



Quarterly presentation Q3 2016

Tromsø/Oslo 28 October 2016

SpareBank
NORD-NORGE 

Interim report Q3 - Group

PROFIT BEFORE TAX: NOK 1 199 mill (918 mill)

RETURN ON EQUITY: 12.8 % (10.4 %)

REDUCED COSTS: (- 3.5 %) compared with as of Q3 2015 (excl. restructuring costs)

MODERATE LOAN LOSSES: NOK 149 mill (NOK 148 mill) NOK 61 mill in Q3

CET-1 RATIO: 15.1 % (13.5 %) Target of 14.5 % is achieved

CORE BUSINESS Cultivation of core business almost complete

MACRO: Northern Norway's macroeconomic prospects remain better than those for the country as a whole.

Continued good macroeconomy in northern Norway

GROWTH

Continued export growth in the north. The export industries are benefitting from the currency situation, but are vulnerable to a possible strengthened NOK.

SEAFOOD

Seafood exports grew by 25% as of August. Solid growth also for white fish. The growth is a result of price and currency, not volume.

TOURISM

Continued growth, 12% growth in foreign overnight stays

OIL

Relatively small oil sector (around 2% of the economy).

HOUSING

Housing and civil engineering investments at record high levels. Lower housing price growth than the Norwegian average. Nevertheless reason for attention.

EMPLOYMENT

Stable, low unemployment rate – 2.4% as per September 2016.

GOING FORWARD

Prospects of moderate growth in 2016. Healthy personal finances – both savings and consumption are increasing.

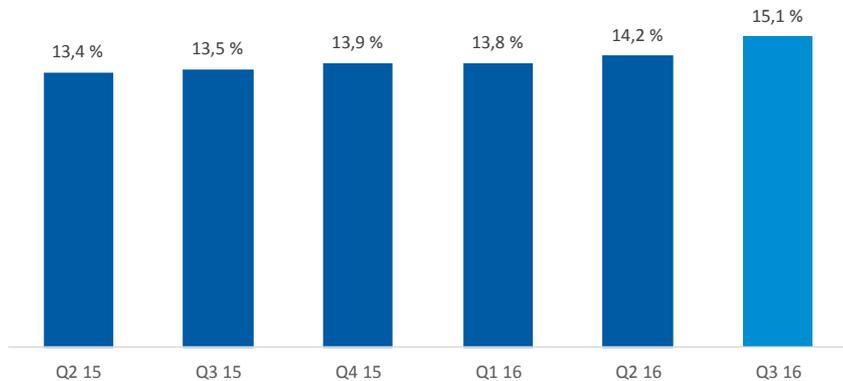
Strategy: Significant measures implemented

- The 14.5 % CET-1 goal is achieved
 - Capital ratio well above regulatory minimum requirement
 - Near doubled equity during last 6 years
- Cultivation of core business almost complete:
 - SNN Invest wound up
 - Nord II investment fund sold
 - Phasing out of business market activities in BN Bank according to plan
 - Venture in Russia sold
 - Bank's share in Bank 1 Oslo sold
- Measures aimed at improved profitability has been carried out
 - Increased income
 - Cost reduction: Including 21 branches closed, concentration on 16 financial centres and significant voluntary downsizing
 - Increased capital efficiency

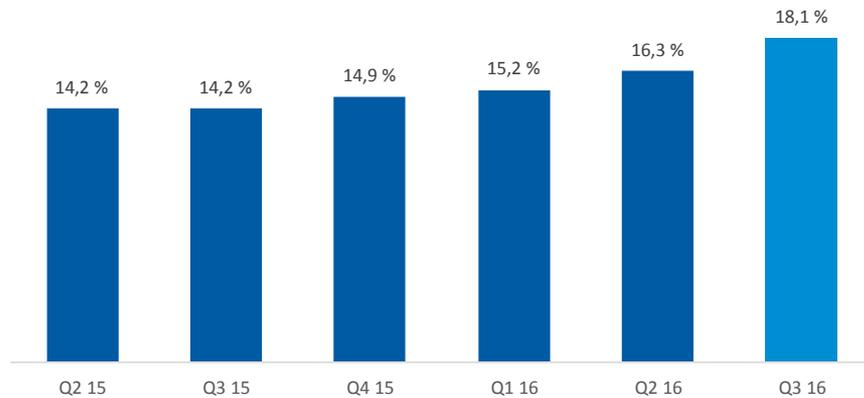
Capital adequacy ratio - Group

The 14.5 % CET-1 goal is achieved

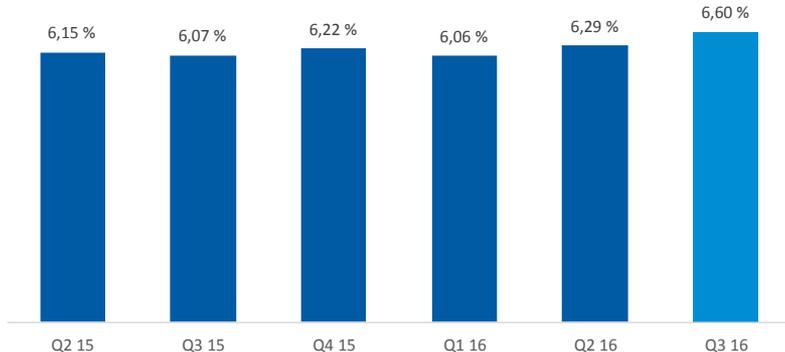
CET 1 incl floor



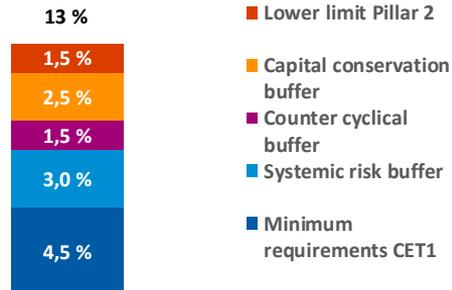
CET 1 excl floor



Leverage ratio - LR incl result



Expected minimum regulatory CET 1 level 31.12.16

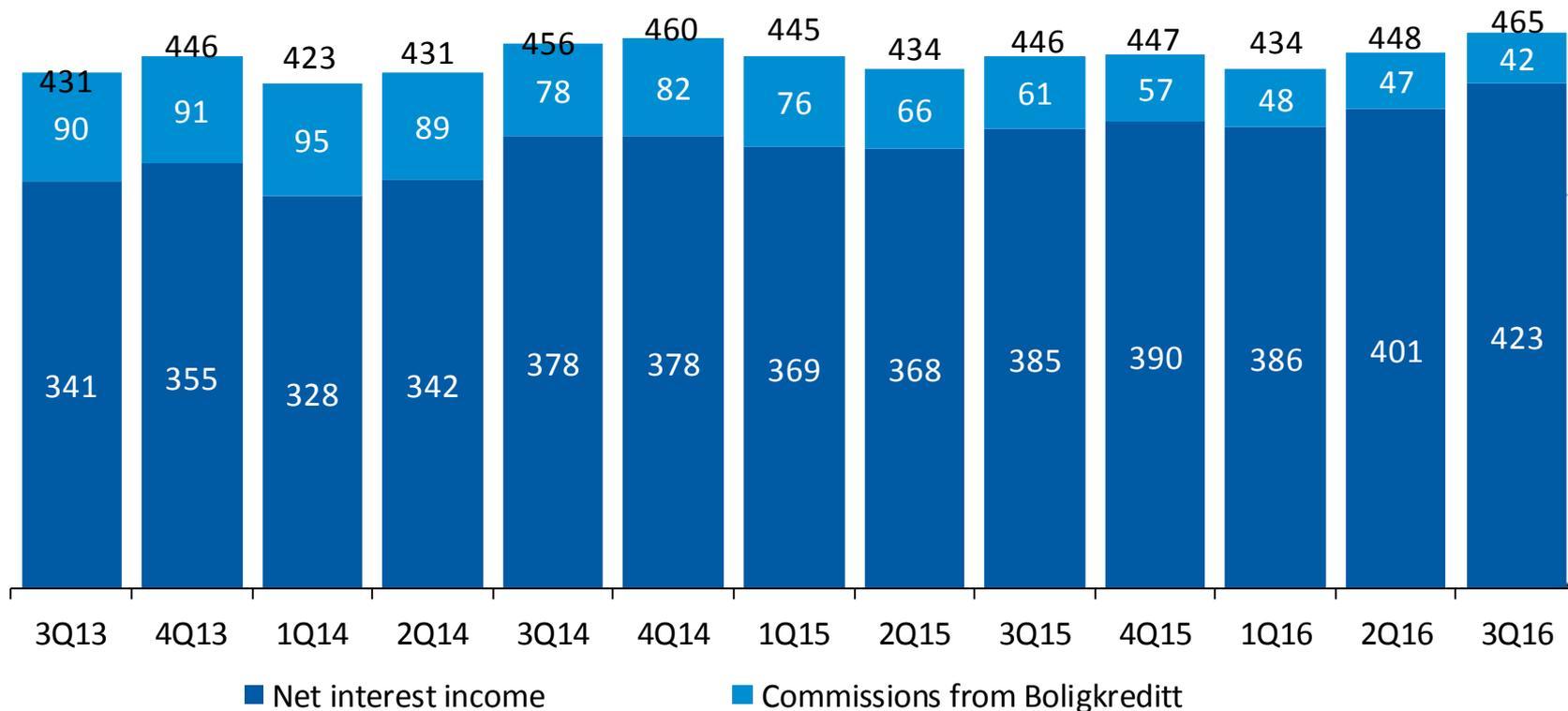


Quarterly summary – Profit and loss account figures

| (Amounts in NOK million) | 3Q16 | 2Q16 | 1Q16 | 4Q15 | 3Q15 |
|--|---------------|--------|--------|--------|--------|
| Net interest income | 423 | 401 | 386 | 390 | 385 |
| Net fee-, commision and other operating income | 228 | 249 | 213 | 222 | 233 |
| Net income from financial investments | 157 | 156 | 80 | 46 | -8 |
| Total net income | 808 | 806 | 679 | 658 | 610 |
| Total costs | 316 | 318 | 311 | 451 | 336 |
| Result before losses and write-downs | 492 | 488 | 368 | 207 | 274 |
| Net losses and write-downs | 61 | 64 | 24 | 92 | 40 |
| Result before tax | 431 | 424 | 344 | 115 | 234 |
| Return on equity capital | 13,6 % | 13,8 % | 11,0 % | 5,2 % | 7,8 % |
| Cost/income | 39,1 % | 39,5 % | 45,8 % | 68,5 % | 55,1 % |

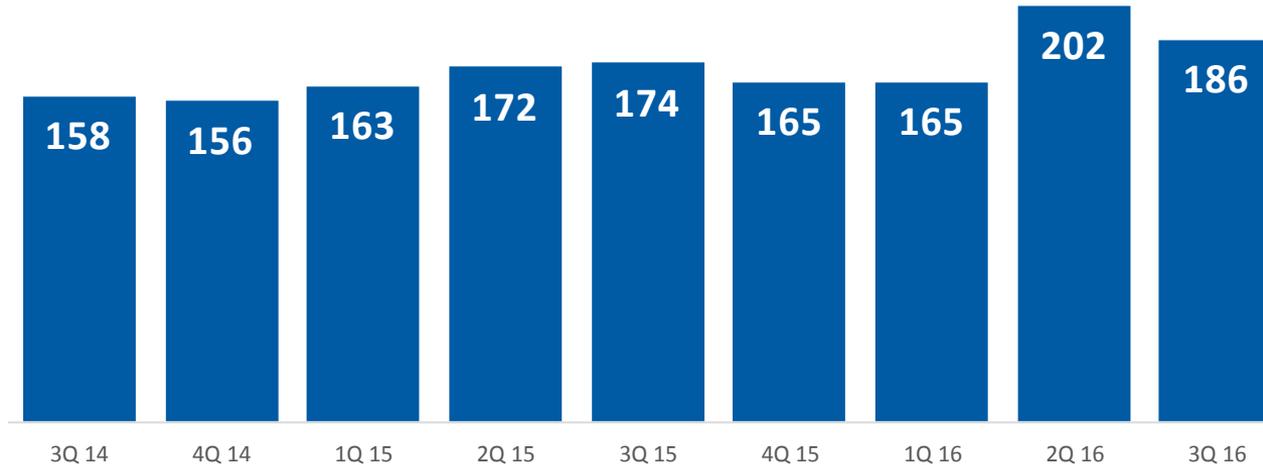
Net interest income - Group

Amounts in NOK million



Net fee-, commission- and other operating income

NOK million



■ Net fee-, commision and other operating income excl commission from Boligkreditt

Income from financial investments

Group

(Amounts in NOK million)

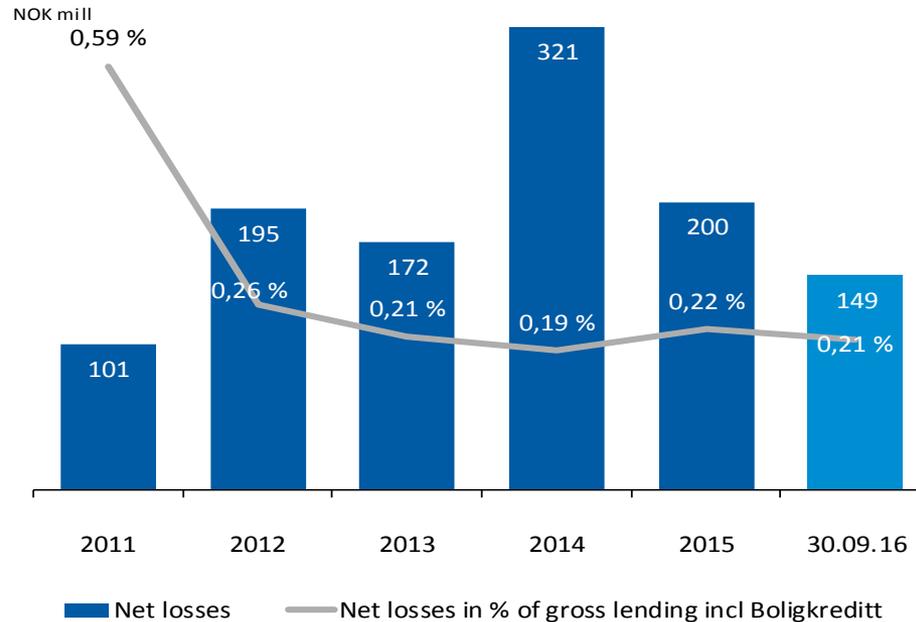
| | 3Q16 | 2Q16 | 1Q16 | 4Q15 | 30.09.16 |
|--|-------------|------|------|------|-----------------|
| Dividends | 0 | 73 | 0 | 0 | 73 |
| Income from joint ventures | 94 | 109 | 87 | 98 | 290 |
| Gains/losses and net value changes on shares | 20 | -41 | -14 | -16 | -35 |
| Net value changes on bonds, foreign exchange and fin.derivatives | 46 | 18 | 6 | -35 | 70 |
| Gains/losses and net value changes on loans | -3 | -3 | 1 | -1 | -5 |
| Income from financial investments | 157 | 156 | 80 | 46 | 393 |

Group operating costs

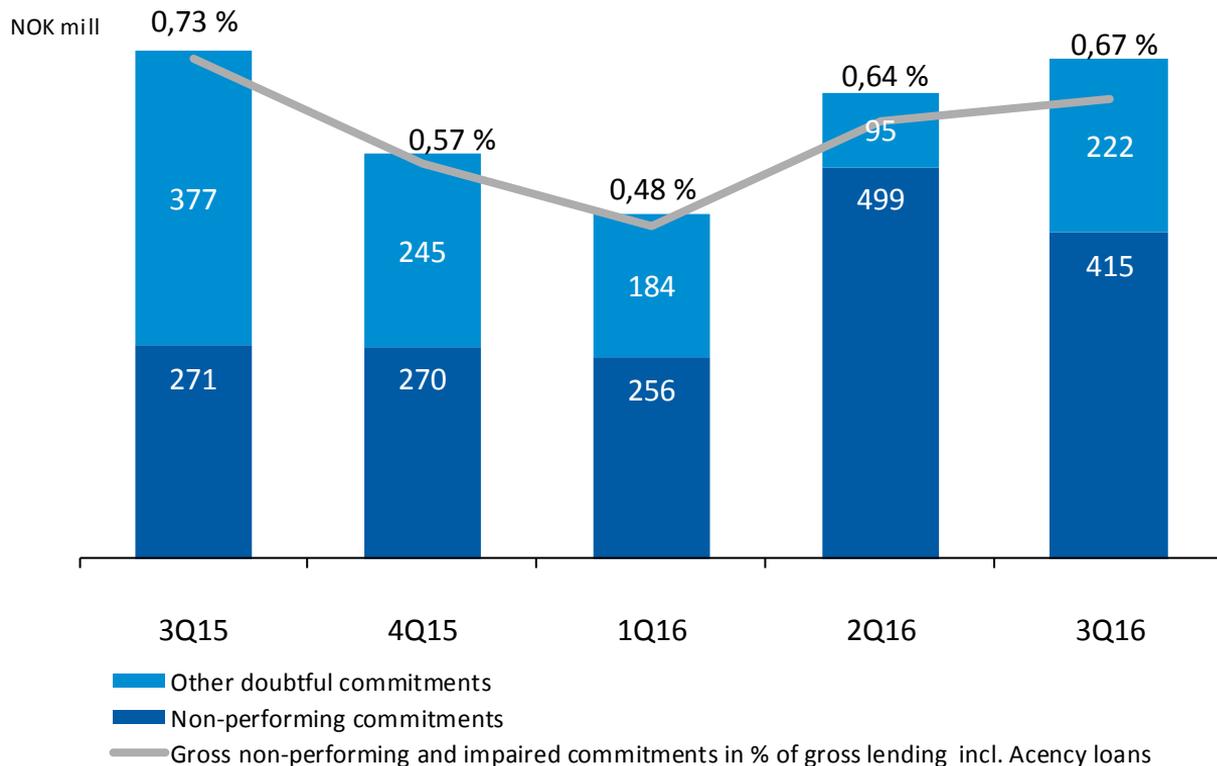
NOK mill.



