

## Multiconsult ASA third quarter 2019

**Multiconsult third quarter 2019 net operating revenues were up 6.7% y-o-y to NOK 720.4 million. EBIT came in at NOK 21.0 million in the quarter and NOK 97.6 million YTD 2019. Third quarter result is impacted by net project write-downs of NOK 31.1 million. The order backlog remains strong at NOK 2.7 billion with a solid order intake of NOK 945 million in the quarter and NOK 3.0 billion year to date. Multiconsult initiates "nextLEVEL" profitability improvement programme, intensifying improvement efforts with a target of NOK 150 million annual improvements within 18 months.**

Oslo, 7 November 2019

"I am pleased with the solid order intake and revenue growth in the quarter confirming our strong position with our customers. The gives us a strong foundation moving into 2020. The profitability in the quarter is not satisfactory and impacted by high project write-downs. We are introducing the "nextLEVEL" improvement programme targeting NOK 150 million in annual improvement within 18 months", says Grethe Bergly, CEO of Multiconsult ASA.

### Third quarter 2019

Third quarter net operating revenues increased by 6.7% to NOK 720.4 million (NOK 675.5 million) compared to same period last year. There was a high level of net project write-downs of NOK 31.1 in the quarter, reflecting a level of 4.3% of net operating revenues. Compared with third quarter in 2018, there was a calendar effect of one more working day in 2019 with a positive year-on-year impact of NOK 10.4 million.

Operating expenses in the third quarter were NOK 648.3 million (NOK 657.3 million). The group implemented IFRS 16 on 1 January 2019. Adjusted for IFRS 16 effect, operating expenses increased by 4.7%. The increase reflects higher activity level as well as claims settlements.

Third quarter EBIT amounted to NOK 21.0 million (NOK 4.5 million), reflecting a 2.9% EBIT margin, including positive calendar effect of NOK 10.4 million and a positive IFRS 16 effect of NOK 5.4 million compared with third quarter last year.

### Year to date 2019

Multiconsult delivered year to date net operating revenues of NOK 2 531.4 million (NOK 2 422.1 million), reflecting an increase of 4.5%. The increase is purely organic and mainly driven by higher activity level.

Operating expenses year to date 2019 decreased 0.2% to NOK 2 289.6 million (NOK 2 294.2 million). Adjusted for IFRS 16 effect, operating expenses increased by 5.0%, caused partially by net recruitment, ordinary salary adjustment, general consumer price index and one-off severance agreement expenses in the first quarter.

Year to date EBIT amounted to NOK 97.6 million (NOK 89.5 million), reflecting an EBIT margin of 3.9%. Compared with year to date 2018, the reported EBIT includes NOK 32.2 million in negative effects from legal dispute settlement and one-off severance expenses, as well as a positive IFRS 16 effect of NOK 16.1 million.

Order backlog at the end of the third quarter 2019 remains strong at NOK 2 732 million (NOK 2 365). Order intake during the third quarter had a solid increase compared to third quarter in 2018. The project tender pipeline remains solid across most business areas, with some short-term uncertainty..

The overall market outlook is good across most business areas. There is a continued tough competition on large projects in Norway, but there is a generally positive outlook and pipeline in our markets.

A presentation of the third quarter 2019 results followed by Capital Markets Day will be held today, 7 November, in English at 09:00 CET at Felix Conference Centre, Bryggetorget 3, Oslo. The third quarter 2019 results will be presented by CEO Grethe Bergly and CFO Hans-Jørgen Wibstad.

A live webcast from the presentation can be accessed at <https://www.multiconsult-ir.com> and <https://webtv.hegnar.no/presentation.php?webcastId=98164411>.

For further information, please contact:

### Investor relations:

Mirza Koristovic, Head of Investor Relations and Finance  
Phone: +47 938 70 525  
E-mail: [ir@multiconsult.no](mailto:ir@multiconsult.no)

### Media:

Gaute Christensen, VP Communications  
Phone: +47 911 70 188  
E-mail: [gaute.christensen@multiconsult.no](mailto:gaute.christensen@multiconsult.no)