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PRESS RELEASE

Advania announces new strategic partnership



Advania Sweden is now appointed an authorized primary reseller of business-critical software from VMS Software Inc.

Advania has a great deal of experience in implementing and educating business critical solutions based on OpenVMS, to a wide range of customers. To ensure high quality on a long-term basis, Advania signed a strategic agreement with VMS Software Inc to be the primary reseller of OpenVMS software in Sweden. The collaboration is planned to be expanded to cover other Nordic countries over the years to come.

VMS, is a well-known secure and reliable server operating environment, originally distributed exclusively by HP Enterprise and for almost four years, developed and supported by VMS Software. The plan is to secure OpenVMS on a long-term basis, which is renowned for its 99.999 % accuracy and high availability.

Advania will function as a primary VMS Software reseller of all versions of VMS including software for Itanium and Alpha platforms today and X86 versions planned to be released in roughly two years from now.

“We are delighted that Advania has become a VSI Reseller Partner, given their long history of working with and supporting OpenVMS users in Sweden,” says Terry R. Holmes, VP Sales & Marketing for VSI and continues; “We are excited to be partnering with Advania to assist existing Alpha and Integrity OpenVMS customers to upgrade their systems. Besides VSI licenses and VSI support, Advania will be providing services to assist customers to keep their OpenVMS systems up to date and help them prepare to move to the virtual x86 product that is scheduled for release in early 2020.”



Per Gullfeldt, Infrastructure Solution Architect at Advania points out that;

“We know that our customers will be delighted realizing they can bring their aging hardware into the virtual world through VSI. Some of the things that VSI is working on today such as Block Chain and Cloud solutions are of great interest to our customers and we want to work together with VSI in providing the best solutions to our existing and new customers.”

One of Advania’s customers, **ATG**, has already plenty of experience from the new VMS Software versions of OpenVMS.

“The migration from the HPE version to the VMS Software version of VMS has been really smooth and straight forward. We are very glad to see that VMS Software will secure that Open VMS for a long time can help us differentiate our Data Center”, says Jockum Eklund, System Manager at ATG.

For more information, please contact:

Per Gullfeldt, Infrastructure Solution Architect, Advania Sverige
Phone: +46 140 00 63, E-mail: per.gullfeldt@advania.se

Mikael Zetterberg, Partner Manager, Advania Sverige
Phone: +46 70 547 93 44, E-mail: mikael.zetterberg@advania.se

About Advania

Advania is a Nordic IT corporation, operating in 22 locations in Sweden, Iceland, Norway, and Denmark. The company focuses on helping customers to improve their performance with innovative use of best available IT platforms and services. Advania serves thousands of corporate customers, multinational enterprises, governments and public institutions, big, small and medium-sized companies in all aspects of society.

Advania traces its roots to 1939 when an Icelandic entrepreneur founded an office equipment repair workshop in Reykjavik. In the following decades, three separate branches of IT-companies evolved in three Nordic countries, Iceland, Sweden, and Norway. In 2012 they were braided into one and Advania was formed.

For further information, please visit www.advania.com.

About VMS Software Inc

VMS Software, Inc. develops, sells, and supports innovative and advanced releases of OpenVMS, the most secure operating system in the world. The company’s core motivation is to support and enable customers to run their mission-critical applications at the legendary uptimes levels OpenVMS is known for, at maximum performance levels, today and into the future. VMS Software, Inc. is headquartered in Bolton, MA USA.

For further information, please visit www.vmssoftware.com