# Brighter



# Table of Contents.

| January - March 2020                           | 3  |
|--|----|
| Financial overview                             | 3  |
| CEO statement                                  | 4  |
| Significant events during the period           | 6  |
| Comments on the financial results              | 7  |
| Submission of interim report                   | 11 |
| Financial statements                           | 12 |
| Consolidated statement of comprehensive income | 12 |
| Consolidated statement of financial position.  | 13 |
| Consolidated statement of changes in equity    | 15 |
| Consolidated statement of cash flows           | 16 |
| Parent Company income statement.               | 17 |
| Parent Company balance sheet                   | 18 |
| Notes  | 20 |
| About Brighter                                 | 26 |



# January – March 2020.

- Capitalized expenditure for development work reached SEK 8,641 thousand (8,692)
- Net sales amounted to SEK 1,712 thousand (0)
- Operating result amounted to SEK -38,047 thousand (-12,677)
- Earnings before tax amounted to SEK -37,573 thousand (-15,801).
- Earnings per share, before and after dilution amounted to SEK -0.14 (-0.22).

Among the reasons for the higher loss was amortization of capitalized development and depreciation on equipment and installations now ready for use in production. Depreciation was SEK -6,522 thousand (-26). Also, Camanio AB and Pink Nectarine Health AB contributed SEK -9,095 thousand (0) to the operating result.

Staff costs increased and amounted to SEK -14,898 thousand (-4,752) of which SEK -8,318 thousand relates to Camanio and Pink Nectarine Health AB. The cost per employee was SEK 199 thousand (216). Other external costs increased and amounted to SEK -22,298 thousand (-16,646) of which SEK -4,362 thousand relates to Camanio and Pink Nectarine Health. The increase in external costs relates mainly to sales and marketing activities as well as human resources and production.

## Financial overview.

| SEK thousands                | Jan-Mar<br>2020 | Jan-Mar<br>2019 | Jan-Dec<br>2019 | Jan-Dec<br>2018 | Jan-Dec<br>2017 | Jan-Dec<br>2016 |
|------------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| Net sales                    | 1,712           | 0               | 2,398           | 0               | 0               | 0               |
| Operating result             | -38,047         | -12,677         | -79,810         | -48,605         | -24,395         | -14,445         |
| Net financial items          | 474             | -3,124          | -9,875          | -4,475          | -2,897          | -238            |
| Earning before tax           | -37,573         | -15,801         | -89,685         | -53,080         | -27,292         | -14,683         |
| Total assets                 | 407,442         | 169,753         | 255,664         | 170,616         | 111,354         | 68,734          |
| Equity per share (SEK)       | 1.94            | 1.42            | 1.27            | 2.19            | 1.54            | 1.01            |
| Equity ratio to total assets | 92%             | 63%%            | 81%             | 63%             | 78%             | 76%             |

For definitions, see note 28 in Brighter's 2019 Annual Report.



## CEO statement.

During Q1, we focused on sharpening and communicating Brighter's message about how Actiste and our approach to telemedicine can help the healthcare sector through and beyond the Covid-19 pandemic.

In recent months, we have seen many medical and scientific publications – including The Lancet and Nature – publish studies on how diabetes is a common comorbidity of people infected by the novel coronavirus. As they are often immunocompromised, people with diabetes and other chronic diseases are advised not to visit hospitals for medical check-ups at this time. We believe that telemedicine through Actiste is part of the solution to this challenge.

The same can be said of the other solutions offered by companies within the Brighter Group – namely Camanio and Nectarine Health – as well as through our partnership with Accumbo. These are all connected-care solutions that allow people to be treated in the comfort and safety of their own homes, protecting both patients and healthcare workers alike from the threat of Covid-19 infection.

As we are a tech-savvy organization used to collaborating across borders, the pandemic has caused no substantial disruptions to our business. We moved fast to ensure the safety of our employees, implementing a work-from-home strategy for everyone across the company. This has gone very smoothly, with everyone naturally adapting to the new setup.

In the United Arab Emirates, we are still patiently waiting for the registration of Actiste to be completed. It's possible that things are taking a little longer than planned due to the authorities there also being in a remote-working mode at this time. On the plus side though, we have intensified our commercial efforts beyond the public healthcare sector to encompass the private healthcare sector too, both in the UAE and Saudi Arabia.

In Southeast Asia, our activities to register Actiste in several countries and form partnerships there continued in Q1. Our intention is to be able to offer Actiste through partners in Indonesia, Thailand, Singapore and potentially also Malaysia before the end of the year.

Our Swedish market activities have been related to the Accumbo partnership, moving forward with the development of Diabetesdoktorn and investigating further opportunities within the private sector. We are also preparing for direct to consumer sales in Sweden to collect real-life data and other insights as soon as possible.



Being a company in the scale-up phase, with focus on market introductions and preparing the organization for future growth opportunities, also means that we this quarter see substantially increased payroll costs. This is a necessary and very natural development in our journey, enabling us to address and proactively work towards reaching the identified market potential.

We are facing a brighter future.

Best wishes,

Henrik Norström, CEO of Brighter AB.





