

Clas Ohlson's sales increased in September compared to the previous year

Net sales in September amounted to 939 MSEK (860), an increase of 9 per cent, of which 10 per cent relates to organic growth² and -1 per cent to currency effects. Compared with the same month of the preceding year, the store network increased by a net of 6 stores. The total number of stores at the end of the period was 242 (236).

Total net sales for the period May-September 2025 amounted to 4,771 MSEK (4,452), an increase of 7 per cent, of which 9 per cent relates to organic growth² and -2 per cent to currency effects.

Distribution of sales	Month			Accumulated		
	September	Change		May-September	Change	
MSEK	2025/26	SEK	Organic ²	2025/26	SEK	Organic ²
Sweden	440	10%	10%	2,228	9%	9%
Norway	382	17%	19%	1,959	11%	15%
Finland	97	-1%	2%	460	0%	3%
Other markets	20	-42%	-42%	123	-32%	-32%
Total¹	939	9%	10%	4,771	7%	9%

¹Spares Group's sales are reported under each geographic market and included in organic growth

²Split between increase in comparable units 9 per cent and change in store network 2 per cent for the month of September
Split between increase in comparable units 7 per cent and change in store network 2 per cent for the period May-September 2025

Kristofer Tonström, CEO and President: We continue to launch new products at a rapid pace and sales is increasing in all prioritised product niches. In September, we reached 6 million members in Club Clas and overall sales increased organically by 10 per cent. Sales in comparable units increased by 9 per cent and looking at individual markets, Norway continues to deliver very strong sales. As earlier in the year, the weaker US dollar has had a negative impact on Spare's B2B business, which is reflected in developments in other markets.

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Clas Ohlson was founded in 1918 as a mail order business in Insjön, Sweden. Today we are a retail company with customers in three markets, approximately 5,000 co-workers and annual sales of approximately 12 billion SEK. Our share is listed on Nasdaq Stockholm. A lot has happened since the start in 1918, but one thing has remained the same over the years; that we want to help people fix their homes with practical and sustainable solutions at attractive prices. Visit about.clasohlson.com/en to read more about us and how we make home fixing available, sustainable and enjoyable for everyone.