



25 November 2015

**Beowulf Mining plc
("Beowulf" or the "Company")**

Handelsbanken Capital Markets Day Transcript

Ladies and Gentlemen,

I am very pleased to be here today presenting to you and I thank Handelsbanken Capital Markets team for their kind invitation.

You have already heard from two significantly larger and greatly admired mining companies with operations in Sweden, namely Boliden and LKAB.

Beowulf is significantly smaller in market capitalisation, but we make up for it in ambition, and our investment proposition is at the more exhilarating end of the mining value curve.

Opening slide - Our drill core, magnetic properties

We used to show a drill rig on this slide, but we did no drill in 2015. Instead the picture shows a piece of drillcore from our 2014 drilling programme being picked up by a magnetic pen.

This is Kallak's magnetite ore, which in the ground runs at between 24 and 28 per cent iron content.

Next slide - Cautionary Statement

I will not take the time to read our Cautionary Statement, but I bring it to your attention and ask you to read it.

Slide 2 - Quick facts

Beowulf is a Scandinavian explorer and developer, and our flagship project is the Kallak magnetite iron ore deposit.

We are dual listed on the Aktietorget in Stockholm, and the Alternative Investment Market, the AIM, in London.

25% of our shareholders are Swedish and we value our Swedish listing.

The Aktietorget works very well for us. Retail shareholders in Sweden are knowledgeable about mining and small cap stocks, and this results in strong trading activity; with trading volumes in Stockholm greater than in London.

Last Friday was a record trading day for us with over 46 million shares changing hands in Sweden alone, and over 19 million shares traded in London; combined that represented 15% of our stock.

If we took this share price graph back 5 years it would not look so pretty, but that would be the same for many junior/small cap resource companies.

During this 12-month timeline Beowulf has undergone a major turnaround, as I would describe it, the macroeconomic situation has not improved, and neither have commodity markets, nor the market for juniors, especially those in the iron ore sector.

Taking all this into consideration, I am very happy to be where we are and still in business.

Slide 3 - Board

Bevan Metcalf and I both joined Beowulf in the September 2014 as Non-executive Directors. In October 2014 I became Chief Executive Officer.

I have over 20 years' experience in the mining sector, encompassing many roles. In operations and permitting new mines in the UK coal industry,

in business development for one of the world's largest miners Rio Tinto, during the heady days of the super-cycle and trauma of the first global financial crisis,

in private equity investing,

and as an unhappy mining analyst in the City of London.

I have front-line experience of engaging with stakeholders, understand the rigour and discipline adopted by the majors when evaluating investments and in project development, and the dynamics of the junior market where Beowulf competes with other companies for your attention.

Bevan Metcalf Beowulf's Chairman gives the Company a complementary set of skills to my own. Having qualified as a Chartered Accountant he spent the first part of his career in the pharmaceutical sector with a number of large publicly listed companies, with names no doubt familiar to you, before moving to the mining sector.

As the saying goes 'timing is everything'

and Bevan was CFO of Afferro Mining when it successfully sold its Cameroon iron ore business for around 200 million dollars in 2013.

Slide 4 – Rollercoaster

For anyone who can't recognise what this photo is, it's an old fashioned roller coaster. For much of the last year it has felt as though we have been riding the highs and lows that you see here.

Volatility in our share price is a fact of life, but having made it through the last year and with our share price strengthening, we believe we are at a tipping point when we will have succeeded in firmly re-establishing Beowulf the Company and the Kallak project in Sweden.

Slide 5 – Ambition

I was attracted to join Beowulf by the opportunity to turn the company around and take it forward, with the support of the cornerstone institutional shareholder Lanstead Capital who wanted to see change.

To add to this was the potential of Beowulf as a platform for value creation, to benefit from its listings in Stockholm and London and supportive shareholder following, to acquire and add complementary assets to the portfolio, principally in Scandinavia, and move projects up the value curve.

While our focus over the last year has been on securing a key permit for Kallak, we have also

been actively reviewing and evaluating targets.

Cash has remained tight for us during this period, with fundraising remaining challenging, but we hope this is about to change.

Slide 6 - Changes over the last 12 months

Since August 2014 the Board and management of the company have all been changed.

Given the poor cash position we found on joining, Bevan, I and Jan-Ola Larsson who retired in June this year, elected to sacrifice cash salary for equity during our first 8 months.

We worked with Lanstead Capital to accelerate agreements we had with them, to release funds, and we also raised an additional £1m of new funds in London.

We have cut costs, benchmarked executive compensation and improved operational controls. While not a milestone for many companies, having our first audit signed off by our new auditor BDO was a highlight for me.