# Significant events during the period.

- The rights issue was finalized with a subscription rate of 99.54% corresponding to SEK 191 million contribution in capital after costs.
- Brighter AB acquired Nectarine Health, an assistant care solutions provider, optimizing Al and IoT care solutions, focused on seniors living independently at home or in nursing homes.
- The US Patent and Trademark Office granted Brighter's patent to securely combine MDD and IVDD into one unit.
- Brighter's main Actiste patent granted in India can support the growing biosimilar industry.
- Patent for Al-powered safety monitoring of medical devices granted in Indonesia.
- The number of shares in Brighter AB has increased. The total number of shares and votes increased from 96,111,204 to 194,443,589.



## Comments on the financial results.

### Financial results for January-March 2020.

#### Income.

Net sales were 1,712 thousand (0). Other operating income amounted to SEK 529 thousand (33) for the period. Capitalized expenditure for development were SEK 8,641 thousand (8,692).

### Operating result.

Operating result for amounted to SEK -38,047 thousand (-12,677). Among the reasons for the higher loss was amortization of capitalized development and depreciation on equipment and installations now ready for use in production. Depreciation was SEK -6,522 thousand (-26). Also, Camanio AB and Pink Nectarine Health AB contributed SEK -9,095 thousand (0) to the operating result.

Staff costs increased and amounted to SEK-14,898 thousand (-4,752) of which SEK

-8,318 thousand relates to Camanio and Pink Nectarine Health AB. The cost per employee was SEK 199 thousand (216). Other external costs increased and amounted to SEK -22,298 thousand (-16,646) of which SEK -4,362 thousand relates to Camanio and Pink Nectarine Health. The increase in external costs relates mainly to sales and marketing activities as well as human resources and production.

At the end of the period, the number of employees was 75 (22). Brighter AB had 23 employees, 4 were employed in the subsidiary in UAE, 16 were employed by Camanio AB and 32 were employed by Pink Nectarine Health AB. Also, a number of consultants work for Brighter and this has been recognized in other external costs.

### Financial position.

Capitalized expenditure for development work during the period amounted to SEK 8,641 thousand (8,692), which almost exclusively relates to the development of Actiste. The acquisition in Pink Nectarine Health AB also added SEK 21,259 thousand in intangible assets to the Group. Book value of capitalized expenditure totaled SEK 166,097 thousand (107,040).

Book value of Property, plant and equipment totaled SEK 21,385 thousand (9,065) of which equipment tools and installations in use SEK 15,117 thousand (71). Also, right-of-



use asset relating to the rental agreements and leasing agreement for other assets held by Camanio AB and Pink Nectarine Health AB were SEK 6,268 thousand (0).

Financial assets mainly consist of shares of 13% ownership in Accumbo AB, an investment of SEK 9 million. The two companies, Accumbo and Brighter, also have a partnership for development of a diabetes service to complement the Accumbo's service on high blood pressure.

Inventory amounted to SEK 14,965 thousand (8,681).

Other current receivables, SEK 90,526 thousand (14,241) include pre-payments to Sanmina, for production of Actiste, of SEK 46.8 million (15.4) and short-term placements against interest of SEK 42,751 thousand.

At the end of the period the Group had equity of SEK 374,938 thousand (106,438), an equity ratio of 92% (63%).

The Group's long-term interest-bearing debt relates to a loan from Almi held by Camanio AB and the long-term part of leasing liabilities.

The only remaining current interest-bearing debt is the short-term part of Camanio's debt to Almi and short-term par of leasing liabilities. A short-term loan of SEK 9 million from a private investor, was repaid in January 2020. The equity to assets ratio of the group is 92%.

#### Cash flow.

At the beginning of the year, the Group had cash of SEK 9,340 thousand (9,031) changing to SEK 78,483 thousand (8,226) by the end of the period.

Cash flow from operating activities after change in working capital amounted to SEK

-63,158 thousand (-8,466). Investments amounted to SEK -49,521 thousand (-9,847), of which investment of SEK -8,134 thousand (-9,318) in intangible assets, and SEK -4,915 thousand (529) in property, plant and equipment mainly for production of Actiste.

Financing of SEK 181,823 thousand (17,508) after costs was raised through new share issues, warrants and loans during the period. New issues contributed SEK 192,132 million of those and there was a repayment of a loan to a private investor of SEK 9 million. During 2020 new shares corresponding to SEK 785 thousand were subscribed by utilization of warrants TO4.

Total cash flow for the period amounted to SEK 69,144 thousand (-805).



#### Sales.

Brighter is scaling up the sales effort in the target regions Southeast Asia and Gulf Cooperation Council, in which we have since 2015 built presence. Registration of the Actiste is under way in Malaysia, Singapore, Thailand, Indonesia and the UAE and about to start in Saudi Arabia, Kuwait, Oman and Bahrain.

The partnership with AFAQ Group in the UAE has brought successes in brand and product awareness already in 2019 and this is key in preparing for the rollout following a user experience evaluation project.

In Europe the primary targets include Sweden and the UK. In Sweden Brighter is recruiting Actiste "Ambassadors", preparing for a B2C online release and continuing the work initiated with Accumbo to launch "Diabetesdoktorn.se".

