



# Safe at Sea strengthen the cooperation with Swede Ship Marine

In February this year Safe at Sea registered a fully owned subsidiary company in Italy and an agent agreement for Swede Ships' boat program on the Italian market has now been signed with the subsidiary company Safe At Sea srl.

Safe at Sea has for a long time prepared and created conditions for continued market activities in the Mediterranean area and Italy specifically. For many years, Safe at Sea has also built a strong relationship with Swede Ship Marine AB, a Swedish shipyard that produces and sells e.g. search- and rescue boats. Swede Ship Marine has for a long time both developed and delivered their boat systems to customers with high operational requirements such as the Swedish Sea Rescue Society and the Norwegian Redningsselskapet and now they see an opportunity to establish their boat systems in the Italian market together with Safe at Sea.

The strengthened cooperation with Swede Ship Marine follows the market plan for the Mediterranean area and with the agent agreement, the ambition is to further strengthen both our and Swede Ship's position and generate new business opportunities in Italy.

"Italy is a very interesting market and we are convinced that as an agent for Swede Ship Marine in the Italian market, we can take advantage of business opportunities beyond our regular product portfolio with small and flexible rescue boat systems," says Henrik Hartman, CEO of Safe at Sea.

This disclosure contains information that Safe at Sea is obliged to make public pursuant to the EU Market Abuse Regulation (EU nr 596/2014). The information was submitted for publication, through the agency of the contact person, on 22-06-2021 15:06 CET.

For more information please contact:

Henrik Hartman

Telefon +46 (0)303-23 07 00  
henrik.hartman@safeatsea.se

Bo Axelsson, President & CEO Swede Ship Marine AB  
Telefon +46 (0)730 70 78 68  
[bo.axelsson@swedeship.se](mailto:bo.axelsson@swedeship.se)

*Safe at Sea AB designs, manufactures and sells light, flexible och cost efficient Search-and Rescue SAR systems. These systems contribute to saving lives and optimizing SAR operations around the world and are likely to be the most efficient systems in the world when it comes to rescuing casualties out of the water. The systems involve personal equipment, operating methods, launch-and recovery solutions as well as training. The fundament of Safe at Seas product portfolio is the RescueRunner, SafeRunner, FireRunner and GuardRunner. The company is based in Göteborg, Sweden and listed on the Spotlight stockmarket since the 10th January 2008.*