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Dustin wins framework agreement award decision with Norway-based Statnett

Dustin has won the award decision for a new framework agreement for IT products with associated services and solutions focusing on servers, storage and backup for Statnett SF. The estimated value of the agreement, which extends over a two-year period, is approximately NOK 150 million per year, and includes an option for an additional two-year extension.

Statnett is a state-owned system operator responsible for developing and operating the Norwegian transmission grid. The agreement includes servers, data storage solutions, backup, workstations and services related to integration and operations.

"This is a framework agreement with the highest standards on everything from advanced products and solutions to a broad range of products and integration, thereby demonstrating our competitiveness in turnkey solutions," says Georgi Ganev, President and CEO of Dustin.

The tender could be subject to appeal at the latest April 7, 2017.

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About Dustin

Dustin is one of the leading Nordic resellers of IT products with associated services to companies, the public sector and private individuals. With its core business in e-commerce, Dustin functions as a bridge between the manufacturer's wide-ranging offerings and customer requirements, in which Dustin's employees support customers in finding the appropriate solution for them.

Dustin is a one-stop-shop that offers some 200,000 products with associated services, features and solutions. Operations are conducted in Sweden, Denmark, Norway and Finland.

The company has approximately 900 employees. Sales during the 2015/16 financial year amounted to approximately SEK 8.3 billion. About 90 per cent of Dustin's income derives from the corporate market with a focus on small and medium-sized companies. Dustin Group has been listed on Nasdaq Stockholm since 2015 and has its head office in Nacka, Stockholm.