Sales in Camanio AB is shifting from a product sales model to a recurring revenue model, a transformation that started last year and that impacted Q1 sales volume as expected. Pink Nectarine Health AB is expanding its offering from targeting a purely professional market segment to also include direct to consumer sales.

### Future liquidity position.

The commercialization of Actiste, with an ambitious plan for future growth and development, requires the Group to have adequate working capital to finance both capital tied up in inventory for future deliverables and the build-up of production. Funding the business is a very important part of the Group's growth strategy, a continuous part of the work of the Group management. The Group has raised SEK 191 million through a rights issue with closing in January 2020. Through this financing, along with subscription of shares from warrants and other financing possibilities the board and management assess that the Group's capital requirements for routine operations of the business will be secured for at least the next 12 months. The board and management however assess that the Group will in time need additional financing to be able to manage the business in line with the strategic orientation that has been resolved on.

### Risks and uncertainty.

The principal risks and sources of uncertainty for Brighter include financial risks, such as the future earnings trend, financing, liquidity and currency and credit risks. In addition to market and commercialization risks, there are also risks associated with Brighter's operations, such as dependencies of suppliers and key personnel, obtaining necessary approval from authorities, product development, patents and intellectual property rights and product responsibility. Further information on the Group risk



exposure and risk assessment work can be found in Brighter's 2019 Annual Report pages 29-33 and in Note 19.

#### Shareholders.

At March 31<sup>st</sup>, 2020, Brighter AB had some 11,500 shareholders, of whom the four largest represented approximately 22.4% of the capital and votes. The total number of shares amounted to 194,443,589 at the end of the period. The largest shareholders were Försäkringsbolaget Avanza Pension (12.4%), Truls Sjöstedt (5%), Ålandsbanken AB, W8IMY (1.9%) and Ålandsbanken on behalf of the owner (3.11%).

Warrants have been issued on several occasions. The subsidiary Brighter One AB is the holder of the warrants, to be allotted to employees, the Board, the CEO and management. Brighter One has also been the holder of the TO3-, TO4- and TO5-series. For further description and status of all the warrant programs please see Note 21 and 25 of Brighter's 2019 Annual Report.

#### Camanio AB.

As of September 30th, 2019, Brighter AB held 29.8% in Camanio Care AB (publ). Beginning October all the shares in Camanio Care AB were divested towards cash payment at book value. Following the divestment of Camanio Care AB, Brighter acquired 100% of the shares in Camanio AB, a newly formed subsidiary of Camanio Care AB. Prior to the acquisition, all assets and liabilities relating to the operations in Camanio Care AB had been transferred to the subsidiary Camanio AB. Camanio AB has three wholly owned subsidiaries: Vital integration of Scandinavia AB, Camanio Care Inc. and Bestic AB. The purchase for the Camanio Group was paid through a new issue of shares in Brighter AB equivalent to a value of SEK 17 million.

Camanio develops digital solutions for care primarily aimed at the elderly in their home or at retirement homes. The company offers digital service platforms in healthcare, robotics, digital tools and smart technology.

#### Pink Nectarine Health AB.

On January 31st Brighter AB acquired 100% of Pink Nectarine Health AB shares. Pink Nectarine Health AB had before the acquisition acquired all the assets in Noomi AB. The acquisition was made through a set-off of shares in Brighter AB at a value of SEK 12,965 thousand. The acquisition analysis can be found in note 8. Pink Nectarine Health is a Swedish company that develops artificial intelligence solutions within elderly care at home or in nursing homes. The initial offer was, in the form of a bracelet, focused on detecting falls and creating a safe and yet independent life for the elderly person.



# Submission of interim report.

Stockholm, April 30<sup>th</sup>, 2020 Brighter AB (publ).

The Board of Directors and the CEO certify that the interim report for the period provides a fair view of the operations, financial position and results of the Parent Company and Group, and describes material risks and uncertainties facing the Parent Company and the companies included in the Group.

Truls Sjöstedt Henrik Norström Jan Stålemark Chairman of the Board CEO Board Member

Emanuel Lipschütz Lars Flening Catarina Ihre Board Member Board Member Board Member

Tove Andersson Board Member

#### Financial calendar.

Annual General Meeting: 2020-06-10
Interim Report Apr-Jun 2020: 2020-08-31
Interim Report Jul-Sep 2020: 2020-11-06

#### Audit.

This interim report, and the financials in it, has not been audited.



