



SCANIA

PRESS info

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Breakthrough for Scania trucks in Colombia

Scania has made a breakthrough in the Colombian truck market by delivering 81 tippers and vehicle-related services to the Hidroituango construction consortium.

"We are taking an important step in Colombia by introducing our trucks," says Enrique Enrich, Managing Director of Scania Colombia. "With this operation, Scania will have the opportunity to showcase the quality of its products and services to the Colombian market."

The Hidroituango consortium is building a hydroelectric power plant in Colombia's north, 180 kilometres north of the city of Medellin. The plant will be the country's largest.

The truck models delivered will be Scania construction trucks of the P-series P 410 8x4, P 360 6x4 and P 410 6x4. They will begin to operate at the construction site this month. The trucks are equipped with Scania Opticruise automated gearchanging and the Scania Retarder auxiliary braking system.

In addition to the trucks, Scania will provide a team of technicians specialising in maintenance and repair at construction sites. Scania will also provide parts and driver training.

"Everything is organised to ensure that the vehicles will have high uptime and low operating cost over their life cycle," Enrich says. "We deliver a complete package of solutions, according to the needs of our clients."

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Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. Scania is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. Service-related products account for a growing proportion of the company's operations, assuring Scania customers of cost-effective transport solutions and maximum uptime. Scania also offers financial services. Employing some 38,600 people, the company operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. In 2012, net sales totalled SEK 79.6 billion and net income amounted to SEK 6.6 billion. Scania press releases are available on www.scania.com

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