

Novacura joins IFS Partner Network

Thanks to a new cooperation agreement, Novacura and IFS will be focusing on joint growth within the Swedish and Norwegian energy sectors.



"We are extremely pleased with our partnership agreement with Novacura, which supports IFS's strategy of growth through collaboration with partners," says Elni Kullmer, IFS Scandinavia Senior Vice President Partner Business. "Novacura's cutting-edge expertise within both the energy sector and business systems will offer IFS's customers more choice while also giving IFS a stronger offering and greater sales capacity."

As part of the IFS Partner Network, Novacura will work with sales, implementation and support for IFS Applications within the Swedish and Norwegian energy sectors.

IFS and Novacura already share a number of customers, including Hafslund and Statnett. The new agreement will involve twelve Novacura consultants being trained and certified through the IFS Academy training programme.

The programme will also give Novacura access to IFS Upgrade Factory, a team at IFS that works exclusively with upgrades. During the past year alone, this initiative has resulted in more than 100 Scandinavian customer upgrades, with faster upgrade times and lower costs.

"IFS is a strong software partner for us to grow with," adds Klas Klasman, Managing Director of Novacura Sweden. "IFS Applications give us excellent opportunities to preconfigure our solutions specifically for the demands of the energy industry."

The fact that we have now become channel partners means that we can deliver and implement these industry solutions more quickly and more effectively than before."

[For further information](#)

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Novacura is a humane IT-company using services and software to streamline and simplify their customers' business-critical processes and ERP platforms. Novacura is privately held and has offices in Sweden and Poland. Their software solutions are sold through partner companies in Europe and the U.S. Novacura has 50 experienced employees and is headquartered in Gothenburg, Sweden. www.novacura.com