Losses on loans and guarantees - customers

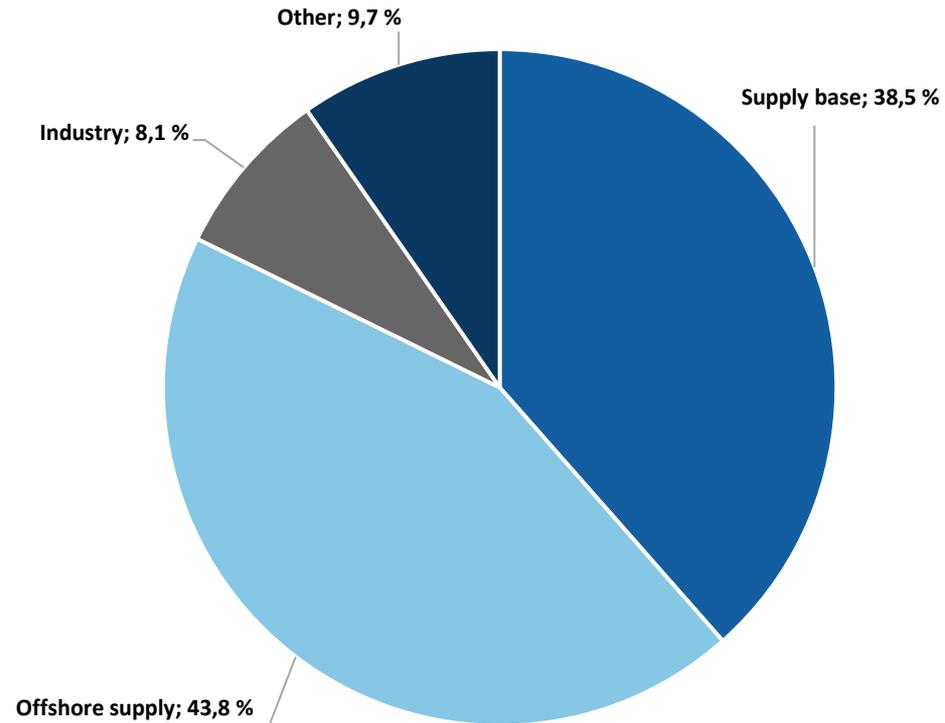


Non-performing commitments



Portfolio – Oil related exposure

- Oil related exposure amounts to NOK 1,981 mill
- The exposure represents 2.1 % of total lending incl. Næring- and Boligkreditt
- Average weighted probability of default 1.09 %
- A total of NOK 229.1 mill are non-performing or impaired commitments
- The activity within oil and offshore consists of a small customer portfolio handled by a small group of advisors

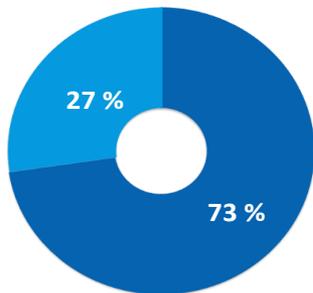


Group companies result before tax

(Amounts in NOK 1000)

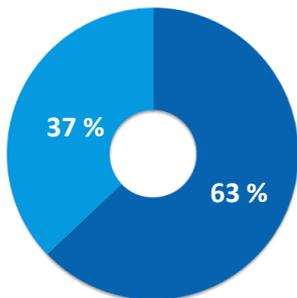
| | 30.09.16 | 30.09.15 |
|--|-----------------|---------------|
| SpareBank 1 Finans Nord-Norge AS | 70 757 | 91 053 |
| SpareBank 1 Regnskapshuset Nord-Norge AS | 11 361 | 6 862 |
| EiendomsMegler 1 Nord-Norge AS | 25 301 | 23 874 |
| <hr/> Subsidiaries core operations | 107 419 | 121 789 |
| Other subsidiaries | -44 242 | -47 590 |
| <hr/> Total | 63 177 | 74 199 |

Lending volume



■ Retail incl. SpareBank 1 Boligkreditt

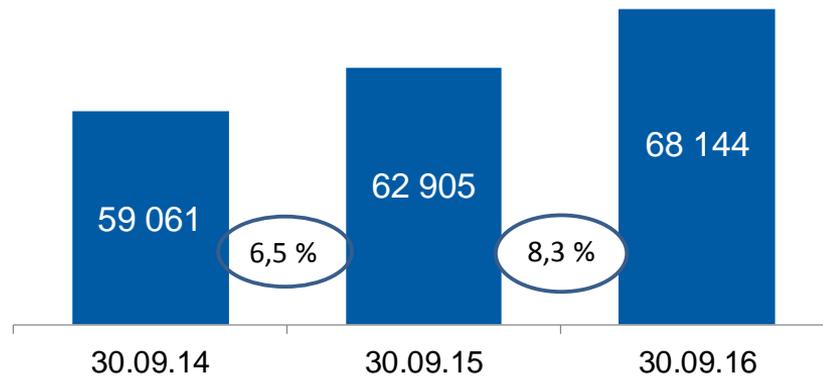
■ Business/ Public



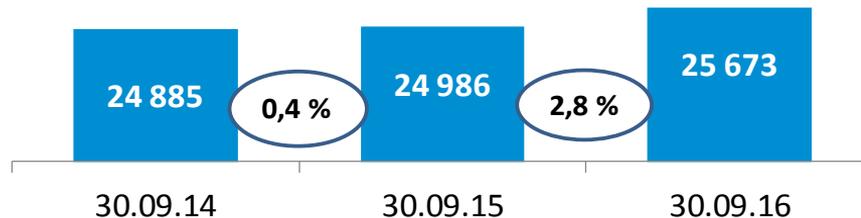
■ Retail excl. SpareBank 1 Boligkreditt

■ Business/ Public

Retail incl. SpareBank 1 Boligkreditt

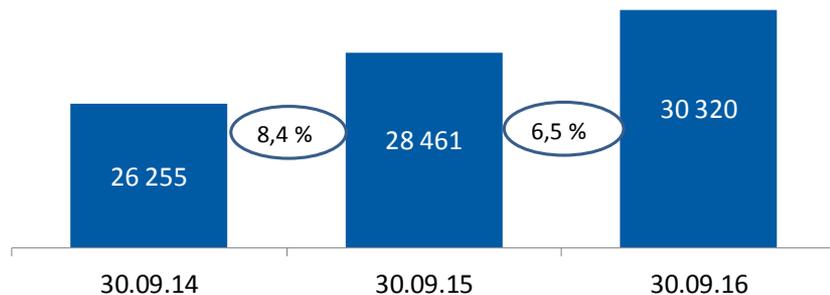


Business/public market

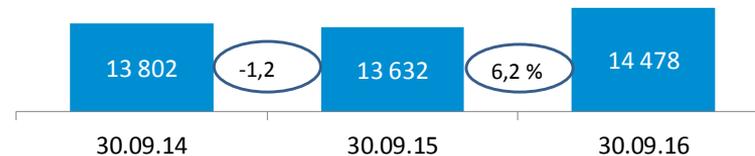


Deposit volume

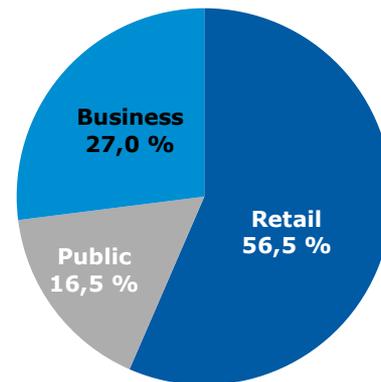
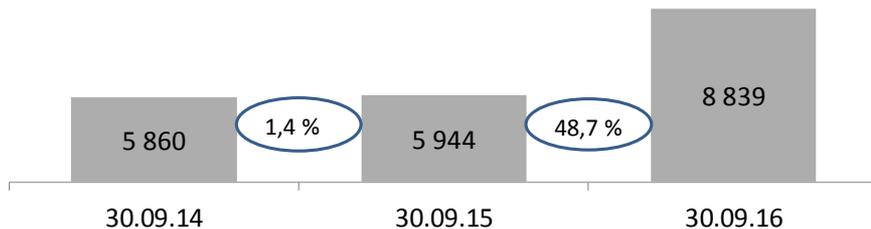
Retail banking market



Business



Public



Future outlook

| | |
|---------------------------|--|
| NRI | Continued strong competition. Slightly higher funding costs in Q4 (assuming constant conditions in the capital market). |
| COSTS | Average targeted cost increase 0 %. Reduced costs compared with 2015 expected in 2016 and 2017 (excl. restructuring costs). |
| LOSSES | Lending losses expected to remain moderate. |
| ROE | ROE 3Q 2016 somewhat higher than current targeted level. |
| FINANCIAL STRENGTH | Target of 14.5 % CET-1 ratio is achieved. |
| DIVIDEND | Adjustment to dividend payout ratio of 50 % continues. The bank's dividend policy, including maximum payout-ratio, vil be evaluated in 2017. |
| STRATEGY | Phasing out of non-core business activities will be completed. |
| MACRO | The macroeconomic prospects remain better than those for the country as a whole. |

Why invest in SpareBank 1 Nord-Norge?

- The northern Norwegian macroeconomy is showing few signs of weakening
- Focus on core business is reducing volatility in the results
- Strong regional base and community part-ownership providing a very good competitive position
- The SpareBank 1 Alliance is contributing to modernisation and higher income. Significant underlying value of ownership.
- Good financial strength - owner-friendly dividend policy

Contact information:

SpareBank 1 Nord-Norge

P o Box 6800

N-9298 Tromsø

CEO Jan-Frode Janson

Tel + 47 909 75 183

CFO Rolf Eigil Bygdnes

Tel +47 905 19 774

Homepage and internet bank: www.snn.no

Equity capital certificates in general: www.egenkapitalbevis.no



Enclosures



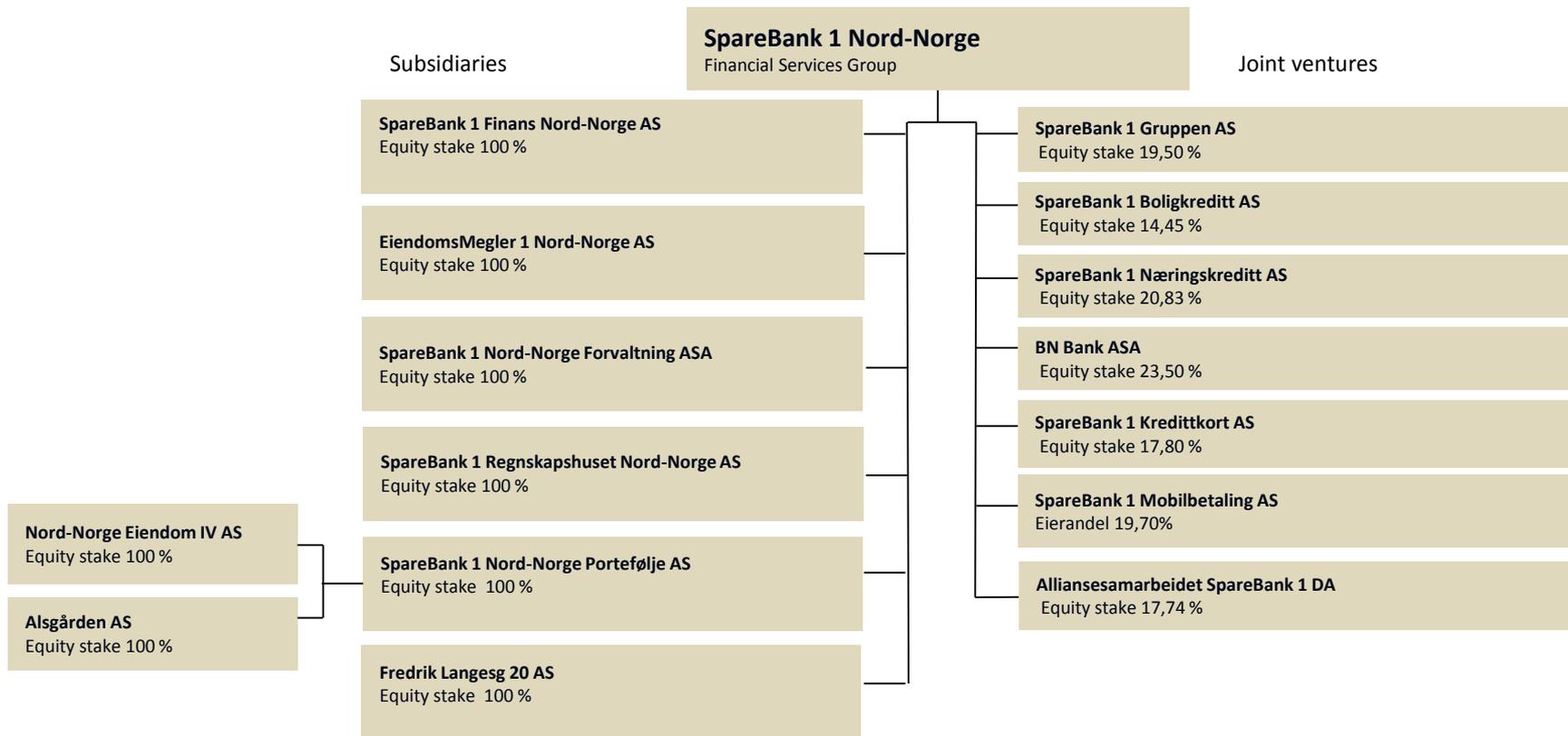
Overview of SpareBank 1 Nord-Norge:

- An independent savings bank with head office in Tromsø.
- 38 branches in Northern Norway
- 270,000 retail customers and 33,000 corporates
- A financial group offering a complete range of products

History

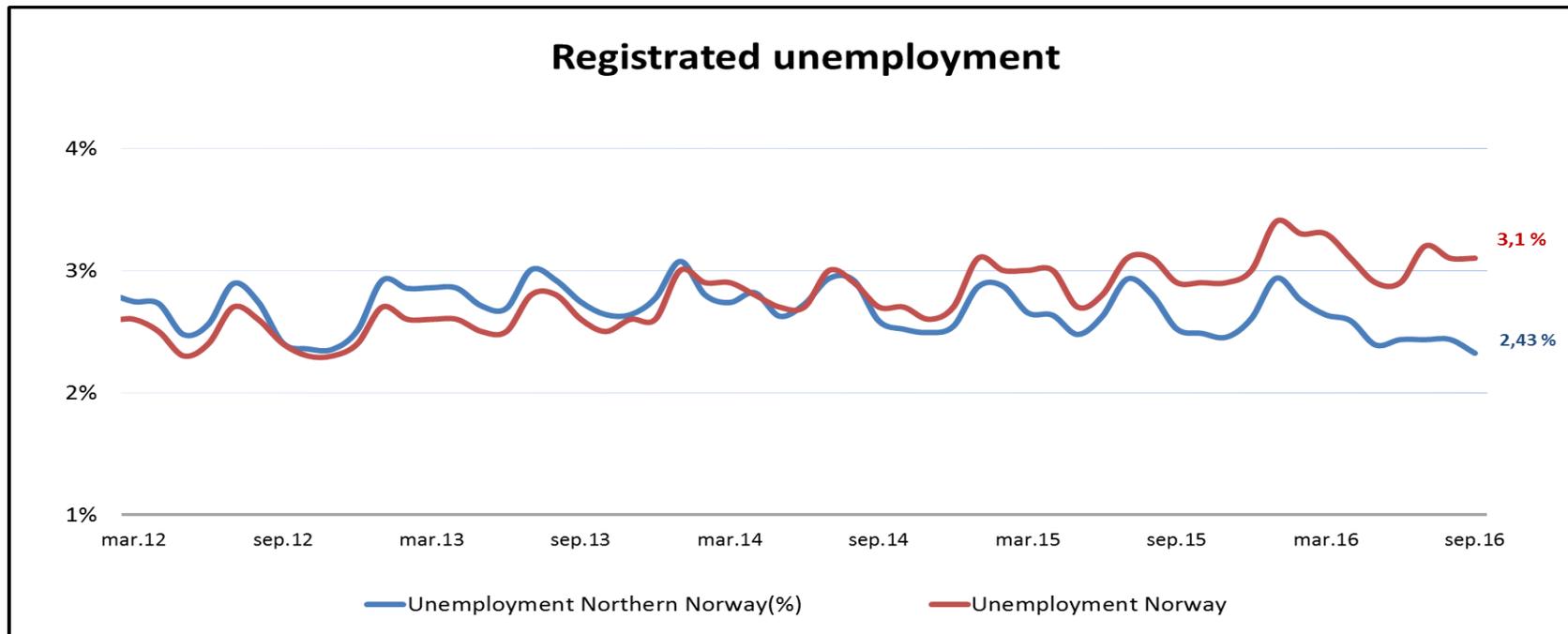
- Established in 1836
- Listed on Oslo Stock Exchange since 1994
- A part of SpareBank 1-alliansen since 1996

