



## Tobii AB Interim Report Q3 2015

**Stockholm, November 3, 2015 – Tobii AB (Nasdaq Stockholm: TOBII) today reported its results for the third quarter of 2015.**

**Continued good progress in all business units.**

### **July – September**

- The Group's sales totaled SEK 228 million (168), an increase of SEK 60 million or 36%, of which SEK 30 million was currency effects and SEK 30 million was organic growth.
- Gross margin was 72% (71%).
- The Group's operating loss amounted to SEK -8 million (-21).
- The combined operating profit for Tobii Dynavox and Tobii Pro totaled SEK 28 million (3) while the Group's operating result was negatively impacted by SEK -37 million (-24) for investments in Tobii Tech.
- Earnings per share was SEK -0.09 (-0.18).
- The bill "Steve Gleason Act" that governs funding of communication devices was passed in the United States in July and took effect in October.
- In October, Tobii Tech announced the IS4 platform and Tobii EyeChip, the world's first ASIC (application-specific integrated circuit) for eye tracking.

### **January – September**

- The Group's sales totaled SEK 680 million (414), an increase of which SEK 79 million was currency effects and SEK 187 million was related to the Dynavox acquisition and organic growth.
- Gross margin was 74% (70%).
- The Group's operating loss amounted to SEK -33 million (-56).
- The combined operating profit for Tobii Dynavox and Tobii Pro totaled SEK 85 million (22) while the Group's operating result was negatively impacted by SEK -117 million (-77) for investments in Tobii Tech.
- Earnings per share was SEK -0.22 (-0.72).

### **Conference call**

Today at 10:00 AM Tobii will arrange a conference call with web cast presentation for media, analyst and investors. Please find dial-in details on Tobii's website under [interim report Q3 2015](#).

*Tobii discloses this information pursuant to the Swedish Securities Market Act and/or the Swedish Financial Instruments Trading Act. The information was submitted for publication on November 3, 2015, at 08:00 a.m. CET.*

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## About Tobii

Tobii is the global leader in eye tracking. Our vision is a world where all technology works in harmony with natural human behavior. Tobii operates through three business units: *Tobii Dynavox* makes specially designed computers that are controlled by eye movement or touch screens for use by people with special needs due to spinal cord injuries, CP, ALS or other medical conditions. *Tobii Pro* develops and sells eye-tracking equipment and services used today by more than 2,000 companies and 1,500 research institutions, including all of the world's 50 highest ranked universities. *Tobii Tech* further develops Tobii's technology for new volume markets such as computer games, personal computers, virtual reality and vehicles. Tobii is headquartered in Sweden and is listed on Nasdaq Stockholm (TOBII). The group has approximately 600 employees. For more information, please visit [www.tobii.com](http://www.tobii.com).

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