

Interim report January-September 2017

Unchanged results

- Invoicing amounted to MSEK 880 (840) for the quarter and MSEK 3,003 (2,640) for the January to September period.
- Profit after net financial items totaled MSEK 110 (109) for the quarter and MSEK 394 (334) for the January to September period.
- Earnings per share amounted to SEK 2.73 (2.75) for the quarter and SEK 9.82 (8.40) for the January to September period.
- Cash flow after capital expenditures totaled MSEK 156 (53) for the quarter and MSEK 118 (144) for the January-September period. The net debt/equity ratio was 25 percent (19).

Group

The Group delivered a varied performance during the quarter. Lesjöfors and Beijer Tech continued to display stable growth in volumes and earnings, while Habia reported a weaker trend. Generally speaking, demand was favorable in most geographic markets and industries. Lesjöfors's Chassis Springs business area and Habia's Telecom business area continued to report higher volumes and deliveries to the engineering industry than in the preceding year.

Invoicing rose 5 percent to MSEK 880 (840) during the third quarter. Adjusted for exchange rates and corporate acquisitions, the increase was 4 percent. Order bookings amounted to MSEK 912 (818), up 11 percent.

Earnings continued to improve for Lesjöfors and Beijer Tech. Within Habia, price pressure in the telecom segment and lower volumes to the nuclear power industry resulted in weaker margins. Profit before tax for the third quarter totaled MSEK 110 (109). Earnings per share amounted to SEK 2.73 (2.75). Cash flow after capital expenditures totaled MSEK 156 (53).

Invoicing during the January to September period amounted to MSEK 3,003 (2,640), up 14 percent. Adjusted for exchange rates and corporate acquisitions, the increase was 11 percent. Order bookings rose 15 percent to MSEK 3,024 (2,633). Profit before tax, which was charged with nonrecurring costs of MSEK 16, totaled MSEK 394 (334). Earnings per share amounted to SEK 9.82 (8.40).

Subsidiaries

Lesjöfors

Lesjöfors is a full-range supplier of standard and specially produced industrial springs as well as wire and flat strip components. The company is a dominant player in the Nordic region and one of the largest companies in its industry in Europe. Lesjöfors has manufacturing operations in Sweden, Denmark, Finland, Germany, Latvia, the UK, Slovakia, the US, Mexico, Singapore, Thailand and China.

Lesjöfors's operations are conducted in two business areas: Industrial Springs and Chassis Springs. Both business areas performed well, driven by strong demand. Order bookings increased 15 percent during the quarter and invoicing 11 percent. Adjusted for acquisitions and exchange rates, the corresponding increases were 14 percent and 10 percent, respectively.

Invoicing in the Industrial Springs business area increased 10 percent during the quarter. In terms of organic growth, invoicing rose 9 percent. After several years of a weak industrial economy, demand has now improved and the rate of increase is stable and evenly distributed in terms of geographic region and industry.

Invoicing in the Chassis Springs business area increased 16 percent during the quarter. The company is capturing market shares. Lesjöfors conducts its own production and inventory management and can thus maintain the highest service level in the industry, even in the event of surges in demand. Chassis Springs is essentially a European business with seasonal variations, which results in higher invoicing during the first half of the year than the second. All geographic markets reported higher sales.

Operating profit increased for both business areas and totaled MSEK 103 (84).

During the January to September period, order bookings rose 20 percent to MSEK 1,828 (1,522). Invoicing amounted to MSEK 1,800 (1,524), up 18 percent. Operating profit totaled MSEK 374 (284).

Habia Cable

Habia Cable is one of Europe's largest manufacturers of custom-designed cables for customers in the telecom, transport, nuclear power, defense and other industries. The company has manufacturing operations in Sweden, Germany, China and Poland, and conducts sales worldwide.

Price pressure in the telecom industry continued and put pressure on the margins. Deliveries to the nuclear power industry were at a low level. The company also experienced operational disturbances, which resulted in prolonged delivery times and cost increases. Certain cost-cutting measures have been implemented and additional savings are planned.

Habia's order bookings for the quarter amounted to MSEK 176 (169), up 4 percent. Invoicing declined 14 percent due to the production disturbances mentioned above and amounted to MSEK 168 (196). Fluctuations in exchange rates had a negative impact of 3 percent on order bookings and invoicing. Earnings amounted to MSEK 5 (29).