# Financial statements.

# Consolidated statement of comprehensive income.

| Amounts in SEK thousand                                     | Note | Jan-Mar<br>2020 | Jan-Mar<br>2019 | Jan-Dec<br>2019 | Jan-Dec<br>2018 |
|---|------|-----------------|-----------------|-----------------|-----------------|
| Net sales   |      | 1,712           | 0               | 2,398           | 0               |
| Capitalized expenditure for development work                |      | 8,641           | 8,692           | 34,563          | 25,021          |
| Other operating income                                      |      | 529             | 33              | 886             | 1,052           |
| Total   |      | 10,883          | 8,725           | 37,848          | 26,073          |
| Raw materials and consumables                               |      | -581            | 0               | -1,246          | 0               |
| Other external costs  |      | -26,585         | -16,646         | -78,409         | -56,658         |
| Staff costs   |      | -14,898         | -4,752          | -23,418         | -13,014         |
| Depreciation/amortization of tangible and intangible assets |      | -6,522          | -26             | -5,113          | -163            |
| Other operating costs                                       |      | -343            | 23              | -7,935          | -0,566          |
| Income from shares in associated companies after tax        |      | 0               | 0               | -1,536          | -4,278          |
| Operating result  |      | -38,047         | -12,677         | -79,810         | -48,605         |
| Other financial income                                      |      | 602             | 323             | 1,548           | 1,520           |
| Financial expenses  |      | -128            | -3,446          | -11,423         | -5,996          |
| Net financial items   |      | 474             | -3,124          | -9,875          | -4,475          |
| Result before income tax                                    |      | -37,573         | -15,801         | -89,685         | -53,080         |
| Income tax  |      | 0               | 0               | 0               | 0               |
| Result for the period                                       |      | -37,573         | -15,801         | -89,685         | -53,080         |
| Other comprehensive income:                                 |      |                 |                 |                 |                 |
| Translation differences on foreign operations               |      | 949             | 0               | 477             | 68              |
| Total comprehensive income for the period                   |      | -36,624         | -15,801         | -89,208         | -53,012         |
| Attributable to the parent company's shareholders           |      | -36,624         | -15,801         | -89,208         | -53,012         |
| Amounts in SEK  |      | Jan-Mar<br>2020 | Jan-Mar<br>2019 | Jan-Dec<br>2019 | Jan-Dec<br>2018 |
| Earnings per share before dilution                          | 3    | -0.14           | -0.22           | -0.99           | -0.74           |
| Earnings per share after dilution                           | 3    | -0.14           | -0.22           | -0.99           | -0.74           |



# Consolidated statement of financial position.

| Amounts in SEK thousand                                    |     | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|--|-----|----------------|----------------|----------------|
| Capitalized expenditure for development work               |     | 166,097        | 107,040        | 142,630        |
| Concessions patents licenses trademarks and similar rights |     | 6,370          | 5,207          | 6,042          |
| Goodwill   |     | 10,004         | 0              | 10,005         |
| Total intangible assets                                    |     | 182,471        | 112,247        | 158,677        |
| Equipment tools and installations                          |     | 15,117         | 71             | 1,332          |
| Right-of-use assets  |     | 6,268          | 0              | 2,306          |
| Construction in progress                                   |     | 0              | 8,994          | 12,831         |
| Total property, plant and equipment                        |     | 21,385         | 9,065          | 16,470         |
| Other long-term securities                                 |     | 9,930          | 964            | 9,930          |
| Other long-term receivables                                |     | 1,663          | 0              | 1,663          |
| Total financial assets                                     |     | 11,593         | 964            | 11,593         |
| Total fixed assets   |     | 215,450        | 122,276        | 186,740        |
| Inventories  |     | 14,965         | 8,681          | 6,831          |
| Total inventories  |     | 14,965         | 8,681          | 6,831          |
| Accounts receivable  | 4   | 1,077          | 180            | 701            |
| Receivable on associated company                           |     | 0              | 12,000         | 0              |
| Current tax assets   |     | 3,060          | 2,797          | 3,372          |
| Other current receivables                                  | 5   | 90,526         | 14,241         | 43,695         |
| Prepayments and accrued income                             |     | 6,202          | 1,352          | 4,986          |
| Total current receivables                                  |     | 100,865        | 30,569         | 52,753         |
| Cash and cash equivalents                                  | 4,5 | 78,483         | 8,226          | 9,340          |
| Total current assets                                       |     | 194,313        | 47,476         | 68,924         |
| TOTAL ASSETS   |     | 409,763        | 169,753        | 255,664        |



## Consolidated statement of financial position cont.

| Amounts in SEK thousand  | Note | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|--|------|----------------|----------------|----------------|
| Share capital  |      | 9,722          | 3,825          | 4,806          |
| Other contributed equity                                       |      | 630,991        | 258,356        | 432,689        |
| Retained earnings  |      | -265,774       | -155,743       | -229,720       |
| Total Equity   |      | 374,938        | 106,438        | 207,775        |
| Total equity attributable to the parent company's shareholders |      | 374,938        | 106,438        | 207,775        |
| Long-term interest-bearing debt                                |      | 4,305          | 0              | 1,390          |
| Other long-term liabilities                                    |      | 127            | 0              | 191            |
| Total long-term liabilities                                    | 4,5  | 4,432          | 0              | 1,581          |
| Accounts payable   | 4    | 8,348          | 3,722          | 13,685         |
| Convertible loans  | 4,5  | 0              | 7,347          | 0              |
| Other interest-bearing debt                                    |      | 2,411          | 42,000         | 10,642         |
| Other current liabilities                                      | 4    | 12,276         | 549            | 6,767          |
| Accruals and deferred income                                   |      | 7,359          | 9,697          | 15,215         |
| Total current liabilities                                      |      | 30,392         | 63,315         | 46,308         |
| TOTAL EQUITY AND LIABILITIES                                   |      | 409,763        | 169,753        | 255,664        |



