

ICECON Expands with Clavister to Improve Datacenter and MSSP Offering

By using Clavister's solutions in their services—both internally and externally—ICECON created increased value and security at various points in the network.

Örnsköldsvik, Sweden, 11 October, 2018. Clavister, a leader in high-performance cybersecurity solutions, have recently extended datacenter-grade firewalls to one of Northern Sweden's most respected service integrators and datacenters, ICECON.

With a broad range of customers their ultimate goal, as they state, is to solve their customers' challenges in terms of availability, security, productivity and efficiency. As such, Clavister has been instrumental in creating robust cybersecurity solutions.

"We've been using Clavister solutions for our security throughout our company-wide communications and for our own firewalling and cybersecurity needs in our datacenter," explains Björn Orvestad, Technical Sales Manager for Icecon. "We also sell it as a service to our customers as well and feel it's a very robust, extremely stable solution. We appreciate the reliability. We Swedes like Volvo: it just works well. That's what Clavister is for us," he states further.

The relationship with Clavister is a long and fruitful one that dates back to the start of both companies. "We were started by two founders from IBS and we have a very long relationship, about 20 years, with Clavister. At that time, we were an MSSP and we needed robust firewalling. We found Clavister and that has become our go-to solution ever since. We expect the new appliances that we've bought to deliver even better results," Orvestad notes. Icecon deploys both virtual and physical appliances in their services.

"Icecon is a terrific customer with a long term relationship that we absolutely value and appreciate. We couldn't be happier that they see the new products as a way to help them protect not only themselves but their customers as well," says David Sandin, Key Account Manager at Clavister.

Want to find out more about how Clavister's MSSP solutions can protect your customers and create healthy revenues? Read more here

<https://www.clavister.com/mssp>

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About Clavister

Clavister is a leading cybersecurity provider for fixed, mobile and virtual network environments. Its award-winning solutions give enterprises, local and federal governments, cloud service providers and telecoms operators the highest levels of protection against current and new threats, and unmatched reliability. The company was founded in Sweden in 1997, with its solutions available globally through its network of channel partners. Clavister is a member of Intel's Network Builders program (networkbuilders.intel.com), a cross-industry initiative.