

Strong quarterly growth with continued strengthened profitability

Second quarter

- **Net sales** for the quarter increased by 2.0 per cent to SEK 2,078m (2,038) including negative impact from the divestment of the Nutisal brand of -1.0 per cent and foreign exchange rates of -3.5 per cent
- **Sales of Branded packaged products increased** organically by 1.0 per cent during the quarter
- **Sales of Pick & mix** increased organically by 21.3 per cent during the quarter
- **Operating profit adjusted** for items affecting comparability, amounted to SEK 240m (222)
- **Operating profit** amounted to SEK 188m (124), with items affecting comparability of SEK -52m (-98) mainly related to the change of the organisational structure
- **Operating profit, adjusted, of Branded packaged products** amounted to SEK 181m (183)
- **Operating profit, adjusted, of Pick & mix** amounted to SEK 59m (39)
- **Profit for the period** amounted to SEK 116m (82), which equates to basic and diluted earnings per share of SEK 0.41 (0.29)
- **Cash flow** from operating activities was SEK 21m (59)
- **Net debt/EBITDA** ratio was 1.4x (1.8)

Events after the end of the reporting period

- On 2 July 2025, Andrew Row was appointed Chief Operations Officer and will join Cloetta in September 2025

Key ratios

SEKm	Second quarter			6 months			Rolling 12	Full Year
	2025	2024	Δ, %	2025	2024	Δ, %	Jul 2024– Jun 2025	2024
Net sales	2,078	2,038	2.0 ¹	4,117	4,132	-0.4 ¹	8,598	8,613
Operating profit, adjusted	240	222	8.1	465	414	12.3	961	910
Operating profit margin, adjusted, %	11.5	10.9	0.6-pts	11.3	10.0	1.3-pts	11.2	10.6
Operating profit (EBIT)	188	124	51.6	538	317	69.7	1,028	807
Operating profit margin (EBIT margin), %	9.0	6.1	2.9-pts	13.1	7.7	5.4-pts	12.0	9.4
Profit before tax	153	113	35.4	488	261	87.0	886	659
Profit for the period	116	82	41.5	369	189	95.2	657	477
Earnings per share, basic, SEK	0.41	0.29	41.4	1.30	0.66	97.0	2.30	1.67
Earnings per share, diluted, SEK	0.41	0.29	41.4	1.30	0.66	97.0	2.30	1.67
Net debt/EBITDA, x (Rolling 12 months)	1.4	1.8	-22.2	1.4	1.8	-22.2	1.4	1.3
Free cash flow	-8	28	n/a	191	127	50.4	666	602
Cash flow from operating activities	21	59	-64.4	252	208	21.2	809	765

¹ Organic growth at constant exchange rates was 6.5 per cent for the quarter and 2.6 per cent for the first half of the year. See further under Net sales on page 3.

SEK **2.1** bn

Net sales

6.5 %

Organic sales growth

11.5 %

Operating profit margin, adjusted

Conference call and web presentation

Arranged on report publication day at 10:00 a.m. CEST. We kindly ask those who wish to dial-in to make sure you are connected to the phone conference by calling in and to register a few minutes before the conference begins. An on-demand version of the call will be available on www.cloetta.com later the same day.

Broadcast link <https://creo-live.creomediamanager.com/ffeaea06-e31b-4976-8715-2d8208ac4a48>

Dial-in numbers SE: +46 8 5051 0031 UK: +44 (0) 207 107 06 13 US: +1 631 570 5613

Comments from the CEO

Strong quarterly growth with continued strengthened profitability

Cloetta delivered strong growth on top of the expected Easter sales effect and continued to strengthen the profitability. During the quarter, Cloetta also made significant progress on aligning the operating structure to the new strategic priorities. As Northern Europe's leading confectionery company, operating in a non-cyclical market, Cloetta continued to remain largely unaffected by the current increased geopolitical uncertainty.

Sales for the quarter increased by 2.0 per cent. Organic sales developed as expected and grew 6.5 per cent, exchange rate differences accounted for -3.5 per cent and the divestment of the Nutisal brand accounted for -1.0 per cent. The quarterly sales resulted in year-to-date organic sales growth of 2.6 per cent in line with our expectation in the last interim report to deliver **clear profitable sales growth in the first half-year**. We continue to expect organic growth close to our new, higher, long-term target of 3-4% in the second half of the year.

The shift in the Chocolate category volumes towards other treats due to increased retail prices, mentioned in our latest interim report, continued in the quarter. Our **broad confectionery portfolio continues to be a strategic strength during times of fast changes in consumer behaviour**, best exemplified through the continued consumer preference and related excellent results of our Pick & mix segment.

With continued strong investments in our Superbrands, we **delivered an adjusted profitability of 11.5 per cent** in the quarter. Our Pick & mix segment continues to deliver according to plan and delivered its **sixth consecutive quarter of profitability in line with the long-term EBIT target**, updated from the previous 5-7 to 7-9 per cent earlier this year. This is clear proof that both our business segments have been and continue to be strong contributors to our overall profitability improvement.

I would also like to share that our sales to **IKEA** have during the past two years developed from a limited agreement with the company's Swedish operations to this year signing **a global supplier agreement**. We now look forward to truly building a global collaboration with IKEA over the mid-term.

In addition to steadily growing sales, our Candy King concept pilot installations in the US are providing valuable new insights into long-term consumer preferences, and we continue to see very **good opportunities to grow both our business segments in North America**.

In April, we announced plans to reduce positions in Europe and make changes to the Group Management Team to **more closely align our operating structure to the new strategic priorities** and improve agility including faster product innovations. The project is proceeding according to plan including concluding customary union negotiations and announcing the new organisation. We expect to achieve up to 20 per cent of the annualised savings of SEK 60-70 million already in the second half of the year, and the full effect in the first quarter of 2026 as previously communicated.

"We delivered strong growth on top of the expected Easter sales and continued to strengthen the profitability. Our broad portfolio continues to be a strategic strength during times of fast changes in consumer behaviour"



In July we appointed **Andy Row** as our **new Chief Operations Officer** and member of the Group Management Team. Andy joins us in September and brings with him over 30 years of experience from roles in operations within FMCG. In our on-going strategic work to enhance our operating model to drive profitable growth, he will lead the work on creating a supply chain fit for purpose.

I want to **thank all my colleagues for delivering yet another strong quarter**, while implementing our new strategic priorities as well as reorganising the teams and functions to better align with the new strategic priorities.

I look forward to showing what the even stronger, more focused and more efficient Cloetta will deliver!

Katarina Tell
President and CEO

Financial overview

Q2 development

Changes in operating environment and short-term uncertainties

Russia's escalation of the war in Ukraine that started in 2022 and the conflict in the Middle East continue to entail risks of further impact on the global economy, further cost inflation, and disruptions in supply chains, including the war risks spreading into other geographies.

Cloetta does not have operations in any of the countries directly affected by the increased geopolitical uncertainty.

Cloetta has remained largely unaffected by the increased global market uncertainty related to US tariffs and potential retaliatory measures.

Greenfield facility

On 10 February 2025 Cloetta announced that the company will not proceed with the greenfield investment project in the Netherlands. The decision was made due to the previously communicated increased risk relating to energy supply and the permitting process that was still on-going, and as a reassessment had confirmed the ability to develop Cloetta's long-term financial and supply network flexibility without the greenfield plant. The project remained in an early phase with relatively limited investments.

Net sales

Net sales for the quarter increased by SEK 40m to SEK 2,078m (2,038) compared to the same period last year. Organic growth was 6.5 per cent.

Changes in net sales, %	Apr–Jun 2025	Jan–Jun 2025
Organic growth	6.5	2.6
Structural changes ¹	-1.0	-1.0
Changes in exchange rates	-3.5	-2.0
Total	2.0	-0.4

¹ Structural changes refer to the divestment of the Nutisal brand.

Gross profit

Gross profit, adjusted for items affecting comparability, amounted to SEK 731m (718) which equates to a gross margin, adjusted, of 35.2 per cent (35.2). The increase was mainly driven by the expected sales effect of the Easter phasing, margin-enhancing initiatives in Pick & mix, continued fair pricing and a favourable mix in Branded packaged products, partly offset by changes in foreign exchange rates. Gross profit amounted to SEK 723m (717) which equates to a gross margin of 34.8 per cent (35.2).

Operating profit

Operating profit, adjusted for items affecting comparability, amounted to SEK 240m (222), and was positively impacted by the higher gross profit, partially offset by increased investments in brands. Operating profit amounted to SEK 188m (124).

Items affecting comparability

Operating profit for the quarter includes items affecting comparability of SEK -52m (-98), mainly related to the recognition of a restructuring provision for the change of the organisational structure.

