



Third Quarter 2014 Presentation of financial results

26 November 2014

Forward looking statements

This presentation contains forward-looking statements which reflects management's current expectations, estimates and projections about its operations. All statements, other than statements of historical facts, that address activities and events that will, should, could or may occur in the future are forward-looking statements. Words such as "may," "could," "should," "would," "expect," "plan," "anticipate," "intend," "forecast," "believe," "estimate," "predict," "propose," "potential," "continue" or the negative of these terms and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, some of which are beyond our control and are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. You should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Unless legally required, Höegh LNG undertakes no obligation to update publicly any forward-looking statements whether as a result of new information, future events or otherwise.

Among the important factors that could cause actual results to differ materially from those in the forward-looking statements are: changes in LNG transportation and regasification market trends; changes in the supply and demand for LNG; changes in trading patterns; changes in applicable maintenance and regulatory standards; political events affecting production and consumption of LNG and Höegh LNG's ability to operate and control its vessels; change in the financial stability of clients of the Company; Höegh LNG's ability to win upcoming tenders and securing employment for the FSRUs on order; changes in Höegh LNG's ability to convert LNG carriers to FSRUs including the cost and time of completing such conversions; changes in Höegh LNG's ability to complete and deliver projects awarded; increases in the Company's cost base; changes in the availability of vessels to purchase; failure by yards to comply with delivery schedules; changes to vessels' useful lives; changes in the ability of Höegh LNG to obtain additional financing, in particular, currently, in connection with the turmoil in financial markets; the success in achieving commercial success for the projects being developed by the Company; changes in applicable regulations and laws; and unpredictable or unknown factors herein also could have material adverse effects on forward-looking statements.

Agenda

- **Highlights**
- **Financials**
- **Operational review**
- **Market outlook**
- **Summary**

Third quarter 2014 - Highlights and subsequent events

- Operating loss before depreciation USD 3.9 million - loss before tax USD15.9 million
- Financial result adversely impacted by non-recurring expenses relating to the FSRU newbuilding program going from the construction to the operational phase
- Höegh LNG Partners raised USD 221 million through an initial public offering (IPO) at the best priced maritime MLP IPO ever
- PGN FSRU Lampung started operations under its twenty year contract with PGN after resolving problems with the regasification system during commissioning
- FSRU Independence arrived Klaipeda on schedule and started commissioning under the ten year contract with Klaipedos Nafta
- Signed a five year contract with Egas of Egypt for Höegh Gallant
- Signed a twenty year contract with options with SPEC of Colombia for FSRU#4
- Charter for LNG Libra extended through year-end 2015
- Ordered a fifth FSRU newbuilding at Hyundai Heavy Industries

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Accounting treatment of Höegh LNG Partners LP

- Höegh LNG Partners LP is consolidated into Höegh LNG contrary to previous announcement of a de-consolidation after its first Annual General Meeting
- This because a new assessment of the corporate governance structure by the Auditor concluded that HMLP is de-facto controlled by Höegh LNG
- Consolidation means higher revenues and expenses before non-controlling interests and a larger balance sheet in Höegh LNG compared to what the case would have been if HMLP had been de-consolidated