Organisation of the financial services Group



Macro and Economic trends

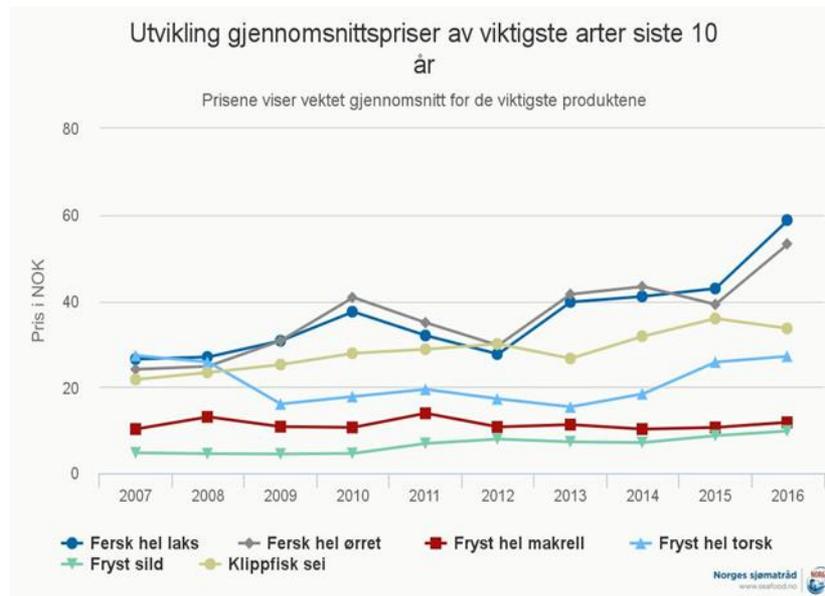
Stable, low unemployment is normal up north



Seafood – strong export growth

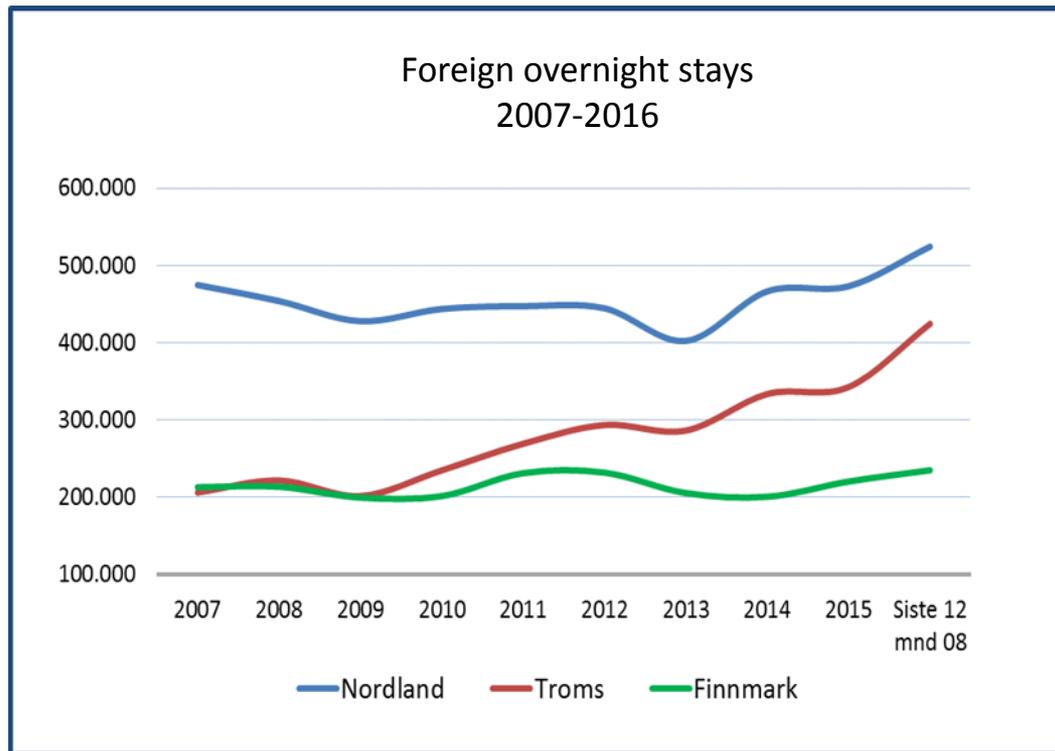
- 25% growth in seafood export from Northern Norway, figures from end of August 2016
- Seafood export from Northern Norway is more than NOK 2 billion per month
- Salmon prices are peaking in 2016.
- More than 70 % of total export of seafood are salmon and trout
- Good development for white fish

Export price for different types of fish



Tourism – strong growth in foreign overnight stays

- Foreign overnight stays represent an increasing portion of the tourism industry in Northern Norway
- Strong contribution from winter tourism
- Weak norwegian kroner is positive for the tourism industry



Oil and gas – new fields increase demand

- Norne, Snøhvit and Skarv in production
 - 10% of Norwegian gas production
 - 7% of Norwegian oil production
- Aasta Hansteen og Polarled
 - Polarled – pipeline completed in 2015
 - Production start-up in 2018
- Several promising oil discoveries in the Barents Sea:
 - Johan Castberg – investment decision in 2017
 - Alta/Gotha
 - Wisting

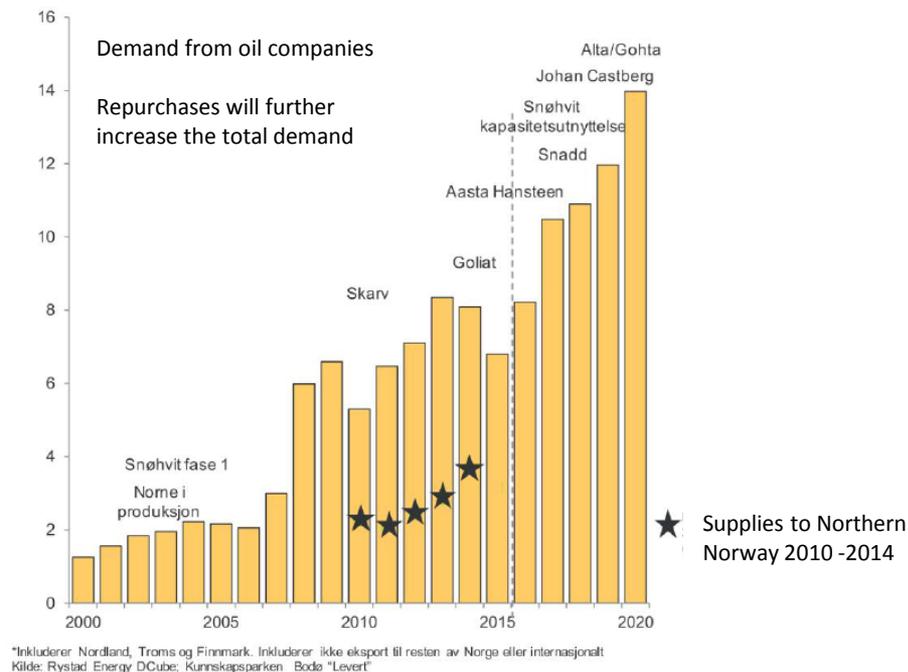
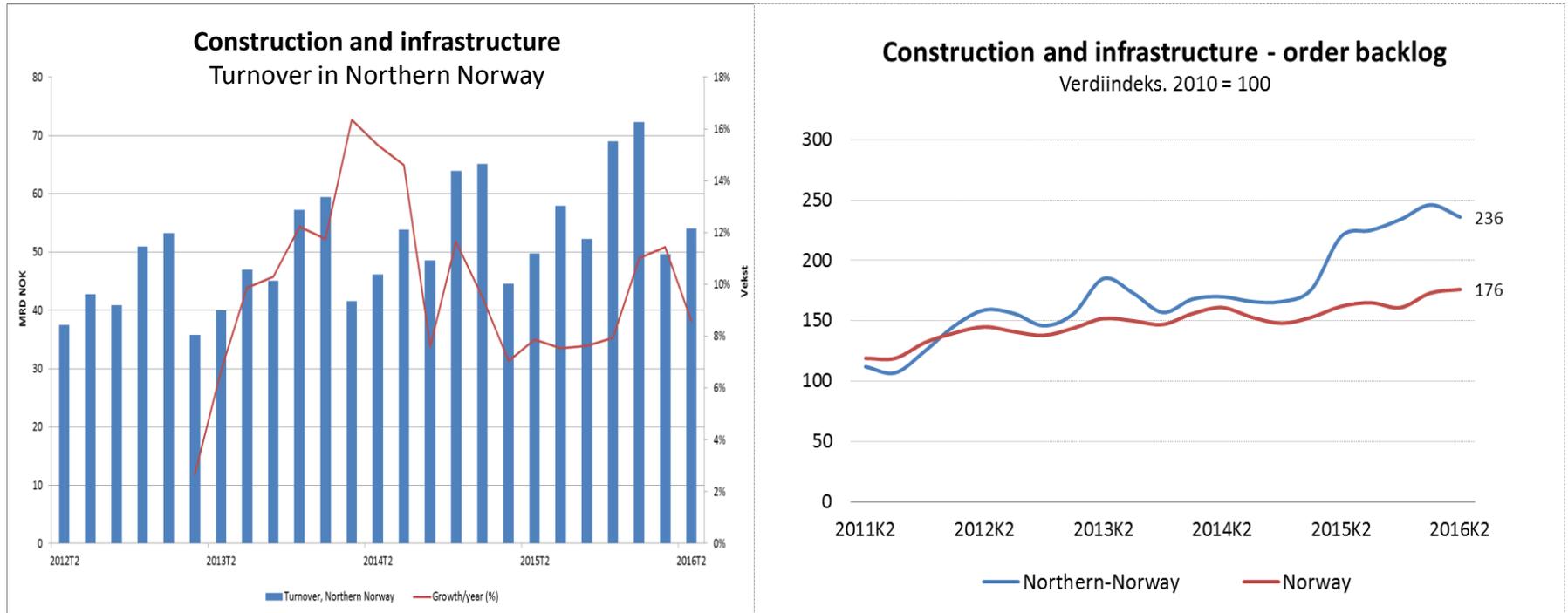
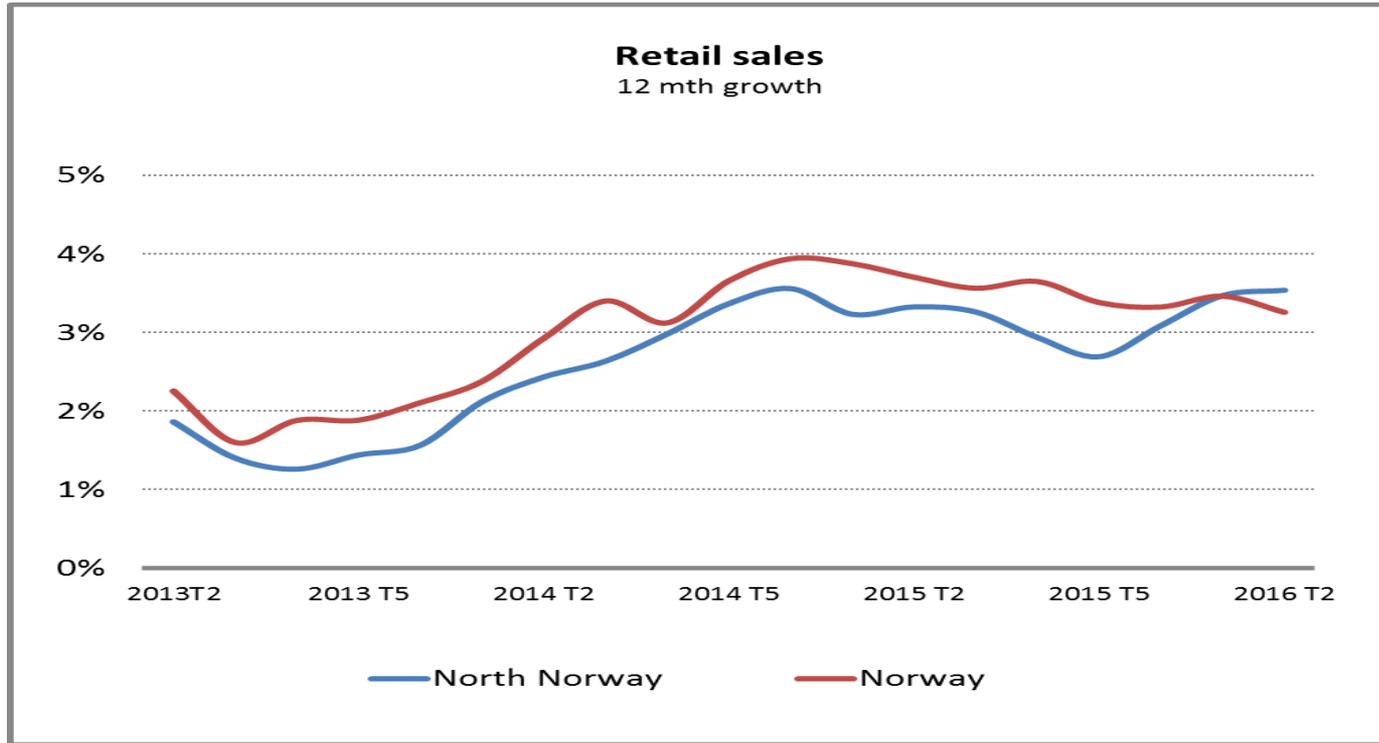