Net financial items

Net financial items for the quarter amounted to SEK -35m (-11). Net interest expenses related to external borrowings, cash pool and realised results on single currency interest rate swaps were in total SEK -14m (-24), exchange differences on cash and cash equivalents were SEK -10m (16) which mainly related to the development of the Norwegian and Swedish krona against the euro during the quarter. Other financial items amounted to SEK -11m (-3). Of the total net financial items SEK -21m (25) is non-cash in nature.

Profit for the period

Profit for the quarter was SEK 116m (82), which equates to basic and diluted earnings per share of SEK 0.41 (0.29). Income tax for the period was SEK -37m (-31).

The effective tax rate for the quarter was 24.2 per cent (27.4) and was negatively impacted by not recognising an additional deferred tax position for the negative taxable result in the UK, international tax rate differences and non-deductible expenses.

Free cash flow

The free cash flow was SEK -8m (28). Cash flow from operating activities before changes in working capital was SEK 241m (230). The cash flow from changes in working capital was SEK -220m (-171).

The cash flow from investments in property, plant and equipment and intangible assets was SEK -29m (-31).

Cash flow from changes in working capital

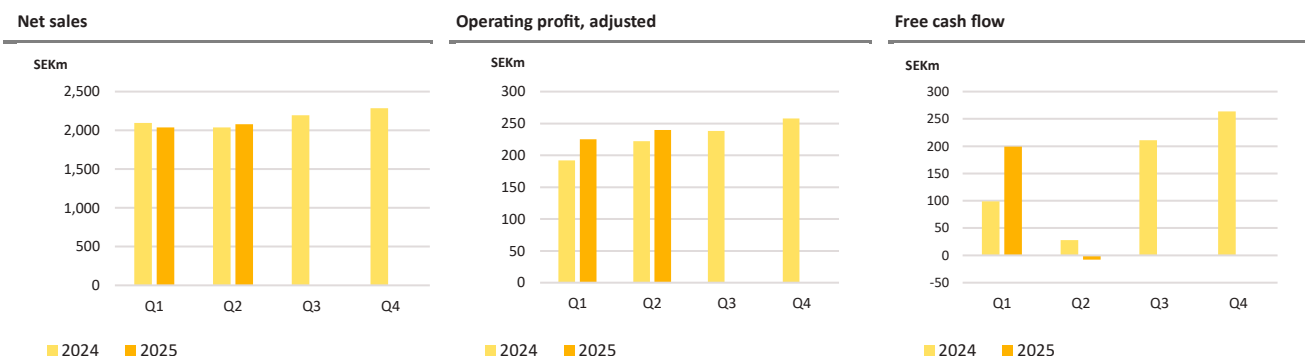
Cash flow from changes in working capital was SEK -220m (-171). The cash flow from changes in working capital was negatively impacted by a decrease in payables of SEK -204m (-37) and an increase in inventories for an amount of SEK -67m (-169), partially offset by a decrease in receivables of SEK 51m (35).

Cash flow from other investing activities

Cash flow from other investing activities was SEK 0m (54). The positive cash flow in the second quarter of 2024 mainly related to the proceeds from the divestment of the Nutisal brand.

Cash flow from financing activities

The cash flow from financing activities was SEK -330m (-306) and was related to the dividend distribution of SEK -313m (-285), payments of lease liabilities of SEK -17m (-18) and net proceeds and repayments of loans from credit institutions and commercial papers including transaction costs of SEK 0m (-3).



Development during the year

Net sales

Net sales for the first half of the year decreased by SEK -15m to SEK 4,117m (4,132) compared to the same period last year. Organic growth was 2.6 per cent.

Gross profit

Gross profit, adjusted for items affecting comparability, amounted to SEK 1,436m (1,360) which equates to a gross margin, adjusted, of 34.9 per cent (32.9). The increase was mainly driven by continued fair pricing, margin-enhancing initiatives in Pick & mix and a favourable mix in Branded packaged products, partly offset by changes in foreign exchange rates. Gross profit amounted to SEK 1,557m (1,363) which equates to a gross margin of 37.8 per cent (33.0).

Operating profit

Operating profit, adjusted for items affecting comparability, amounted to SEK 465m (414), and was positively impacted by higher gross profit, partially offset by increased investments in brands coupled with general cost inflation. Operating profit amounted to SEK 538m (317).

Items affecting comparability

Operating profit includes items affecting comparability of SEK 73m (-97), mainly related to releases of restructuring provisions as a result of not proceeding with the greenfield investment project, partly offset by the recognition of a restructuring provision for the change of the organisational structure.

Net financial items

Net financial items for the period amounted to SEK -50m (-56). Net interest expenses related to external borrowings, cash pool and realised results on single currency interest rate swaps were in total SEK -28m (-39), exchange differences on cash and cash equivalents were SEK 8m (-13) which mainly related to the development of the Swedish krona against the euro during the first half of the year. Other financial items amounted to SEK -30m (-4) of which net SEK -9m (0) was related to not proceeding with the greenfield investment project, mainly related to the release of prepaid commitment fees on unutilised credit facilities. Of the total net financial items SEK -34m (-3) is non-cash in nature.

Profit for the period

Profit for the period was SEK 369m (189), which equates to basic and diluted earnings per share of SEK 1.30 (0.66). Income tax for the period was SEK -119m (-72).

The effective tax rate for the first half of the year was 24.4 per cent (27.6) and was negatively impacted by not recognising an additional

deferred tax position for the negative taxable result in the UK, international tax rate differences and non-deductible expenses.

Free cash flow

The free cash flow was SEK 191m (127). Cash flow from operating activities before changes in working capital was SEK 445m (482). The cash flow from changes in working capital was SEK -193m (-274).

The cash flow from investments in property, plant and equipment and intangible assets was SEK -61m (-81).

Cash flow from changes in working capital

Cash flow from changes in working capital was SEK -193m (-274). The cash flow from changes in working capital was negatively impacted by an increase in inventories for an amount of SEK -220m (-162) and a decrease in payables of SEK -21m (-1), partially offset by a decrease in receivables of SEK 48m (-111).

Cash flow from other investing activities

Cash flow from other investing activities was SEK 0m (54). The positive cash flow in 2024 mainly related to the proceeds from the divestment of the Nutisal brand.

Cash flow from financing activities

The cash flow from financing activities was SEK -346m (-328) and was related to the dividend distribution of SEK -313m (-285), payments of lease liabilities of SEK -33m (-40) and net proceeds and repayments of loans from credit institutions and commercial papers including transaction costs of SEK 0m (-3).

Financial position

Consolidated equity at 30 June 2025 amounted to SEK 5,401m (5,141), which equates to SEK 18.8 (18.0) per share outstanding. Net debt at 30 June 2025 was SEK 1,695m (1,991).

Long-term borrowings amounted to SEK 65m (2,291) and consisted of SEK 0m (2,220) in gross non-current loans from credit institutions, SEK 69m (81) in non-current lease liabilities and SEK -4m (-10) in capitalised transaction costs.

Total short-term borrowings amounted to SEK 2,387m (204) and consisted of SEK 2,193m (0) in gross current loans from credit institutions, SEK 149m (149) in commercial papers, SEK 49m (58) in current lease liabilities, SEK 1m (2) in accrued interest on borrowings from credit institutions and SEK -5m (-5) in capitalised transaction costs.

SEKm	30 Jun 2025	30 Jun 2024	31 Dec 2024
Gross non-current loans from credit institutions	-	2,220	2,232
Gross current loans from credit institutions	2,193	-	-
Commercial papers	149	149	149
Lease liabilities	118	139	136
Derivative financial instruments	49	-15	44
Interest payable	1	2	2
Gross debt	2,510	2,495	2,563
Cash and cash equivalents	-815	-504	-953
Net debt	1,695	1,991	1,610

Cash and cash equivalents at 30 June 2025 amounted to SEK 815m (504). At 30 June 2025, Cloetta had an unutilised credit facility of SEK 669m (2,500) and the possibility to issue additional commercial papers for an amount of SEK 850m (850). On 14 April 2025, Cloetta cancelled part of the unutilised credit facilities for a total amount of EUR 160m, related to not proceeding with the greenfield investment project. Pending the re-assessment of the greenfield investment project and the update of the strategic priorities, Cloetta paused the refinancing of its facilities earlier this year. After determining the financing need to enable to deliver the updated strategic priorities, the refinancing process has been re-initiated in the second quarter of 2025. There are constructive negotiations ongoing with all current banks and the process is on-track to have the loans from credit institutions, that mature at the end of the second quarter of 2026, refinanced in the second half of 2025.

Performance by business segment

Cloetta's operating segments are *Branded packaged products* and *Pick & mix*.

