

Large order by Canon IT Solutions points to robust growth in Japanese market

An order for an additional batch of the Clavister Eagle series of products shows confidence in Clavister's security solutions.

September 21, 2017. Örnsköldsvik, Sweden - Clavister, a leader in high-performance network security solutions, reports that Canon IT Solutions, a key customer selling to the Japanese market, has made an order totaling 2M SEK for an additional batch of the Clavister Eagle series of products.

"We're very happy to be able to collaborate with one of our key customers and deliver on their expectations. I believe our customer attentiveness—coupled with our high technical knowledge and innovations—will grow this important relationship to offer our products to a larger Japanese customer base," states Shinobu Färnlöf, Director of Sales for Japan.

"Such an order confirms our firm commitment to Canon IT Solutions in offering the best cyber-protection for their clients. With the tight relationship between our two companies, I am certain that we are able to continuously improve on our customer experience and to grow substantial market share on the Japanese market," John Vestberg, President and CEO of Clavister affirms.

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About Clavister

Clavister is a leading security provider for fixed, mobile and virtual network environments. Its award-winning solutions give enterprises, local and federal governments, cloud service providers and telecoms operators the highest levels of protection against current and new threats, and unmatched reliability. The company was founded in Sweden in 1997, with its solutions available globally through its network of channel partners. Clavister is a member of Intel's Network Builders program (networkbuilders.intel.com), a cross-industry initiative.