

## On the footstep to Asia! Hong Kong based Velocity Solutions Ltd is NCG Group's newest partner

BizView and NCG Group opens new markets with new partners. The most recent addition of partners is Velocity Solutions Ltd based in both Hong Kong and Manila, Philippines.

Hong Kong, along with the entire Asian region, are experiencing a growing need for modern, international IT solutions with great flexibility adapted to Asian cost levels. Now we are investing in making BizView to the leading solution in this market.

With this agreement NCG Group has reached a new milestone. With presence in Hong Kong and Manila the door opens to new markets where BizView will be marketed as the best option for Performance Management with focus on budgeting, forecasting, reporting and analysis.

It is an exciting time for NCG Group when we now stand on the footstep to Asia and it's no secret that next milestone is to get a foothold there. Together with Velocity Solutions Ltd we are convinced that the path is shorter ever before.

"This is a unique opportunity for Velocity Solutions", says Managing Director Ian Whitehouse. "With BizView we are equipped with what we believe is the best tool within the area of Performance Management and Business Intelligence. The market for tools like this is growing and the need is immense. With BizView we can support our clients with state-of-the-art solutions to a cost earlier unheard of!"

Velocity Solutions is a full-blooded IT company founded in 1998. The company has competence and experience in large international while the presence in Hong Kong and Manila for almost 20 years has given them valuable insights into how companies are run, built up and developed in the region.

Jens Karlsson, Director of Product Services, says in connection with this agreement that NCG Group is ready for global roll-out of BizView and there are already a number of potential partners around the world who want to work with BizView.

Furthermore, Jens Karlsson says that Asia is a tremendously exciting market for a product like BizView. The investment will not impact already existing markets but it's natural to expect strongest growth outside Scandinavia in the coming years.

## About BizView and NCG Group

BizView is one of the leading systems for forecasting, budgeting and reporting in the Nordic countries. The software provides a web-based Excel-like user interface combined with powerful workflow management. BizView is an open solution that also fits well with QlikView's and Microsoft's business intelligence offerings. BizView is developed and marketed by NCG Group with offices in Scandinavia and is marketed outside Scandinavia by partners. NCG Group has more 1000 companies that use our solutions.

For more information see www.ncg-group.com

## **About Velocity Solutions**

Formed in 1998 by an entrepreneurial group of expatriates from Canada and Australia and the best local talent in Hong Kong and Manila.

Velocity Solutions provides first-class IT services to businesses that are looking to take advantage of new opportunities. With IT services that are matched to meet the specific needs of businesses, they can enjoy the advantages of technology without the stress it often creates.

Velocity Solutions are based in Hong Kong and Manila working with clients throughout Asia, Australia, North America and Europe.

For more information, see  $\underline{\text{www.velocity-solutions.com}}$