The chief operating decision-maker (CODM), which is the CEO and President of the Group, primarily uses external net sales and operating profit, adjusted for items affecting comparability, to assess the performance of its operating segments. Items affecting comparability, net financial items and income tax are not allocated to segments, as these are managed centrally.

No segment information is provided to or assessed by the CODM on assets and liabilities and therefore these are not separately disclosed.

Information related to each reportable segment (business segment) is set out below.

Business segments

The Cloetta Group comprises two segments: "Branded packaged products" and "Pick & mix". The Pick & mix net sales and adjusted operating profit relate to Cloetta's complete offering in Pick & mix including products, displays and accompanying store and logistic services. All other activities within the Cloetta Group are reflected in the "Branded packaged products" segment.

Segment Branded packaged products

Q2 development

Net Sales

Net sales for the quarter decreased by SEK -55m to SEK 1,432m (1,487) compared to the same period last year for Branded packaged products. The comparative figure includes two months of net sales of the Nutisal brand, divested in the second quarter of 2024. Organic growth was 1.0 per cent.

Operating profit, adjusted

Operating profit, adjusted for items affecting comparability, amounted to SEK 181m (183). The decrease in adjusted operating profit was mainly driven by lower volumes and increased marketing investments in brands, partly offset by fair pricing and a favourable mix.

Development during the year

Net Sales

Net sales for the first half of the year decreased by SEK -135m to SEK 2,865m (3,000) compared to the same period last year for Branded packaged products. The comparative figure includes five months of net sales of the Nutisal brand, divested in the second quarter of 2024. Organic growth was -1.2 per cent.

Operating profit, adjusted

Operating profit, adjusted for items affecting comparability, amounted to SEK 348m (335). The increase in adjusted operating profit was mainly driven by fair pricing and a favourable mix, partially offset by lower volumes and increased marketing investments in brands.

Segment Pick & mix

Q2 development

Net Sales

Net sales for the quarter increased by SEK 95m to SEK 646m (551) compared to the same period last year. Organic growth was 21.3 per cent.

Operating profit, adjusted

Operating profit, adjusted for items affecting comparability, amounted to SEK 59m (39). The increase was driven by the expected sales effect of the Easter phasing and continued margin-enhancing initiatives.

Development during the year

Net Sales

Net sales for the first half of the year increased by SEK 120m to SEK 1,252m (1,132) compared to the same period last year. Organic growth was 12.7 per cent.

Operating profit, adjusted

Operating profit, adjusted for items affecting comparability, amounted to SEK 117m (79). The increase was driven by higher volumes and continued margin-enhancing initiatives.

Other disclosures

Seasonal variations

Cloetta's sales and operating profit are subject to some seasonal variations. Sales in the first and second quarters are affected by the Easter holiday, primarily in Sweden, depending on in which quarter it occurs.

In the fourth quarter sales are usually higher than in the first three quarters of the year, which is mainly attributable to the sale of products in Sweden in connection with the holiday season.

Apr–Jun 2025 SEKm	Branded packaged products	Pick & mix	Total	Jan–Jun 2025 SEKm	Branded packaged products	Pick & mix	Total
Net sales	1,432	646	2,078	Net sales	2,865	1,252	4,117
Operating profit, adjusted	181	59	240	Operating profit, adjusted	348	117	465
Items affecting comparability			-52	Items affecting comparability			73
Operating profit			188	Operating profit			538
Net financial items			-35	Net financial items			-50
Profit before tax			153	Profit before tax			488
Income tax			-37	Income tax			-119
Profit for the period			116	Profit for the period			369

Apr–Jun 2024 SEKm	Branded packaged products	Pick & mix	Total	Jan–Jun 2024 SEKm	Branded packaged products	Pick & mix	Total
Net sales	1,487	551	2,038	Net sales	3,000	1,132	4,132
Operating profit, adjusted	183	39	222	Operating profit, adjusted	335	79	414
Items affecting comparability			-98	Items affecting comparability			-97
Operating profit			124	Operating profit			317
Net financial items			-11	Net financial items			-56
Profit before tax			113	Profit before tax			261
Income tax			-31	Income tax			-72
Profit for the period			82	Profit for the period			189

Employees

The average number of employees during the quarter was 2,552 (2,591).

Events after the end of the reporting period

On 2 July 2025, Andrew Row was appointed Chief Operations Officer and will join Cloetta in September 2025. There were no significant other events after the end of the reporting period.

Strategic priorities

On 27 March 2025, Cloetta announced updated strategic priorities and financial targets geared for profitable growth.

1 Win with our Superbrands

Increased focus across the core markets on ten selected brands to drive profitable growth through increased distribution and by continuing to stretch the brands into new categories.

2 Grow beyond core markets

Increased focus on Germany and UK, as the European markets with the largest confectionery retail sales and the highest per capita consumption, and on North America to leverage demand for Swedish Candy

3 Excel in marketing and innovation

Accelerated new product development supported by continued marketing effectiveness.

To successfully deliver on these strategic priorities, focus will be placed on further enhancing Cloetta's operating model through net revenue management, a supply chain fit for purpose and an effective operating structure, as well as selective M&A.

Cloetta's sustainability agenda, A Sweeter Future, focuses on creating joy and long-lasting value For You, For People and For the Planet. The initiatives within the sustainability agenda cover topics all across the value chain where Cloetta has the ability to make an impact. Further information on Cloetta's sustainability journey is available in the latest Annual Report as well as on www.cloetta.com/sustainability.

Assurance of the Board of Directors and CEO

The Board of Directors hereby gives its assurance that the interim report provides a true and fair view of the business activities, financial position, and results of operations of the Group and the Parent Company and describes the significant risks and uncertainties to which the Parent Company and the Group companies are exposed.

Stockholm, 17 July, 2025
Cloetta AB (publ)

Morten Falkenberg, Board Chairman

Patrick Bergander, Member of the Board

Lena Grönedal, Employee Board member

Malin Jennerholm, Member of the Board

Alan McLean Raleigh, Member of the Board

Pauline Lindwall, Member of the Board

Camilla Svenfelt, Member of the Board

Mikael Svenfelt, Member of the Board

Katarina Tell, President and CEO

The information in this interim report has not been reviewed by the company's auditors.

Upcoming financial reports 2025

Interim report Q3 2025

5 November

Cloetta continuously updates its financial reporting dates and investor events on www.cloetta.com/en/investors/calendar-investors/.

This information is information that Cloetta AB is obliged to make public pursuant to the EU Market Abuse. The information was submitted for publication, through the agency of the contact person detailed below, at 07:30 a.m. CEST on 17 July 2025.

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Financial statements in summary

Consolidated profit and loss account

	Second quarter		6 months		Rolling 12	Full year
SEKm	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Net sales	2,078	2,038	4,117	4,132	8,598	8,613
Cost of goods sold	-1,355	-1,321	-2,560	-2,769	-5,538	-5,747
Gross profit	723	717	1,557	1,363	3,060	2,866
Selling expenses	-320	-298	-603	-565	-1,198	-1,160
General and administrative expenses	-215	-295	-416	-481	-834	-899
Operating profit	188	124	538	317	1,028	807
Exchange differences on cash and cash equivalents in foreign currencies	-10	16	8	-13	-14	-35
Other financial income	9	33	23	68	66	111
Other financial expenses	-34	-60	-81	-111	-194	-224
Net financial items	-35	-11	-50	-56	-142	-148
Profit before tax	153	113	488	261	886	659
Income tax	-37	-31	-119	-72	-229	-182
Profit for the period	116	82	369	189	657	477
<i>Profit for the period attributable to:</i>						
Owners of the Parent Company	116	82	369	189	657	477
Earnings per share, SEK						
Basic ¹	0.41	0.29	1.30	0.66	2.30	1.67
Diluted ¹	0.41	0.29	1.30	0.66	2.30	1.67
Number of shares outstanding at end of period ¹	286,682,516	286,065,407	286,682,516	286,065,407	286,682,516	286,065,407
Average number of shares (basic) ¹	284,893,330	285,834,882	284,714,615	285,588,458	285,257,099	285,690,150
Average number of shares (diluted) ¹	285,043,535	286,026,245	284,863,884	285,653,545	285,405,123	285,786,127

¹ On 29 April 2024 and 14 May 2025, a total of 723,373 and 617,909 treasury shares were granted to the participants of the long-term share-based incentive plan 2021 and 2022 respectively on vesting. On 28 November 2024, Cloetta entered into a forward contract to repurchase 1,531,492 own shares to fulfil its future obligations to deliver shares to the participants of the long-term share-based incentive plan, if vesting conditions are met.

