

PRESS RELEASE

Zensar Technologies and Nutanix Partner to Deliver Next Generation Converged Data Center Infrastructure Solutions Platforms

Zensar to offer Nutanix's award-winning infrastructure solution that provides enterprises a highly scalable, efficient and cost-effective solution for running any virtual workload

Westborough, MA – January 9, 2014: [Zensar Technologies](http://www.zensar.com), a leading software and infrastructure management services provider, and Nutanix, the leading provider of hyper-efficient, massively scalable and elegantly simple data center infrastructure solutions, today announced a strategic partnership that will help enterprises consolidate the compute, and the storage tier onto one single appliance.

Zensar will deliver architectural, design, integration and support on the award-winning Nutanix Virtual Computing Platform, an extensible appliance-based server with built-in enterprise storage that optimizes any virtual machine. Nutanix simplifies enterprise data centers by eliminating the complexity of legacy storage systems, and increases server and storage capacity one node at a time with linear scale-out architecture.

According to recent research by Gartner, Inc. in 2016, 82% of server workloads will be running in virtual environments.* As the trends for integrated systems and software-designed storage continues to increase and enterprises evolve to modernized virtualized environments, Nutanix helps to simplify this transition with their unified systems and shared storage model.

With over 20 years of experience delivering infrastructure management solutions to more than 140 countries, Zensar is now providing Nutanix with a global distribution channel to help enterprise clients reduce their IT costs and enhance the productivity and efficiency of their virtual environments.

“Nutanix’s virtual computing platform, complete with converged server and storage components, are pre-configured to work together to bring unprecedented price, performance and scalability that is expected by today’s clients,” said Ankit Ghosh, Senior Vice President, Global IM at Zensar. “The Nutanix solution complements leading technologies Zensar’s clients are focused on including cloud; virtualization; end user computing with VDI and application virtualization; big data and disaster recovery. The combination of Nutanix’s unique solution and Zensar’s infrastructure management offerings will strengthen our value-add by offering clients the ability to simplify and accelerate solution provisioning and streamline data center operations through consolidated management of large-scale virtualized data centers – resulting in dramatically reduced operating expenses.”

“Zensar will be instrumental in helping Nutanix work closely with its customers and introducing Nutanix to new opportunities following the company’s explosive growth,” said Rick Schulman, Vice President of Sales U.S. East of Nutanix. “Teaming with Zensar will help build more Nutanix next-generation data center solutions and allow us to deliver our industry-leading convergence solutions to customers globally. Nutanix’s approach allows storage/compute to be added as needed, reducing client risk and up-front costs.”

Zensar partners with clients to holistically align IT programs and goals with enterprise strategy to deliver flexible solutions that drive business processes as well as improve the availability, reliability and performance of Data Center, Security and Compliance, and End User Computing infrastructure. Utilizing its multi-shore methodology Zensar delivers best-in-class IT services through its global delivery centers including Westborough, MA; Slough, UK; Veenendaal, The Netherlands; Shanghai, China; Pune, India and Hyderabad, India.

*Source: Gartner “*Best Practices in Storage for Server and Desktop Virtualization*,” Analyst Dave Russell, August 30, 2013.

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About Zensar Technologies (www.zensar.com)

Zensar Technologies is among the top 20 software services providers from India. The world's first enterprise-wide SEI CMM Level 5 Company and now certified as a CMMI Level 3 Company, Zensar has industry expertise that spans Manufacturing, Retail, Healthcare, Banking Financial Services and Insurance. An RPG Group company, Zensar has 6,500+ employees with sales and operations presence across US, Canada, UK, Europe, Middle East, South Africa, Singapore, China and Australia. The Company delivers comprehensive services for mission-critical applications, enterprise applications, business intelligence, CRM, Business Process Management and in new technologies like Social Media, Mobility Analytics and Cloud (SMAC). Zensar also provides innovative Infrastructure Management solutions that enable leading companies worldwide to optimize, secure, manage and support their mission-critical infrastructure. Using its multi-shore capabilities, Zensar combines expert consulting, integration and support services with world-class customer service to help IT organizations reduce costs, increase efficiencies and manage risk better. The Company has developed tools and methodologies, including the proprietary Solution BluePrint (SBP), which enables its clients with innovative business solutions and a rapid ‘go-to-market’ capability. The Company supports Fortune 500 clients with software business solutions to simplify, optimize and accelerate their business helping them compete in the digital economy.

About Nutanix (www.nutanix.com)

Nutanix provides datacenter infrastructure solutions that are hyper-efficient, massively scalable and elegantly simple. The award-winning Nutanix Virtual Computing Platform has disrupted the market by seamlessly and natively converging compute and storage in a single appliance. Headquartered in San Jose, Calif. with offices and authorized solution providers throughout the world, Nutanix is privately held and backed by top-tier VC firms. For more information, visit www.nutanix.com.

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Safe Harbor

Certain statements in this release concerning our future growth prospects are forward-looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, and unauthorized use of our intellectual property and general economic conditions affecting our industry. The Company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the Company.