bizview

Entering the African continent!

South Africa based BlueViewConsulting is NCG Group's newest partner, and together we have the power and reach to market and promote BizView to one of the leading business communities in Africa.

"Africa is next" is a something everybody knows. "But for that to happen there will be a need for flexible management tools that both can increase the professional level AND adapt to a market arena so different from the Nordic platform we are coming from," says Vice President Global Partner Channel, Jens Karlsson. "And that is exactly why our partnership with BlueViewConsulting is so important and so exciting."

"This is a unique opportunity for BlueViewConsulting", says Principal Partner Gary Ballentine. "With BizView we are equipped with what we believe is the best tool within the area of Performance Management and Business Intelligence. The market for tools like this is growing and the need is immense. With BizView we can support our clients with state-of-the-art solutions to a cost earlier unheard of!"

BlueViewConsulting is a high level services IT company with an extended network of skilled associates with over 80 years of business expertise in Strategy development, Negotiation, Material & Service Sourcing, Inbound & Outbound Logistics, Continuous Improvement, Planning, Customer Service, Product Innovation, Change Management, Project and Programme Management. Not only can BlueViewConsulting show for decades of advanced IT knowledge, just as important is the insight gained on African culture - both public and business - and how things are developed and managed in the region.

With this agreement, NCG Group has reached yet another milestone: Africa. This comes only months after we reached out first partnership in Asia. It is no secret that NCG Group wants to widen the market approach, and we already have a constant stream of potential partner requests for BizView around the world.

BizView will be promoted as the best option for Performance Management with focus on budgeting, forecasting, reporting and analysis - with great flexibility adapted to regional cost levels. We aim to make BizView the leading solution in the market!

About BizView and NCG Group

BizView is one of the leading systems for forecasting, budgeting and reporting in the Nordic countries. The software provides a web-based Excel-like user interface combined with powerful workflow management. BizView is an open solution that also fits well with QikView's and Microsoft's Business Intelligence offerings. BizView is developed and marketed by NCG Group with offices in Scandinavia and is marketed outside Scandinavia by partners. NCG Group has more 1000 companies that use our solutions.

For more information contact Vice President Global Partner Channel at NCG Group: jens.karlsson@ncg-group.com or visit us at www.ncg-group.com.

About BlueViewConsulting

"We are committed to finding the best solutions for your business," says principal consultant Gary Ballentine.

At BlueViewConsulting we stand to deliver pragmatic, game changing business solutions that will drive sustainable bottom line profit for all our clients. Our core focus areas where we make a difference are, Strategy Development, Supply Chain Management, Continuous Improvement, Project and Change Management.

At the heart of everything we do are our company values.

We are proud of what we do

- We are passionate about our clients
- We are ideas and curiosity driven
- We conduct our business with integrity in both word and deed

Knowing that we are purpose driven, live our values each and every day, have the expertise and the ability to combined speed, flexibility and simplicity within a structured approach, puts us in a great position to make the difference that businesses today are looking for in the competitive environment we all operating in."

For more information, contact Principal Partner at BlueViewConsulting Gary Ballentine <u>garyb@blueviewconsulting.co.za</u> or Associate Partner Steve Collins <u>stevec@blueviewconsulting.co.za</u>