Figure: Petro Foresight 2030, February 2016

Good growth for construction and infrastructure investments

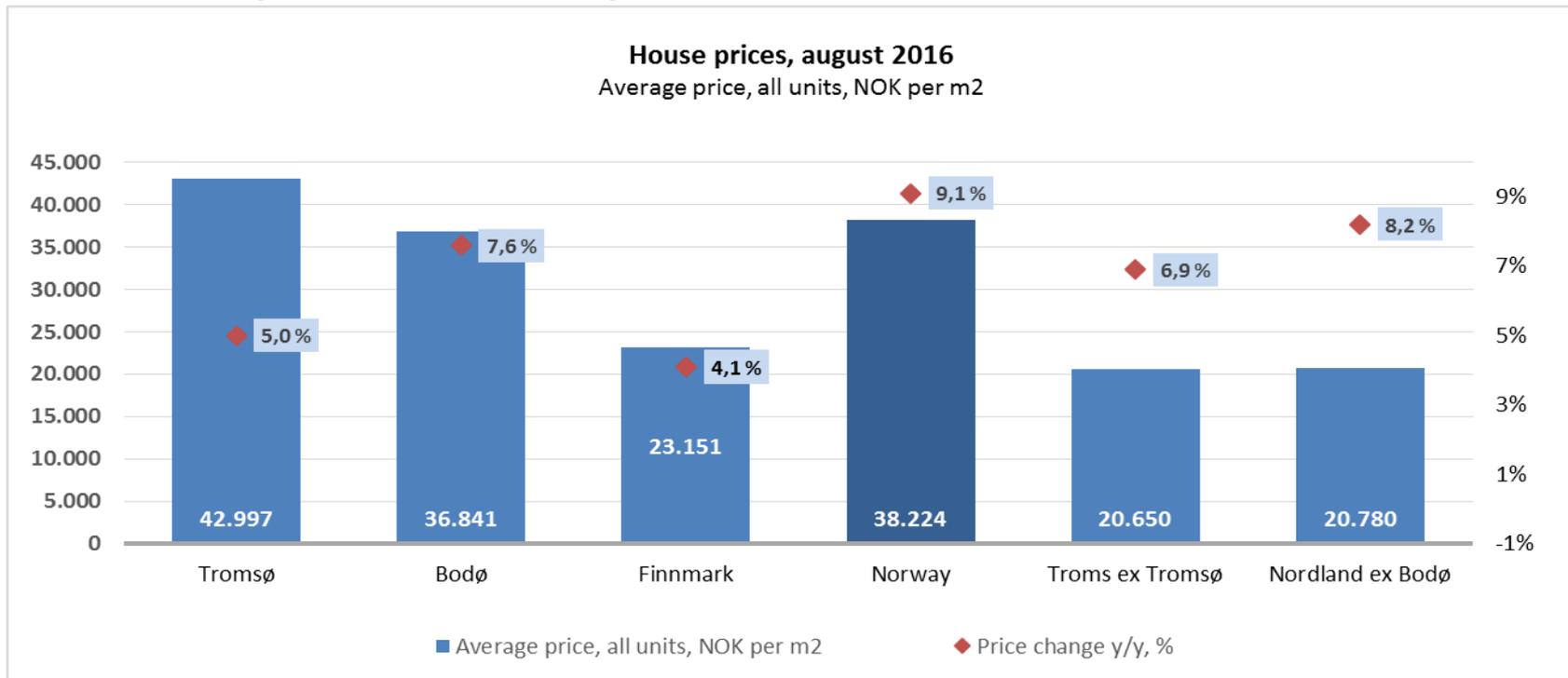


Consumption grows



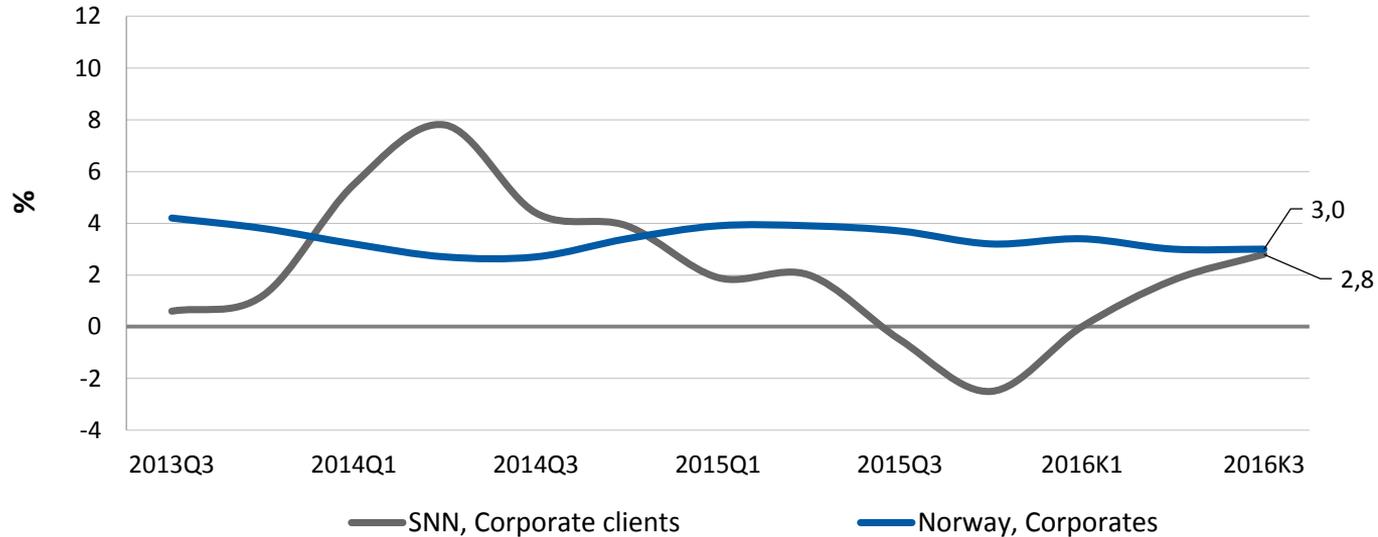
Kilde: Statistics Norway, retail sales

Regional house prices lower than the Norwegian average

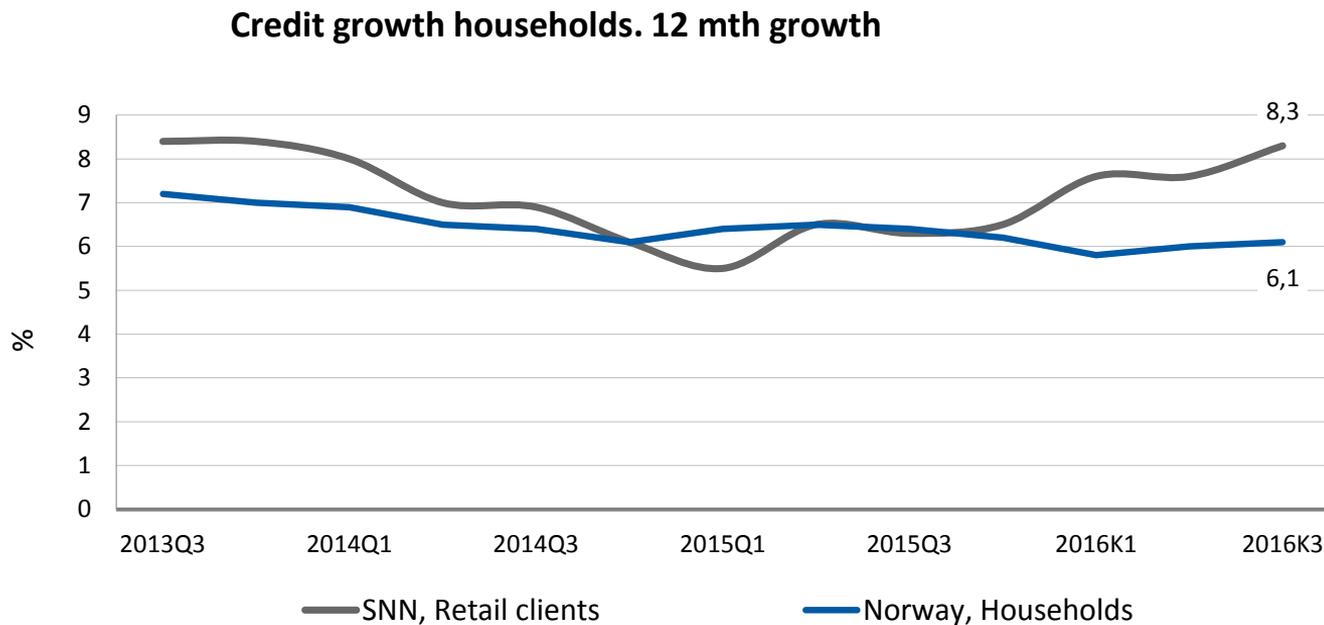


Credit growth corporates

Credit growth corporates. 12 mth growth

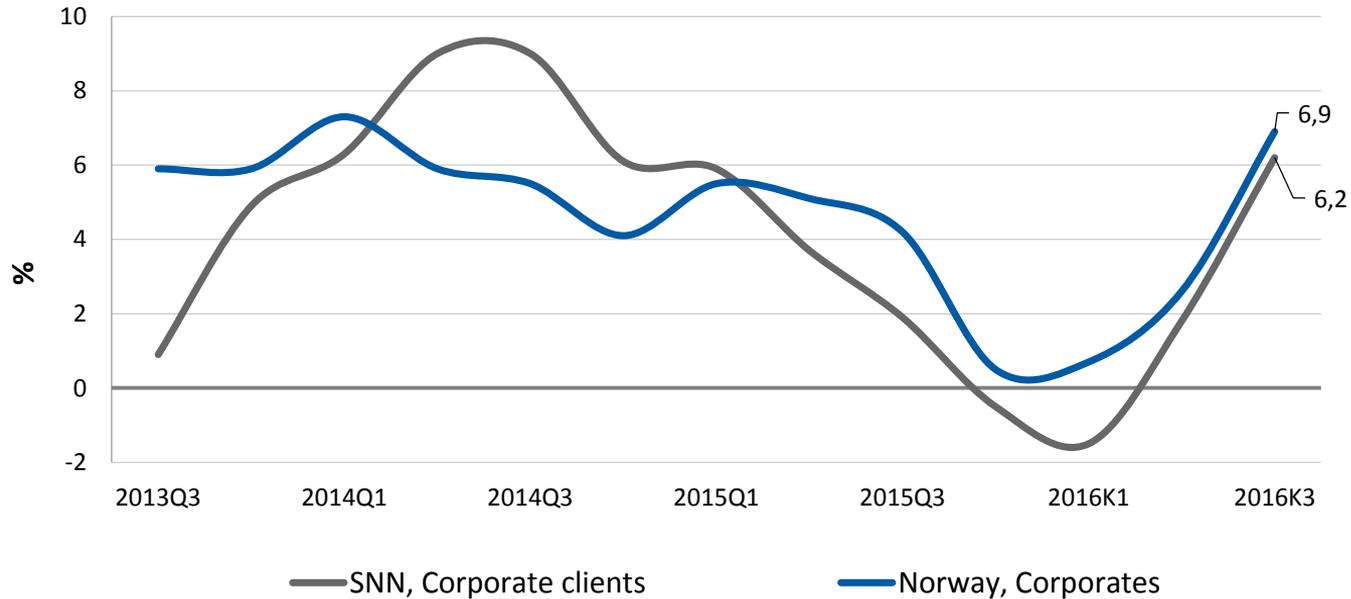


Credit growth households

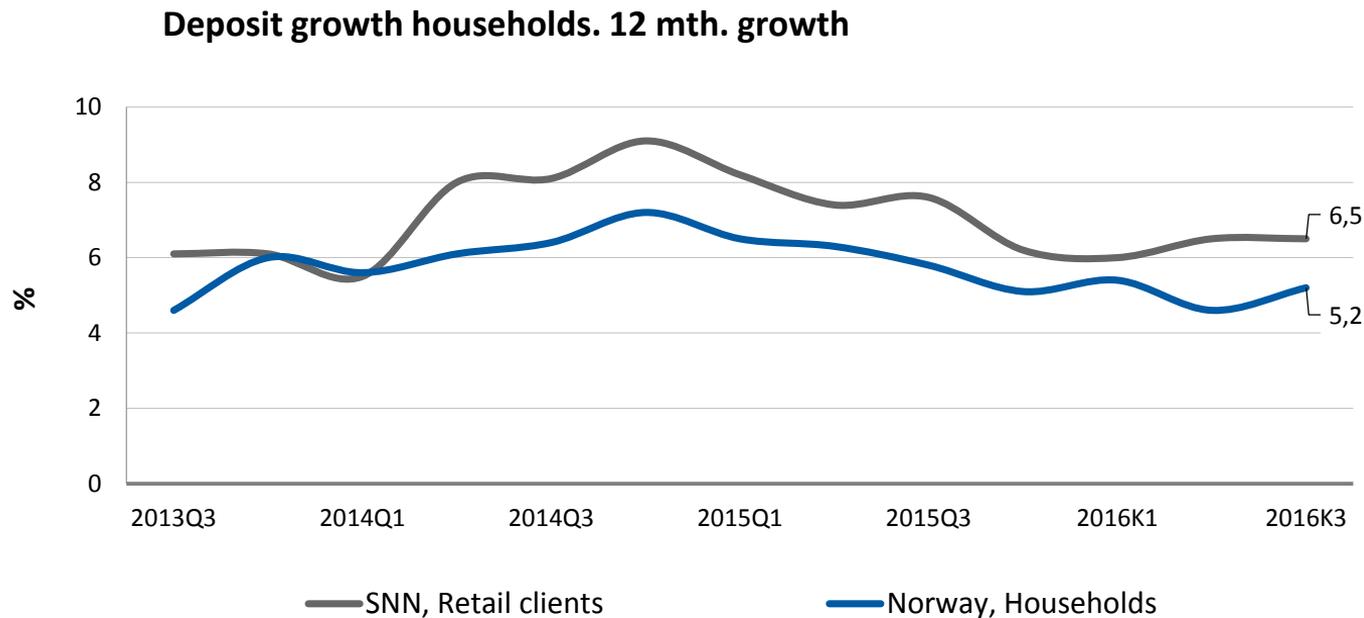


Deposit growth corporates

Deposit growth corporates. 12 mth. growth

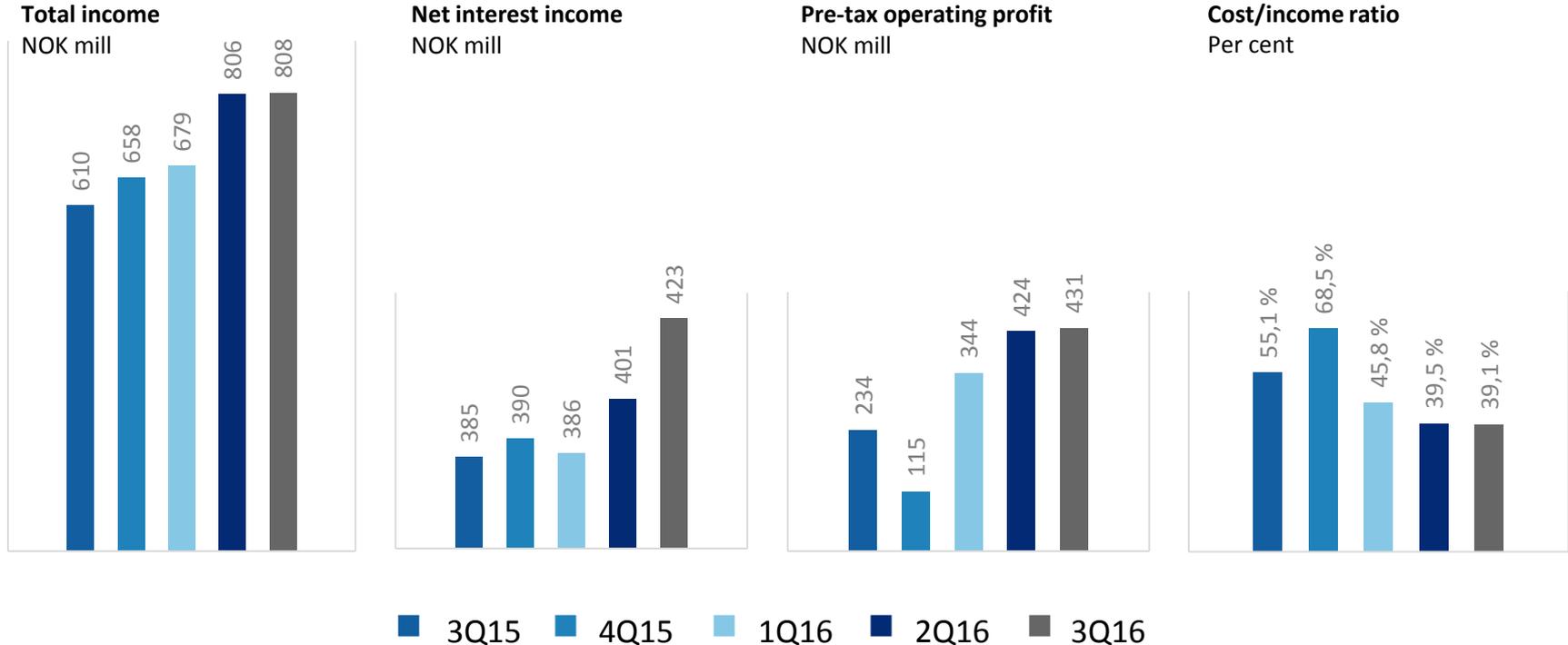


Deposit growth households



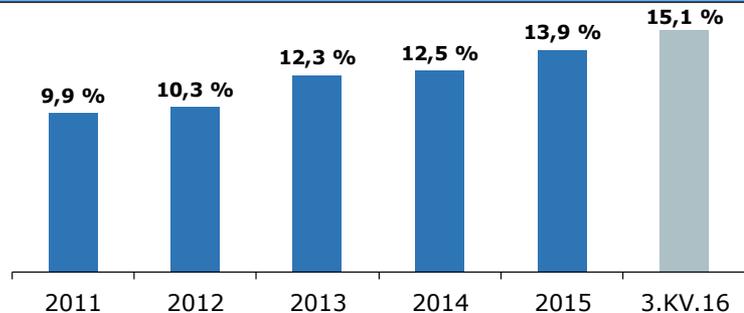
Main financial figures

Profit development

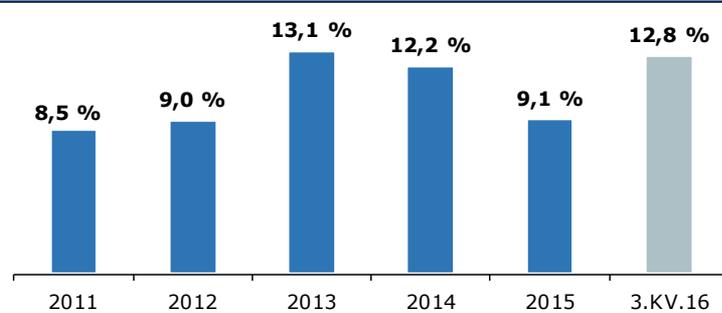


Key figures

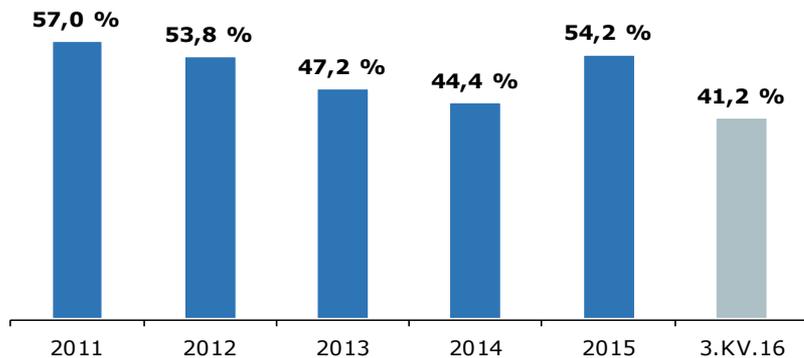
Common Equity Tier I % incl share of result



