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Proact signs yet another framework agreement for the public sector in the Nordics

Proact has been selected as one of the providers in the SKI (National Procurement Services of Denmark) framework agreement for supplying software to the public sector in Denmark. The agreement again highlights Proact as one of the most important and trusted partners on the Danish IT scene.

The SKI framework agreement is effective as of 27th March 2017 and recognises Proact's reliable, knowledgeable and cost-competitive credentials as a provider of software, amongst other services. All qualified providers included in the framework have been assessed and selected based on their finances, their understanding of customer needs, and on pricing and quality.

The purpose of the framework agreement is to make it possible for SKI's customers to purchase standard software products, which are compatible with their existing software, within a range of fixed software categories. This ensures that new software can enter into the customer's IT environment without substantial adaptations or integrations.

Proact's inclusion in SKI reflects the organisation's goal of being able to support public sector customers, providing them with effective IT solutions to improve operations. Software is a key part of Proact's offering and customers can benefit from software solutions that are complemented by Proact's strong virtualisation, backup and managed cloud service capabilities, which have been developed using the company's heritage of delivering successful IT infrastructure projects.

"We are not a rigid hardware/software vendor, but a provider focusing on the customer's systems, requirements and challenges", says Ole Væhrens, Director of Sales and Professional Services at Proact Systems A/S.

"We want our customers – both public and private organisations – to see us as their trusted advisor. With this agreement signed, we are now one step closer to achieving this position in the public segment, and we are very excited about the new possibilities that the framework agreement represents".

The SKI framework agreement 02.06 for standard software will run over two years with an optional two-year extension.

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About Proact

Proact is Europe's leading independent datacentre and cloud services provider. Proact supplies business benefits by helping companies and authorities to reduce risk and costs, and above all to supply them with flexible, accessible and secure IT services. Proact's cloud service operations manage 70 petabytes of information. Proact has completed more than 3,500 successful projects all over the world to date. The Proact Group has more than 800 employees and operates in 15 countries in Europe and in the USA. Proact was founded in 1994, and its parent company Proact IT Group AB (publ) has been listed on Nasdaq Stockholm under the symbol PACT since 1999.

For further information about Proact's activities please visit us at www.proact.eu