Income statement

USD million	3Q2014	2Q2014	1Q2014	4Q2013	3Q2013
Freight revenues	29,3	17,2	17,2	17,9	17,4
Voyage expenses	(3,9)	-	-	(0,1)	(0,2)
Construction contract revenue	6,1	10,0	28,2	14,6	11,8
Management and other income	(0,4)	2,7	3,6	8,9	3,8
Share of results from investments in joint ventures	2,6	2,5	2,2	4,2	3,8
TOTAL INCOME	33,8	32,3	51,3	45,5	36,7
Charterhire expenses	(8,9)	(8,8)	(8,7)	(8,9)	(8,9)
Construction contract expenses	(6,6)	(6,8)	(24,0)	(12,8)	(10,4)
Operating expenses	(8,0)	(5,5)	(6,4)	(6,2)	(5,7)
Administrative expenses	(6,6)	(4,7)	(6,2)	(4,9)	(4,4)
Business development expenses	(7,5)	(6,8)	(7,0)	(11,1)	(5,9)
EBITDA	(3,9)	(0,3)	(1,0)	1,5	1,3
Depreciation	(6,2)	(4,2)	(2,9)	(4,6)	(4,4)
EBIT	(10,1)	(4,5)	(3,9)	(3,1)	(3,1)
Interest expenses	(5,4)	(3,6)	(0,4)	(0,6)	(0,1)
Interest income	0,4	0,4	0,5	0,5	0,5
Other financial items	(0,8)	(0,6)	(0,7)	(1,1)	0,1
PROFIT OR (LOSS) BEFORE TAX	(15,9)	(8,3)	(4,5)	(4,2)	(2,6)
Taxes	(0,4)	(0,3)	(0,2)	0,3	(0,2)
NET PROFIT OR (LOSS)	(16,3)	(8,6)	(4,7)	(3,9)	(2,8)

Financial position

USD million	30.09.2014	30.06.2014	31.03.2014	31.12.2013	30.09.2013
Licences, design and other intangibles	74	74	74	74	74
Investments in newbuildings under construction and vessels	818	814	455	421	388
Shareholder loans to joint ventures	21	21	23	25	26
Investments in joint ventures	0	0	0	0	7
Mark-to market on hedging reserves	11	10	14	18	12
Other assets	50	45	10	19	17
Restricted cash (non-current)	-	-	-	-	-
Unbilled construction contract receivable	5	-	81	53	38
Current cash and marketable securities	286	141	82	75	101
TOTAL ASSETS	1 264	1 106	739	684	665
Total equity	540	347	374	389	381
Investments in joint ventures	88	92	89	86	97
Interest bearing debt	534	575	227	165	154
Mark-to market on hedging reserves	32	27	14	14	8
Other liabilities	70	65	34	31	25
TOTAL EQUITY AND LIABILITIES	1 264	1 106	739	684	665
Total equity adjusted for MtM on interest rate swaps	633	445	453	457	461
Equity ratio adjusted for MtM on interest rate swaps	50%	40%	61%	67%	69%
Net interest bearing debt *	248	434	146	90	52

* [IBD less cash, mark.securities and restricted cash]

