

PRESS RELEASE
DATE 04/10/2018

Ginolis and IPT/APP Sign Distributor Agreement for UK and Ireland

Ginolis announced today a new distribution partnership with IPT/APP, a leading manufacturing equipment and materials distributor in the life science sector. Under the terms of the agreement, IPT/APP will market, sell and support Ginolis' entire portfolio of assembly automation, liquid handling and quality inspection solutions across the UK and Ireland.

"We are very pleased to welcome IPT/APP as our newest distributor. IPT/APP's reputation as a leader in manufacturing equipment distribution and their strong customer support make them an ideal fit for Ginolis," states Teijo Fabritius, Ginolis CEO. "Our partnership with IPT/APP offers the region leading edge automation solutions with a dedication to quality customer service."

Ginolis' modular desktop automation platforms represent an innovative solution for the automated production and processing of healthcare consumables. Combined with the company's patented dispensing and quality inspection technology, Ginolis offers high quality automation solutions on a compact scale.

According to Jack Daly, Managing Director of IPT/APP, "Ginolis is a huge opportunity for us. Focussing as they do, on leading edge micro automation & Inspection solutions for the Medical Device sector they will become a key partner for our customers as they seek to build smaller and smaller products in the years ahead. We are excited that they chose IPT/APP to represent them in the UK and Ireland".

About IPT /APP

IPT/APP Life Sciences work with a select group of equipment providers in the fields of Inspection, Test and Packaging to deliver leading edge solutions to the Manufacturing sector. It is privately owned with offices in Cork and Bromsgrove.



To learn more, visit IPT.ie or contact
Tim Commene, Sales Manager – Ireland
+353 21 4232233
[Tcommene\(a\)ipt.ie](mailto:Tcommene(a)ipt.ie)



To learn more, visit appelectronics.co.uk or contact
Chris Tranter, Sales Manager - UK
+44 1527 578972
[Ctranter\(a\)appelectronics.co.uk](mailto:Ctranter(a)appelectronics.co.uk)

About Ginolis Ltd.

Ginolis specializes in providing high-quality automation, liquid handling and quality inspection solutions for the production and processing of medical devices and diagnostics. The company is privately owned and headquartered in Oulu, Finland, with offices in Uppsala, Sweden, San Diego, USA and Suzhou, China.



To learn more, visit Ginolis.com or contact
Jorma Venäläinen, VP Sales and Marketing
+358 50 365 7186
[jorma.venalainen\(a\)ginolis.com](mailto:jorma.venalainen(a)ginolis.com)