Consolidated statement of comprehensive income

	Second quarter		6 months		Rolling 12	Full year
SEKm	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Profit for the period	116	82	369	189	657	477
<i>Other comprehensive income</i>						
Remeasurement of defined benefit pension plans	-14	7	7	21	-16	-2
Income tax on remeasurement of defined benefit pension plans	2	-1	-2	-4	2	0
Items that will never be reclassified to profit or loss for the period	-12	6	5	17	-14	-2
Currency translation differences	151	-101	-133	146	-73	206
Hedge of a net investment in a foreign operation	-39	25	43	-36	32	-47
Income tax on hedge of a net investment in a foreign operation	8	-5	-8	7	-6	9
Items that may be reclassified to profit or loss for the period	120	-81	-98	117	-47	168
Total other comprehensive income	108	-75	-93	134	-61	166
Total comprehensive income, net of tax	224	7	276	323	596	643
<i>Total comprehensive income for the period attributable to:</i>						
Owners of the Parent Company	224	7	276	323	596	643

Net financial items

	Second quarter		6 months		Rolling 12	Full year
SEKm	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Exchange differences on cash and cash equivalents in foreign currencies	-10	16	8	-13	-14	-35
Other financial income, third parties	9	23	20	45	58	83
Unrealised gains on single currency interest rate swaps	-1	4	-	8	-8	-
Realised gains on single currency interest rate swaps	1	6	3	15	16	28
Total other financial income	9	33	23	68	66	111
Interest expenses third-party borrowings and realised losses on single currency interest rate swaps	-24	-53	-51	-99	-129	-177
Amortisation of capitalised transaction costs	-1	-1	-2	-2	-5	-5
Unrealised losses on single currency interest rate swaps	-3	1	-4	-	-23	-19
Other financial expenses, third parties	-6	-7	-24	-10	-37	-23
Total other financial expenses	-34	-60	-81	-111	-194	-224
Net financial items	-35	-11	-50	-56	-142	-148

Condensed consolidated balance sheet

SEKm	30 Jun 2025	30 Jun 2024	31 Dec 2024
ASSETS			
Non-current assets			
Intangible assets	5,717	5,803	5,833
Property, plant and equipment	1,606	1,683	1,695
Deferred tax asset	53	33	59
Derivative financial instruments	-	-	1
Other financial assets	3	4	4
Total non-current assets	7,379	7,523	7,592
Current assets			
Inventories	1,520	1,484	1,336
Other current assets	1,175	1,249	1,260
Derivative financial instruments	1	19	4
Cash and cash equivalents	815	504	953
Total current assets	3,511	3,256	3,553
TOTAL ASSETS	10,890	10,779	11,145
EQUITY AND LIABILITIES			
Equity	5,401	5,141	5,434
Non-current liabilities			
Long-term borrowings	65	2,291	2,306
Deferred tax liability	856	880	910
Derivative financial instruments	-	3	4
Provisions for pensions and other long-term employee benefits	376	355	378
Provisions	1	159	163
Total non-current liabilities	1,298	3,688	3,761
Current liabilities			
Short-term borrowings	2,387	204	203
Derivative financial instruments	50	1	45
Other current liabilities	1,690	1,728	1,691
Provisions	64	17	11
Total current liabilities	4,191	1,950	1,950
TOTAL EQUITY AND LIABILITIES	10,890	10,779	11,145

Condensed consolidated statement of changes in equity

SEKm	6 months		Full year
	2025	2024	2024
Equity at beginning of period	5,434	5,098	5,098
Profit for the period	369	189	477
Other comprehensive income	-93	134	166
Total comprehensive income	276	323	643
Transactions with owners			
Forward contract to repurchase own shares	-	-	-40
Share-based payments	4	5	18
Dividend ¹	-315	-285	-285
Dividend on outstanding shares in forward contracts to repurchase own shares	2	-	-
Total transactions with owners	-309	-280	-307
Equity at end of period	5,401	5,141	5,434

¹ The dividend paid in 2025 comprised a dividend of SEK 1.10 (1.00) per share.

Condensed consolidated cash flow statement

SEKm	Second quarter		6 months		Rolling 12 Jul 2024– Jun 2025	Full year
	2025	2024	2025	2024		2024
Cash flow from operating activities before changes in working capital	241	230	445	482	924	961
Cash flow from changes in working capital	-220	-171	-193	-274	-115	-196
Cash flow from operating activities	21	59	252	208	809	765
Cash flows from investments in property, plant and equipment and intangible assets	-29	-31	-61	-81	-143	-163
Cash flow from other investing activities	0	54	0	54	18	72
Cash flow from investing activities	-29	23	-61	-27	-125	-91
Cash flow from operating and investing activities	-8	82	191	181	684	674
Cash flow from financing activities	-330	-306	-346	-328	-385	-367
Cash flow for the period	-338	-224	-155	-147	299	307
Cash and cash equivalents at beginning of period	1,149	735	953	658	504	658
Cash flow for the period	-338	-224	-155	-147	299	307
Exchange difference	4	-7	17	-7	12	-12
Total cash and cash equivalents at end of period	815	504	815	504	815	953

Condensed consolidated key figures

SEKm	Second quarter		6 months		Rolling 12	Full year
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Profit						
Net sales	2,078	2,038	4,117	4,132	8,598	8,613
Net sales, change, %	2.0	2.0	-0.4	4.1	1.6	3.8
Organic net sales, change, %	6.5	1.8	2.6	3.8	4.2	4.7
Gross margin, %	34.8	35.2	37.8	33.0	35.6	33.3
Depreciation	-58	-67	-123	-142	-254	-273
Amortisation	-3	-2	-5	-5	-11	-11
Impairment other non-current assets	-	-93	-6	-88	22	-60
Operating profit, adjusted	240	222	465	414	961	910
Operating profit margin, adjusted %	11.5	10.9	11.3	10.0	11.2	10.6
Operating profit (EBIT)	188	124	538	317	1,028	807
Operating profit margin (EBIT margin), %	9.0	6.1	13.1	7.7	12.0	9.4
EBITDA, adjusted	301	290	593	561	1,226	1,194
EBITDA	249	286	672	552	1,271	1,151
Profit margin, %	7.4	5.5	11.9	6.3	10.3	7.7
Segments						
Branded packaged products						
Net sales	1,432	1,487	2,865	3,000	6,084	6,219
Operating profit, adjusted	181	183	348	335	753	740
Operating profit margin, adjusted %	12.6	12.3	12.1	11.2	12.4	11.9
Pick & mix						
Net sales	646	551	1,252	1,132	2,514	2,394
Operating profit, adjusted	59	39	117	79	208	170
Operating profit margin, adjusted %	9.1	7.1	9.3	7.0	8.3	7.1
Financial position						
Working capital	1,184	1,087	1,184	1,087	1,184	1,017
Capital expenditure	38	33	81	104	202	225
Net debt	1,695	1,991	1,695	1,991	1,695	1,610
Capital employed	8,279	7,995	8,279	7,995	8,279	8,370
Return on capital employed, % (Rolling 12 months)	13.4	10.4	13.4	10.4	13.4	11.2
Equity/assets ratio, %	49.6	47.7	49.6	47.7	49.6	48.8
Net debt/equity ratio, %	31.4	38.7	31.4	38.7	31.4	29.6
Return on equity, % (Rolling 12 months)	12.2	9.5	12.2	9.5	12.2	8.8
Equity per share, SEK	18.8	18.0	18.8	18.0	18.8	19.0
Net debt/EBITDA, x (Rolling 12 months)	1.4	1.8	1.4	1.8	1.4	1.3
Cash flow						
Cash flow from operating activities	21	59	252	208	809	765
Cash flow from investing activities	-29	23	-61	-27	-125	-91
Cash flow after investments	-8	82	191	181	684	674
Free cash flow	-8	28	191	127	666	602
Free cash flow yield (Rolling 12 months), %	6.8	10.9	6.8	10.9	6.8	8.3
Cash flow from operating activities per share, SEK	0.1	0.2	0.9	0.7	2.8	2.7
Employees						
Average number of employees	2,552	2,591	2,553	2,592	2,562	2,577

