecom operators and service providers to offer fast and reliable services to the user. Read more at www.waystream.com The company's share is listed on Nasdaq First North under the name WAYS. Waystreams Certified Adviser is FNCA Sweden AB.

About Infowise

Infowise is a Funen IT company based in Odense and Svendborg. Since 2014, they have delivered IT solutions and IT security to Danish companies. At Infowise, your company becomes part of a dedicated and owner-managed IT partner that thrives with a strong foundation in the local community. Their personal, present, flexible, and agile approach to the customers ensures that they can create fast, focused, and efficient IT solutions that meet customer needs, wishes and requirements.