



SCANIA

PRESS info

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300 Scania trucks to Al Bassami International Group

In its largest single deal ever in the Gulf Region, Scania will deliver 300 trucks to the Al Bassami International Group, a leading transport company that is specialised in passenger vehicle transportation services. The deal was concluded through Scania's distributor in Saudi Arabia, General Contracting Company (GCC) of the Olayan Group.

"We comprehensively evaluated several brands and found that Scania provided the best overall total operating cost, considering fuel consumption as well as repair and maintenance costs," says Abdulraouf Al Qahtani, Group CEO of Al Bassami. "Another decisive factor has been Olayan's extensive workshop network in the Kingdom."

Al Bassami presently operates a fleet of more than 2,000 trucks for passenger vehicle transport as well as goods transport. To its existing fleet, it now adds 300 Scania G 410 4x2 tractor units with deliveries starting within short. Although fuel prices in Saudi Arabia are among the world's lowest, they are expected to increase and Al Bassami is therefore interested in obtaining optimal fuel economy. Its average mileage is significant, reaching approximately 150,000 km annually.

"We have both expanded our service points and certified these to the highest standard," says Mohammed Saleh Al Ajaji, General Manager, GCC-Olayan. "In 2016, we are planning to open several new workshops." With this large delivery to Al Bassami, Scania expects this year to double its market share in Saudi Arabia.

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Scania is a part of Volkswagen Truck & Bus GmbH and is one of the world's leading manufacturers of trucks and buses for heavy transport applications, and of industrial and marine engines. Service-related products account for a growing proportion of the company's operations, assuring Scania customers of cost-effective transport solutions and maximum uptime. Scania also offers financial services. Employing some 44,000 people, the company operates in about 100 countries. Research and development activities are concentrated in Sweden, while production takes place in Europe and South America, with facilities for global interchange of both components and complete vehicles. In 2015, net sales totalled SEK 95 billion and net income amounted to SEK 6.8 billion. Scania press releases are available on www.scania.com

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