

# Hugh Christie Technology College awards Northgate £302,000 contract to provide onsite managed services

*Extension to 3 year contract which currently saves College £40,000 per annum in capital outlay*

Hugh Christie Technology College has awarded Northgate Managed Services (Northgate), BETT Award winning ICT Company of the Year, a £302,000 contract to provide the school with onsite managed services for an additional 2 years, an extension to its current 3 year contract. Northgate, as a leading provider of education based ICT solutions, will use its proven expertise to continue to deliver efficient managed services while providing more innovative ways to make ICT provision sustainable.

Included as part of the package will be Northgate's My-School cloud-based online learning environment which promotes independent learning, successfully piloted at Hugh Christie for a 6 month period, and Arcadu, a personalised homework and *revision* solution covering 14 national curriculum subjects, which uses arcade quality games to educate, entertain and engage students.

An upgraded wireless infrastructure to improve speed and reliability of service, particularly with the increase in mobile users, will also be provided, and work will commence on a joint project to deliver Northgate's managed services to neighbouring primary schools, Long Mead and Kemsing.

Commenting on the contract, Jon Barker, Executive Principal, said, "We are delighted to renew our contract with Northgate, whose managed services and cloud-based solutions have enabled us to save over 20% on capital costs – an estimated £40,000 per annum. The partnership we have with Northgate is strong and has brought significant benefits, enhancing the educational impact of teaching and learning opportunities throughout the school.

"We are also very much looking forward to working with Northgate to extend its managed services into local primaries Long Mead and Kemsing and to realise shared objectives to develop community partnerships that will benefit children and their families."

My-School is an online learning portal developed by Northgate, which allows students and teachers to access school's on-line systems and applications 24 x 7 from any device with internet access. The learning platform is a cloud based application offering on demand pay per user licensing costs which schools can deploy without further investment in IT infrastructure.

Concluding, Chris Wiseman, Sales Director, Northgate Managed Services, said, "The extension of our contract with Hugh Christie is an endorsement of Northgate's ability to not only provide efficient managed services but to provide exciting and innovative ICT solutions which promote engaging, relevant and personalised learning. We are delighted to extend our partnership with the College and we will work closely together to ensure the services delivered meet the challenges of the school."