Cash flow statement

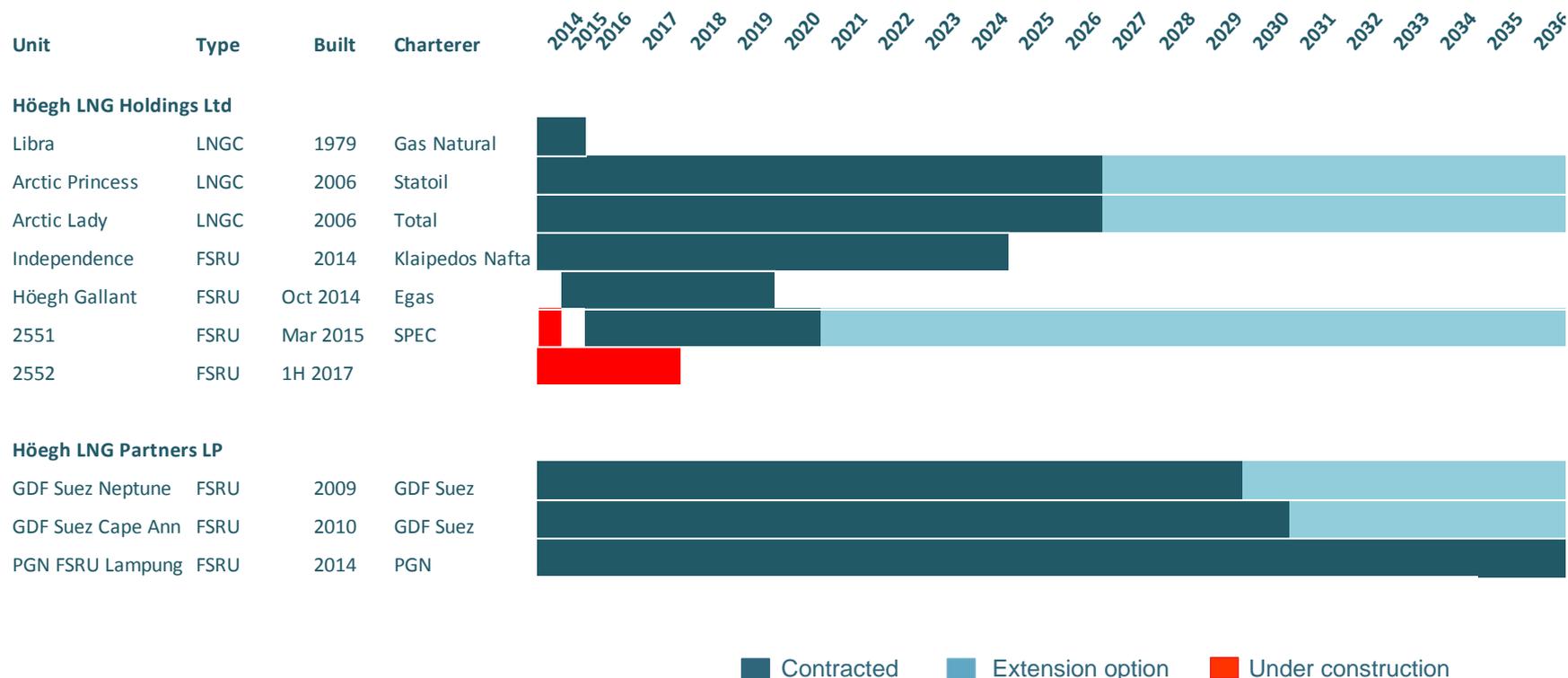
USD million	3Q2014	2Q2014	1Q2014	4Q2013	3Q2013
Net profit or (loss) before tax	(16)	(8)	(4)	(4)	(3)
Adjustments of non-cash P&L items	10	3	(3)	(1)	(1)
Dividend received from joint ventures	1	1	1	9	3
Proceeds from sale of mooring	-	97	-	-	-
Net changes in working capital, other	(1)	(5)	6	0	3
Net cash flow from operating activities	(7)	87	(1)	5	2
Net (investments) proceeds in marketable securities	(145)	-	-	21	-
Investments newbuildings under construction and vessels	(9)	(369)	(52)	(45)	(13)
Investments in intangibles and equipment	(0)	(1)	(0)	(0)	(0)
Proceeds of repayment on shareholders loans	1	2	2	2	1
Net cash flow from/(used in) investing activities	(153)	(367)	(50)	(23)	(13)
Net proceeds form equity issuance	203	-	-	-	-
Proceeds from borrowings	-	349	108	21	5
Repayment of borrowings	(36)	-	(30)	-	-
Interest paid	(7)	(2)	(2)	(2)	(2)
Other financing activities	(1)	(5)	(8)	(7)	(0)
Net cash flow from/(used in) financing activities	161	342	67	12	2
TOTAL CASH FLOW	1	61	16	(6)	(8)

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FSRUs will be dropped down from Höegh LNG to the MLP to fund growth

Höegh LNG contract coverage



HLNG average remaining contract length = 7.5 years
 HMLP average remaining contract length = 17 years

PGN FSRU Lampung project on charter

- PGN FSRU Lampung entered commissioning phase end July
- Problems with regasification system identified during commissioning
- Problems fixed under warranty provision from yard
- Achieved acceptance from PGN with effect from 30 October 2014, this ends commissioning and starts the 20 years FSRU contract
- Provision made for potential liquidated damages in the quarter due to delayed start up of FSRU
- On-going discussion between Höegh LNG, PGN, yard and pipeline contractor to assess each party's responsibilities for delays incurred



