
PRESS RELEASE

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RAYSEARCH ENTERS DISTRIBUTION AGREEMENT FOR THE SPANISH MARKET

RaySearch Laboratories AB has entered into an exclusive distribution agreement with the Spanish distributor Biología y Técnica de la Radiación, S.L. (Bioterra) based in Madrid, Spain. The agreement means that Bioterra will be fully responsible for marketing, sales and service of RaySearch's proprietary treatment planning system RayStation® on the Spanish market.

Spain is one of the largest radiation therapy markets in Europe with more than 120 radiation therapy clinics. Bioterra is a leading distributor of radiation therapy equipment in Spain and represents a wide range of international radiation therapy equipment suppliers. Bioterra was founded in 2002 and has seven employees

"RayStation® is by far the most modern treatment planning system on the market with a lot of unique advanced features and a user-friendly interface. Yet the technology is well-proven as the core components have been in clinical use at more than 1800 clinics for up to a decade. We are therefore confident that the system will be highly appreciated by the Spanish clinics", says Marisa Ogando, CEO of Bioterra.

"Bioterra is an experienced distributor within radiation therapy with more than 75 customers in Spain so we are very happy that they have selected to work with us exclusively in this field. I am convinced that the combination of our leading technology and their expertise in service and support will be a very attractive offer for the Spanish customers", says Johan Löf, CEO of RaySearch.

About RayStation®

RayStation® integrates all RaySearch's advanced treatment planning solutions into a flexible treatment planning system. It combines unique features such as multi-criteria optimization tools with full support for 4D adaptive radiation therapy. It also includes functionality such as RaySearch's market-leading algorithms for IMRT and VMAT optimization and highly accurate dose engines for both photon and proton therapy. The system is built on the latest software architecture and has a graphical user interface offering state-of-the-art usability.

About RaySearch

RaySearch Laboratories is a medical technology company that develops advanced software solutions for improved radiation therapy of cancer. RaySearch's products are mainly sold through license agreements with leading partners such as Philips, Nucletron, IBA Dosimetry, Varian, Accuray and Siemens. To date, 15 products have been launched through partners and RaySearch's software is used at some 1,800 clinics in more than 30 countries. In addition, RaySearch offers the proprietary treatment planning system RayStation® directly to clinics. RaySearch was founded in 2000 as a spin-off from Karolinska Institutet in Stockholm and the company is listed in the Small Cap segment on NASDAQ OMX Stockholm.

For more information about RaySearch, visit www.raysearchlabs.com

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