# Consolidated statement of changes in equity.

| Chava   | Other                                      | Result car-<br>ried forward   | Total   |
|---------|--|---|---|
| Capital | equity                                     | result for the  | equity  |
|         |  | period)   |   |
| 3,722   | 243,138                                    | -139,942  | 106,918   |
|         |  | -15,801   | -15,801   |
|         |  | 0   | 0   |
|         |  | -155,743  | 91,117  |
|         |  |   |   |
| 82      | 2,732                                      |   | 2,814   |
| 21      | 12,573                                     |   | 12,595  |
|         | -87  |   | -87   |
| 103     | 15,218                                     | 0   | 15,321  |
| 3,825   | 258,356                                    | -155,743  | 106,438   |
| 4,806   | 432,120                                    | -229,150  | 207,775   |
|         |  | -37,573   | -37,573   |
|         |  | 949   | 949   |
|         |  | -36,624   | -36,624   |
|         |  |   |   |
| 4,803   | 187,329                                    |   | 192,132   |
| 113     | 12,852                                     |   | 12,965  |
|         | -1,310                                     |   | -1,310  |
| 4,917   | 198,871                                    | 0   | 203,788   |
| 9,722   | 630,991                                    | -265,774  | 374,938   |
|         | 3,722<br>82<br>21<br>103<br>3,825<br>4,806 | Share Capital contributed equity  3,722 243,138  82 2,732 21 12,573 -87 103 15,218 3,825 258,356 4,806 432,120  4,803 187,329 113 12,852 -1,310 4,917 198,871 | Share Capital       Other contributed equity       ried forward (including result for the period)         3,722       243,138       -139,942         -15,801       0         -155,743       -155,743         82       2,732         21       12,573         -87       0         3,825       258,356       -155,743         4,806       432,120       -229,150         -37,573       949         -4,803       187,329         113       12,852         -1,310       -198,871       0 |



## Consolidated statement of cash flows.

| Amounts in SEK thousand  | Note | Jan-Mar<br>2020 | Jan-Mar<br>2019 | Jan-Dec<br>2019 | Jan-Dec<br>2018 |
|--|------|-----------------|-----------------|-----------------|-----------------|
| Operating result   |      | -38,047         | -12,677         | -79,810         | -48,605         |
| Adjustment for items not included in the cash flow                   |      | 6,522           | 26              | 14,762          | 4,441           |
| Interest received  |      | 0               | 0               | 0               | 34              |
| Interest paid  |      | -0,182          | -2,070          | -7,185          | -1,740          |
| Cash flow from operating activities before change in working capital |      | -31,706         | -14,721         | -72,233         | -45,871         |
| Increase/decrease in inventories                                     |      | -8,134          | -1,611          | 239             | -7,070          |
| Increase/decrease in operating receivables                           |      | -9,827          | 6,516           | -22,931         | -8,274          |
| Increase/decrease in operating liabilities                           |      | -13,491         | 1,351           | -19,297         | -7,034          |
| Total change in working capital                                      |      | -31,452         | 6,255           | -41,988         | -22,378         |
| Cash flow from operating activities                                  |      | -63,158         | -8,466          | -114,222        | -68,249         |
| Investments in intangible assets                                     |      | -8,641          | -9,318          | -34,563         | -26,026         |
| Investments in property, plant and equipment                         |      | -4,915          | -529            | -5,562          | -3,961          |
| Investments and loans to associated companies                        |      | 0               | 0               | 12,263          | -12,263         |
| Investment in financial assets                                       |      | -35,965         | 0               | -10,629         | -500            |
| Cash flow from investing activities                                  |      | -49,521         | -9,847          | -38,492         | -42,750         |
| Loans raised/paid  |      | -9,000          | 5,000           | 4,000           | 77,000          |
| Cost of capital for convertible loans                                |      | 0               | 0               | 0               | -900            |
| New share issues and warrants  |      | 192,132         | 12,595          | 149,517         | 34,656          |
| New share issue costs  |      | -1,310          | -87             | -494            | -743            |
| Cash flow from financing activities                                  |      | 181,823         | 17,508          | 153,023         | 110,013         |
| Cash flow for the period   |      | 69,144          | -805            | 309             | -986            |
| Opening cash and cash equivalents                                    |      | 9,340           | 9,031           | 9,031           | 10,017          |
| Closing cash and cash equivalents                                    |      | 78,483          | 8,226           | 9,340           | 9,031           |



