

The Board of Directors of Exalt AB (publ) initiates review of strategic alternatives to maximize shareholder value and publishes forecast for 2025 and financial targets for 2026

The Board of Directors of Exalt AB (publ) (“Exalt” or the “Company”) has today decided to initiate a process to evaluate Exalt’s different alternatives to maximize shareholder value. As part of this process, the Board intends to consider all strategic options, which may include a sale of the Company or other possible transactions. In connection with the review, the Company also publishes a forecast for the fourth quarter and full year 2025 as well as financial targets for 2026.

The Board has engaged Redeye, a leading Nordic investment bank focused on Tech, Industrials, and Life Science, as financial advisor to assist the Board in its review of strategic alternatives. TM & Partners has been appointed as legal advisor.

The Board has not established a timeline for the completion of its review. There can be no assurances as to the outcome or results of Exalt’s review of strategic alternatives. Subject to its ongoing disclosure obligations under applicable laws and regulations, Exalt does not intend to make any further public statements regarding the evaluation of strategic alternatives until the Board has approved a specific course of action or the review has been completed.

As part of the strategic review, Exalt is releasing additional financial information, including forecasts for the fourth quarter and full-year 2025, as well as financial targets for 2026. The forecast is based on the Company’s analysis and data on future known revenues for the remainder of the year.

Forecast fourth quarter 2025

- Net sales: SEK 13m
- EBIT: SEK 1.2m (EBIT margin 9.2%)

Forecast outcome full year 2025

- Net sales: SEK 50.5m
- EBIT: SEK 1.3m (EBIT margin 2.6%)

Financial targets 2026

- Organic growth: 10-15%
- EBIT margin: 8%

In connection with the Board’s initiation of the strategic review, the Company has analyzed the results of the implemented efficiency program, which began to have an impact during the third quarter of 2025 but is expected to have full effect in the fourth quarter of 2025, corresponding to approximately SEK 0.4m. On an annual basis, the cost savings are estimated to amount to approximately SEK 1.5m.

At the same time, the Board has analyzed the direct costs attributable to the Company’s listed status, which are estimated to amount to approximately SEK 1.3m on an annual basis. In an unlisted environment, the Company’s annual costs could therefore be reduced by a corresponding amount.

The information above will also to be published in the Company's interim report for the third quarter of 2025.

For further information, please contact:

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About the Company

Exalt provides products and services for all types of networks that enable a digitally sustainable society — including mobile networks, fiber networks, property networks, Wi-Fi, and radio networks, such as 5G. Exalt designs, installs, operates, and maintains these networks for its customers.

Our private-sector clients include telecom operators, real estate companies and property managers, logistics companies, retail chains, and private healthcare and elderly care providers. In the public sector, we work with hospitals and healthcare centers, public institutions such as schools and other municipal properties, as well as municipal city networks across Sweden. With strong expertise and extensive experience in communication infrastructure, we ensure that our customers have ROBUST NETWORKS and SECURE COMMUNICATION.

The Company has been listed on the Spotlight Stock Market since 2005 (ticker: EXALT). For more information, please visit www.exalt.se.

This information is such that Exalt AB (publ) is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above on 2025-11-07 at 08:00 CET.

Important information

Statements in this press release that relate to future conditions or circumstances, including future results and other trend projections, are forward-looking statements. Forward-looking statements are, by their nature, subject to risks and uncertainties as they pertain to events and depend on circumstances that will occur in the future. There can be no assurance that actual results will not differ materially from those expressed or implied in these forward-looking statements, due to a variety of factors, many of which are beyond Exalt's control.