Helsingborg, 19 April 2018

Interim report January-March 2018

Quarter 1, 2018

- Incoming orders amounted to SEK 781,7m (731,1), which organically is an increase of 3,7
 percent compared with the same period last year.
- Net sales amounted to SEK 785,8m (760,6), which organically is an increase of 1,2 percent compared with the same period last year.
- Operating profit was SEK 60,4m (48,8), giving an operating margin of 7,7 percent (6,4).
- Net profit was SEK 36,8m (31,9).
- Earnings per share were SEK 3,15 kr (2,73).

CEO's comments

"The first quarter 2018 was a good quarter for Nederman. Incoming orders increased organically by 3.7 percent and profitability was strengthened to an operating margin of 7.7 percent (6.4), which bodes well for the rest of the year EMEA saw weak positive organic development in incoming orders and sales during the quarter, with a significant improvement in profitability.

In APAC, the positive development from 2017 continued. Both incoming orders and sales achieved double-digit growth, and profitability was strengthened significantly, compared to the equivalent quarter of 2017. The sustained improvement in profitability is very satisfactory and we are now working to gradually establish profitability at the level of Nederman's financial goals.

In the US, the market is still affected by uncertainty concerning political decisions, resulting in low project sales. Canada's incoming orders were at the level of the equivalent quarter of 2017, while both Brazil and Mexico achieved considerably stronger performance than in the equivalent quarter of 2017.

In 2017, we established Nederman Insight, in order to develop our customer offering within digital and connected services. The acquisition of Norwegian NEO Monitors was an important stage of this journey and at the beginning of the second quarter we took a further step with the acquisition of the American Auburn FilterSense. This acquisition expands Nederman's expertise to also include effective handling and measurement of dust and other particles, by way of modern solutions, intelligent systems and filter leak detection software."

Sven Kristensson, CEO

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Facts about Nederman

The Nederman Group is a world-leading supplier and developer of products and solutions within the environmental technology sector. We filter, clean and recycle in demanding industrial environments.

Clean air is a cornerstone for sustainable production and Nederman's products and solutions improve production efficiency, reduce environmental impact and protect employees from harmful dust, smoke and fumes. The Nederman Group is listed on Nasdaq Stockholm. The Group has 1800 employees and is present in more than 50 countries. Learn more at nedermangroup.com

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