

PRESS RELEASE

ZINZINO

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ZINZINO AB (PUBL): PRELIMINARY SALES REPORT MAY 2022

Zinzino group revenue increased with a total of 3%, compared with the previous year.

The revenue in May for Zinzino's sales markets increased by 1% and amounted to SEK 106.0 (104.5) million. Faun Pharma's external sales increased by 47% and amounted to SEK 6.6 (4.5) million. Overall, the Group increased revenues by 3% to SEK 112.6 (109.0) million compared with the previous year.

Accumulated revenue for January – May 2022 were unchanged compared with the same period last year and amounted to SEK 548.0 (549.0) million.

Revenues were distributed as follows:

Regions, mSEK	22-May	21-May	Change	YTD2022	YTD2021	Change
The Nordics	26.6	30.2	-12%	131.4	153.3	-14%
Central Europe	20.0	16.9	18%	98.9	88.1	12%
East Europe	28.5	28.3	1%	135.7	135.8	0%
South & West Europe	12.0	12.5	-4%	61.3	57.5	7%
The Baltics	5.9	5.9	0%	29.4	30.5	-4%
North America	6.3	4.7	34%	24.8	23.1	7%
Asia-Pacific	6.0	6.0	0%	28.3	31.2	-9%
Africa	0.7	0.0		2.5	0.0	
Zinzino	106.0	104.5	1%	512.3	519.5	-1%
Faun Pharma	6.6	4.5	47%	35.7	29.5	21%
Zinzino Group	112.6	109.0	3%	548.0	549.0	0%

Countries in regions:

- The Nordics: Denmark, Faroe Island, Finland, Iceland, Norway, Sweden
- Central Europe: Austria, Germany, Switzerland
- East Europe: Czech Republic, Slovakia, Hungary, Poland, Romania
- South & West Europe: Cyprus, France, Greece, Italy, Netherlands, Spain, United Kingdom, Belgium, Ireland
- The Baltics: Estonia, Latvia, Lithuania
- North America: Canada, USA
- Asia-Pacific: Australia, Hong Kong, India, Malaysia, Singapore, Taiwan, Thailand
- Africa: South Africa

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Zinzino is a global direct sales company from Scandinavia specializing in test-based, personalized nutrition. It is a public limited company with its shares listed on Nasdaq First North Premier Growth Market. Their scientifically proven nutritional supplements are available on more than 100 markets across the world. Zinzino owns the Norwegian research and production units BioActive Foods AS and Faun Pharma AS. The company headquarters is in Gothenburg, Sweden with additional offices in Europe, Asia, the US and Australia.