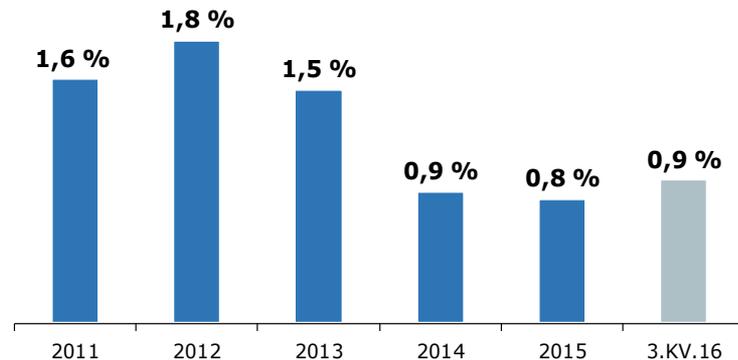
Return on equity



Cost/income ratio



Loans in default and other problem loans as a percentage of total loans



Profit and loss account - Group

(Amounts in NOK million)

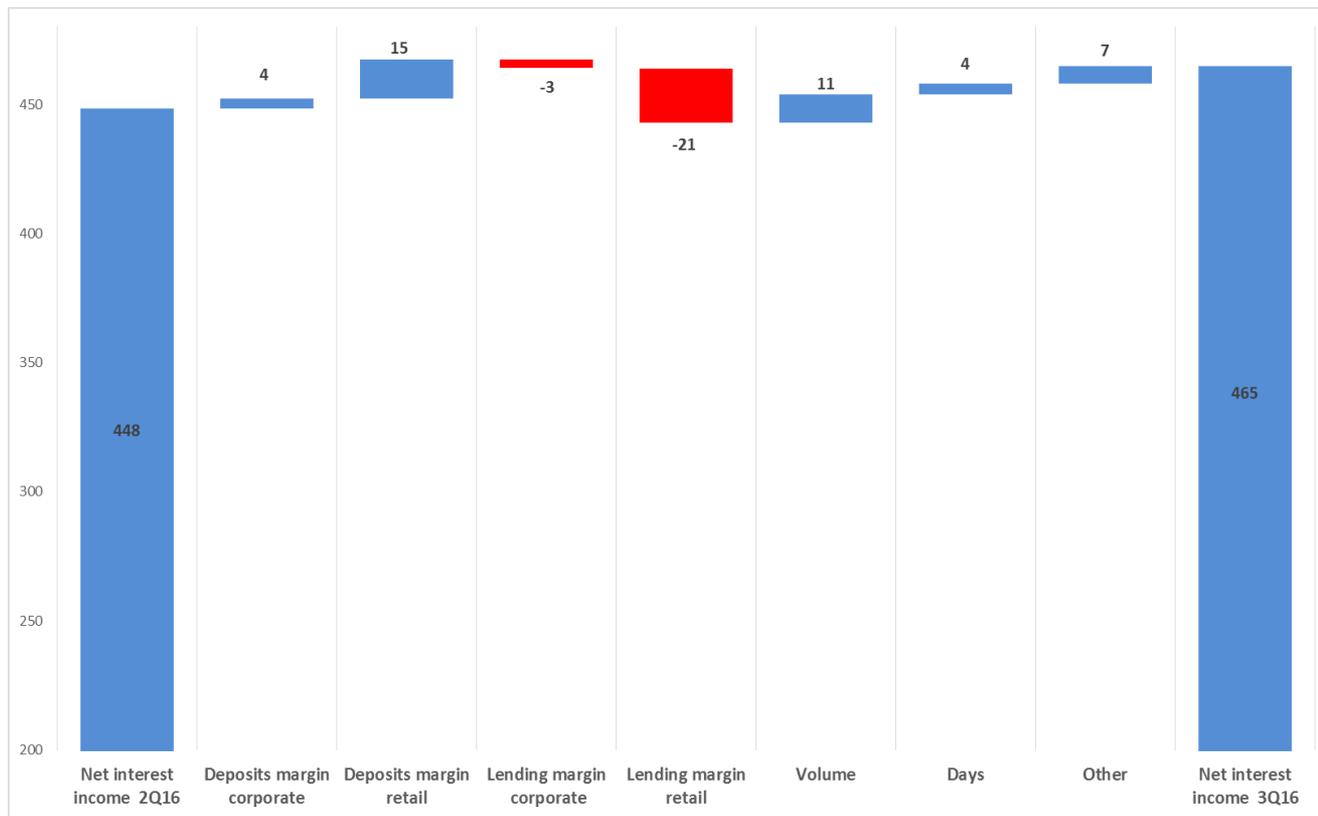
| | 30.09.16 | 30.09.15 | 31.12.15 |
|--|-----------------|----------|----------|
| Net interest income | 1 210 | 1 122 | 1 512 |
| Net fee-, commision and other operating income | 690 | 711 | 933 |
| Net income from financial investments | 393 | 203 | 249 |
| Total net income | 2 293 | 2 036 | 2 694 |
| Total costs | 945 | 1 010 | 1 461 |
| Result before losses and write-downs | 1 348 | 1 026 | 1 233 |
| Net losses and write-downs | 149 | 108 | 200 |
| Result before tax | 1 199 | 918 | 1 033 |
| Tax | 214 | 180 | 163 |
| Result non-current assets held for sale | 0 | 0 | 5 |
| Minority interests | 0 | - 1 | - 7 |
| Result for the period | 985 | 739 | 872 |
| Return on equity capital | 12,8 % | 10,4 % | 9,1 % |

Quarterly results – net interest income

(Amounts in NOK million)

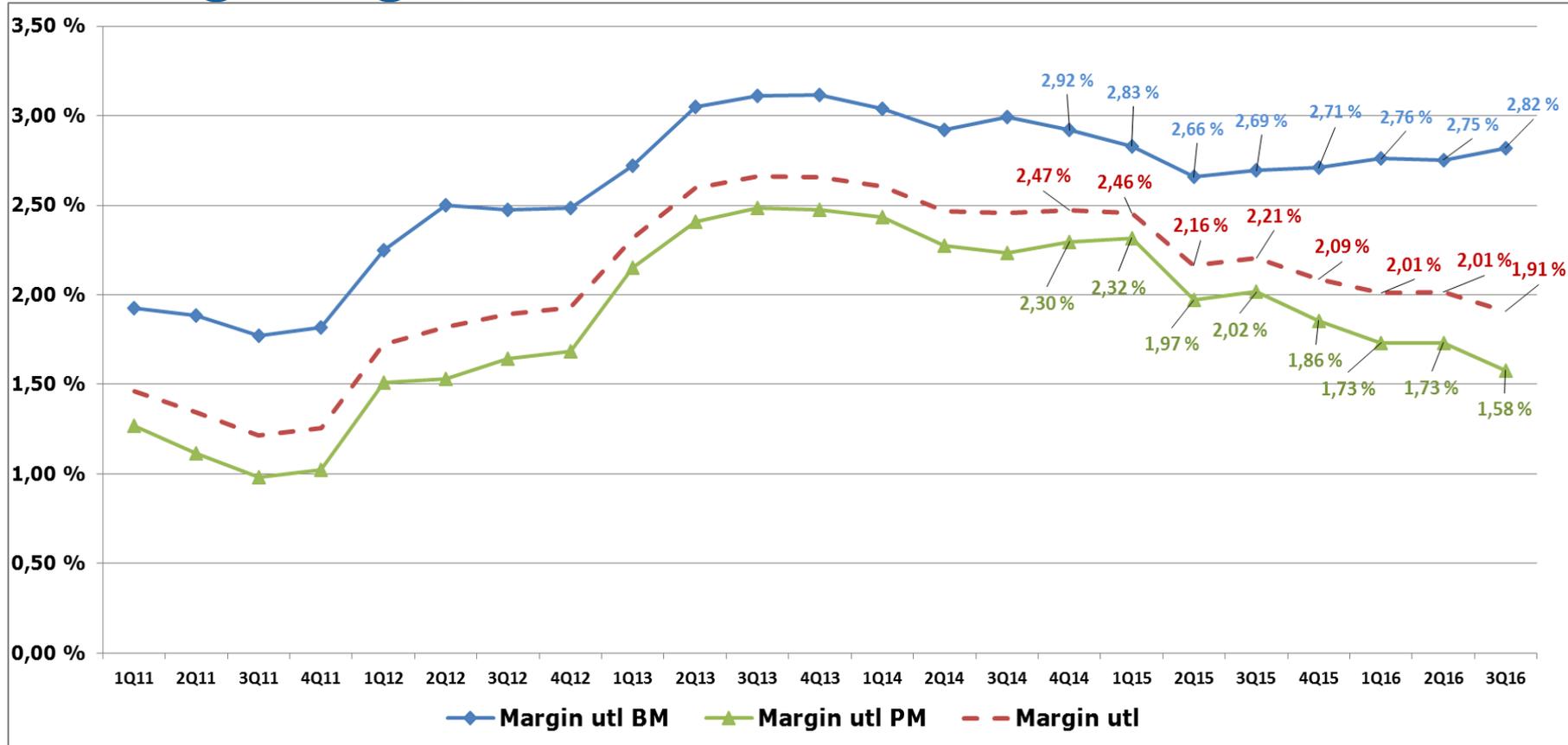
| | 3Q16 | 2Q16 | 1Q16 | 4Q15 | 3Q15 |
|--|-------------|------|------|------|------|
| Interest and similar income from loans to and claims on credit institutions | 4 | 2 | 2 | 6 | 6 |
| Interest and similar income from loans to and claims on customers | 593 | 584 | 578 | 597 | 618 |
| Interest and similar income from certificates, bonds and other interest-bearing securities | 44 | 45 | 43 | 41 | 48 |
| Interest and similiar income | 641 | 631 | 623 | 644 | 672 |
| Interest and similar costs on liabilities to credit institutions | 20 | 14 | 12 | 11 | 10 |
| Interest and similar costs relating to deposits from and liabilities to customers | 91 | 100 | 105 | 119 | 149 |
| Interest and similar costs related to the issuance of securities | 84 | 92 | 96 | 100 | 105 |
| Interest and similar costs on subordinated loan capital | 14 | 14 | 15 | 15 | 15 |
| Payments made to The Norwegian Banks' Guarantee Fund | 9 | 10 | 9 | 9 | 8 |
| Total interest costs | 218 | 230 | 237 | 254 | 287 |
| Net interest income | 423 | 401 | 386 | 390 | 385 |

Changes in net interest income, including intermediary loans



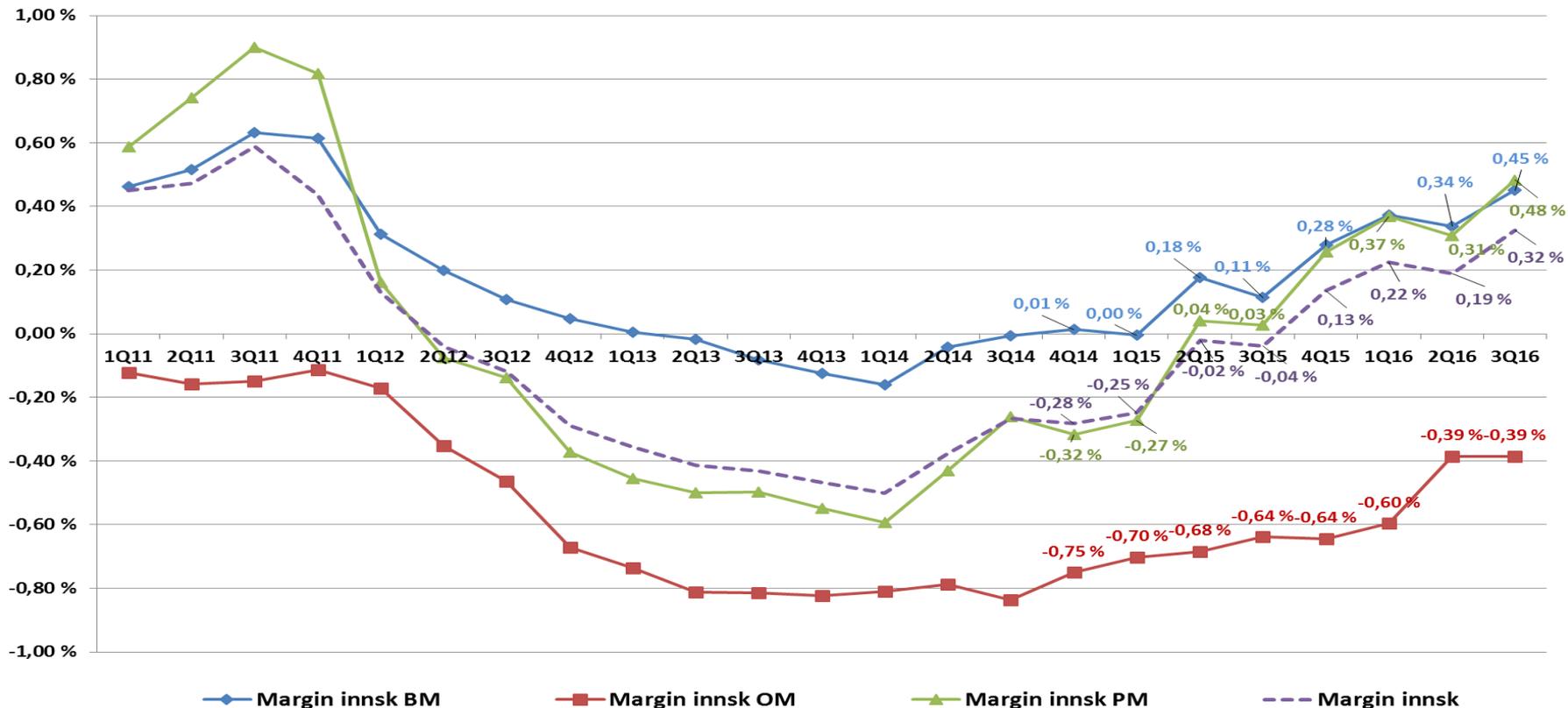
Measured against average funding cost

Lending margin, Parent bank



The interest margin is defined as the difference between the customer lending interest rate and average 3 month NIBOR

Customer deposit, Parent bank



The interest margin is defined as the difference between average 3 month NIBOR and the customer deposit interest rate

Total commission and other income

| | 3Q16 | 2Q16 | 1Q16 | 4Q15 | 3Q15 |
|---|------------|------|------|------|------|
| (Amounts in NOK million) | | | | | |
| Payment transmission income | 76 | 63 | 61 | 60 | 69 |
| Commissions insurance | 37 | 37 | 39 | 37 | 36 |
| Guarantee commissions | 5 | 5 | 5 | 5 | 5 |
| Estate agency | 35 | 39 | 26 | 27 | 29 |
| Assets management | 12 | 11 | 11 | 11 | 12 |
| Other commissions | 21 | 24 | 14 | 19 | 20 |
| Commissions ex. Boligkreditt | 186 | 179 | 156 | 159 | 171 |
| Boligkreditt | 42 | 47 | 48 | 57 | 61 |
| Total commission income | 228 | 226 | 204 | 216 | 232 |
| Commission costs | 22 | 22 | 19 | 18 | 21 |
| Accountancy services | 20 | 23 | 25 | 22 | 18 |
| Other income | 2 | 22 | 3 | 2 | 6 |
| Total other income | 22 | 45 | 28 | 24 | 24 |
| Total commission- and other income | 228 | 249 | 213 | 222 | 235 |