The Independence in commissioning phase:

- One spot TC for Independence but soft spot market caused her to be idle most of the quarter
- Independence arrived Klaipeda in Lithuania on schedule 27 October 2014
- Arrival marked by government representatives from Lithuania and the EU
- Commissioning progressing according to plan



Employment secured for Höegh Gallant and FSRU#4

Höegh Gallant

- Secured one spot TC prior to entering yard for minor modifications for Egas contract
- Signed five year contract with Egyptian Natural Gas Holding Company (Egas) for employment of Höegh Gallant
- Operations to commence by end first quarter 2015
- EBITDA of approximately USD 40 million per year

FSRU#4

- Signed FSRU time charter contract with Sociedad Portuaria El Cayao S.A. E.S.P. (SPEC) for FSRU#4
- Twenty year contract - SPEC can reduce term to 5, 10 or 15 years but have to confirm initial contract term before scheduled start of operations mid 2016
- EBITDA USD 40-45 million, depending on contract period
- Project subject to SPEC obtaining environmental permit

Company initiated second FSRU expansion phase

- On 6 November 2014, Höegh LNG placed order for a fifth FSRU at Hyundai, and with this initiated its next expansion in the FSRU segment
- FSRU#5 has scheduled delivery first quarter 2017, full trading capability and increased regas capacity compared to existing FSRU fleet
- Höegh LNG currently negotiating further FSRU orders with several yards

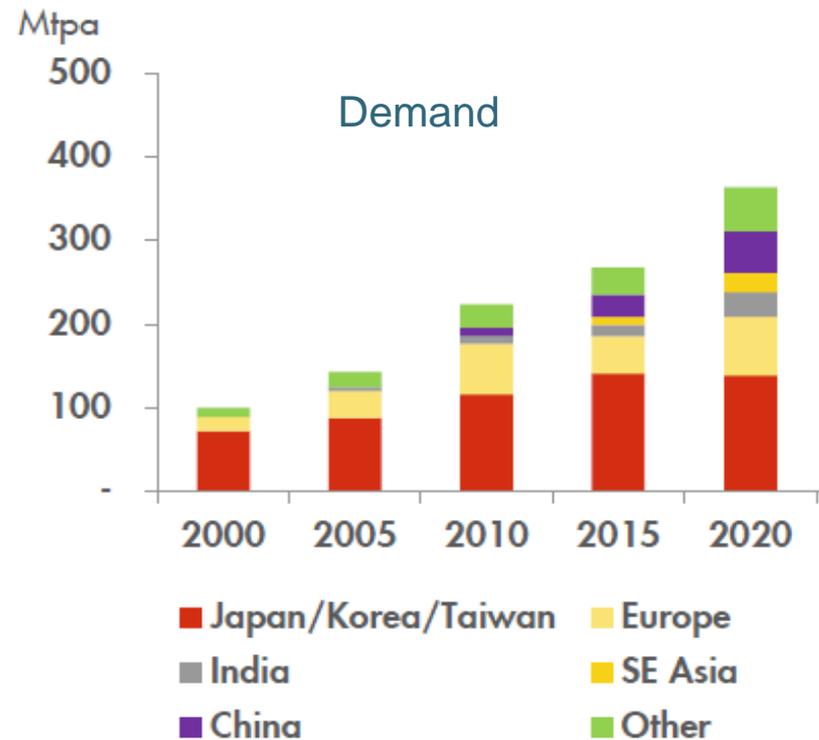
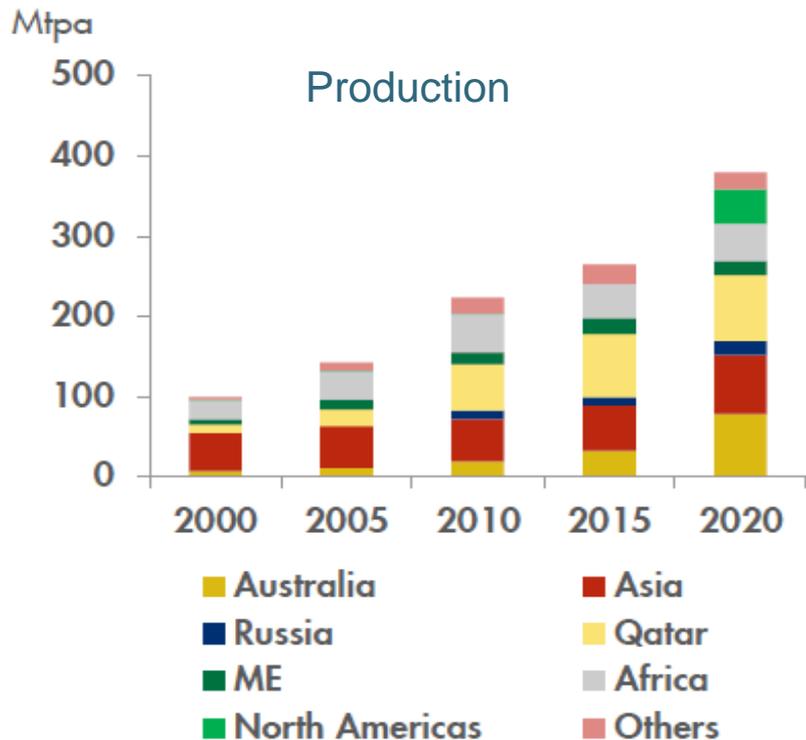