# Parent Company income statement.

| Amounts in SEK thousand                                     | Note | Jan-Mar<br>2020 | Jan-Mar<br>2019 | Jan-Dec<br>2019 | Jan-Dec<br>2018 |
|---|------|-----------------|-----------------|-----------------|-----------------|
| Capitalized expenditure for development work                |      | 5,092           | 8,692           | 34,563          | 25,021          |
| Other operating income                                      |      | 199             | 33              | 368             | 908             |
| Total   |      | 5,291           | 8,725           | 34,931          | 25,929          |
| Other external costs  |      | -20,856         | -15,502         | -71,093         | -54,949         |
| Staff costs   |      | -6,034          | -3,901          | -17,443         | -12,431         |
| Depreciation/amortization of tangible and intangible assets |      | -5,064          | -26             | -4,400          | -163            |
| Other operating costs                                       |      | -338            | 24              | -7,904          | -415            |
| Total operating costs                                       |      | -32,292         | -19,406         | -100,841        | -67,958         |
| Operating result  |      | -27,001         | -10,681         | -65,909         | -42,030         |
| Other interest income and similar income                    |      | 602             | 323             | 982             | 1,496           |
| Interest expenses and similar expenses                      |      | -65             | -6,352          | -18,519         | -10,441         |
| Total result from financial items                           |      | 0,536           | -6,029          | -17,537         | -8,945          |
| Result after financial items                                |      | -26,465         | -16,710         | -83,446         | -50,974         |
| Appropriations  |      | 0               | 0               | 0               | 0               |
| Tax on result for the period                                |      | 0               | 0               | 0               | 0               |
| Result for the period                                       |      | -26,465         | -16,710         | -83,446         | -50,974         |



# Parent Company balance sheet.

| Amounts in SEK thousand                                       | Note | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|---|------|----------------|----------------|----------------|
| Capitalized expenditure for development work                  |      | 129,287        | 107,040        | 128,576        |
| Concessions, patents, licenses, trademarks and similar rights |      | 6,299          | 5,207          | 5,966          |
| Total intangible assets                                       |      | 135,586        | 112,247        | 134,542        |
| Equipment, tools and installations                            |      | 13,496         | 71             | 131            |
| Construction in progress                                      |      | 0              | 8,994          | 12,831         |
| Total property, plant and equipment                           |      | 13,496         | 9,065          | 12,963         |
| Shares in Group companies                                     |      | 30,754         | 789            | 17,789         |
| Shares in associated companies                                |      | 0              | 3,320          | 0              |
| Other long-term securities                                    |      | 9,959          | 964            | 9,960          |
| Other long-term receivables                                   |      | 1,634          | 0              | 1,634          |
| Total financial assets  |      | 42,347         | 5,073          | 29,382         |
| Total fixed assets  |      | 191,428        | 126,385        | 176,887        |
| Inventories   |      | 9,472          | 8,681          | 4,808          |
| Total inventories   |      | 9,472          | 8,681          | 4,808          |
| Accounts receivable   |      | 0              | 180            | 0              |
| Receivable on associate company                               |      | 0              | 12,000         | 0              |
| Receivable on subsidiary                                      |      | 70,765         | 4,763          | 19,286         |
| Other receivables   |      | 60,626         | 17,038         | 46,407         |
| Prepayments and accrued income                                |      | 3,395          | 1,145          | 4,460          |
| Total current receivables                                     |      | 134,785        | 35,126         | 70,153         |
| Cash at bank and in hand                                      |      | 73,419         | 7,036          | 7,006          |
| Total current assets  |      | 217,676        | 50,843         | 81,967         |
| TOTAL ASSETS  |      | 409,104        | 177,228        | 258,854        |



## Parent Company balance sheet cont.

| Amounts in SEK thousand      | Note | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|------------------------------|------|----------------|----------------|----------------|
| Share capital                |      | 9,722          | 3,825          | 4,806          |
| Development expenses fund    |      | 113,221        | 83,159         | 109,979        |
| Restricted equity            |      | 122,944        | 86,984         | 114,784        |
| Share premium                |      | 631,726        | 258,357        | 432,121        |
| Result carried forward       |      | -328,211       | -214,702       | -241,522       |
| Result for the period        |      | -26,465        | -16,710        | -83,446        |
| Unrestricted equity          |      | 277,050        | 26,945         | 107,152        |
| Total equity                 |      | 399,993        | 113,928        | 221,936        |
| Accounts payable             |      | 3,615          | 3,722          | 11,760         |
| Convertible loans            |      | 0              | 7,347          | 0,000          |
| Other interest-bearing debt  |      | 0              | 42,000         | 9,000          |
| Other liabilities            |      | 618            | 623            | 1,109          |
| Accruals and deferred income |      | 4,877          | 9,609          | 15,048         |
| Total current liabilities    |      | 9,111          | 63,300         | 36,918         |
| TOTAL EQUITY AND LIABILITIES |      | 409,104        | 177,228        | 258,854        |



## Notes.

### Note 1 Accounting policies.

The Group's interim report has been prepared in accordance with IAS 34 Interim Financial Reporting and the Annual Accounts Act. For the Parent Company, the interim report has been prepared in accordance with the Annual Accounts Act and the Swedish Securities Market Act in accordance with the provisions of RFR 2. For both the Group and the Parent Company the same accounting principles and bases for calculation have been applied as in its most recent Annual Report.

Significant accounting and valuation principles are detailed on in Note 1 in Brighter's 2019 Annual Report. Important estimates and assumptions for accounting purposes can be found in Brighter's 2019 Annual Report in Note 3.