During the January to September period, order bookings rose 9 percent to MSEK 616 (565). Invoicing amounted to MSEK 624 (570), up 9 percent. Operating profit totaled MSEK 35 (67).

Beijer Tech

Beijer Tech specializes in industrial trading in the Nordic region and represents several of the world's leading manufacturers. The company's operations are conducted in two business areas: Industrial Products and Fluid Technology.

Beijer Tech's sales rose 8 percent to MSEK 184 (170). Adjusted for acquisitions, the increase was 2 percent. In comparable units, invoicing remained unchanged in Industrial Products and increased 6 percent in Fluid Technology.

Beijer Tech has worked for a long time to adapt its staffing and organization to the demand situation, and earnings improvements are mainly being achieved in terms of costs. Operating profit for the quarter amounted to MSEK 10 (4).

Earlier in the year, the company acquired Svenska Brandslangfabriken AB (Svebab), which contributed positively to its earnings trend. In late September, an agreement was signed concerning the acquisition of Packningar och Plast AB, with the transfer date scheduled for early 2018.

During the January to September period, invoicing amounted to MSEK 579 (547) and operating profit to MSEK 31 (13).

Parent Company

The Parent Company, Beijer Alma AB, is a holding company that does not conduct external invoicing. The Parent Company posted an operating loss of MSEK 5 (loss: 6) for the quarter. The operating loss for the January to September period was MSEK 37 (loss: 23), including nonrecurring costs of MSEK 16 pertaining to the change of CEO.

New President and CEO

Henrik Perbeck has been appointed as Beijer Alma's new President and CEO. He is currently CEO of Viacon Group and has extensive international experience gained at Dometic. Henrik Perbeck will take up his position not later than in the first quarter of 2018.

Current CEO Bertil Persson will step down on October 31. Beijer Alma's CFO Jan Blomén has been appointed to serve as Acting CEO until Henrik Perbeck takes office.

Revenues and earnings per operating sector/segment

Net revenues

MSEK	2017	2017	2017	2016	2016	2016	2016	2016	2015
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Full-year	Full-year
Lesjöfors	527.6	648.0	624.8	485.2	474.0	540.6	509.6	2,009.4	1,995.9
Habia Cable	168.3	208.1	247.5	217.3	196.3	168.7	204.5	786.8	765.1
Beijer Tech	183.8	207.8	187.0	184.6	169.8	189.1	187.6	731.1	760.6
Parent Company and intra-Group	–	0.1	0.1	0.0	0.1	–	0.1	0.2	0.3
Total	879.7	1,064.0	1,059.4	887.1	840.2	898.4	901.8	3,527.5	3,521.9

Operating profit

MSEK	2017	2017	2017	2016	2016	2016	2016	2016	2015
	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Full-year	Full-year
Lesjöfors	102.5	141.7	130.2	96.3	83.8	110.0	90.1	380.2	388.4
Habia Cable	4.6	6.4	24.5	30.2	29.1	15.7	22.0	97.0	99.0
Beijer Tech	10.3	12.1	8.6	-4.8	4.2	4.5	4.0	7.9	17.5
Parent Company and intra-Group	-4.6	-10.0	-22.8	-6.5	-5.6	-11.0	-6.8	-29.9	-27.6
Total operating profit	112.8	150.2	140.5	115.2	111.5	119.2	109.3	455.2	477.3
Net financial items	-3.2	-3.2	-2.7	-2.0	-2.2	-1.8	-2.2	-8.2	-10.4
Profit after net financial items	109.6	147.0	137.8	113.2	109.3	117.4	107.1	447.0	466.9

No sales are conducted between segments.

Corporate acquisitions

Svenska Brandslangsfabriken AB (Svebab)

Beijer Tech has acquired Svebab, a fire hose manufacturer situated in the town of Skene outside Gothenburg, Sweden. The company is a market leader and the only fire hose manufacturer in Sweden. Svebab has annual revenues of approximately MSEK 40, with favorable profitability. Exports account for about 20 percent of its revenues.