Reconciliation of alternative performance measures key figures

	Second quarter		6 months		Rolling 12 Jul 2024– Jun 2025	Full year
SEKm	2025	2024	2025	2024		2024
Items affecting comparability						
Acquisitions, integration and restructurings	-52	-98	73	-97	67	-103
<i>of which: impairment non-current assets</i>	-	-94	-6	-88	22	-60
Items affecting comparability	-52	-98	73	-97	67	-103
<i>Corresponding line in the condensed consolidated profit and loss account:</i>						
Cost of goods sold	-8	-1	121	3	143	25
Selling expenses	-33	-3	-33	-3	-33	-3
General and administrative expenses	-11	-94	-15	-97	-43	-125
Total	-52	-98	73	-97	67	-103
Operating profit, adjusted						
Operating profit	188	124	538	317	1,028	807
Minus: Items affecting comparability	-52	-98	73	-97	67	-103
Operating profit, adjusted	240	222	465	414	961	910
Net sales	2,078	2,038	4,117	4,132	8,598	8,613
Operating profit margin, adjusted, %	11.5	10.9	11.3	10.0	11.2	10.6
EBITDA, adjusted						
Operating profit	188	124	538	317	1,028	807
Minus: Depreciation	-58	-67	-123	-142	-254	-273
Minus: Amortisation	-3	-2	-5	-5	-11	-11
Minus: Impairment non-current assets	-	-93	-6	-88	22	-60
EBITDA	249	286	672	552	1,271	1,151
Minus: Items affecting comparability (excl. impairment non-current assets)	-52	-4	79	-9	45	-43
EBITDA, adjusted	301	290	593	561	1,226	1,194
Capital employed						
Total assets	10,890	10,779	10,890	10,779	10,890	11,145
Minus: Deferred tax liability	856	880	856	880	856	910
Minus: Non-current provisions	1	159	1	159	1	163
Minus: Current provisions	64	17	64	17	64	11
Minus: Other current liabilities	1,690	1,728	1,690	1,728	1,690	1,691
Capital employed	8,279	7,995	8,279	7,995	8,279	8,370
Capital employed comparative period previous year	7,995	8,059	7,995	8,059	7,995	7,973
Average capital employed	8,137	8,027	8,137	8,027	8,137	8,172

Reconciliation alternative performance measures, continued

	Second quarter		6 months		Rolling 12	Full year
SEKm	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Return on capital employed						
Operating profit (Rolling 12 months)	1,028	692	1,028	692	1,028	807
Financial income (Rolling 12 months)	66	140	66	140	66	111
Operating profit plus financial income (Rolling 12 months)	1,094	832	1,094	832	1,094	918
Average capital employed	8,137	8,027	8,137	8,027	8,137	8,172
Return on capital employed, %	13.4	10.4	13.4	10.4	13.4	11.2
Free cash flow yield						
Cash flow from operating activities (Rolling 12 months)	809	879	809	879	809	765
Cash flows from investments in property, plant and equipment and intangible assets (Rolling 12 months)	-143	-235	-143	-235	-143	-163
Free cash flow (Rolling 12 months)	666	644	666	644	666	602
Number of shares outstanding	286,682,516	286,065,407	286,682,516	286,065,407	286,682,516	286,065,407
Free cash flow per share (Rolling 12 months), SEK	2.32	2.25	2.32	2.25	2.32	2.10
Market price per share, SEK	34.04	20.62	34.04	20.62	34.04	25.20
Free cash flow yield (Rolling 12 months), %	6.8	10.9	6.8	10.9	6.8	8.3
Changes in net sales						
Net sales	2,078	2,038	4,117	4,132	8,598	8,613
Net sales comparative period previous year	2,038	1,998	4,132	3,971	8,462	8,301
Net sales, change	40	40	-15	161	136	312
Minus: Structural changes	-20	-10	-41	-10	-101	-70
Minus: Changes in exchange rates	-72	14	-83	23	-118	-12
Organic growth	132	36	109	148	355	394
Organic growth, %	6.5	1.8	2.6	3.8	4.2	4.7

Quarterly data

SEKm	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
Profit and loss account									
Net sales	2,078	2,039	2,285	2,196	2,038	2,094	2,182	2,148	1,998
Cost of goods sold	-1,355	-1,205	-1,485	-1,493	-1,321	-1,448	-1,514	-1,524	-1,358
Gross profit	723	834	800	703	717	646	668	624	640
Selling expenses	-320	-283	-327	-268	-298	-267	-300	-248	-267
General and administrative expenses	-215	-201	-221	-197	-295	-186	-194	-175	-191
Operating profit	188	350	252	238	124	193	174	201	182
Exchange differences on cash and cash equivalents in foreign currencies	-10	18	4	-26	16	-29	27	67	-66
Other financial income	9	14	23	20	33	35	39	33	33
Other financial expenses	-34	-47	-47	-66	-60	-51	-94	-64	-53
Net financial items	-35	-15	-20	-72	-11	-45	-28	36	-86
Profit before tax	153	335	232	166	113	148	146	237	96
Income tax	-37	-82	-74	-36	-31	-41	-8	-76	-23
Profit for the period	116	253	158	130	82	107	138	161	73
<i>Profit for the period attributable to:</i>									
Owners of the Parent Company	116	253	158	130	82	107	138	161	73
Key figures									
Profit									
Depreciation, amortisation and impairment	-61	-73	-52	-57	-162	-73	-75	-76	-77
Operating profit, adjusted	240	225	258	238	222	192	200	208	191
EBITDA, adjusted	301	292	327	306	290	271	270	288	271
EBITDA	249	423	304	295	286	266	249	277	259
Operating profit margin, adjusted %	11.5	11.0	11.3	10.8	10.9	9.2	9.2	9.7	9.6
Operating profit margin (EBIT margin), %	9.0	17.2	11.0	10.8	6.1	9.2	8.0	9.4	9.1
Earnings per share, SEK									
Basic and diluted ¹	0.41	0.89	0.55	0.45	0.29	0.37	0.48	0.56	0.26
Segments									
Branded packaged products									
Net sales	1,432	1,433	1,631	1,588	1,487	1,513	1,621	1,620	1,464
Operating profit, adjusted	181	167	214	191	183	152	200	216	186
Operating profit margin, adjusted %	12.6	11.7	13.1	12.0	12.3	10.0	12.3	13.3	12.7
Pick & mix									
Net sales	646	606	654	608	551	581	561	528	534
Operating profit/loss, adjusted	59	58	44	47	39	40	0	-8	5
Operating profit margin, adjusted %	9.1	9.6	6.7	7.7	7.1	6.9	0.0	-1.5	0.9
Financial position									
Share price, last paid, SEK	34.04	28.36	25.20	24.46	20.62	18.19	18.32	18.26	19.61
Return on equity, % (Rolling 12 months)	12.2	11.4	8.8	8.8	9.5	8.8	8.6	7.8	7.3
Equity per share, SEK	18.8	19.2	19.0	18.1	18.0	19.0	17.9	18.2	18.0
Net Debt/EBITDA, x (Rolling 12 months)	1.4	1.1	1.3	1.6	1.8	1.6	1.7	2.0	2.3
Cash flow									
Free cash flow	-8	199	264	211	28	99	394	123	2
Cash flow from operating activities per share, SEK	0.1	0.8	1.1	0.9	0.2	0.5	1.7	0.7	0.3

¹ On 30 October 2023, Cloetta purchased 63,704 treasury shares to fulfil its future obligation to deliver shares to the participants of the long-term share-based incentive plan, if vesting conditions are met. On 29 April 2024 and 14 May 2025, a total of 723,373 and 617,109 treasury shares were granted to the participants of the long-term share-based incentive plan 2021 and 2022 respectively on vesting. On 28 November 2024, Cloetta entered into a forward contract to repurchase 1,531,492 own shares to fulfill its future obligations to deliver shares to the participants of the long-term share-based incentive plan, if vesting conditions are met.

Reconciliation of alternative performance measures per quarter

SEKm	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
Items affecting comparability									
Acquisitions, integration and restructurings	-52	125	-6	0	-98	1	-26	-7	-9
<i>of which: impairment non-current assets</i>	-	-6	17	11	-94	6	-5	4	3
Items affecting comparability	-52	125	-6	0	-98	1	-26	-7	-9
<i>Corresponding line in the condensed consolidated profit and loss account:</i>									
Cost of goods sold	-8	129	16	6	-1	4	-21	-3	-4
Selling expenses	-33	-	-	-	-3	-	-	1	-
General and administrative expenses	-11	-4	-22	-6	-94	-3	-5	-5	-5
Total	-52	125	-6	0	-98	1	-26	-7	-9
Operating profit, adjusted									
Operating profit	188	350	252	238	124	193	174	201	182
Minus: Items affecting comparability	-52	125	-6	0	-98	1	-26	-7	-9
Operating profit, adjusted	240	225	258	238	222	192	200	208	191
Net sales	2,078	2,039	2,285	2,196	2,038	2,094	2,182	2,148	1,998
Operating profit margin, adjusted, %	11.5	11.0	11.3	10.8	10.9	9.2	9.2	9.7	9.6
EBITDA, adjusted									
Operating profit	188	350	252	238	124	193	174	201	182
Minus: Depreciation	-58	-65	-66	-65	-67	-75	-63	-76	-78
Minus: Amortisation	-3	-2	-3	-3	-2	-3	-3	-3	-2
Minus: Impairment non-current assets	-	-6	17	11	-93	5	-9	3	3
EBITDA	249	423	304	295	286	266	249	277	259
Minus: Items affecting comparability (excl. impairment non-current assets)	-52	131	-23	-11	-4	-5	-21	-11	-12
EBITDA, adjusted	301	292	327	306	290	271	270	288	271
Capital employed									
Total assets	10,890	11,029	11,145	10,886	10,779	11,162	10,683	10,873	10,916
Minus: Deferred tax liability	856	829	910	840	880	908	900	922	929
Minus: Non-current provisions	1	2	163	161	159	166	160	165	162
Minus: Current provisions	64	13	11	14	17	16	14	2	2
Minus: Other current liabilities	1,690	1,870	1,691	1,770	1,728	1,756	1,636	1,731	1,764
Capital employed	8,279	8,315	8,370	8,101	7,995	8,316	7,973	8,053	8,059
Capital employed comparative period previous year	7,995	8,316	7,973	8,053	8,059	7,963	7,823	7,581	7,369
Average capital employed	8,137	8,316	8,172	8,077	8,027	8,140	7,898	7,817	7,714

