



Press release 1 February, 2017, at 08:00 CET

Coor extends a Nordic IFM-agreement with SAS

Coor has signed a renewed agreement with SAS (Scandinavian Airlines) with an estimated contract value of some SEK 1 bn. In the agreement, SAS shows continued confidence in Coor to deliver integrated FM services (IFM) to several offices, hangars and technical facilities in Sweden, Norway and Denmark for a further six years.

SAS is the Nordics' leading airline company. The extended IFM agreement means that Coor will coordinate, develop and deliver a large number of FM services to SAS, including property maintenance, cleaning and security. The agreement spans six years, with fixed annual subscription volumes estimated at some SEK 160 m. Variable project volumes are additional.

"SAS is an important customer to Coor, who we've worked with since 2008, and we're delighted to be able to continue the collaboration for a further six years. The key to a satisfied customer lies in our ability to understand and continuously adapt our operations according to our customer's changing needs. In this case, we sought ways to further develop our partnership and increase transparency. We're now looking forward to the task of continuing to renew and improve our delivery alongside SAS", commented Mikael Stöhr, President and CEO at Coor.

One of the new services being introduced is improved delivery follow-up. Using clear key performance indicators will allow SAS to monitor progress and compare different national markets and locations in Coor's Performance Portal, a digital follow-up tool.

"We've worked alongside Coor for eight years, and are now taking a further step towards a closer partnership. Besides balanced quality and price considerations, an effective and close collaboration based on trust and transparency is of great importance to us," commented Bjørn Frivold, Head of Facility Management at SAS Group.



For more information, images etc., please visit www.coor.se or contact:

Mikael Stöhr, President and CEO at Coor, + 46 10 559 59 62, mikael.stohr@coor.com

AnnaCarin Grandin, President of Coor in Sweden, +46 10 559 59 57 70, annacarin.grandin@coor.com

Åsvor Brynnel, Communications and Sustainability Director at Coor, +46 10 559 54 04, asvor.brynnel@coor.com

This information is information that Coor Service Management Holding AB is obliged to make public pursuant to the EU Market Abuse Regulation. The information was submitted for publication, through the agency of the contact person set out above, at 08:00 CET on February 1, 2017.

Coor is a leading provider of facility management services in the Nordics, focusing on integrated and complex service undertakings (IFM). Coor offers specialist expertise in workplace services (soft FM), property services (hard FM) and strategic advisory services for development of customers' service activities. Coor creates value by executing, leading, developing and streamlining its customers' service activities, ensuring that they provide optimal support to the core business over time. Coor's customer base includes many large and small companies and public-sector organisations across the Nordic region, including AB Volvo, Aibel, Det Norske Veritas, E.ON, Ericsson, EY, NCC, Politiet (Danish Police), Saab, Sandvik, SAS, Skanska, Statoil, Telia, Swedish Transport Administration, Vasakronan and Volvo Cars.

Coor was founded in 1998 and is listed on Nasdaq Stockholm since 2015. At September, 31, 2016, the company had 6,200 employees based mainly in Sweden, Denmark, Norway and Finland, and annual sales of SEK 7,600 million. Coor takes responsibility for the operations it conducts, in relation to its customers, employees and shareholders, as well as for its wider impact on society and the environment. Read more at www.coor.com