- Continue to make progress on North American export project
 - EPCIC company selected - reputable engineering company with extensive liquefaction experience
 - Discussions with relevant authorities for permit(s) ongoing and proceeding well
 - Discussions with shortlisted offtakers ongoing and proceeding well
- Working on three other projects at various stages of development phase
- Höegh LNG will retain full ownership of the FLNG segment but may share the investment on a project basis

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New producers and buyers will enter the market over the next five years

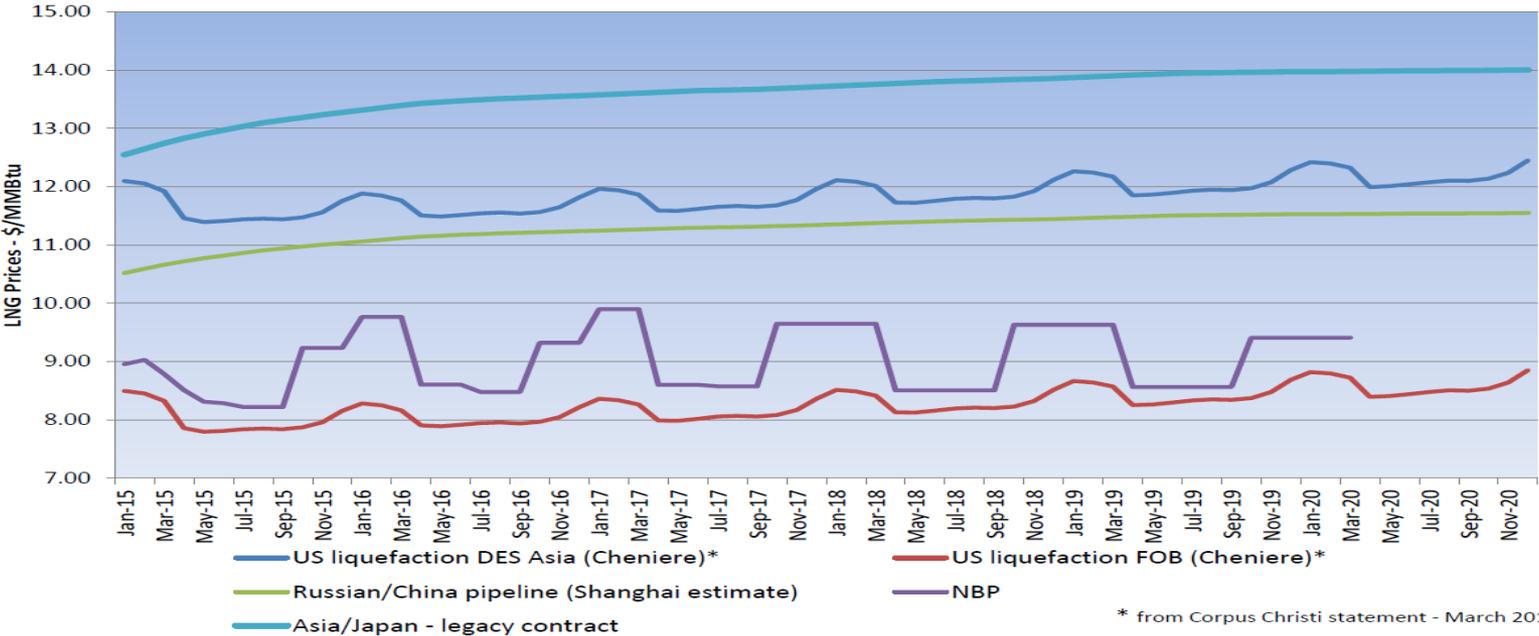


(Source: Shell)

- Production volumes only include projects that has taken FID – in addition, there is approximately 150 MTPA of capacity on projects that has not taken FID, including 40 MTPA from 4-5 projects in the U.S. where FID is expected within 12 months
- Expectations of strong growth in demand in China, India, South America (other) and Europa - demand in Japan/Korea/Taiwan to remain the same

Lower long term prices and more flexible contracts = higher demand for LNG into new markets

