



## Swagelok South Africa chooses BizView

Swagelok South Africa has chosen BizView as their sales force budgeting and forecasting tool. The system has been implemented in the fall by BlueViewConsulting, led by Principal Consultant Gary Ballentine. The solution is now in place in time for the 2016 process.

Swagelok Financial Director Adrian Haddow: "We recently adopted the BizView tool in our organization and are amazed at its capabilities. We have managed to save time, cumbersome processes and eliminate unnecessary errors that creep while working with numbers that are gathered from multiple sources to get a bird's eye-view of the business."

Adrian Haddow continues, "We especially enjoy the ease of use while manipulating content to view the state of Swagelok South Africa's financial position and forecasting options. This tool also allows us to be more transparent in empowering our associates by providing them unrestricted access and allowing them to view 'live' results of their sales progress, improvements or shortfalls. This allows them to make the necessary adjustments to their work and helps them have more control on outcomes. Overall, this is the best tool that we have come across in the market. It is dynamic, user-friendly and very efficient."

Jens Karlsson, VP Global Partner Program at BizView says "The implementation will be a reference for future South African customers, and plans are also being made to take the solution globally within Swagelok. We are extremely happy with the solution our partner BlueViewConsulting has been able to provide the customer with, and it proves that our concept of working together with skilled partners, can satisfy various customer needs and create very happy BizView customers".

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### About BizView and Bizview Systems

BizView is one of the leading systems for forecasting, budgeting, reporting, analysis and consolidation. The software provides a web-based Excel-like user interface combined with powerful workflow management. BizView is an open solution that also fits well with QlikView's and Microsoft's business intelligence offerings. BizView is developed and marketed by Bizview Systems with offices in Scandinavia and is marketed outside Scandinavia by partners. Over 1000 companies use our solutions.

For more information see [www.bizviewsystems.com](http://www.bizviewsystems.com)

### About Swagelok

Headquartered in Solon, Ohio, U.S.A., Swagelok Company is a major developer and provider of fluid system solutions, including products, assemblies, and services for the research, instrumentation, pharmaceutical, oil and gas, power, petrochemical, alternative fuels, and semiconductor industries. Our manufacturing, research, technical support, and distribution facilities support a global network of 225 sales and service centers in 70 countries.

For more information, see [www.swagelok.com](http://www.swagelok.com)

### About BlueViewConsulting

At BlueViewConsulting we stand to deliver pragmatic, game changing business solutions that will drive sustainable bottom line profit for all our clients. Our core focus areas where we make a difference are, Strategy Development, Supply Chain Management, Continuous Improvement, Project and Change Management.

For more information, see [blueviewconsulting.co.za/consultants](http://blueviewconsulting.co.za/consultants)