MSEK

Preliminary acquisition calculation

Purchase consideration	73.6
(The acquisition included MSEK 11.9 in cash)	
Net assets measured at fair value	30.8
Goodwill	42.8

Goodwill was attributable to synergy effects within Beijer Tech's Fluid Technology business area and to inseparable customer relationships.

MSEK*Net assets measured at fair value comprise:*

Buildings	8.5
Intangible assets	5.0
Machinery	2.0
Inventories	5.3
Receivables	7.4
Cash	11.9
Non-interest-bearing liabilities	-9.3
Total	30.8

The receivables guaranteed by the seller are expected to be transferred at fair value. Takeover occurred on April 1 and, since then, Svebab has contributed MSEK 25.3 in net revenues and MSEK 5.9 in operating profit. Profit was charged with acquisition costs of MSEK 0.9.

Lesjöfors conducted a minor acquisition of assets and liabilities by acquiring the operations of the spring manufacturer Spiros AB. The purchase consideration was MSEK 3 and the fair value of the net assets was MSEK 3. The acquisition had a negligible impact on net revenues and profit. The acquisition costs were also negligible and have been expensed.

Events after the end of the period

No significant events occurred after the end of the period.

Risks and uncertainties

The Group's material risks and uncertainties include business and financial risks. Business risks may include major customer exposures to individual industries or companies. Financial risks primarily pertain to foreign currency risks that arise because more than 95 and 87 percent of sales for Habia and Lesjöfors, respectively, are conducted outside Sweden, while approximately 65 percent of production takes place outside Sweden. Beijer Tech does not have a corresponding foreign currency risk since 71 percent of its sales are conducted in Sweden.

Management of the Group's financial risks is described in Note 31 of the 2016 Annual Report. The Group is deemed to have a favorable risk spread across industries and companies and the assessment is that the risk situation has remained unchanged during the year.

Condensed income statement

Group

MSEK	2017	2016	2017	2016	2016	2015	2014
	Q3	Q3	Jan-Sep	Jan-Sep	Full-year	Full-year	Full-year
Net revenues	879.7	840.2	3,003.1	2,640.4	3,527.5	3,521.9	3,298.2
Cost of goods sold	-615.3	-570.5	-2,052.2	-1,797.1	-2,381.7	-2,367.8	-2,229.1
Gross profit	264.4	269.7	950.9	843.3	1,145.8	1,154.1	1,069.1
Selling expenses	-80.3	-83.7	-279.6	-266.7	-368.7	-366.1	-343.3
Administrative expenses	-71.3	-75.6	-251.7	-238.6	-324.3	-313.2	-300.8
Items affecting comparability	–	–	-16.1	–	–	–	–
Other income	–	–	–	–	–	–	0.6
Profit from participations in associated companies	–	1.1	–	2.0	2.4	2.5	1.9
Operating profit	112.8	111.5	403.5	340.0	455.2	477.3	427.5
Interest income	–	0.2	0.3	1.0	1.2	1.0	6.6
Interest expenses	-3.2	-2.4	-9.4	-7.2	-9.4	-11.4	-10.5
Profit after net financial items	109.6	109.3	394.4	333.8	447.0	466.9	423.6
Tax on net profit for the period	-27.4	-26.4	-98.6	-80.7	-119.4	-113.2	-104.3
Net profit attributable to Parent Company shareholders	82.2	82.9	295.8	253.1	327.6	353.7	319.3

Other comprehensive income

Items that may be reclassified to profit or loss

Cash-flow hedges	-2.1	-2.7	-1.1	-8.6	-5.7	12.6	-4.7
Translation differences	-18.8	11.1	-27.6	21.9	30.6	-19.7	60.3
Total other comprehensive income after tax	-20.9	8.4	-28.7	13.3	24.9	-7.1	55.6
Total comprehensive income attributable to Parent Company shareholders	61.3	91.3	267.1	266.4	352.5	346.6	374.9

Other comprehensive income pertains in its entirety to items that may be reclassified to profit or loss.

