

# Press release



To the editor

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## **Cybercom signs a contract with seven county councils**

**Cybercom has signed a contract with seven different county councils for e-archiving. The agreement runs for two years with a one-year extension option.**

"This is initially a fairly small transaction for Cybercom, but it is strategically important and we envisage potential to expand our cooperation with the councils," says Christoffer Backman, a sales representative for ECM solutions at Cybercom.

The deal is one of the larger e-archive management procurements conducted in Sweden as sub-orders through the Swedish Legal, Financial and Administrative Services Agency for e-archiving support services 2010. It includes the county councils in Uppsala, Dalarna, Gävleborg, Sörmland, Värmland, Västermanland and Örebro.

"Public sector clients are increasingly demanding turnkey services and assignments. Cybercom's framework agreement with the Swedish Legal, Financial and Administrative Services Agency is providing us with more and more business. We expect the number of sub-contracts to double in 2012," says Pär Abelson, responsible for the public sector segment at Cybercom.

The county councils chose Cybercom since this was the most cost-effective and high-quality solution. Signifikant will be a subcontractor to Cybercom on this project. Signifikant's Open E-Archiving Framework (OEF) solution is designed as a framework in which various customer demands can be met using the same solution. The OEF solution is built for archiving based on the principle that all archive clients have their own unique needs.

"This transaction demonstrates the value of cooperation between Cybercom and Signifikant. Cybercom has a broad offering to the public sector. Signifikant has a high-quality solution for e-archiving and management services with a focus on openness and collaboration," says Mattias Lövstrand, CEO at Signifikant.

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### **About Cybercom**

Cybercom Group is a turn-key solution provider, offering end-to-end solutions in security, Internet services, connected devices and telecom management. As an established turn-key solution provider, through its extensive industry and operations experience, Cybercom delivers to customers in telecom, industry, automotive, media, retail, banking and finance and public sector, around the world. The group employs 1,600 people and runs projects worldwide. Cybercom has offices in nine countries. Cybercom was launched in 1995, and its share has been quoted on the NASDAQ OMX Nordic Exchange since 1999. Find out more at [www.cybercom.com](http://www.cybercom.com).

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