

Press release
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Greater Than and DKG Insurance Group Extend Partnership to Deliver Additional AI-Powered Benefits to Fleet Customers

- Partnership, which helps fleets across Australia unlock more value from their driving data, has been extended until 2028
- Renewed agreement enables continued growth of Fuse Fleet, a behavior-based insurance solution dedicated to commercial fleet safety
- Customers that have embedded Fuse Fleet into their risk programs have seen collision frequency fall by around 50%

Greater Than and DKG Insurance Group have announced an extended partnership and multi-year agreement, building on the success of their three-year relationship. The renewal reinforces the impact of the collaboration, which has enabled DKG to launch Fuse Fleet and a series of AI-powered insurance innovations for fleets across Australia. Participating fleets that have embedded Fuse Fleet into their risk programs have seen collision frequency fall by around 50%.

"Fuse Fleet's success reflects the real value our customers are seeing from AI-enabled insurance and we're pleased to continue our partnership with Greater Than to 2028," said Luke Kelly, Managing Director of DKG. "As the needs of Australian fleets evolve, it's critical that we stay ahead of the curve. Greater Than's technology helps us do exactly that, empowering safer drivers, fairer premiums and deeper, trust-based relationships with the businesses we support."

After partnering with Greater Than in 2022, DKG launched Fuse Fleet, leveraging Greater Than's pattern AI to transform GPS data into predictive crash probability insights. This enables fleets to improve safety, reduce premiums, and enhance driver performance through actionable scoring and feedback. In mature deployments, Fuse Fleet's high-risk scores have correlated with approximately 70% of actual claims, helping brokers and fleet managers target coaching and interventions where they matter most. Since launching, the Fuse Fleet brand has expanded with additional offerings, including a connected insurance app and an ESG reporting solution for fleets.

"We're proud to continue supporting DKG and Fuse Fleet as they scale across Australia," said Johanna Forseke, Chief Business Officer and Deputy CEO at Greater Than. "This renewed agreement is a strong endorsement of the value Fuse Fleet is delivering to customers today, and I look forward to seeing their next phase of growth."

With the partnership now extended to 2028, Greater Than and DKG will deepen Fuse Fleet's capabilities through further expansion, broader market reach, and the rollout of new connected insurance features. For brokers, Fuse Fleet's AI-powered insights enable earlier risk conversations, more accurate quoting and clearer demonstrations of value at renewal.

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About Greater Than

Greater Than is a global leader in AI-driven risk intelligence for road safety and sustainability. Its unique technology is trained using real-life driving data to predict crash probability and climate impact.

By using AI pattern profiling to measure the driver influence on risk, Greater Than delivers predictive scores that are globally comparable. Fleets, mobility providers, insurers and other organizations involved in road transportation use these insights for risk management, cost control, pricing, and ESG compliance.

Greater Than (GREAT: ST) is listed on Nasdaq First North Growth Market. FNCA Sweden AB is the Certified Adviser. Learn more at www.greaterthan.eu.

About DKG Insurance Group

DKG Group is a leader in the Australian insurance industry, with over 50 years of experience delivering risk-measured solutions to corporate customers and individuals. Within the motor fleet sector, we combine deep expertise with innovative insurance, claims management and data-driven solutions. Our approach helps fleets optimise safety, manage risk and achieve measurable operational and financial outcomes, while providing the personalised service that distinguishes DKG in the market. Learn more at www.dkg.com.au.

About Fuse Fleet

Fuse Fleet is a leader in AI-powered fleet risk management and insurance solutions, helping businesses transform their fleet operations. With extensive industry expertise, Fuse Fleet combines AI-driven analytics and real-time insights to proactively mitigate risks, reduce accidents and improve fleet safety. Our end-to-end digital claims management and advanced tools, including the Fuse Fleet app, streamline operations, provide instant incident capture and deliver detailed benchmarks. We also offer dedicated risk management support through driver training and policy consultation to help businesses achieve safer, more efficient and more cost-effective fleet management. Discover how Fuse Fleet is advancing fleet performance at www.fusefleet.com.au.