

## PRESSE-INFORMATION

### NH Hoteles schließt zwei strategische Partnerschaften, um das Wachstum in den kommenden Jahren anzukurbeln

Wichtigste Kennzahlen von NH Hoteles zum 31. Dezember 2012:

| NH HOTELES, S.A. P&L ACCOUNT                       |                |                |                  |
|----------------------------------------------------|----------------|----------------|------------------|
| (€ million)                                        | 12 M 2012      | 12M 2011       | 2012/2011        |
| Hotel Revenues                                     | 1,288.0        | 1,339.2        | (3.8%)           |
| Real estate sales and other                        | 22.1           | 17.0           | 30.3%            |
| <b>TOTAL REVENUES</b>                              | <b>1,310.1</b> | <b>1,356.2</b> | <b>(3.4%)</b>    |
| <b>GROSS OPERATING PROFIT</b>                      | <b>411.1</b>   | <b>454.3</b>   | <b>(9.5%)</b>    |
| <b>EBITDA</b>                                      | <b>118.2</b>   | <b>164.2</b>   | <b>(28.0%)</b>   |
| <b>EBIT</b>                                        | <b>5.5</b>     | <b>45.2</b>    | <b>(87.8%)</b>   |
| <b>NET RESULT before minorities</b>                | <b>(82.4)</b>  | <b>(15.8)</b>  | <b>(422.4%)</b>  |
| <b>NET RECURRING RESULT</b>                        | <b>(66.9)</b>  | <b>(9.1)</b>   | <b>(635.5%)</b>  |
| -----                                              |                |                |                  |
| Non Recurring EBITDA                               | (40.2)         | 38.2           | (205.1%)         |
| Other Non Recurring items                          | (185.0)        | (22.9)         | (708.4%)         |
| <b>NET RESULT including Non-Recurring activity</b> | <b>(292.1)</b> | <b>6.2</b>     | <b>(4785.2%)</b> |