Net earnings per share

before and after dilution, SEK	2.73	2.75	9.82	8.40	10.87	11.74	10.60
Dividend per share, SEK	–	–	–	–	9.50	9.50	8.50
Includes amortization and depreciation in the amount of, MSEK	32.2	29.8	95.6	87.4	117.3	110.6	98.4

Parent Company

MSEK	2017	2016	2017	2016	2016	2015	2014
	Q3	Q3	Jan-Sep	Jan-Sep	Full-year	Full-year	Full-year
Administrative expenses	-9.0	-9.9	-34.9	-36.8	-48.0	-45.8	-41.0
Items affecting comparability	–	–	-16.1	–	–	–	–
Other operating income	4.6	4.4	13.7	13.5	18.2	18.2	18.2
Operating loss	-4.4	-5.5	-37.3	-23.3	-29.8	-27.6	-22.8
Group contributions	–	–	–	–	52.1	52.1	26.0
Income from participations in Group companies	–	–	–	–	260.0	270.0	246.0
Interest income and similar revenues	0.2	0.3	0.6	0.6	0.7	0.6	0.6
Interest expenses and similar expenses	-0.3	-0.2	-8	-0.5	-0.7	-0.9	-0.8
Profit/loss after net financial items	-4.5	-5.4	-37.5	-23.2	282.3	294.2	249.0
Tax on net profit for the period	0.9	0.8	7.7	4.5	-5.8	-6.1	-1.2
Net profit/loss	-3.6	-4.6	-29.8	-18.7	276.5	288.1	247.8

No items are attributable to other comprehensive income.

Condensed balance sheet

Group	2017	2016	2016	2015	2014
MSEK	Sep 30	Sep 30	Dec 31	Dec 31	Dec 31
Assets					
Fixed assets					
Intangible assets	587.9	536.1	550.6	508.6	546.6
Tangible assets	900.5	821.0	904.8	758.3	747.0
Deferred tax assets	16.4	19.9	19.1	18.6	25.6
Financial assets	30.9	46.2	30.3	28.7	27.8
Total fixed assets	1,535.7	1,423.2	1,504.8	1,314.2	1,347.0
Current assets					
Inventories	749.0	678.8	717.9	673.3	636.5
Receivables	782.9	693.6	654.9	630.1	568.9
Cash and bank balances	252.6	238.7	273.6	252.2	191.3
Total current assets	1,784.5	1,611.1	1,646.4	1,555.6	1,396.7
Total assets	3,320.2	3,034.3	3,151.2	2,869.8	2,743.7
	2017	2016	2016	2015	2014
	Sep 30	Sep 30	Dec 31	Dec 31	Dec 31
Shareholders' equity and liabilities					
Shareholders' equity					
Share capital	125.5	125.5	125.5	125.5	125.5
Other contributed capital	444.4	444.4	444.4	444.4	444.4
Reserves	21.9	39.1	50.6	25.8	32.8
Retained earnings, including net profit for the period	1,290.5	1,206.5	1,281.0	1,239.6	1,142.0
Shareholders' equity attributable to Parent Company shareholders	1,882.3	1,815.5	1,901.5	1,835.3	1,744.7
Non-controlling interests	3.8	3.8	3.8	3.7	3.8
Total shareholders' equity	1,886.1	1,819.3	1,905.3	1,839.0	1,748.5
Non-current liabilities to credit institutions	287.2	220.6	242.8	206.0	229.1
Other non-current liabilities	69.2	48.3	66.2	56.3	84.8
Current liabilities to credit institutions	443.9	363.5	343.9	240.2	152.0
Current non-interest-bearing liabilities	633.8	582.6	593.0	528.3	529.3
Total liabilities	1,434.1	1,215.0	1,245.9	1,030.8	995.2
Total shareholders' equity and liabilities	3,320.2	3,034.3	3,151.2	2,869.8	2,743.7

