



Tobii AB Year-end Report 2015

Stockholm, February 16, 2016 – Tobii AB (Nasdaq Stockholm: TOBII) today reported its results for the fourth quarter and full year 2015. The Group showed a strong finish to the year.

October – December

- The Group's sales totaled SEK 287 million (207), an increase of 39%. Adjusted for currency effects, the increase was 29%. SEK 23 million of sales was related to a one-off effect of the Steve Gleason Act.
- Gross margin was 76% (72%).
- The Group's operating loss amounted to SEK -3 million (-13).
- The combined operating profit for Tobii Dynavox and Tobii Pro totaled SEK 56 million (34) while the Group's operating result was negatively impacted by SEK -59 million (-44) for investments in Tobii Tech.
- Earnings per share was SEK -0.08 (-0.12).

January – December

- The Group's sales totaled SEK 967 million (621), an increase of 56%. Adjusted for currency effects, the increase was 41% and was related to the Dynavox acquisition and organic growth.
- Gross margin was 75% (71%).
- The Group's operating loss amounted to SEK -36 million (-69).
- The combined operating profit for Tobii Dynavox and Tobii Pro totaled SEK 140 million (55) while the Group's operating result was negatively impacted by SEK -176 million (-122) for investments in Tobii Tech.
- Earnings per share was SEK -0.30 (-0.82).

Conference call

Today at 10:00 AM Tobii will arrange a conference call with web cast presentation for media, analyst and investors. Please find dial-in details on Tobii's website under [Year-end report 2015](#).

Tobii discloses this information pursuant to the Swedish Securities Market Act and/or the Swedish Financial Instruments Trading Act. The information was submitted for publication on February 16, 2016, at 08:00 a.m. CET.

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About Tobii

Tobii is the global leader in eye tracking. Our vision is a world where all technology works in harmony with natural human behavior. Tobii operates through three business units: Tobii Dynavox makes specially designed computers that are controlled by eye movement or touch screens for use by people with special needs due to spinal cord injuries, CP, ALS or other medical conditions. Tobii Pro develops and sells eye-tracking equipment and services used today by more than 2,000

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companies and 1,500 research institutions, including all of the world's 50 highest ranked universities. Tobii Tech further develops Tobii's technology for new volume markets such as computer games, personal computers, virtual reality and vehicles. Tobii is headquartered in Sweden and is listed on Nasdaq Stockholm (TOBII). The group has over 600 employees. For more information, please visit www.tobii.com.

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