Reconciliation alternative performance measures, continued

SEKm	Q2 2025	Q1 2025	Q4 2024	Q3 2024	Q2 2024	Q1 2024	Q4 2023	Q3 2023	Q2 2023
Return on capital employed									
Operating profit (Rolling 12 months)	1,028	964	807	729	692	750	735	748	733
Financial income (Rolling 12 months)	66	90	111	127	140	140	128	107	109
Operating profit plus financial income (Rolling 12 months)	1,094	1,054	918	856	832	890	863	855	842
Average capital employed	8,137	8,316	8,172	8,077	8,027	8,140	7,898	7,817	7,714
Return on capital employed, %	13.4	12.7	11.2	10.6	10.4	10.9	10.9	10.9	10.9
Free cash flow yield									
Cash flow from operating activities (Rolling 12 months)	809	847	765	935	879	903	778	581	677
Cash flows from investments in property, plant and equipment and intangible assets (Rolling 12 months)	-143	-145	-163	-203	-235	-285	-282	-238	-234
Free cash flow (Rolling 12 months)	666	702	602	732	644	618	496	343	443
Number of shares outstanding	286,682,516	286,065,407	286,065,407	286,065,407	286,065,407	285,342,034	285,342,034	285,405,738	285,405,738
Free cash flow per share (Rolling 12 months), SEK	2.32	2.45	2.10	2.56	2.25	2.17	1.74	1.20	1.55
Market price per share, SEK	34.04	28.36	25.20	24.46	20.62	18.19	18.32	18.26	19.61
Free cash flow yield (Rolling 12 months), %	6.8	8.6	8.3	10.5	10.9	11.9	9.5	6.6	7.9
Changes in net sales									
Net sales	2,078	2,039	2,285	2,196	2,038	2,094	2,182	2,148	1,998
Net sales comparative period previous year	2,038	2,094	2,182	2,148	1,998	1,973	1,905	1,798	1,626
Net sales, change	40	-55	103	48	40	121	277	350	372
Minus: Structural changes	-20	-21	-28	-32	-10	-	-	-	-
Minus: Changes in exchange rates	-72	-11	7	-42	14	9	54	131	100
Organic growth	132	-23	124	122	36	112	223	219	272
Organic growth, %	6.5	-1.1	5.7	5.7	1.8	5.7	11.7	12.2	16.7

Parent company

Condensed parent company profit and loss account

SEKm	Second quarter		6 months		Rolling 12	Full year
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Net sales	30	41	81	79	139	137
Gross profit	30	41	81	79	139	137
General and administrative expenses	-35	-34	-74	-70	-181	-177
Operating profit/loss	-5	7	7	9	-42	-40
Net financial items	-11	-43	-21	-70	389	340
Dividend income	-	-	-	-	1,909	1,909
Profit/loss before tax	-16	-36	-14	-61	2,256	2,209
Income tax	4	8	3	13	-68	-58
Profit/loss for the period	-12	-28	-11	-48	2,188	2,151

Profit/loss for the period corresponds to comprehensive income for the period.

Condensed parent company balance sheet

SEKm	30 Jun 2025	30 Jun 2024	31 Dec 2024
ASSETS			
Non-current assets	4,916	5,436	5,437
Current assets	431	185	540
TOTAL ASSETS	5,347	5,621	5,977
EQUITY AND LIABILITIES			
Equity	3,736	1,884	4,056
Non-current liabilities			
Borrowings	157	950	954
Provisions	2	2	2
Total non-current liabilities	159	952	956
Current liabilities			
Borrowings	947	149	149
Other current liabilities	505	2,636	816
Total current liabilities	1,452	2,785	965
TOTAL EQUITY AND LIABILITIES	5,347	5,621	5,977

Condensed parent company statement of changes in equity

SEKm	6 months		Full year
	2025	2024	2024
Equity at beginning of period	4,056	2,212	2,212
Profit/loss for the period	-11	-48	2,151
Total comprehensive income	-11	-48	2,151
Transactions with owners			
Forward contract to repurchase own shares	-	-	-40
Share-based payments	4	5	18
Dividend ¹	-315	-285	-285
Dividend on outstanding shares in forward contracts to repurchase own shares	2	-	-
Total transactions with owners	-309	-280	-307
Equity at end of period	3,736	1,884	4,056

¹ The dividend paid in 2025 comprised a dividend of SEK 1.10 (1.00) per share.

Accounting and valuation policies, disclosures and risk factors

Accounting and valuation policies

Compliance with legislation and accounting standards

The consolidated financial statements are presented in accordance with the International Financial Reporting Standards (IFRS) established by the International Accounting Standards Board (IASB) and the interpretations issued by the IFRS Interpretations Committee (IFRIC) which have been endorsed by the European Commission for application in the EU. The applied standards and interpretations are those that were in force and had been endorsed by the EU at 1 January 2025. The consolidated interim report is presented compliant with IAS 34, Interim Financial Reporting, and in compliance with the relevant provisions in the Swedish Annual Accounts Act and the Swedish Securities Market Act. The interim report for the Parent Company has been prepared in accordance with the Swedish Annual Accounts Act and the Swedish Securities Market Act, which are consistent with the provisions in recommendation RFR 2, Accounting for Legal Entities. For lease accounting the company makes use of the exemption under RFR2 to treat all leases as operating lease.

Basis of accounting

The same accounting policies and methods of computation are applied in the interim financial statements as in the most recent annual financial statements. Reference is made to Note 1 'General information and accounting and valuation policies of the Group' and Note 31 'Changes in accounting policies' in the Annual and sustainability report 2024 at www.cloetta.com. No new standards are effective as from 1 January 2025 which have been endorsed by the EU.

Disclosures

Disaggregation of revenue from contracts with customers

Cloetta generates revenues from the transfer of goods and services at a point in time and over time in the following major sales categories and performance obligations.

Disaggregation of revenue

SEKm	Second quarter		6 months		Rolling 12	Full year
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Branded packaged products	1,432	1,487	2,865	3,000	6,084	6,219
Pick & mix	646	551	1,252	1,132	2,514	2,394
Total	2,078	2,038	4,117	4,132	8,598	8,613

Breakdown of net sales by category

%	Second quarter		6 months		Rolling 12	Full year
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
Candy	63	63	62	62	62	62
Chocolate	22	19	23	20	22	21
Pastilles	9	9	9	9	9	9
Chewing gum	5	5	5	5	5	5
Nuts	0	2	0	2	1	1
Other	1	2	1	2	1	2
Total	100	100	100	100	100	100

Breakdown of net sales by country

	Second quarter		6 months		Rolling 12	Full year
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
%						
Sweden	32	29	31	29	31	30
Finland	20	20	20	20	20	20
The Netherlands	14	15	14	15	14	14
Denmark	11	11	11	11	11	11
The UK	4	6	4	5	5	5
Norway	6	5	7	6	6	6
Germany	7	8	7	8	7	7
International Markets	6	6	6	6	6	7
Total	100	100	100	100	100	100

Leases

Right-of-use assets

	30 Jun 2025	30 Jun 2024	31 Dec 2024
SEKm			
Land and buildings	50	65	59
Transportation	60	65	65
Other equipment	3	5	7
Total right-of-use assets	113	135	131

Additions to the right-of-use assets were SEK 9m (3) during the quarter and SEK 20m (24) during the first half of the year.

Lease liability

	30 Jun 2025	30 Jun 2024	31 Dec 2024
SEKm			
Current	49	58	56
Non-current (between 1-5 years)	59	71	68
Non-current (over 5 years)	10	10	12
Total Lease liability	118	139	136

The non-current lease liability of SEK 69m (81) is reflected in the 'long-term borrowings'. The current lease liability of SEK 49m (58) is reflected in the 'short-term borrowings'.

