

Appendix

Financial data for alternative key figures



Net sales

SEK m	Reported net sales Jan-Mar 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2018	Change	Reported net sales Full year 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2017	Change
The Group	1,252	48	1,300	4%	4,462	-27	4,435	-1%
Total	1,252	48	1,300	4%	4,462	-27	4,435	-1%

Net sales per product line

SEK m	Reported net sales Jan-Mar 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2018	Change	Reported net sales Full year 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2017	Change
Foundation Brake	739	32	771	4%	2,529	-13	2,516	-1%
Air Controls	513	16	529	3%	1,933	-14	1,919	-1%
Total	1,252	48	1,300	4%	4,462	-27	4,435	-1%

Net sales per customer category

SEK m	Reported net sales Jan-Mar 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2018	Change	Reported net sales Full year 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2017	Change
Truck (including buses)	317	18	335	6%	1,029	-5	1,024	0%
Trailer	427	5	432	1%	1,400	-7	1,393	-1%
Aftermarket	508	25	533	5%	2,033	-15	2,018	-1%
Total	1,252	48	1,300	4%	4,462	-27	4,435	-1%

Net sales per region

SEK m	Reported net sales Jan-Mar 2018	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Jan-Mar 2018	Change	Reported net sales Full year 2017	Currency adj. to prev. year's exchange rates	Currency adjusted net sales Full year 2017	Change
Europe	467	-15	452	-3%	1,665	-20	1,645	-1%
North America	559	55	614	10%	2,202	1	2,203	0%
Asia & Middle East	188	4	192	2%	462	2	464	0%
South America	38	4	42	11%	133	-10	123	-8%
Total	1,252	48	1,300	4%	4,462	-27	4,435	-1%

Quarterly data

Financial data for alternative key figures

SEK m, if not otherwise stated	2018		2017			2016			
	Q1	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
One-off items:									
Restructuring costs	-	-11	-7	-	-1	-	-	-	-
Costs related to the bidding process	-	-22	-10	-12	-24	-3	-12	-	-
Others	-	-	-	-	-12	-11	-1	-	-
Product related warranty	-	-	-2	-35	-19	-59	-	-	-
Total one-off items	-	-33	-19	-47	-44	-74	-13	-	-
Research and development costs excl. depreciations:	-47	-47	-41	-45	-46	-37	-37	-42	-39
Net of interest and financial items:									
Interest income	1	1	1	2	-	2	-	-	-
Interest expenses	-5	-4	-2	-6	-5	-7	-4	-5	-5
Total net of interest	-4	-3	-1	-4	-5	-5	-4	-5	-5
Other financial items	-4	-4	-2	-13	12	-22	-8	8	0
Total financial items	-8	-7	-3	-17	7	-27	-12	3	-5
Net debt:									
Interest-bearing assets	195	194	255	261	279	297	272	256	277
Interest-bearing liabilities including derivate instruments	481	-335	-406	-313	-372	-365	-311	-317	-257
Pension liabilities	-460	-443	-421	-460	-448	-422	-468	-443	-397
Total net debt	-746	-584	-572	-512	-541	-490	-507	-504	-377
Capital employed:									
Total assets	3,531	3,078	3,126	3,155	3,104	3,057	2,904	2,922	2,885
Non interest-bearing liabilities and provisions	-1,081	-909	-913	-1,037	-893	-928	-783	-835	-824
Total capital employed	2,450	2,169	2,207	2,118	2,211	2,129	2,121	2,087	2,061
Average capital employed:	2,239	2,193	2,157	2,133	2,122	2,089	2,069	2,054	2,067
Net income attr. to owners of parent company:									
Net income	58	14	26	10	29	-56	37	62	48
Net income attributable to non-controlling interests	-	2	1	1	1	-	1	1	0
Total net income attr. to owners of parent company	58	12	25	9	28	-56	36	61	48
Equity attr. to owners of parent company:									
Equity	1,502	1,395	1,361	1,339	1,386	1,374	1,374	1,340	1,389
Equity attributable to non-controlling interests	25	25	23	24	25	23	22	19	18
Total equity attr. to owners of parent company	1,477	1,370	1,338	1,315	1,361	1,351	1,352	1,321	1,371
Average equity attributable to owners of parent company:	1,370	1,347	1,342	1,340	1,351	1,357	1,347	1,346	1,361
Average No. of share:	44,216	44,216	44,216	44,216	44,216	44,216	44,216	44,216	44,216