



Innovative Online Platform to Boost Indian Country Economic Development Open for Business

Following full launch at RES DC, Native Edge is growing in membership

MESA, AZ – The National Center for American Indian Enterprise Development’s (National Center) Native Edge – the 24/7 cloud-based business training, networking, employment, and development ecosystem – is officially operational and open for business. The National Center unveiled the final components of the Native Edge during its recent Reservation Economic Summit in DC (RES DC), and is currently growing in membership and use. In fact within the last weeks, Tribal Tech, LLC and Cayuse Technologies have both posted new jobs to the Edge, giving users a glimpse of the possibilities created by the Edge.

“The National Center has been at the forefront of expanding business opportunities for Indian Country, but the Native Edge promises to be one of the most innovative and valuable tools at our disposal,” said Gary Davis, National Center President and CEO. “The Native Edge offers a one-stop, interactive shop for Native American businesses to find employees, train their work force, network with other businesses, and discover new business opportunities, and these opportunities continue to grow. After years of development, our vision for the Native Edge has finally become reality, and we encourage all of Indian Country to sign up.”

The Native Edge consists of four primary components, which each feature interactive and easy-to-use materials. They include:

- **The Hire Edge**, which helps Native American business owners find employees, and job seekers to find potential employers. It also helps Corporate Diversity Recruiters exceed their diversity goals by matching them with Native American workforce.
- **The Native to Native (N2N) Edge community** allows businesses and entrepreneurs to network with each other and initiate new

professional relationships.

- **The Training Edge**, which provides business owners and their employees with interactive tools and training sessions to help in their professional development.
- **The Procurement Edge**, which is a database for both federal and corporate procurement opportunities, and also allows for Native-owned businesses to partner and team with each other.

“As a Native American and Veteran Owned, Media and Video Production and Artist Management Corporation, I was THRILLED to see the NCAIED’s recent creation of the Native Edge Network,” said Vincent Schilling, host of [Native Trailblazers Radio](#). “Even though this platform is essentially in its infancy, I have already been making connections with other Native and Governmental agencies whether it be through personal interactions or through formal RFP listings. I am excited to see where this incredible platform will continue to grow and evolve toward the benefit of Native leaders, Entrepreneurs and those seeking to work with them.”

For more information on the Native Edge and to sign up, please visit www.nativeedge.com. The Hire Edge and Training Edge are free for students and teachers, and a full membership is \$24.99/month, with a \$50 discount for signing up for a full year. Group and executive memberships are also available upon request.

CONTACT: Lewis Lowe
lewisl@strategies360.com
202-333-2234

About the National Center: *The National Center for American Indian Enterprise Development (NCAIED) is a 501(c)(3) non-profit organization. With over 40 years of assisting American Indian Tribes and their enterprises with business and economic development – we have evolved into the largest national Indian specific business organization in the nation. Our motto is: “We Mean Business For Indian Country” as we are actively engaged in helping Tribal Nations and Native business people realize their business goals and are dedicated to putting the whole of Indian Country to work to better the lives of American Indian people- both now... and for generations to come. For more information, please visit www.ncaied.org.*