

# PRESS RELEASE

# ZINZINO

Corporate ID no. 556733-1045

FAO: News Editor

Gothenburg 2022-07-05

## ZINZINO AB (PUBL): PRELIMINARY SALES REPORT Q2 2022

**Zinzino group revenue increased with a total of 1% in Q2, compared with the previous year.**

The revenue in June for Zinzino's sales markets increased by 2% and amounted to SEK 104.7 (102.8) million. Faun Pharma's external sales increased by 100% and amounted to SEK 8.0 (4.0) million. Overall, the Group increased revenues by 6% to SEK 112.7 (106.8) million compared with the previous year.

Sales in Zinzino's sales markets were unchanged in the second quarter of 2022 compared with the same period last year and amounted to SEK 306.1 (306.4) million. Total revenues in the Group increased by 1% in the second quarter and amounted to SEK 326.7 (322.4) million.

Accumulated revenue for January – June 2022 increased by 1% compared with the same period last year and amounted to SEK 661.1 (655.8) million.

Revenues were distributed as follows:

Regions, mSEK	22- Jun	21- Jun	Change	Q2 2022	Q2 2021	Change	YTD 2022	YTD 2021	Change
The Nordics	24.3	32.3	-25%	75.8	92.8	-18%	156.1	186.6	-16%
Central Europe	24.1	19.3	25%	64.5	53.9	20%	123.6	107.9	15%
East Europe	24.3	23.7	3%	76.6	79.4	-4%	160.0	160.5	0%
South & West Europe	12.9	12.6	2%	36.5	37.0	-1%	74.6	70.5	6%
The Baltics	5.2	5.1	2%	16.3	16.8	-3%	34.6	35.6	-3%
North America	7.5	4.2	79%	18.1	10.5	72%	32.2	25.1	28%
Asia-Pacific	5.7	5.6	2%	16.5	16.0	3%	32.9	36.2	-9%
Africa	0.7	0.0		1.8	0.0		3.2	0.0	
<b>Zinzino</b>	<b>104.7</b>	<b>102.8</b>	<b>2%</b>	<b>306.1</b>	<b>306.4</b>	<b>0%</b>	<b>617.2</b>	<b>622.4</b>	<b>-1%</b>
Faun Pharma	8.0	4.0	100%	20.6	16.0	29%	43.9	33.4	31%
<b>Zinzino Group</b>	<b>112.7</b>	<b>106.8</b>	<b>6%</b>	<b>326.7</b>	<b>322.4</b>	<b>1%</b>	<b>661.1</b>	<b>655.8</b>	<b>1%</b>

### Countries in regions:

- The Nordics: Denmark, Faroe Island, Finland, Iceland, Norway, Sweden
- Central Europe: Austria, Germany, Switzerland
- East Europe: Czech Republic, Slovakia, Hungary, Poland, Romania
- South & West Europe: Cyprus, France, Greece, Italy, Netherlands, Spain, United Kingdom, Belgium, Ireland
- The Baltics: Estonia, Latvia, Lithuania
- North America: Canada, USA
- Asia-Pacific: Australia, Hong Kong, India, Malaysia, Singapore, Taiwan, Thailand
- Africa: South Africa

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Zinzino AB (publ) is obliged to publish this information in compliance with current EU regulations governing market abuse. The information was provided by the above contact person for publication at 15:00 the 5th of July 2022.

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Zinzino is a global direct sales company from Scandinavia specializing in test-based, personalized nutrition. It is a public limited company with its shares listed on Nasdaq First North Premier Growth Market. Their scientifically proven nutritional supplements are available on more than 100 markets across the world. Zinzino owns the Norwegian research and production units BioActive Foods AS and Faun Pharma AS. The company headquarters is in Gothenburg, Sweden with additional offices in Europe, Asia, the US and Australia.