Depreciation charge right-of-use assets

	Second quarter		6 months		Rolling 12	Full year
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024
SEKm						
Land and buildings	-6	-9	-12	-17	-29	-34
Transportation	-8	-9	-17	-23	-35	-41
Other equipment	-3	-1	-5	-7	-9	-11
Total depreciation charge right-of-use assets	-17	-19	-34	-47	-73	-86

Other disclosures

	Second quarter		6 months		Rolling 12	Full year	Recognised in:
	2025	2024	2025	2024	Jul 2024– Jun 2025	2024	
SEKm							
Interest expense	-1	-1	-2	-2	-5	-5	net financial items, in the profit and loss account
Expense relating to leases of low-value assets that are not short-term leases	-1	0	-1	-1	-1	-1	cost of goods sold, selling expenses and general and administrative expenses, in the profit and loss account
Expense relating to short-term leases, where no right-of-use asset has been recognized	-2	-2	-3	-3	-4	-4	cost of goods sold, selling expenses and general and administrative expenses, in the profit and loss account
Expense relating to variable lease payments not included in lease liabilities	-7	-8	-14	-13	-31	-30	cost of goods sold, selling expenses and general and administrative expenses, in the profit and loss account
Total cash outflow for leases	-18	-19	-35	-43	-76	-84	cash flow from operating activities and financing activities, in the cash flow statement

Taxes

The effective tax rate for the period and was negatively impacted by not recognising an additional deferred tax position for the negative taxable result in the UK, international tax rate differences and non-deductible expenses.

Fair value measurement

In the second quarter of 2024 a financial instrument categorised at level 3 of the fair value hierarchy was recognised for an amount of SEK 8m for to the contingent earn-out consideration related to the divestment of the Nutisal brand. In the fourth quarter of 2024, this contingent earn-out consideration was revalued to zero.

The only items recognised at fair value after initial recognition are:

- the interest rate swaps categorised within level 2 of the fair value hierarchy in all periods presented;
- the deferred selling price related to the divestment of the Nutisal brand that is categorised within level 2 of the fair value hierarchy, as well as;
- the contingent earn-out consideration related to the divestment of the Nutisal brand that is categorised within level 3.

The fair values of financial assets (loans and receivables) and liabilities measured at amortised cost are approximately equal to carrying amounts.

For measurement purposes, the fair value of financial assets and liabilities is estimated by discounting the future contractual cash flows at the current market interest rate that is available to the Group for similar financial instruments. The fair value measurements by level according to the fair value measurement hierarchy are as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the carrying amounts and fair values of the Group's financial assets and liabilities, including their levels in the fair value hierarchy:

30 Jun 2025	Carrying amount			Fair value				
	Mandatorily at FVTPL	Financial assets at amortised cost	Other financial liabilities at carrying value	Total	Level 1	Level 2	Level 3	Total
SEKm								
Financial assets								
• Trade and other receivables, excluding other taxes and social security receivables and prepaid expenses and accrued income	-	1,079	-	1,079				
• Contingent earn-out consideration and deferred selling price	2	-	-	2	-	2	-	2
• Single currency interest rate swaps	1	-	-	1	-	1	-	1
• Cash and cash equivalents	-	815	-	815				
Total assets	3	1,894	-	1,897	-	3	-	3
Financial liabilities								
• Loans from credit institutions	-	-	2,193	2,193				
• Commercial papers	-	-	149	149				
• Forward contract to repurchase own shares	-	-	40	40	-	-12	-	-12
• Single currency interest rate swaps	10	-	-	10	-	10	-	10
• Trade and other payables, excluding other taxes and social security payables	-	-	1,359	1,359				
Total liabilities	10	-	3,741	3,751	-	-2	-	-2
31 Dec 2024	Carrying amount			Fair value				
	Mandatorily at FVTPL	Financial assets at amortised cost	Other financial liabilities at carrying value	Total	Level 1	Level 2	Level 3	Total
SEKm								
Financial assets								
• Trade and other receivables, excluding other taxes and social security receivables and prepaid expenses and accrued income	-	1,056	-	1,056				
• Contingent earn-out consideration and deferred selling price	2	-	-	2	-	2	-	2
• Single currency interest rate swaps	5	-	-	5	-	5	-	5
• Cash and cash equivalents	-	953	-	953				
Total assets	7	2,009	-	2,016	-	7	-	7
Financial liabilities								
• Loans from credit institutions	-	-	2,232	2,232				
• Commercial papers	-	-	149	149				
• Forward contract to repurchase own shares	-	-	40	40	-	2	-	2
• Single currency interest rate swaps	9	-	-	9	-	9	-	9
• Trade and other payables, excluding other taxes and social security payables	-	-	1,424	1,424				
Total liabilities	9	-	3,845	3,854	-	11	-	11

30 Jun 2024	Carrying amount			Fair value				
		Financial assets at amortised cost	Other financial liabilities at carrying value					
SEKm	Mandatorily at FVTPL			Total	Level 1	Level 2	Level 3	Total
Financial assets								
• Trade and other receivables, excluding other taxes and social security receivables and prepaid expenses and accrued income	-	1,128	-	1,128				
• Contingent earn-out consideration and deferred selling price	10	-	-	10	-	2	8	10
• Single currency interest rate swaps	19	-	-	19	-	19	-	19
• Cash and cash equivalents	-	504	-	504				
Total assets	29	1,632	-	1,661	-	21	8	29
Financial liabilities								
• Loans from credit institutions	-	-	2,220	2,220				
• Commercial papers	-	-	149	149				
• Single currency interest rate swaps	4	-	-	4	-	4	-	4
• Trade and other payables, excluding other taxes and social security payables	-	-	1,474	1,474				
Total liabilities	4	-	3,843	3,847	-	4	-	4

No transfers between fair value hierarchy levels have occurred during the financial year or the prior financial year. The fair value of financial instruments that are not traded in an active market (for example, over-the-counter derivatives) is determined by using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity-specific estimates. If all significant inputs required to determine the fair value of an instrument are observable, the instrument is included within level 2.

The valuation of the instruments is based on quoted market prices, but the underlying swap amounts are based on the specific requirements of the Group. These instruments are therefore included within level 2. The fair value measurement of the contingent earn-out consideration requires the use of significant unobservable inputs and is thereby initially categorised at level 3. The valuation techniques and inputs used to value financial instruments are:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.
- The fair value of forward foreign currency contracts is calculated using the difference between the exchange rate on the spot date with the contractually agreed upon exchange rates.
- Other techniques, such as discounted cash flow analysis, are used to determine the fair value of the remaining financial instruments.

The contingent earn-out consideration is measured at fair value using a scenario model with an earn-out threshold, different results and related changes. These data are aligned with the earn-out contract. The inter-relationship between significant unobservable inputs and fair value measurement are: The estimated fair value of the contingent earn-out consideration related to the divestment of the Nutisal brand will increase (decrease) if the forecasted combined sales value of Cloetta and De Monchy Food Group of the Nutisal products during the period 1 July 2024 until 30 June 2025 is higher (lower).

Parent Company

Cloetta AB's primary activities include head office functions such as group-wide management and administration. The comments below refer to the period from 1 January to 30 June 2025. Net sales in the Parent Company amounted to SEK 81m (79) and relate mainly to intra-group services. Operating profit was SEK 7m (9). Net financial items totalled SEK -21m (-70). Loss before tax was SEK -14m (-61) and loss for the period was

SEK -11m (-48). Cash and cash equivalents and short-term investments amounted to SEK 0m (0).

The Cloetta share

Cloetta's class B share is listed on Nasdaq Stockholm, Mid Cap. During the period from 1 January to 30 June 2025, a total of 44,626,569 shares were traded for a combined value of SEK 1,316m, equivalent to around 16 per cent of the total number of class B shares at the end of the year. The highest quoted bid price during the period from 1 January to 30 June 2025 was SEK 35.52 (3 June) and the lowest was SEK 23.74 (14 January). The share price on 30 June 2025 was SEK 34.04 (last price paid). During the period from 1 January to 30 June 2025, the Cloetta share increased by 35.1 per cent while the Nasdaq OMX Stockholm PI decreased by 0.2 per cent. Cloetta's share capital at 30 June 2025 amounted to 1,443,096,495. The total number of shares is 288,619,299, consisting of 5,735,249 (5,735,249) class A shares and 282,884,050 (282,884,050) class B shares, equal to a quota value of SEK 5 per share. At 30 June 2025, Cloetta had 1,936,783 class B shares in treasury.