Group operating costs

(Amounts in NOK million)

| | 30.09.16 | 30.09.15 | Change |
|--|-----------------|----------|--------|
| Wages and salaries | 404 | 464 | - 60 |
| Pension costs | 29 | 32 | - 3 |
| Social costs | 61 | 65 | - 4 |
| Total personnel costs | 494 | 561 | - 67 |
| Administration costs | 270 | 264 | 6 |
| Total personnel- and general administration costs | 764 | 825 | - 61 |
| Depreciation and write-downs of fixed assets | 45 | 42 | 3 |
| Operating costs buildings | 21 | 23 | - 2 |
| Other operating costs | 115 | 120 | - 5 |
| Total operating costs | 181 | 185 | - 4 |
| Total costs | 945 | 1 010 | - 65 |

Group operating expenses

(Amounts in NOK million)

| | 3Q16 | 2Q16 | 1Q16 | 4Q15 | 3Q15 |
|--------------------------------------|------------|------------|------------|------------|------------|
| Wages and salaries | 139 | 133 | 132 | 248 | 158 |
| Pension costs | 12 | 10 | 8 | 4 | 11 |
| Social costs | 19 | 19 | 23 | 36 | 21 |
| Total personnel costs | 170 | 161 | 163 | 288 | 190 |
| Development costs | 29 | 29 | 30 | 34 | 28 |
| Electronic data processing costs | 19 | 19 | 18 | 16 | 14 |
| Marketing costs | 14 | 19 | 15 | 17 | 15 |
| Travel - and training costs | 4 | 9 | 9 | 11 | 9 |
| Communication- and office costs | 6 | 7 | 8 | 7 | 8 |
| Consultancy services | 9 | 9 | 12 | 16 | 8 |
| Ordinary depreciation | 15 | 16 | 14 | 14 | 14 |
| Operating costs - premises/buildings | 8 | 6 | 7 | 8 | 9 |
| Other operating costs incl rent | 41 | 44 | 35 | 39 | 41 |
| Other costs | 146 | 157 | 148 | 163 | 146 |
| Total operating expenses | 316 | 318 | 311 | 451 | 336 |

Core banking operations- (excl. income from financial investments)

(Amounts in NOK million)

| | 3Q16 | 2Q16 | 1Q16 | 4Q15 | 3Q15 |
|---|------------|------|------|------|------|
| Net interest income | 423 | 401 | 386 | 390 | 385 |
| Net fee- and commission income | 206 | 204 | 185 | 198 | 210 |
| Other operating income | 22 | 45 | 28 | 24 | 23 |
| Total costs excl restructuring costs | 316 | 318 | 206 | 441 | 326 |
| Underlying banking operations | 335 | 332 | 393 | 171 | 292 |
| Restructuring costs | 0 | 0 | 105 | 10 | 10 |
| Net losses and write-downs | 61 | 64 | 24 | 92 | 40 |
| Underlying banking operations after losses | 274 | 268 | 264 | 69 | 242 |

Key figures balance sheet

| | 30.09.16 | 30.09.15 | Change | Change % |
|---|-----------------|----------|--------|----------|
| Total assets | 89 210 | 84 495 | 4 715 | 5,6% |
| Gross lending | 68 905 | 63 143 | 5 762 | 9,1% |
| Loans and advances to customers incl SpareBank 1 Boligkreditt and Næringskreditt | 93 817 | 87 891 | 5 926 | 6,7% |
| Deposits from customers | 53 637 | 47 660 | 5 977 | 12,5% |

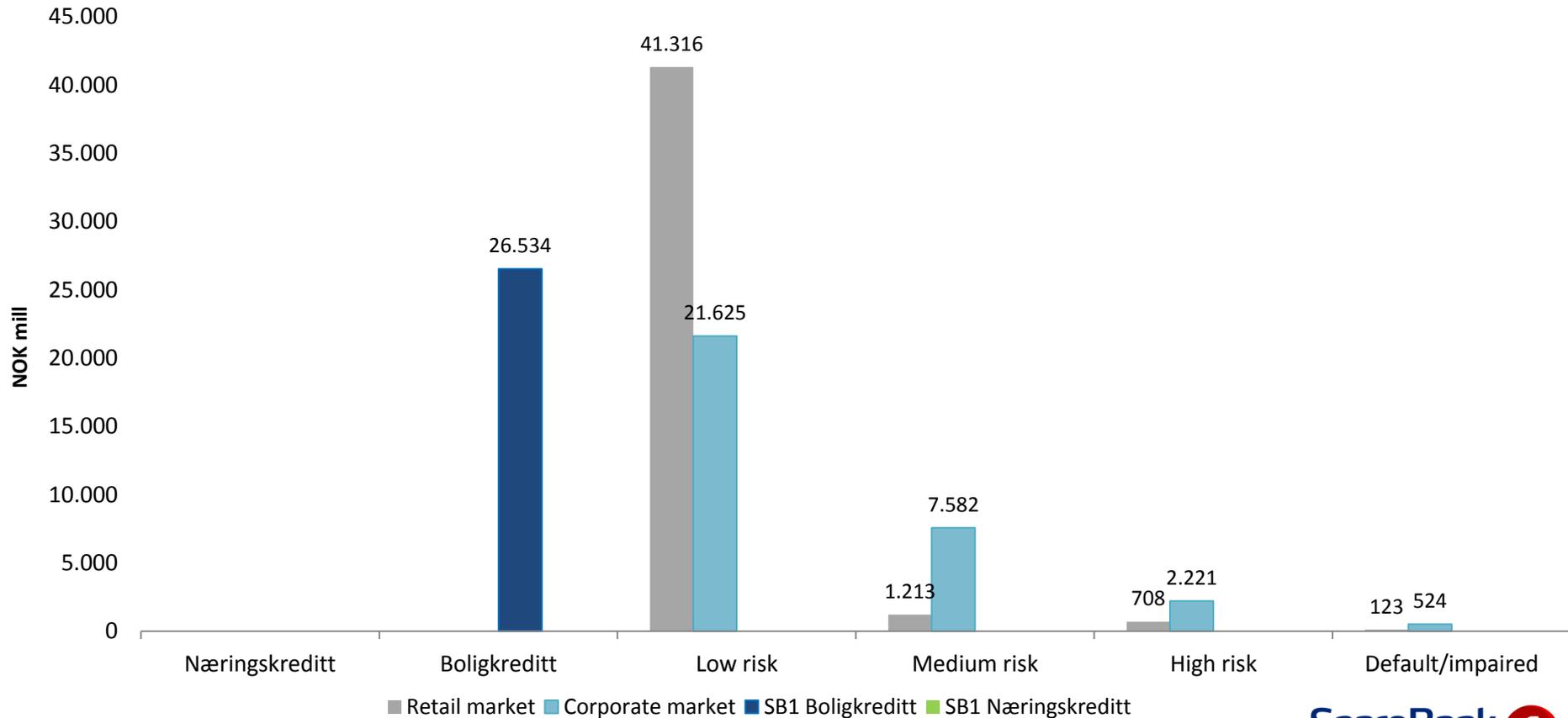
Credit area

- Portfolio
- Commitments in default and losses

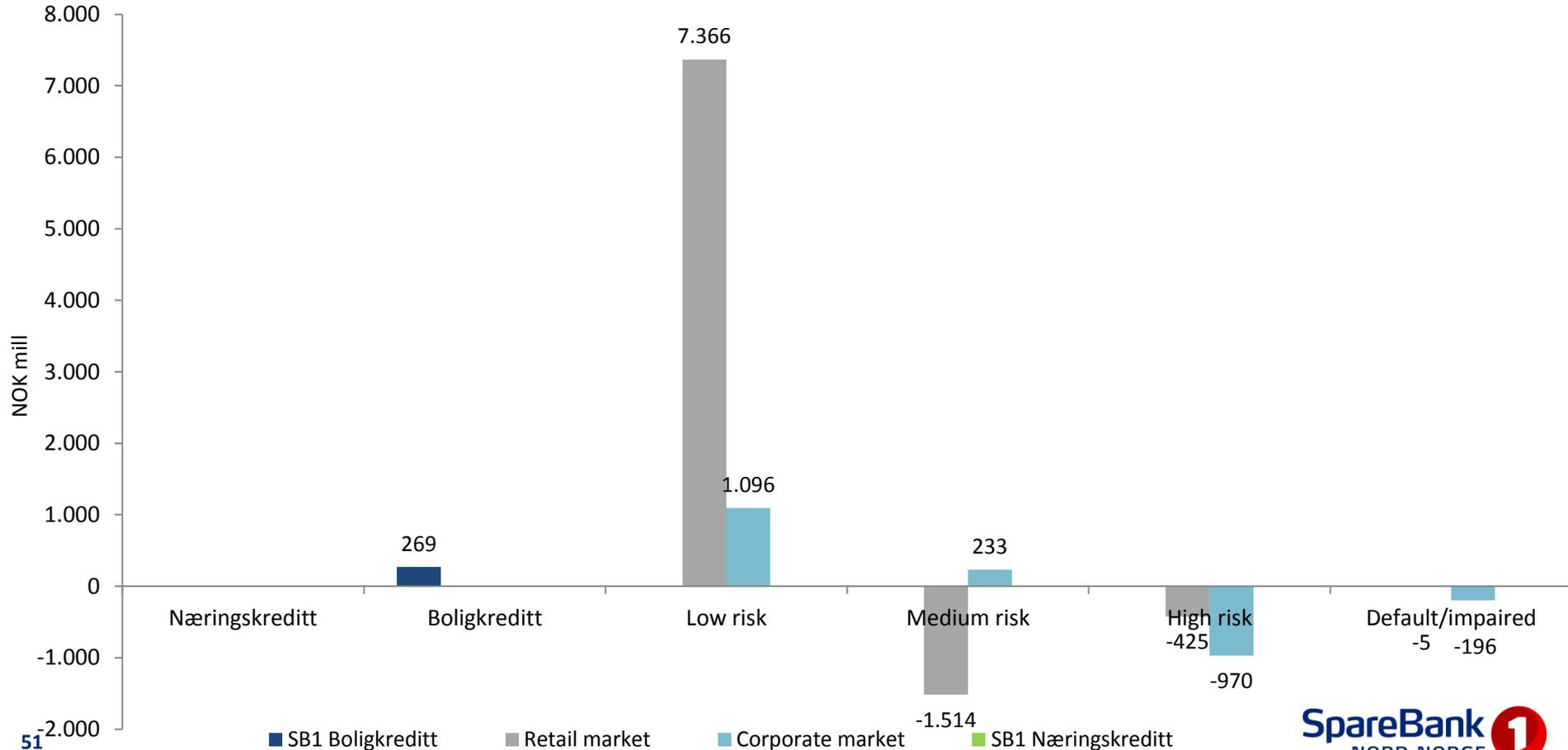
Lending portfolio - comments

- Good growth in retail lending, with focus on commitments qualifying for SpareBank 1 Boligkreditt (covered bond company)
- Low growth in corporate market lending last 12 months
- The portfolio and new commitments in corporate sector lending are diversified
- Slight increase in non-performing/impaired commitments
- Increased collective write-downs based on macroeconomic outlook
- Moderate loan losses

Portfolio - exposure as of 30.09.16, parent bank

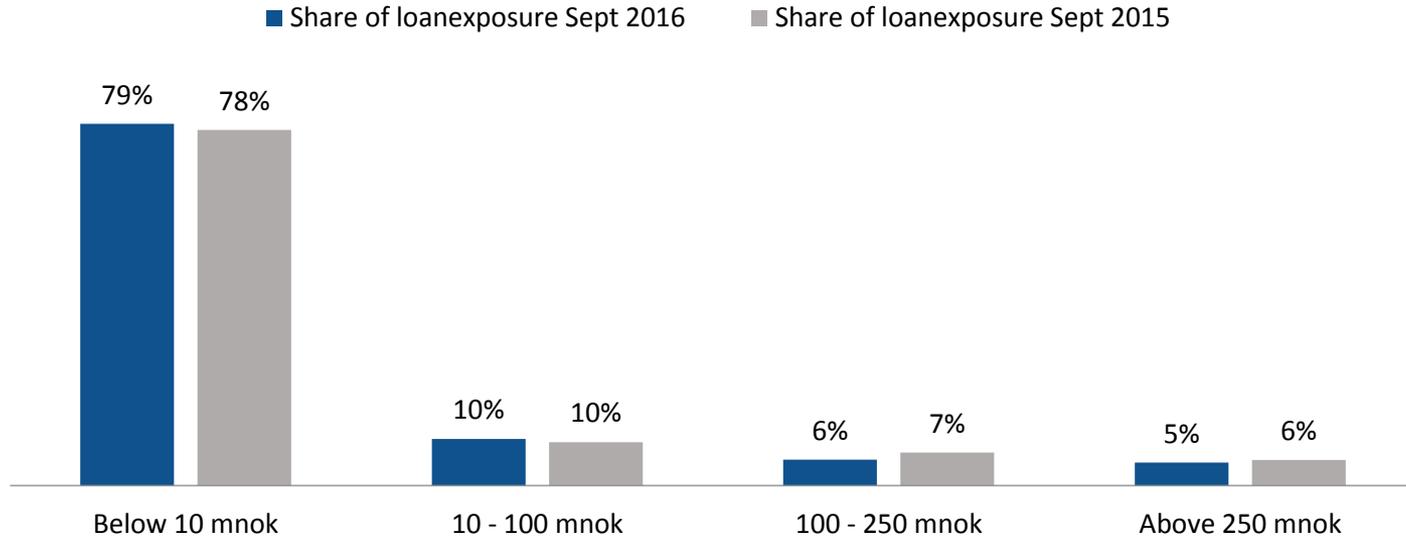


Portfolio – changes last 12 months, parent bank



Portfolio - exposure distributed by size

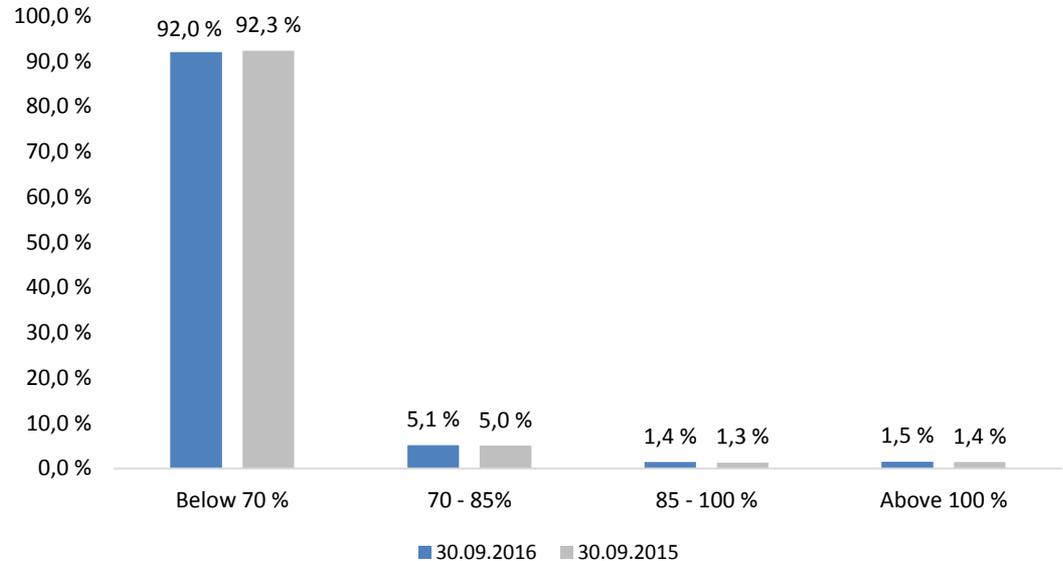
Loans distributed by size of exposure and share of total exposure



Numbers includes SB 1 Bolig- and Næringskreditt

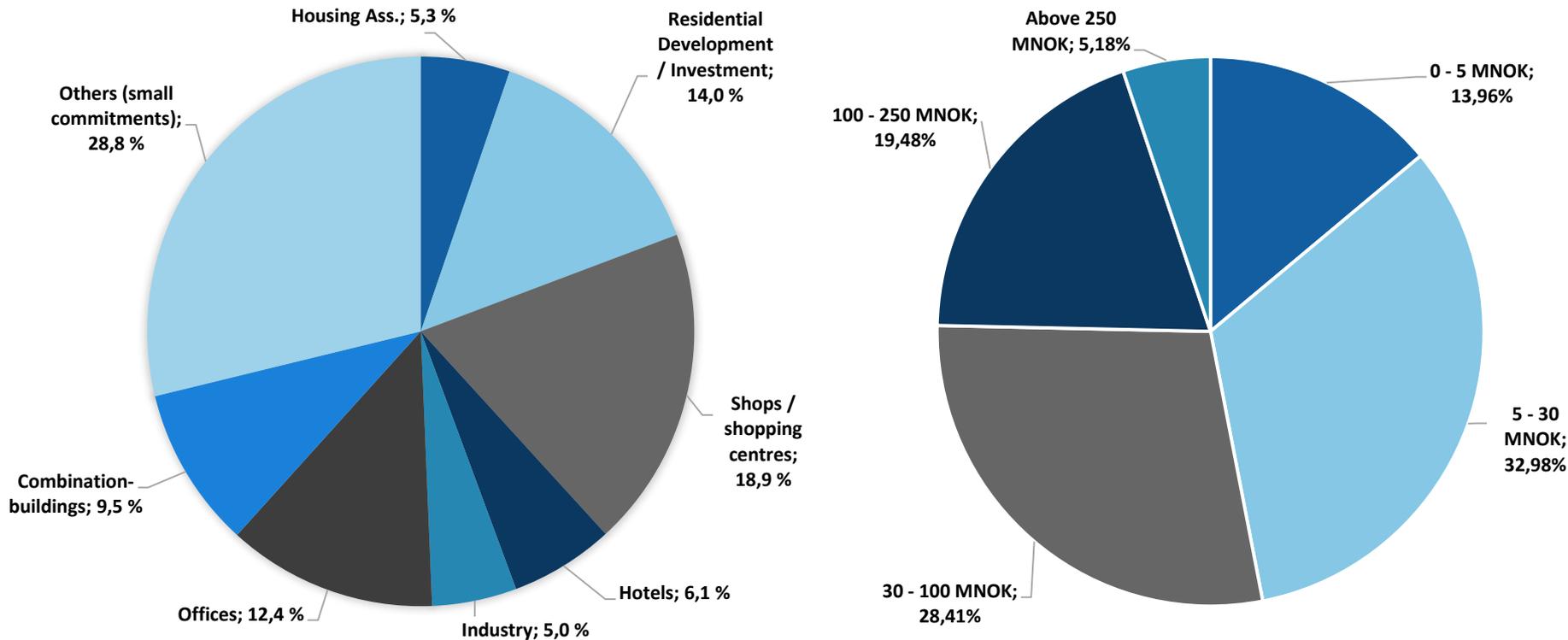
Portfolio – LTV mortgage loans

- 97.1 % of exposures are within 85 % of the collaterals market value
- Exposures above 85 % are 2.9 %



Each loan is distributed in the different intervals. The numbers include the Group's share of SB1 Boligkreditt portfolio.