We have also been working hard to rebuild relationships with key stakeholders in Jokkmokk and the County of Norrbotten, for while the technical work done by Beowulf and its experienced Swedish consultants is of the highest standard, the communication and engagement with stakeholders was not.

Slide 7 - Challenges we face

The mining sector has been under pressure now for some time, executives being accused of delivering poor returns to shareholders, after implementing vast capex programmes that have now been drastically cut.

While China has slowed, and global growth stumbled along, the major iron ore producers have been on the expansion trail. During my five years with Rio Tinto, the iron ore business was always in expansion mode, project teams expanded and contracted, but the focus remained on sweating the assets and delivering profitable growth. Rio Tinto is rightly proud of its pole position on the cost curve.

The macroeconomic and industry headlines you read about reflect the uncontrollable factors that affect Beowulf indirectly. However, the eventual products from Kallak will not compete with the 62% iron content benchmark product being shipped to China by the majors.

Here in Scandinavia we also have the issue of recent corporate failures, and Northland is one that haunts us particularly.

Reflecting on my own experience, during the good times mining companies can and do get lazy, they get fat, and analysis and evaluation can be less rigorous; this is the same for investors and financiers.

What this all means is that sub-optimal projects get developed, financed and built, which in today's world might not have. This creates the conditions for failure.

People looking at Beowulf make a direct comparison with Northland and take the benchmark iron ore price into account as well. This is a mistake.

We are an early stage project, 4 to 5 years from production and have the opportunity to leverage our own experience and learn from others' mistakes.

There is a belief that the best time to build a project is during a downturn, such as we are experiencing, ready to come into production when market conditions improve. We believe they

will and here's why.

Slide 8 - Reasons to be optimistic

As I am Mining Engineer at heart I am always optimistic.

As I've said there are no positive headlines for the mining industry or commodity markets today, but as explorers and developers we have to look beyond these troubled times, find projects which we can move up the value curve and which will be in production when markets and prices are better.

Having experienced the behaviour of majors when swinging from boom to bust, and back again, the diet the industry is on now in terms of cost cutting and lean capex investment programmes, establishes the conditions for recovery.

The big miners are still believers in China, they accept markets will continue to be volatile and that there will be shocks, but highlight that the long term fundamentals remain in place for their businesses to perform.

For Beowulf, we are clearly not looking to compete with the majors.

From Kallak we will produce high quality differentiated products, targeted at different markets, end uses and geographies.

Sweden is well known for the quality of its iron ore. The cost structure of Swedish iron ore is under scrutiny and Beowulf has much work to do on the design, engineering and economics of Kallak, but we have the orebody and have demonstrated the quality of the products we can produce from it.

Slide 9 – Location

Turning to Kallak in more detail.

The project is situated in the County of Norrbotten in northern Sweden, about 40 kilometres west of the town of Jokkmokk and 90km southwest of Gällivare.

Slide 10 – Introduction

Kallak has been known about for over 70 years, first discovered in the 1940s. Beowulf has been active in Sweden for over 10 years and to date has completed almost 28,000 metres of drilling on the project.

Both Bevan and I have experience of developing major projects in Africa, where there is no skilled workforce or basic infrastructure.

Sweden has a long history of mining, and workers in Jokkmokk already commute to Gällivare and Kiruna for work.

Kallak is adjacent to hydro power, 40km from rail and is well served by roads.

Slide 11 - Our approach

Beowulf has in the past had difficult relations with key stakeholders in and around Jokkmokk. This year we have put a lot of emphasis into re-establishing the Company, and its subsidiary Jokkmokk Iron Mines in the community.

These three mission statements are meant to capture the approach we are adopting and be aspirational.

Slide 12 - Our approach in practice

In practice we have been communicating and meeting regularly with stakeholders, to explain and discuss our understanding of the permitting process for the Kallak North and show willing to solve any outstanding issues.

We have also been discussing partnerships for the future, whereby we can work with other groups who want to see economic growth in the town and region.

An example of the way we work is our existing partnership with Jokkmokks Allmänning, the landowners association.

We have already funded 200,000 SEK out of a commitment of 500,000 SEK, which is being invested in small and medium enterprises in and around Jokkmokk.

We hope this is a good demonstration of our desire to become a strong local partner.

Slide 13 – JIMAB

Our strategic footprint around Kallak covers 80 square kilometres and encompasses other iron ore targets and the potential for copper.

We have cut back this year on the areas we hold, to reduce expenditure and to focus on the hot spots.

We are not interested in holding ground, just for the hell of it, and will only do so where it's of strategic importance and has the potential to add value to Beowulf.