Parent Company

MSEK	2017	2016	2016	2015	2014
	Sep 30	Sep 30	Dec 31	Dec 31	Dec 31
Assets					
Fixed assets					
Tangible assets	1.3	1.2	1.2	1.1	1.1
Financial assets	532.2	532.2	532.2	532.2	532.2
Total fixed assets	533.5	533.4	533.4	533.3	533.3
Current assets					
Receivables	132.4	112.0	362.8	367.6	327.9
Cash and cash equivalents	10.7	0.1	3.1	9.3	1.4
Total current assets	143.1	112.1	365.9	376.9	329.3
Total assets	676.6	645.5	899.3	910.2	862.6
MSEK	2017	2016	2016	2015	2014
	Sep 30	Sep 30	Dec 31	Dec 31	Dec 31
Shareholders' equity and liabilities					
Share capital	125.5	125.5	125.5	125.5	125.5
Statutory reserve	444.4	444.4	444.4	444.4	444.4
Retained earnings	3.1	12.8	12.8	11.0	19.3
Net profit/loss for the period	-29.8	-18.7	276.5	288.1	247.8
Total shareholders' equity	543.2	564.0	859.2	869.0	837.0
Current liabilities to credit institutions	100.2	61.7	14.7	19.1	6.0
Current non-interest-bearing liabilities	33.2	19.8	25.4	22.1	19.6
Total shareholders' equity and liabilities	676.6	645.5	899.3	910.2	862.6

Condensed cash-flow statement**Group**

MSEK	2017	2016	2017	2016	2016	2015	2014
	Q3	Q3	Jan-Sep	Jan-Sep	Full-year	Full-year	Full-year
Cash flow from operating activities before change in working capital and capital expenditures	114.3	111.5	391.3	338.4	436.5	456.0	422.4
Change in working capital, increase (-) decrease (+)	63.9	7.6	-109.0	-1.3	28.5	-92.7	-19.8
Cash flow from operating activities	178.2	119.1	282.3	337.1	465.0	363.3	402.6
Investing activities	-22.2	-66.4	-80.5	-153.3	-213.3	-111.5	-141.4
Acquired companies less cash and cash equivalents	-	-	-83.6	-40.0	-78.1	-	-115.2
Cash flow after capital expenditures	156.0	52.7	118.2	143.8	173.6	251.8	146.0
Financing activities	-79.3	-22.0	-139.2	-157.3	-152.2	-190.9	-208.5
Change in cash and cash equivalents	76.7	30.7	-21.0	-13.5	21.4	60.9	-62.5
Cash and cash equivalents at beginning of period	175.9	208.0	273.6	252.2	252.2	191.3	253.8
Cash and cash equivalents at end of period	252.6	238.7	252.6	238.7	273.6	252.2	191.3
Approved but not utilized committed credit facilities	528.1	600.3	528.1	600.3	694.3	630.8	645.0
Available liquidity	780.7	839.0	780.7	839.0	967.9	883.0	836.3

Specification of changes in consolidated shareholders' equity

MSEK	2017	2016	2016	2015	2014
	Jan-Sep	Jan-Sep	Full-year	Full-year	Full-year
Opening shareholders' equity attributable to Parent Company shareholders	1,901.4	1,835.3	1,835.3	1,744.8	1,610.9
Comprehensive income for the period	267.1	266.4	352.4	346.6	374.9
Dividend paid	-286.2	-286.2	-286.2	-256.1	-241.0
Closing shareholders' equity attributable to Parent Company shareholders	1,882.3	1,815.5	1,901.5	1,835.3	1,744.8
Non-controlling interests	3.8	3.8	3.8	3.6	3.8
Total closing shareholders' equity	1,886.1	1,819.3	1,905.3	1,838.9	1,748.6

Specification of shareholders' equity attributable to Parent Company shareholders for the period

MSEK	Share capital	Other contributed capital	Reserves	Retained earnings, including net profit for the period	Total
December 31, 2016	125.5	444.4	50.6	1,281.0	1,901.5
Dividend paid				-286.2	-286.2
Comprehensive income for the period			-28.8	295.8	267.0
September 30, 2017	125.5	444.4	21.8	1,290.6	1,882.3

Number of shares	2017	2016	2015
	Sep 30	Dec 31	Dec 31
Number of shares outstanding	30,131,100	30,131,100	30,131,100
Total number of shares, after full dilution	30,131,100	30,131,100	30,131,100
Average number of shares, after full dilution	30,131,100	30,131,100	30,131,100

Of the total number of shares outstanding, 3,310,000 are Class A shares and the remaining shares are Class B shares.

Note 1 Accounting policies**Group**

This interim report was prepared in accordance with the International Financial Reporting Standards (IFRS), as adopted by the European Union (EU). The presentation of the interim report complies with IAS 34 Interim Financial Reporting and the Swedish Annual Accounts Act.