Shareholders

On 30 June 2025, Cloetta AB had 41,573 shareholders. The largest shareholder was AB Malfors Promotor with a holding corresponding to 42.97 per cent of the votes and 32.79 per cent of the share capital in the company. Van Lanschot Kempen Investment Management was the second largest shareholder with 5.15 per cent of the votes and 6.08 per cent of the share capital. The third largest shareholder was LSV Asset Management with 3.16 per cent of the votes and 3.72 per cent of the share capital.

Cloetta regularly updates its list of shareholders on its investor website www.cloetta.com/en/investors/.

Risk factors

Cloetta is an internationally active company that is exposed to a number of market and financial risks. All identified risks are monitored continuously and, if needed, risk mitigating measures are taken to limit their impact. The most relevant risk factors are described in the Annual and sustainability report 2024 and consist of industry and market-related risks, operational risks and financial risks.

Compared to the Annual and sustainability report, which was issued on 11 March 2025, the risk-profile of Cloetta has not significantly changed although the rising input costs and global supply chain challenges are materialising and may further affect the business performance of Cloetta.

Definitions

All amounts in the tables are presented in SEK millions unless otherwise stated. All amounts in brackets () represent comparative figures for the same period of the prior year, unless otherwise stated.

Margins		
Gross margin	Net sales less cost of goods sold as a percentage of net sales.	Gross margin measures production profitability.
Gross margin, adjusted	Net sales, adjusted for items affecting comparability less cost of goods sold, adjusted for items affecting comparability as a percentage of net sales, adjusted for items affecting comparability.	Adjusted gross margin excludes the impact of items affecting comparability, enabling a comparison of production profitability.
Operating profit margin, adjusted	Operating profit, adjusted for items affecting comparability, as a percentage of net sales.	Adjusted operating profit margin excludes the impact of items affecting comparability, enabling a comparison of operational profitability.
Operating profit margin (EBIT margin)	Operating profit expressed as a percentage of net sales.	Operating profit margin is used for measuring the operational profitability.
Profit margin	Profit/loss before tax expressed as a percentage of net sales.	This metric enables the profitability to be compared across locations where corporate taxes differ.
Return		
Free cash flow	Sum of the cash flow from operating activities and cash flow from investments in property, plant and equipment and intangible assets.	The free cash flow is the cash flow available to all investors consisting of shareholders and lenders.
Free cash flow yield	Free cash flow of the last 12 months divided by the number of outstanding shares at the end of the period and consequently divided by the market price per share at the end of the period.	This metric is an indicator for the return on investment of investors in the company.
Return on capital employed	Operating profit plus financial income as a percentage of average capital employed. The average capital employed is calculated by taking the capital employed per period end and the capital employed by period end of the comparative period in the previous year divided by two.	Return on capital employed is used to analyse profitability, based on the amount of capital used. The leverage of the company is the reason that this metric is used next to return on equity, because it includes equity, but takes into account borrowings and other liabilities as well.
Return on equity	Profit from continuing operations for the period as a percentage of total equity.	Return on equity is used to measure profit generation, given the resources attributable to the owners of the Parent Company.
Capital structure		
Capital employed	Total assets less interest-free liabilities (including deferred tax).	Capital employed measures the amount of capital used and serves as input for the return on capital employed.
Equity/assets ratio	Equity at the end of the period as a percentage of total assets. The equity/assets ratio represents the amount of assets on which shareholders have a residual claim.	This ratio is an indicator of the company's leverage used to finance the firm.
Gross debt	Gross current and non-current borrowings, credit overdraft facilities, lease liabilities, derivative financial instruments and interest payable.	Gross debt represents the total debt obligation of the company irrespective of its maturity.
Net debt	Gross debt less cash and cash equivalents.	The net debt is used as an indication of the ability to pay off all debts if these became due simultaneously on the day of calculation, using only available cash and cash equivalents.
Net debt/EBITDA	Net debt at the end of the period divided by the EBITDA, adjusted, for the last 12 months, taking into consideration the annualisation of EBITDA for acquired or divested companies.	The net debt/EBITDA ratio approximates the company's ability to decrease its debt. It represents the number of years it would take to pay back debt if net debt and EBITDA were held constant, ignoring the impact of cash flows from interest, tax and capital expenditure.
Net debt/equity ratio	Net debt at the end of the period divided by equity at the end of the period.	The net debt/equity ratio measures the extent to which the company is funded by debt. Because cash and overdraft facilities can be used to pay-off debt at short notice, the leverage takes into account net debt instead of gross debt.
Working capital	Total inventories and trade and other receivables adjusted for trade and other payables.	Working capital is used to measure the company's ability, besides cash and cash equivalents, to meet current operational obligations.

Data per share

Cash flow from operating activities per share	Cash flow from operating activities in the period divided by the average number of outstanding shares.	The cash flow from operating activities per share measures the amount of cash the company generates per share from the revenues it brings in, irrespective of the capital investments and cash flows related to the financing structure of the company.
Earnings per share	Profit for the period divided by the average number of outstanding shares adjusted for the effect of treasury shares.	The earnings per share measures the amount of net profit that is available for payment to shareholders per share.
Equity per share	Equity at the end of the period divided by number of outstanding shares at the end of the period.	Equity per share measures the net-asset value backing up each share of the company's equity and determines if a company is increasing shareholder value over time.

Other definitions

Amortisation	Amortisation of intangible assets except for amortisation on software which is included in "Depreciation".	Amortisation deviates from depreciation where amortisation has the purpose to spread capitalised expenses over the useful lifetime of these expenses.
Depreciation	Depreciation of property, plant and equipment and amortisation of software.	Depreciation deviates from amortisation where depreciation has the purpose to spread the cost of a non-current asset over the useful lifetime of these assets.
EBITDA	Operating profit before depreciation, amortisation and impairments of other non-current assets.	EBITDA is used to measure the cash flow generated from operating activities, eliminating the impact of financing and accounting decisions.
EBITDA, adjusted	Operating profit, adjusted for items affecting comparability, before depreciation, amortisation and impairments of other non-current assets.	Adjusted EBITDA increases the comparability of EBITDA.
Effective tax rate	Income tax as a percentage of profit before tax.	This metric enables the income tax to be compared across locations where corporate taxes differ.
Gross profit, adjusted	Net sales, adjusted for items affecting comparability less cost of goods sold, adjusted for items affecting comparability.	Gross profit, adjusted increases the comparability of gross profit.
Items affecting comparability	Items affecting comparability are those significant items which are separately disclosed by virtue of their size or incidence, in order to enable a full understanding of the Group's financial performance. These include items such as restructurings, impact from acquisitions or divestments.	Items affecting comparability increases the comparability of the Group's financial performance.
Net financial items	The total of exchange differences on cash and cash equivalent in foreign currencies, other financial income and other financial expenses.	The net financial items reflects the company's total costs of external financing.
Net sales, change	Net sales as a percentage of net sales in the comparative period of the previous year.	Net sales, change reflects the company's realised top-line growth over time.
Operating profit (EBIT)	Operating profit consists of comprehensive income before net financial items and income tax.	This metric enables the profitability to be compared across locations where corporate taxes differ, irrespective the financing structure of the company.
Operating profit (EBIT), adjusted	Operating profit adjusted for items affecting comparability.	Operating profit, adjusted increases the comparability of operating profit.
Organic growth	Net sales, change excluding acquisition-driven growth and changes in exchanges rates.	Organic growth excludes the impact of changes in group structure and exchange rates, enabling a comparison on net sales growth over time.
Structural changes	Net sales, change resulting from changes in group structure.	Structural changes measure the contribution of changes in group structure to the net sales growth.

Glossary

Branded packaged products	Products that are mainly sold under brands and are packaged.
FVTPL	Fair Value Through Profit and Loss.
Pick & mix	Cloetta's range of candy and natural snacks that are picked by the consumers themselves.
Pick & mix concept	Cloetta's complete concept in pick & mix including products, displays and accompanying store and logistic services.

Exchange rates

SEK	30 Jun 2025	30 Jun 2024	31 Dec 2024
EUR, average	11.0955	11.4002	11.4408
EUR, end of period	11.1465	11.3595	11.4590
NOK, average	0.9504	0.9918	0.9831
NOK, end of period	0.9419	0.9968	0.9715
GBP, average	13.1556	13.3421	13.5177
GBP, end of period	13.0292	13.4213	13.8197
DKK, average	1.4871	1.5287	1.5339
DKK, end of period	1.4940	1.5232	1.5365

About Cloetta

Cloetta is Northern Europe's leading confectionery company with the vision to be the winning confectionery company, inspiring a more joyful world. Our core markets are Sweden, Finland, Denmark, Norway and the Netherlands and our products are sold in more than 60 countries worldwide. Cloetta has six production units in five countries and the company's class B-shares are traded on Nasdaq Stockholm.

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