### Note 2 General information.

Brighter AB (publ.) corporate registration number 556736-8591 is a Parent Company registered in Sweden, with its registered office in Stockholm, at Borgarfjordsgatan 18, SE-164 40 Kista, Sweden. The business is located at this address. Brighter develops technical and digital medical devices with a primary area of application in the treatment of diabetes. Brighter AB (publ) has a wholly owned subsidiary, Brighter One AB, the only function of which is to hold warrants as part of the external financing of the Group and as part of the incentive programs. Brighter AB also has a subsidiary in United Arab Emirates. The name of the subsidiary is Brighter Software Trading L.L.C. It is co-owned with the partner AFAQ, but fully controlled by Brighter AB.

From the fourth quarter 2019, Brighter AB has a wholly owned subsidiary in Camanio AB as well as the three subsidiaries wholly owned by Camanio AB; Vital integration of Scandinavia AB, Camanio Care Inc. and Bestic AB.

End January 2020, Brighter AB acquired Pink Nectarine Health AB, which then became a wholly owned subsidiary.

Brighter AB is listed on Nasdaq First North Growth Market (BRIG). The Brighter Certified Adviser on Nasdaq First North Growth Market is Eminova Fondkommission AB. Phone: +46 (8) 684 211 00. E-mail: info@eminova.se.

The figures in the report are reported in SEK thousand unless otherwise stated.



## Note 3 Earnings per share.

| SEK thousand   | Jan-Mar<br>2020 | Jan-Mar<br>2019 | Jan-Dec<br>2019 | Jan-Dec<br>2018 |
|--|-----------------|-----------------|-----------------|-----------------|
| Result for the period attributable 100% to the parent company's shareholders | -26,465         | -16,710         | -83,446         | -50,974         |
| Number of shares at end of period before dilution                            | 194,443,589     | 76,509,132      | 96,111,204      | 74,444,844      |
| Number of shares at end of period after dilution                             | 217,227123      | 98,804,110      | 119,287,285     | 97,611,895      |
| Weighted average number of shares before dilution                            | 193,426,330     | 75,219,520      | 84,275,657      | 68,883,241      |
| Earnings per share (SEK) as a weighted average before dilution               | -0.14           | -0.22           | -0.99           | -0.74           |
| Earnings per share (SEK) as a weighted average after dilution                | -0.14           | -0.22           | -0.99           | -0.74           |

## Note 4 Financial instruments.

### Financial Assets.

| SEK thousand                                       | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|--|----------------|----------------|----------------|
| Financial assets valued at fair value over P & L   | 9,930          | 964            | 9,930          |
| Assets at acquisition value                        |                |                |                |
| Accounts receivable                                | 1,077          | 180            | 701            |
| Receivable on associated company                   | 0              | 12,000         | 0,000          |
| Depositions on collaboration and rental agreements | 1,663          | 0              | 1,663          |
| Short-term interest-bearing receivable             | 42,751         | 0              | 0              |
| Cash and cash equivalents                          | 78,483         | 8,226          | 9,340          |
| Total  | 133,904        | 21,370         | 21,634         |

### Financial Liabilities.

| SEK thousand                     | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|----------------------------------|----------------|----------------|----------------|
| Long-term interest-bearing debt  | 4,432          | 0              | 1,581          |
| Short-term interest-bearing debt | 2,411          | 42             | 10,642         |
| Accounts payable                 | 8,348          | 3,722          | 13,685         |
| Convertible loans                | 0              | 7,347          | 0              |
| Total                            | 15,191         | 11,111         | 25,908         |

## Note 5 Borrowing and net liabilities.

| SEK thousand   | Mar 31<br>2020 | Mar 31<br>2019 | Dec 31<br>2019 |
|--|----------------|----------------|----------------|
| Long-term  |                |                |                |
| Long-term interest-bearing debt                                    | 4,432          | 0              | 1,581          |
| Short-term   |                |                |                |
| Liabilities relating to interest-bearing debt or convertible bonds | 2,411          | 7,389          | 10,642         |
| Total borrowing  | 6,843          | 7,389          | 12,223         |
| Short-term interest-bearing receivable                             | 42,751         | 0              | 0              |
| Cash and cash equivalents  | 78,483         | 8,226          | 9,340          |
| Net debt interest-bearing liabilities                              | -114,391       | -0,837         | 2,883          |
| Equity   | 374,938        | 106,438        | 207,775        |
| Debt to equity ratio   | -30.5%         | -0.8%          | 1.4%           |

### Note 6 Transactions with affiliated parties.

Transactions with affiliated parties in the form of remuneration, in addition to the Board fee, were carried out with the following Board members. From January 1st to March 31st Jan Stålemark has received a fee of SEK 481,650 for consultancy services on implementation of OKRs and Tove Andersson has received SEK 88,200 for consultancy work regarding blockchain. Truls Sjöstedt, the chairman of the board, is fully employed by Brighter and receives salary according to his employment agreement. The amounts are exclusive of VAT. All transactions are carried out on a commercial basis.

### Note 7 Segment information.

Brighter's operating segments consists of Brighter, Camanio and Pink Nectarine Health.

Brighter AB develops mobile solutions in health-tech that facilitates treatment, collect s reliable data and enables communication between the patient, relatives and healthcare. Initially, the offer is focused on diabetes.



