



September 4, 2014

Cummins Power Generation to provide hybrid power solution in Myanmar

MINNEAPOLIS- [Cummins Power Generation](#) has secured a contract to supply hybrid power solutions to Irrawaddy Green Towers (IGT) in Myanmar. Under this contract, Cummins will supply solar hybrid, battery hybrid and diesel generator solutions to over 750 cell-tower sites that IGT will roll out in Myanmar during the next twelve months.

“While there are no shortages of renewable hybrid solution providers, we chose Cummins Power Generation for their technical expertise as well as their local service capability and coverage,” said Charbel Abou-Jaoude, CEO of IGT, during the contract signing in Yangon. “Additionally, we were looking for a partner who is as committed to the growth of this country as we are,” he added.

Irrawaddy Green Towers has been selected by Telenor Myanmar to build and operate telecom towers for Telenor’s large scale, countrywide mobile network. In early 2013, Telenor and Ooredoo won a license to launch a mobile network in Myanmar. Cummins is already one of the leading suppliers to Ooredoo and with this new supply contract with Irrawaddy Green Towers, two of the nation’s largest mobile service providers’ networks will be powered by Cummins.

Cummins’ advanced hybrid power systems are engineered to optimize capital expenditure while lowering total cost of ownership and ensuring uninterrupted operations. “Leveraging our proven experience in hybrid power, we designed a hybrid product specifically for the telecom industry to provide the best value to our customers,” said Alan Zhao, director of telecom business at Cummins.

Cummins Power Generation has a worldwide presence in telecommunication industry and is known to bring innovative power solutions to its global market. Myanmar remains one of the last greenfield opportunities in telecommunications

industry and Cummins has established a strong service and support network to meet the unique challenges of the country.

“Cummins Power Generation appreciates that our customers like Irrawaddy Green Towers and Ooredoo recognize our ability to innovate and deliver unique products and strong service to meet their needs,” said Antonio Leitao, vice president, Cummins Power Generation. “Cummins Power Generation is committed to continue to invest in products and services that are designed to serve our customers even better.”

About Cummins Power Generation

Cummins Power Generation, a subsidiary of Cummins Inc. (NYSE: CMI), is a global leader dedicated to increasing the availability and reliability of electric power around the world. With more than 90 years' experience, its global distributor network in over 190 countries delivers innovative solutions for any power need –commercial, industrial, emergency and residential. A trusted name for its market leading diesel generators, Cummins is also a global provider of advanced hybrid power solutions to telecommunication cell sites. Products for the telecommunications industry include diesel generators for cell towers, switching stations and data centers, battery and solar hybrid solutions for cell towers. Services range from system design, project management to operations and maintenance contracts.

About Cummins Inc.

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration emission solutions and electrical power generation systems. Headquartered in Columbus, Indiana (USA), Cummins employs approximately 40,000 persons worldwide and serves customers in approximately 190 countries and territories through a network of more than 600 company-owned and independent distributor locations and approximately 6,000 dealer locations.

For more information, visit power.cummins.com

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