

# FISCAL YEAR 2018

FULL YEAR RESULTS\*

eDreams ODIGEO

ADJUSTED  
**NET  
INCOME**



**€32.3 M**

**BOOKINGS**



**11.7 M**

**REVENUE  
MARGIN**



**€508.6 M**

**ADJUSTED  
EBITDA**



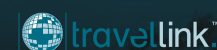
**€118.3 M**

**CASH**



**€171.5 M**

**5 BRANDS**



**REVENUE MARGIN**

**FLIGHTS**



**€405.5 M**

**NON-FLIGHTS**



**€103 M**

**PRODUCT  
DIVERSIFICATION  
RATIO**  
**56%** (FROM 45%)



**REVENUE  
DIVERSIFICATION  
RATIO**  
**35%** (FROM 30%)



**EXPANSION  
MARKETS**



**REVENUE  
MARGIN**  
**€245.3 M**



**BOOKINGS**  
**5.6 M**

**#1**

ONLINE TRAVEL AGENCY

**IN EUROPE**

OPERATING IN  
43 COUNTRIES



**18.5M**  
CUSTOMERS



**35%**



HAVE BEEN DONE THROUGH MOBILES  
**+21% YoY**

MORE THAN  
**6,000**

PRODUCT FEATURES  
LAUNCHED LAST YEAR **+28% YoY**

**1** BILLION  
MONTHLY  
SEARCHES\*



**245**  
WEBSITES  
AND APPS

\*Fiscal Year: Period 1 April 2017 - 31 March 2018