Camanio AB develops digital solutions for care primarily aimed at the elderly in their home or at retirement homes. The company offers digital service platforms in healthcare, robotics, digital tools and smart technology.

Pink Nectarine Health AB is a Swedish company that develops artificial intelligence solutions within elderly care at home or in nursing homes. The initial offer was, in the form of a bracelet, focused on detecting falls and creating a safe and yet independent life for the elderly person.

#### Net sales

There has been a smaller transaction between the segments invoiced at cost of purchases. The revenues from external customers that are reported for the segments to the Group management are valued in the same way as in the consolidated income statement.

### Segments assets and liabilities

The segment's assets and liabilities are measured in the same way as in the financial reports. Assets and liabilities are allocated based on the segment's operations.

### Net Sales from customers per segment.

| SEK thousand                         | Jan-Mar<br>2020 | Jan-Dec<br>2019 |
|--------------------------------------|-----------------|-----------------|
| Segments                             |                 |                 |
| Brighter                             | 0               | 0               |
| Camanio                              | 1,466           | 2,438           |
| Pink Nectarine Health                | 322             | 0               |
| Elimination                          | -75             | -40             |
| Total Group Net Sales from customers | 1,712           | 2,398           |

### Earnings before tax per segment.

| SEK thousand                          | Jan-Mar<br>2020 | Dec 31<br>2019 |
|---------------------------------------|-----------------|----------------|
| Segments                              |                 |                |
| Brighter                              | -28,416         | -85,288        |
| Camanio                               | -5,204          | -4,397         |
| Pink Nectarine Health                 | -3,953          | 0              |
| Elimination                           | 0               | 0              |
| Total Group Earnings before tax Group | -37,573         | -89,685        |

| Assets per segi | ment | • |
|-----------------|------|---|
|-----------------|------|---|

| SEK thousand                           | Mar 31<br>2020       | Dec 31<br>2019        |
|--|----------------------|-----------------------|
| Segments                               |                      |                       |
| Brighter                               | 397,021              | 248,719               |
| Camanio                                | 34,189               | 32,707                |
| Pink Nectarine Health                  | 34,763               | 0                     |
| Elimination                            | -56,210              | -25,763               |
| Total Assets Group                     | 409,763              | 255,663               |
|  |                      |                       |
| Liabilities per segment. SEK thousand  | Mar 31<br>2020       | Dec 31<br>2019        |
|  | ******               |                       |
| SEK thousand                           | ******               |                       |
| SEK thousand Segments                  | 2020                 | 2019                  |
| SEK thousand  Segments  Brighter       | <b>2020</b><br>9,168 | <b>2019</b><br>36,965 |
| SEK thousand Segments Brighter Camanio | 9,168<br>26,026      | 36,965<br>19,642      |

### Note 8 Acquisitions.

#### Pink Nectarine Health AB.

On January 31st Brighter AB acquired 100% of Pink Nectarine Health AB shares. Below is the preliminary purchase price analysis. Pink Nectarine Health AB had before the acquisition acquired all the assets in Noomi AB. The acquisition was made through a set-off of shares in Brighter AB at a value of SEK 12 965 thousand. The number of shares issued were 2,266,682 shares at the share price of 5.72 SEK/share, as established through the average VWAP of the 20 days before the day of execution, on the 31st of January. There were no transaction costs.



| Intangible assets            | 18,106 |
|------------------------------|--------|
| Property plant and equipment | 506    |
| Inventories                  | 4,797  |
| Short-term receivables       | 313    |
| Deferred tax liability       | -3,875 |
| Short-term liabilities       | -6,883 |
| Total                        | 12,965 |
| Acquisition price            | 12,965 |
| Remaining value/ Goodwill    | 0      |



# About Brighter.

Brighter is a public Swedish health-tech company with a vision of a world where managing chronic diseases is no longer a struggle. We want to engage, educate and empower people living with a chronic disease by providing solutions that simplifies everyday life, and believe a data-centric approach is key to provide smarter care. Our daily-care solutions facilitate the flow of real-life treatment data between patients, their loved ones and their care providers – improving quality of life, easing the burden on healthcare systems, and opening new opportunities for data-driven research.

The Brighter Group offers solutions related to diabetes care, welfare technology and digital healthcare services.

### Market focus and target groups.

Brighter's products and solutions are targeted at a range of groups:

- Consumers and patients
- Mobile network operators
- Payers: healthcare providers, governments/authorities, insurance companies, consumers, companies/employers
- Clinical Research Organizations (CROs)
- Pharmaceutical companies
- R&D organizations, authorities, and academic bodies

### Future business opportunities.

Brighter is an entrepreneurial tech-based company that initiates and develops projects for value creation mainly in health-tech. The health data generated through Actiste can also provide a base for further business opportunities in clinical research and similar areas.

Brighter has built a strong IP portfolio, and is continuously strengthening it even further through continuous development within both current and new upcoming business areas. As part of the company's long-term strategy IP is considered an active asset that strengthens existing business but also enables e.g. licensing.



### For further information, please contact:

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This information is such information, as Brighter AB is required to disclose under the EU Market Abuse Regulation and the Securities Market Act. The information was provided by the above contact persons for publication on April 30, 2020 at 08:00 CET.