No new or revised IFRS that took effect in 2017 had a significant impact on the Group. Accounting policies and terms of calculation are unchanged compared with those applied in the 2016 Annual Report. Significant accounting and valuation policies are found on pages 52-55 of the 2016 Annual Report.

IFRS 9 Financial Instruments applies as of January 1, 2018. Beijer Alma will apply IFRS 9 as of January 2018 and will restate the financial statements for 2017 in accordance with IFRS 9. Work on implementation and quantitative assessments is ongoing. IFRS 9 is not expected to have any material impact on the Group's earnings or financial position.

IFRS 15 Revenue from Contracts with Customers applies as of January 1, 2018. Beijer Alma will apply IFRS 15 as of January 1, 2018 and will restate the financial statements for 2017 in accordance with IFRS 15 in 2018. Work on implementation and quantitative assessments is ongoing. The assessment is that IFRS 15 will not have any material impact on the Group's earnings or financial position.

Items that seldom occur, are significant for comparability and comprise material amounts are recognized as comparable items on a separate line in the income statement.

The fair value of financial assets and liabilities is deemed to correspond to the carrying amount.

Use of performance measures not defined in IFRS

Beijer Alma applies the European Securities and Markets Authority's (ESMA) new Guidelines on Alternative Performance Measures. In short, an alternative performance measure is a financial measure of historical or future financial performance, financial performance or cash flows that is not defined or specified in IFRS. Definitions of the performance measures used in this interim report are available on the company's website.

Parent Company

The Parent Company, Beijer Alma AB, applies the Swedish Annual Accounts Act and the Swedish Financial Reporting Board's recommendation RFR 2 Accounting for Legal Entities. These accounting policies correspond with the preceding year and with the consolidated accounting policies where applicable.

The interim report comprises pages 1-10 and pages 1-4 are an integrated part of this financial report.

Performance measures

	2017	2016	2017	2016	2016	2015	2014
	Q3	Q3	Jan-Sep	Jan-Sep	Full-year	Full-year	Full-year
Number of shares	30,131,100	30,131,100	30,131,100	30,131,100	30,131,100	30,131,100	30,131,100
Net revenues, MSEK	879.7	840.2	3,003.1	2,640.4	3,527.5	3,521.9	3,298.2
Operating profit, MSEK	112.8	111.5	403.5	340.0	455.2	477.3	427.5
Profit before tax, MSEK	109.6	109.3	394.4	333.8	447.0	466.9	423.6
Earnings per share after tax, SEK	2.73	2.75	9.82	8.40	10.87	11.74	10.60
Earnings per share after 22.0% standard tax, SEK	2.84	2.83	10.21	8.64	11.57	12.09	10.96
Cash flow after capital expenditures, excluding acquisitions per share, SEK	5.17	1.75	6.69	6.10	7.36	8.36	8.66
Return on shareholders' equity, %	18.5	19.3	21.7	19.0	18.7	20.3	19.7
Return on capital employed, %	17.1	18.9	21.1	19.4	19.1	21.7	21.3
Shareholders' equity per share, SEK	62.47	60.25	62.47	60.25	63.11	60.91	57.91
Equity ratio, %	56.6	59.8	56.6	59.8	60.3	64.0	63.6
Net debt/equity ratio, %	25.4	19.0	25.4	19.0	16.5	10.6	10.9
Cash and cash equivalents, including unutilized credit facilities, MSEK	780.7	839.0	780.7	839.0	967.9	883.0	836.3
Investments in tangible assets, SEK	22.9	51.5	89.1	137.6	203.6	135.8	140.0
Interest-coverage ratio, multiple	41.2	46.3	40.9	46.6	48.8	41.8	41.3
Number of employees at end of period	2,506	2,376	2,506	2,376	2,341	2,342	2,179

Uppsala, October 26, 2017

Beijer Alma AB (publ)

Bertil Persson
President and CEO

This interim has not been reviewed by the company's auditors.

If you have any questions, please contact:

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This information is information that Beijer Alma AB is obliged to make public pursuant to the EU Market Abuse Regulation and the Securities Markets Act. The information was submitted for publication, through the agency of the contact persons set out above, at 09:00 a.m. on October 26, 2017.

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