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New Century Sales Inc. to Represent Wheatland Tube in Indiana

Company to sell Wheatland electrical products in Northern, Central and South Central Indiana

CHICAGO (April 8, 2014) — Wheatland Tube, a division of JMC Steel Group, today announced that, effective April 14, 2014, New Century Sales Inc. will represent Wheatland Tube's electrical products in Northern, Central and South Central Indiana. New Century Sales will handle the sales and marketing for Wheatland's electrical conduit as well as its elbows, couplings and nipples in these markets.

“New Century Sales is a leader in the electrical market within the state of Indiana,” said Wheatland Electrical Division North Central Regional Sales Manager Scott Collins. “With 13 employees bringing more than 220 combined years of experience in the electrical industry, New Century Sales is positioned for growth and committed to providing quality service to the electrical market.”

The inside sales contacts for Wheatland Tube at New Century Sales will be Heath Gibson and Scott Harrison. The New Century Sales outside sales and marketing team includes:

Larry Jacob — Principal and CEO / President	All of Indiana
Heath Gibson — VP of Sales and Marketing	All of Indiana
Ian Miscovich — Outside Sales	Indianapolis and East Central Indiana
Dave Madrick — Outside Sales	Central Indiana
Brian Richardson — Outside Sales	Southern Indiana
Clay Neal — Outside Sales	Northern Indiana
Johnny Giannuzzi — Construction Products Specialist	All of Indiana

For more information about the Wheatland electrical products available through New Century Sales, contact Heath Gibson at heath@newcenturysales.com or Scott Harrison at scott@newcenturysales.com. For more information regarding this representation, contact Scott Collins at scott.collins@wheatland.com

About Wheatland Tube

Wheatland Tube, a division of JMC Steel Group, produces a wide range of steel tubular products, including standard steel pipe, galvanized mechanical tubing, fence framework, fire sprinkler pipe, electrical conduit, elbows, couplings and nipples.

For more information, contact Wheatland Tube at 800.257.8182 or info@wheatland.com. Or, visit our website at wheatland.com

About JMC Steel Group

JMC Steel Group includes the operating divisions of Atlas Tube, Picoma, Energex Tube and Wheatland Tube. It is the largest independent manufacturer of hollow structural sections (HSS) and steel pipe, and the top producer of electrical conduit and elbows, couplings and nipples in North America. JMC Steel Group delivers a broad range of pipe and tube solutions that build its customers' success.

For more information, contact JMC Steel Group at 312.275.1600 or info@jmcsteel.com, or visit jmcsteel.com

Follow Wheatland Tube and JMC Steel Group on Twitter: @WheatlandTube and @JMCSteelGroup

About New Century Sales Inc.

In order to meet the increasingly demanding needs of today's electrical industry, New Century Sales Inc. was formed in June of 1999. New Century Sales Inc. is a combination of superior line strength, experienced personnel and visionary business philosophies. New Century Sales Inc. headquarters is located at 5684 West 74th Street, Indianapolis, IN 46278. New Century Sales Inc. can be reached by phone at 317.334.9697, fax at 317.334.9676 or visit newcenturysalesinc.com