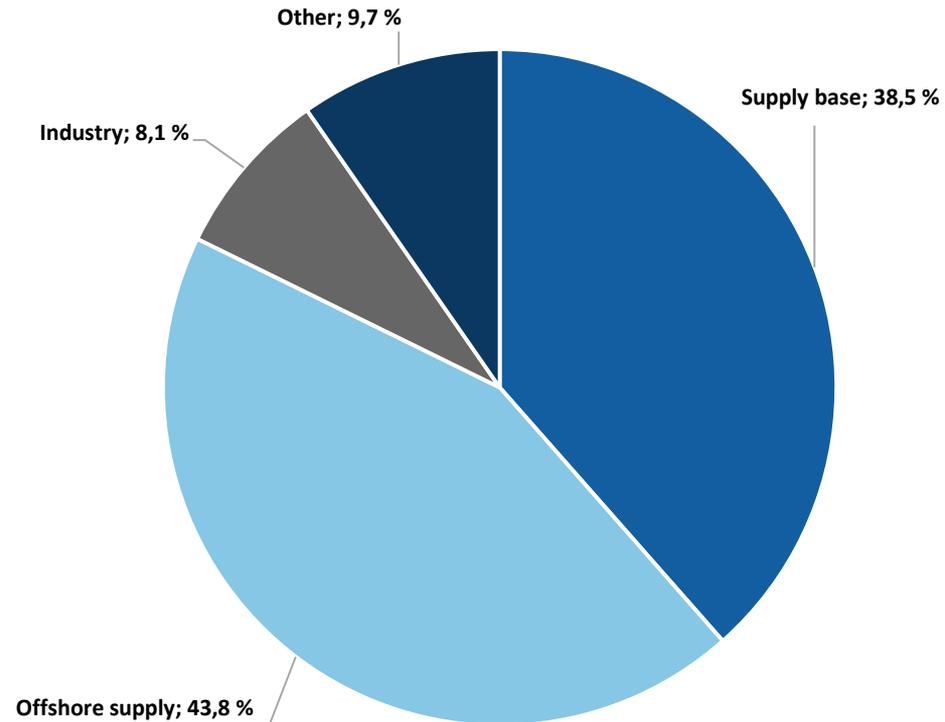
Portfolio – Commercial Real Estate



- About 50 % of portfolio is rental involving own operations
- 75.3 % of the portfolio are commitments smaller than NOK 100 mill
- No significant commitments where tenants have significant oil related business

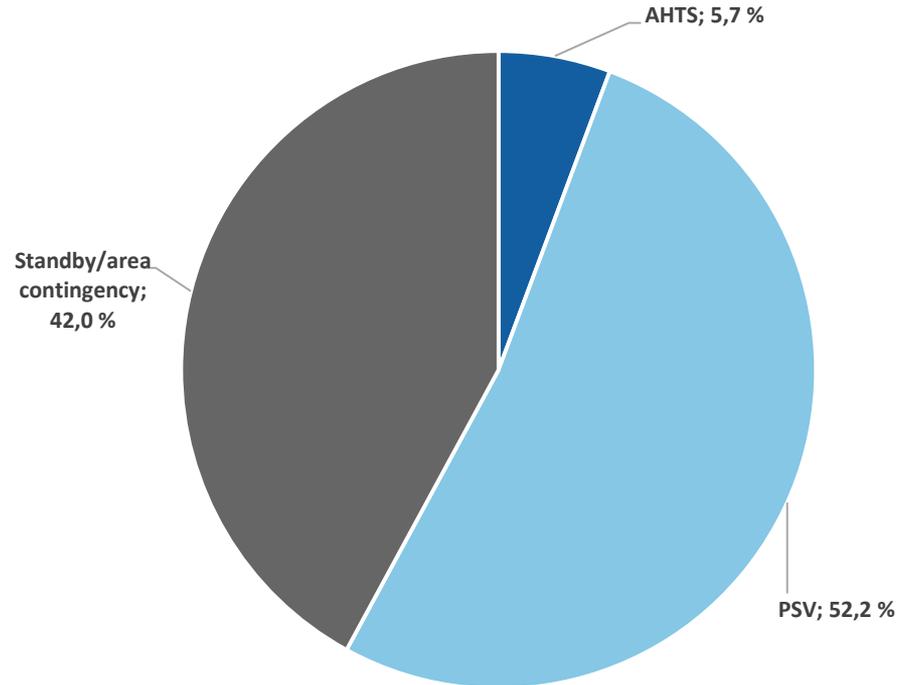
Portfolio – Oil related exposure

- Oil related exposure amounts to NOK 1,981 mill
- The exposure represents 2.1 % of total lending incl. Næring- and Boligkreditt
- Average weighted probability of default 1.09 %
- A total of NOK 229.71 mill are non-performing or impaired commitments
- The activity within oil and offshore consists of a small customer portfolio handled by a small group of advisors



Portfolio – Offshore Supply Vessels (OSV)

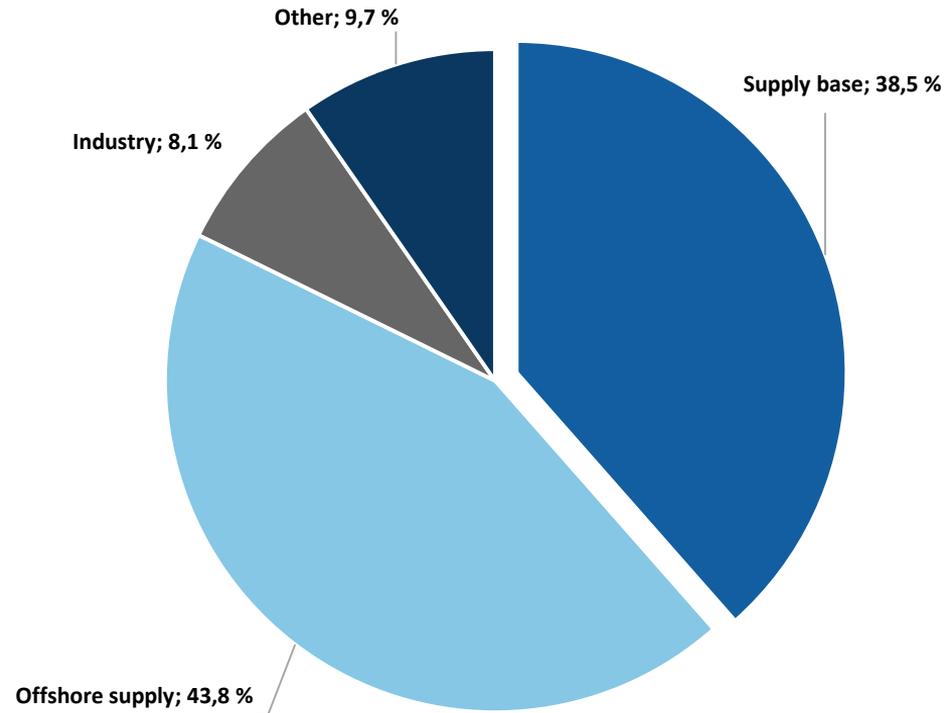
- OSV amounts to NOK 867 mill
- Average weighted probability of default 1.21 %
- Total amount of 8 vessels*
- Weighted age 5.4 years*
- Average weighted contract length 3.1 years* incl. one vessel laid up
- SNN is participant in syndicates on 6 vessels*



*Exclusive of barges

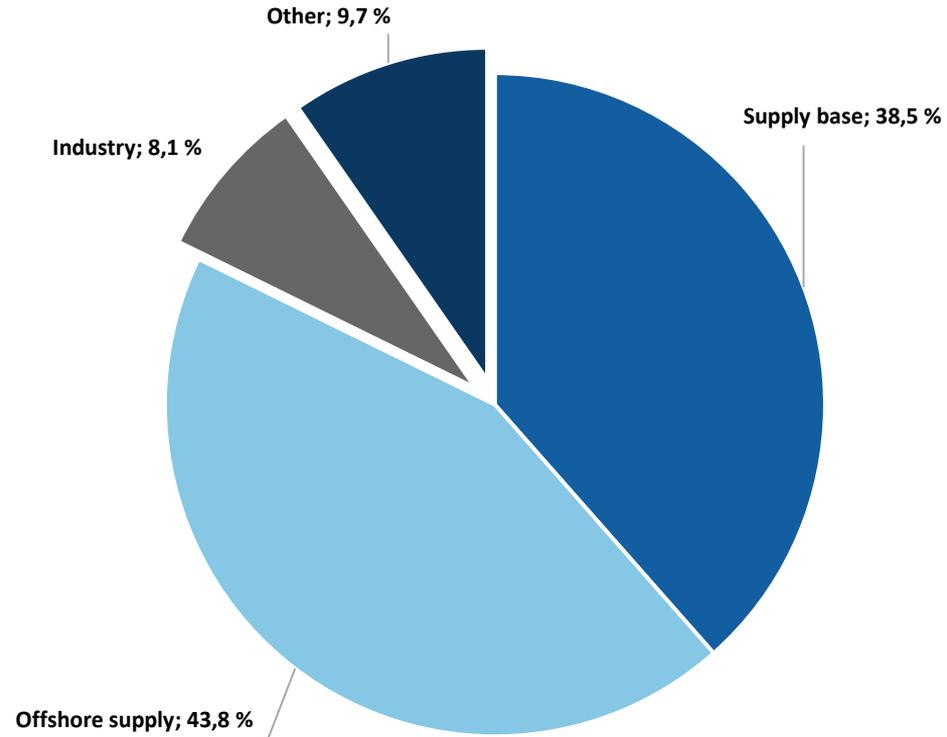
Portfolio – Supply bases

- Supply base exposure amounts to NOK 762 mill
- Average weighted probability of default 1.01 %
- Customers with long term contracts with solid and strong partners gives good cash flows in the short and long term



Portfolio – Industry and Other

- The sector “Industry and Other” amounts to NOK 351 mill, divided into Industry NOK 159 mill and Other NOK 192 mill
- Average weighted probability of default: Industry 1.41 % and Other 3.66 %
- A total of NOK 229.1 mill non-performing or impaired commitments
- The exposure consists of financing of real estate, transport equipment and working capital

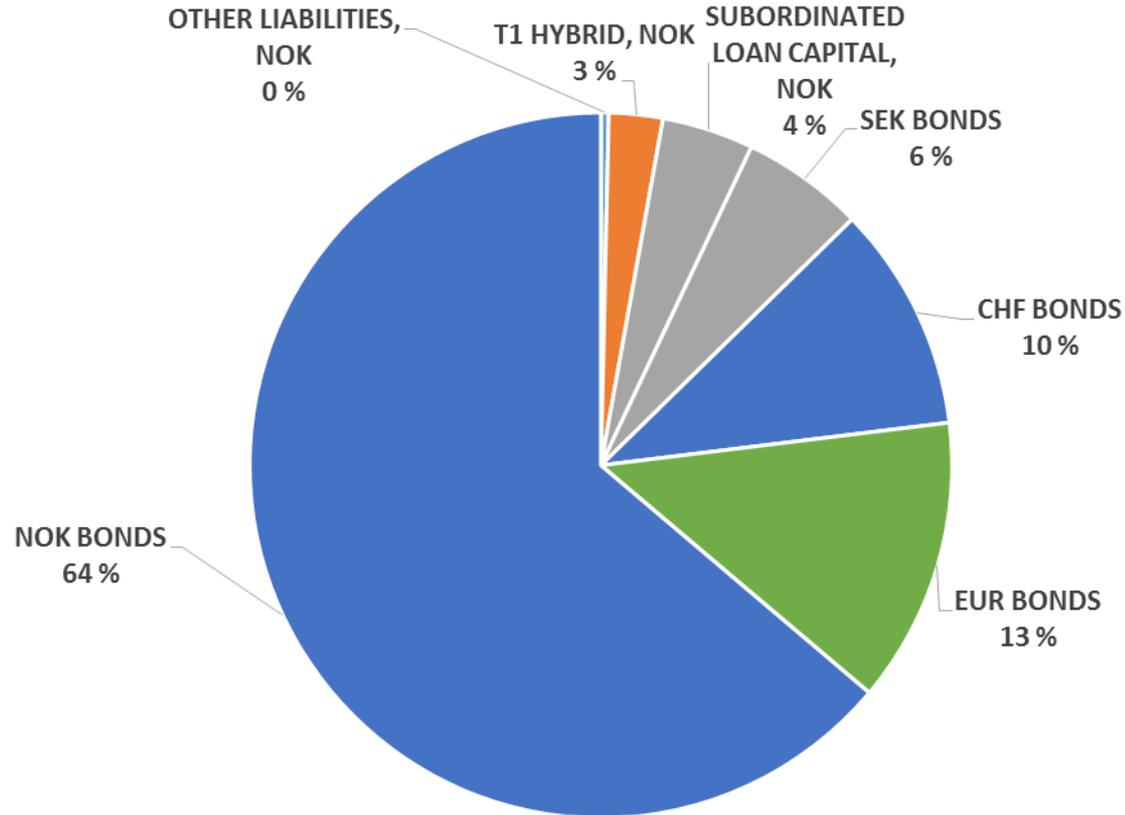


Loan losses: The Group's write-downs

| Write-downs | 3rd quarter | 3rd quarter | 3rd quarter | 2015 |
|---|-------------|-------------|-------------|------------|
| | 2016 | 2015 | 2016 (iso) | |
| Individual write-downs | | | | |
| <i>Retail market</i> | 4 | 0 | 2 | 0 |
| <i>Corporate market</i> | 34 | 99 | 21 | 165 |
| <i>SpareBank 1 Finans Nord-Norge</i> | 36 | 6 | 2 | 8 |
| <i>Other group units</i> | - | 22 | - | -19 |
| Total individual write-downs | 74 | 127 | 25 | 154 |
| Collective write downs and other value change items | 75 | 4 | 35 | 54 |
| Effects from consolidations | 0 | -23 | 0 | -8 |
| Total write-down on loans and guarantees | 149 | 108 | 61 | 200 |