Selected LNG and pipeline contract prices on forward curve

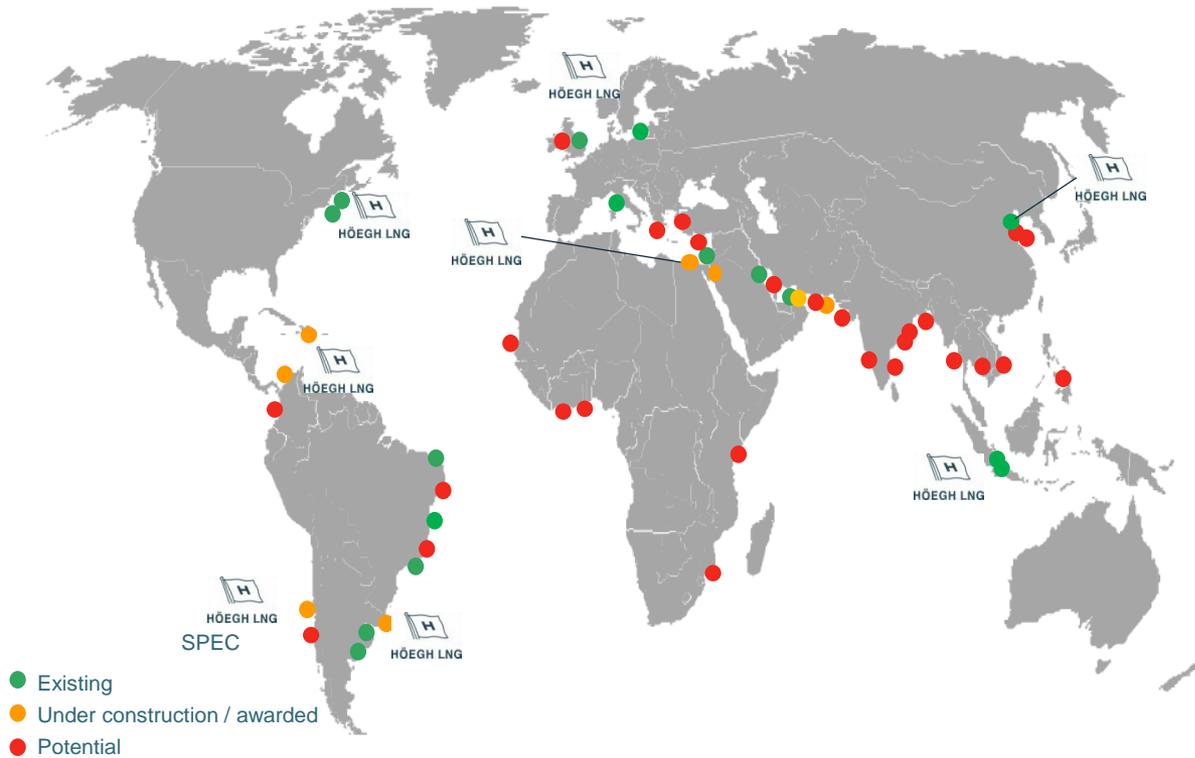


* from Corpus Christi statement - March 2014

(Source: CWC - World LNG Summit 2014)

- Reduction in oil price – LNG price in Asia and Europe is oil indexed
- U.S. export – U.S. gas price not indexed to oil or LNG and 50% of the volumes do not have a fixed destination
- Lower and converged LNG prices will make LNG available to new clients/markets
- Lower LNG prices should lead to higher demand for FSRUs as these clients want access in shortest possible time

FSRU market outlook



Owner	FSRUs (oper+constr)	Customers
Höegh LNG	5+2	GDF Suez (2), Perusahaan Gas Negara, Klaipedos Nafta, Egas, SPEC
Golar LNG	5+2	Petrobras (2), Pertamina, Dubai Power Authority, Jordanian Energy Ministry, Kuwait Oil Corporation
Excelerate	9	YPF (2), Petrobras, PREPA, Israel Electric Corporation
OLT	1+0	E.ON, IREN (also owners)
MOL	0+1	GDF Suez /Marubeni
BW Gas	0+2	N/A
Exmar/PR	0+1*	N/A

Close to 30 projects in pipeline

- 15 projects in Asia/Middle East
- 4 projects in the Americas
- 8 projects in Europe/Africa

Höegh LNG's FLNG market focus



FLNG Projects under construction

Main sponsor	Country	Technical solution
Shell	Australia	Offshore FLNG
Petronas	Malaysia	Offshore FLNG
Petronas	Malaysia	Offshore FLNG
Pacific Rubiales/Exmar	Colombia	Barge FLNG
Golar	N/A	LNGC conversion