Slide 14 – 10 years in the making

As I stated before, Kallak was first discovered in the 1940s and Beowulf has been operating in Sweden for over 10 years.

In February 2013, the Swedish Geological Society, SGU, designated Kallak as an Area of National Interest for minerals, affording it protection against competing land use and measures that may hinder future potential mineral extraction.

This status is something that should not be discounted.

After the 2014 drilling campaign we upgraded the resource, which now stands at just over 118.5 million tonnes of indicated and 33.8 million tonnes of inferred.

The map here shows the red signature of the magnetite mineralisation with Kallak North outlined in green at the top, and Kallak South outlined in green at the bottom, split in to two areas. You will see that the red signature is continuous through the gap in Kallak South, this is because there's magnetite there.

Slide 15 – 67 million SEK invested

The only reason the gap exists is that we did not plug it with drillholes in 2014.

The Competent Person has given us an exploration target of 90 to 100 million tonnes and it would be our intention at some point to recommence drilling, and convert this target into resource.

With this converted we would have a global resource for Kallak of approximately 250 million tonnes.

As the headline states, 67 million SEK has been invested to date, to define the Kallak resource, and advance the project,

ALMOST to the point of being granted an Exploitation Concession.

Slide 16 – Metallurgical Testwork

Despite permitting delays and using some of the £350,000 raised in March this year, we took the decision on advice from our metallurgical consultants to do further testwork.

The goal was to produce a 'super concentrate'.

Slide 17 – 'Super' high grade concentrate

We produced a 'super' high grade magnetite concentrate of over 71% iron content and achieved the bonus of a high grade 68% iron content hematite concentrate, and these are the samples to prove it.

I am probably the only person in the room who gets excited about holding these bags, but there's a buzz for me when you get your hands on the product, with the prospect that one day you will be filling a truck, train or a boat, sending it to a customer and getting paid for it.

The grade and purity of the magnetite concentrate is market leading and positions Kallak 'super' high grade well, for commanding a significant price premium.

We stated back in November 2014 when we announced the upgraded resource statement, that it seemed sensible to consider introducing a strategic partner and investor into the project. The testwork results were intended to advertise the quality of Kallak and support any discussions we would have.

I have experience of conducting disciplined divestment processes, where a comprehensive understanding of the buyer landscape is key to targeting the ideal buyer, partner or investor and maximising shareholder value in any negotiation.

Beowulf can still add a lot of value to the Kallak project and there is no immediate urgency for striking a deal, but the strategic process is something that we will be running in parallel with our other project development workstreams in 2016.

We have had a quiet year in 2015, because of the delays with permitting, but we hope to correct this next year and bring the momentum back to Kallak.

Slide 18 – Exploitation Concession

Critical to this will be the award of an Exploitation Concession, giving us confidence to invest further shareholder funds in Kallak, and as a major de-risking event to ensure that we are taken seriously in our discussions with potential partners and investors.

We have always believed our application satisfied the requirements of the Swedish regulations, but since July we have gained the support of the County Administrative Board, and the recommendation by the Mining Inspectorate to the Government that the Concession be awarded.

This year has been immensely frustrating, but we feel now the scene is set for a positive decision by the Government.

Slide 19 – Our experience

As a miner you like to be able to point to a project that you've completed, as a definite example

of the way you work and to give stakeholders confidence in your abilities.

While not being able to show a project that I've completed in Sweden, I can point to several examples of mining projects in the UK I've worked on.

Many of the coal mines I ran in the UK were located adjacent to communities – there was no hiding place as an operator and so we worked to highest standards, whether it be soils recovery, efficient muckshifting or extracting coal as cleanly as we could. ALL OF WHICH YOU CAN SEE IN THE PICTURES HERE

At the permitting stage, the full life cycle of a mine was planned for from opening to closing, restoration and rehabilitation.

This is how we are approaching the further development of Kallak, through design and engineering, to eventual operation and finally closure.

Slide 20 – Beowulf as a platform

In summary, Beowulf has been through a turnaround year.

We are now on the tipping point of what I hope is a positive permitting decision, which our shareholders are most definitely anticipating.

Thereafter, we will be looking to advance Kallak and seeking to attract a strategic partner and investor to join us.

We are currently an explorer/developer, but we are hungry for production and positive cashflow.

We continue to actively look at projects through Scandinavia, because there are attractive opportunities here, and we will seek to acquire assets and projects that can get us to cashflow in an accelerated timescale.

Slide 20 – Ice Hockey

When we achieve this we will be as happy as these guys. Thank you for your attention.