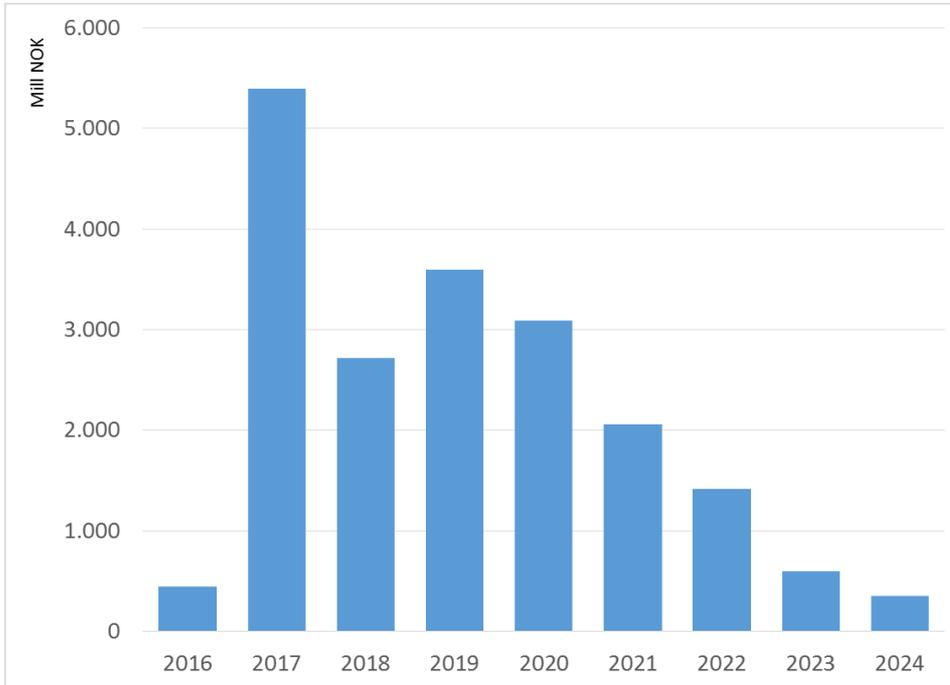
Liquidity

Funding instruments 30.09.2016



Maturity profile 30.09.2016

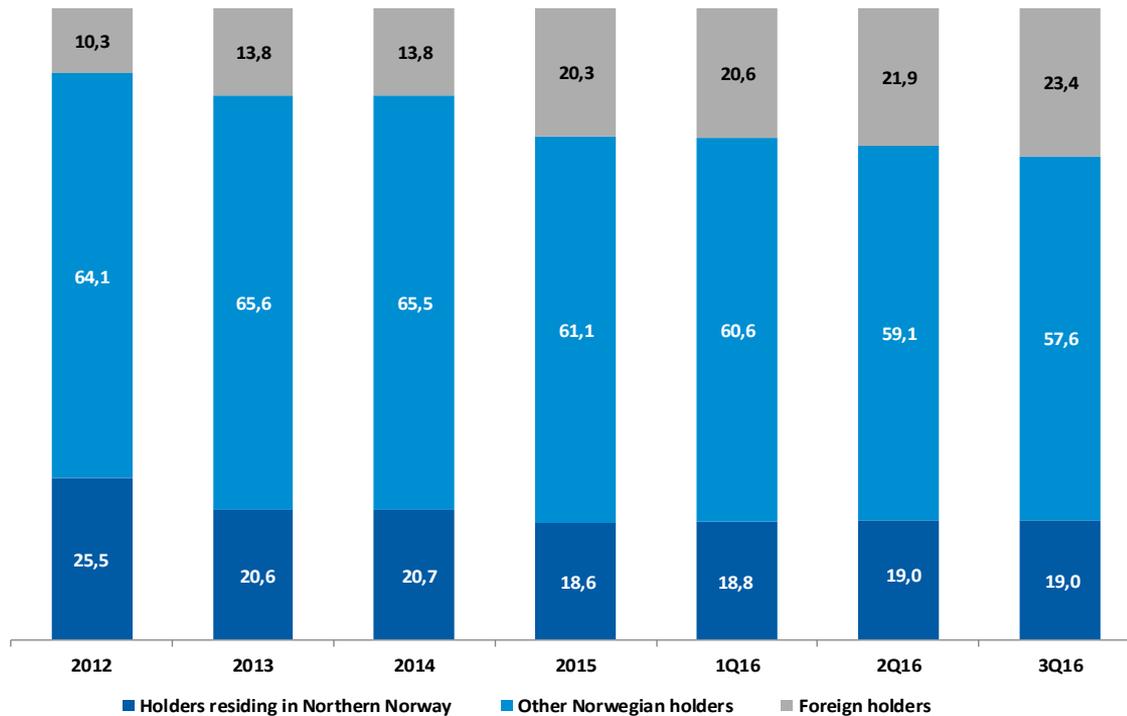
Capital markets funding (excl. SPABOL)



- Good diversification in terms of maturities
- NOK 20 146 mill in capital market funding exclusive of SB1 Boligkreditt
- SpareBank 1 Boligkreditt is an important funding source. Mortgage loans of NOK 24 912 mill transferred as at 30.09.16
- Amount of gross maturities of capital market funding next 12 months is NOK 3 983 mill

Ownership

Equity Certificates (EC) - holder structure



The 20 largest EC holders

| Equity Certificate holders | Number of Equity Certificates | Share of total capital |
|---|--|-----------------------------------|
| PARETO AKSJE NORGE | 3.550.401 | 3,54 % |
| THE NORTHERN TRUST CO. | 3.252.918 | 3,24 % |
| MP PENSJON PK | 2.720.503 | 2,71 % |
| VERDIPAPIRFONDET DNB NORGE (IV) | 2.610.722 | 2,60 % |
| FLPS - PRINC ALL SEC STOCK SUB | 2.500.000 | 2,49 % |
| MERRILL LYNCH PROF. CLEARING CORP | 1.914.360 | 1,91 % |
| METEVA AS | 1.614.670 | 1,61 % |
| FORSVARETS PERSONELLSERVICE | 1.561.630 | 1,56 % |
| POPE ASSET MANAGEMENT | 1.473.655 | 1,47 % |
| SPAREBANKSTIFTELSEN SPAREBANK 1 NORD-NORGE | 1.411.606 | 1,41 % |
| STATE STREET BANK AND TRUST CO CLIENT OMNIBUS F | 1.301.580 | 1,30 % |
| PERESTROIKA AS | 1.198.837 | 1,19 % |
| EIKA UTBYTTE | 1.049.745 | 1,05 % |
| DNB LIVSFORSIKRING ASA | 1.045.473 | 1,04 % |
| BERGEN KOMMUNALE PENSJONSKASSE | 1.000.000 | 1,00 % |
| PARETO AS | 970.659 | 0,97 % |
| STATE STREET BANK AND TRUST WEST | 754.558 | 0,75 % |
| SANLAM UNIVERSAL FUNDS PLC | 704.643 | 0,70 % |
| THE BANK OF NEW YORK MELLON | 672.323 | 0,67 % |
| STATE STREET BANK AND TRUST CO CLIENT OMNIBUS D | 627.081 | 0,62 % |
| The 20 largest EC holders | 31 935 364 | 31,81 % |

The 20 largest EC holders residing in Northern Norway

| Equity Certificate holders | Number of Equity Certificates | Share of total Equity Certificate capital |
|--|--|--|
| SPAREBANKSTIFTELSEN SPAREBANK 1 NORD-NORGE | 1.411.606 | 1,41 % |
| KARL DITLEFSEN | 547.543 | 0,55 % |
| NORGES RÅFISKLAG | 437.490 | 0,44 % |
| HANSEN DAHL FISKERI AS | 374.883 | 0,37 % |
| SPAREBANKSTIFTELSEN HELGELAND | 284.491 | 0,28 % |
| ODD ERIK HANSEN INVEST AS | 281.502 | 0,28 % |
| LARS WORKINN | 260.500 | 0,26 % |
| TOR OVESEN | 206.556 | 0,21 % |
| OLE ALFRED ROLF OVESEN | 205.554 | 0,20 % |
| GADD HOLDING AS | 176.839 | 0,18 % |
| TROMSØ SKOTØIMAGASIN A/S | 170.000 | 0,17 % |
| ENTREPRENØRCOMPANIET NORD AS | 169.596 | 0,17 % |
| AGNAR HOLDING AS | 158.917 | 0,16 % |
| RIGAMONTI A/S | 156.005 | 0,16 % |
| TROMSTRYGD | 150.000 | 0,15 % |
| BRØDRENE KARLSEN HOLDING AS | 119.705 | 0,12 % |
| HEMMING LEONHARTH ANDERSEN | 115.500 | 0,12 % |
| GEIR ANDRE STEILAND | 110.000 | 0,11 % |
| COOP NORD BA | 97.848 | 0,10 % |
| AS FERDIGHUS | 95.765 | 0,10 % |

The 20 largest EC holders residing in Northern Norway ¹⁾

5 530 300

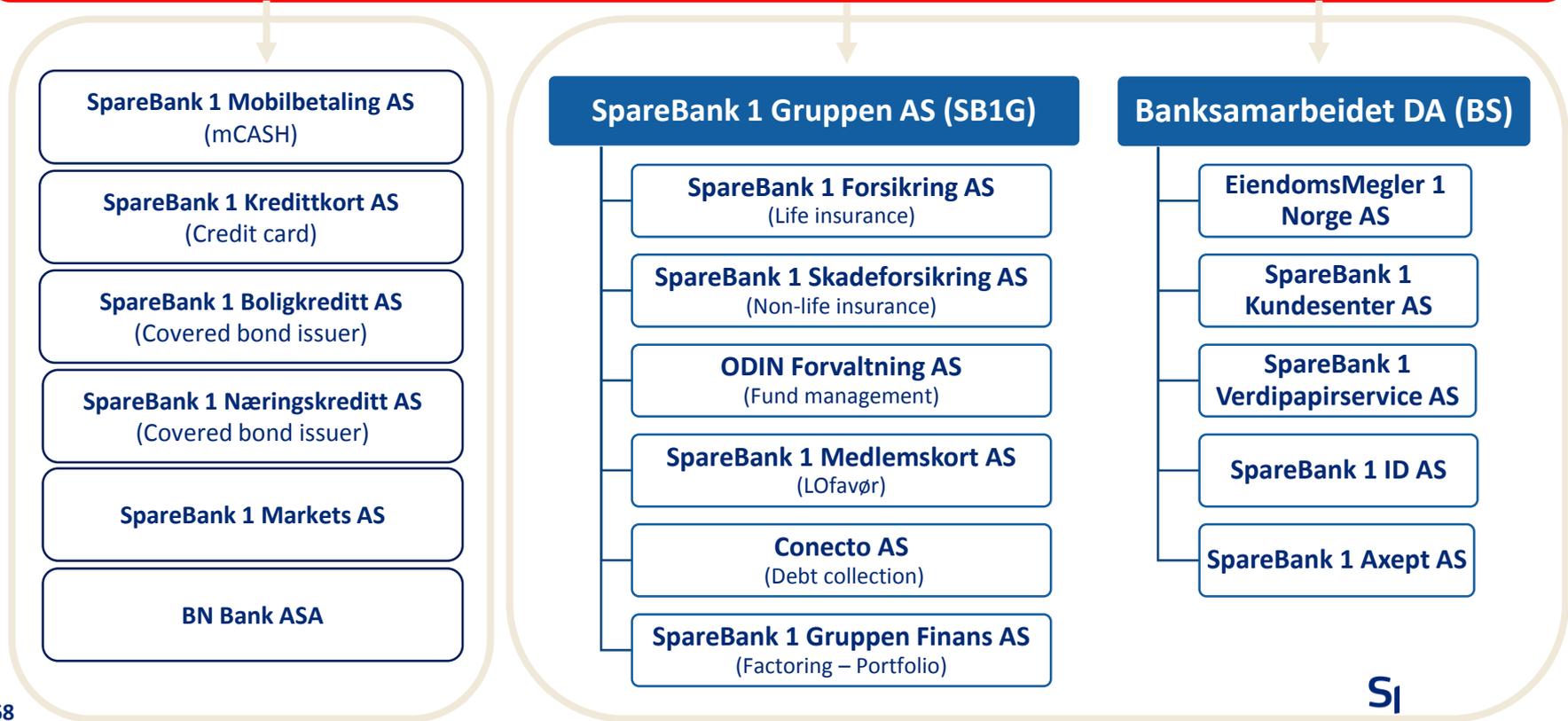
5,51 %

¹⁾ Postal code > 7999



SpareBank 1 Group and Alliance

The SpareBank 1 Alliance



The idea behind the SpareBank 1 Alliance

The banks in the alliance want to:



Achieve
critical level
of
competence



Share
development
costs



Achieve
economies
of scale



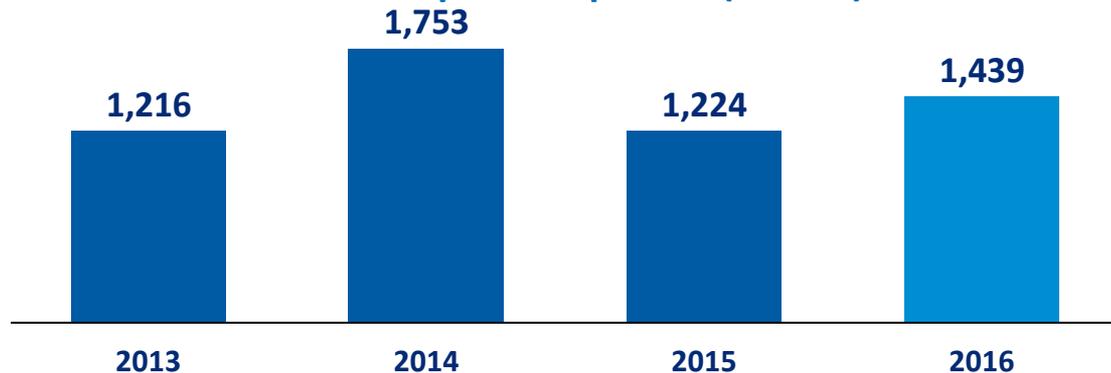
Retain their own
name and continue
as independent
legal entities



Still be able to exploit
each bank's proximity to
their local market

Pre-tax operating profit. SpareBank 1 Gruppen

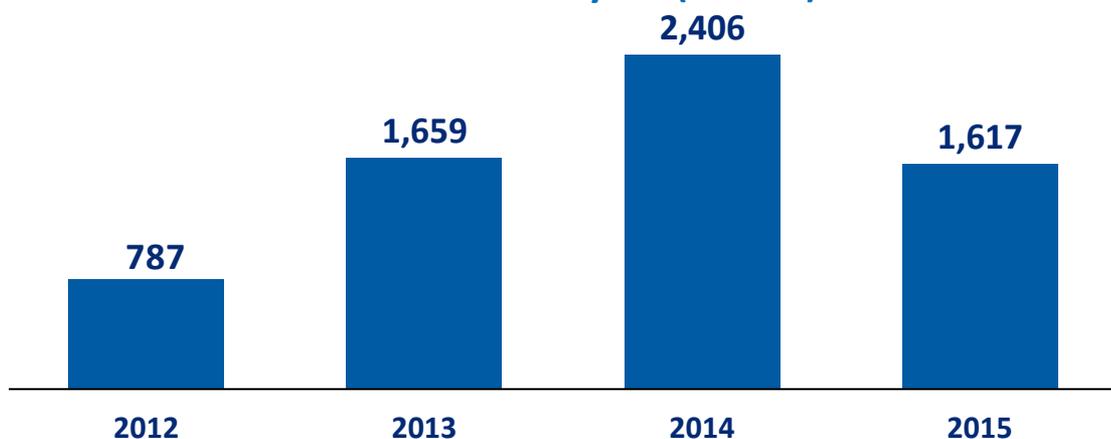
As per 3rd quarter (MNOK)



- Return on equity as per 3rd quarter:

| | |
|------|--------|
| 2016 | 17.8 % |
| 2015 | 16.9 % |

For the full year (MNOK)

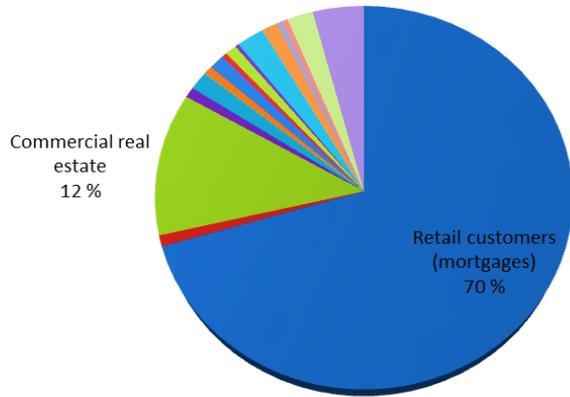


- Return on equity for the full year:

| | |
|------|--------|
| 2015 | 17.2 % |
| 2014 | 28.0 % |
| 2013 | 20.3 % |
| 2012 | 8.7 % |

SpareBank 1 Alliance – lending composition

Per Q2 2016



- Total lending: approx. NOK 730 bn.
- Mortgages: approx. NOK 500 bn.
- Share of mortgages bought by Boligkreditt: approx. 35 %

SpareBank 1 Alliance – market position

Per Q2 2016

- 2nd largest banking group in the market
- More than 20 % national market share in residential mortgages
- Regional market share leader with 30-50% shares