Main focus North America and West-Africa

- 3 projects in North America
- 1-2 projects in West Africa

Global LNG fleet overview

Type	Delivered	Newbuildings on order	Under conversion	
LNGC	372	131	-	503
FLNG	-	4	1	5
FSRU	20	8*	-	28
Total	392	143	1	536

(Source: Fearnleys)

LNG carriers

- 40% of 2014 deliveries do not have a contract
- Orderbook represents approximately 35% of current fleet

FSRU

- 4 newbuilt FSRUs without contract
- Only HLNG has ordered an FSRU the last 1.5 year

FLNG

- First FLNG Barge to start operation 2015
- First offshore FLNG to start operation second half 2015

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Summary

- Financial result in Q3 adversely impacted by non-recurring expenses relating to FSRU's starting their operational phase
- Successful establishment and listing of Höegh LNG Partners LP, creating a new platform for growth for Höegh LNG Holdings
- PGN FSRU Lampung started operations under the twenty year contract with PGN
- FSRU Independence arrived Klaipeda on schedule and started commissioning
- Long term employment secured for Höegh Gallant and FSRU#4
- Next phase of FSRU expansion launched with the order of a fifth FSRU at Hyundai
- Made firm progress on North American FLNG project by selecting EPCIC contractor and shortlisting customers for potential FID second half 2015

Thank you!

