



PRESS RELEASE
JULY 27, 2010

ERICSSON AWARDED ITS LARGEST FIBER-TO-THE-HOME CONTRACT IN INDIA

Leading Indian telecom infrastructure provider - Radius Infratel signs significant fiber-to-the-home contract with Ericsson

Service providers, real estate developers and property management companies see potential profit of providing high-speed broadband via an Open Access Network

More than half a million Indian subscribers to get connected through fixed broadband

India's leading fixed broadband infrastructure provider Radius Infratel Pvt. Ltd. started connecting Indian homes with high-speed fiber access in 2009. Recognizing how well the solution was received – by residents, real estate and property management companies as well as by service providers and operators – Radius has signed a new contract with Ericsson (NASDAQ: ERIC) to meet the growing demand for broadband access across India. This means that 600,000 households and businesses will get the highest capacity on the market, thanks to Ericsson's EDA 1500 GPON (Gigabit-capable Passive Optical Networks) system and passive fiber portfolio.

Using the technology in its communication platform, Radius can provide building services – such as parking management, access control, automated lighting, and security services – through a single integrated infrastructure. The infrastructure is open and shared so service providers can easily access services and customers can select the providers that best suit their needs.

H S Singh, Managing Director of Radius Infratel Pvt. Ltd., says: "Ericsson's GPON solution has enabled our Neutral Access Network Operation(NANO) concept that facilitates various operators in delivering their bandwidth rich applications like IPTV, multimedia contents etc and accommodates various building management & home automation services. With this path breaking alliance, we are committed to redefine the broadband experience in India."

Consumers will be able to enjoy internet speeds of up to 100Mbps, IPTV and the most bandwidth-intensive entertainment available from multiple operator on single fiber reaching to their home. To meet the growing demand for broadband access in India, the solution is also future-proofed for increased network traffic.

Gowton Achaibar, head of Region India, Ericsson, says: "This agreement confirms the great potential for GPON / FTTx technology in India. We expect that by 2015 more than two million

Indian homes and businesses will be connected to high speed broadband using GPON technology.”

The end-to-end fiber access solution includes Ericsson’s EDA 1500 GPON system, which offers the highest capacity on the market, as well as Ribbonet air-blown fiber and Micronet micro-cable solutions for the most efficient rollout of the passive fiber network. The contract also includes systems integration, consulting, training and support services for Radius Infratel Pvt. Ltd.



NOTES TO EDITORS:

About Radius Infratel Pvt. Ltd.

Radius Group was incorporated in 1999, with the objective of providing high-end technology products and services to its clientele, especially in the real estate sector. From a modest beginning in intercom systems, Radius has built up its product portfolio to include the design, installation and operation of electrical sub-stations (ESS), pre-paid electricity metering and building management systems such as security and surveillance, access control, parking management, biometrics, home automation, RFID and fire alarms.

Innovation and creativity have always been buzz words at Radius. Radius Infratel Private Limited, a Radius Group company has pioneered yet another innovative concept by conceiving, developing and implementing the first common shared neutral communication infrastructure at ATS Paradiso, Greater Noida. The FTTH-based Neutral Access Network Operations (NANO) infrastructure has a distinct and unique methodology which is protected as an Intellectual Property Right (IPR) of RIPL and designed to provide all the telecom, IT, entertainment, security and building management services for customers over the last mile.

Radius Infratel has a pan-India presence and expects to connect at least 50,000 premises using FTTH architecture every year.



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Learn more about Radius' solutions and GPON fiber-to-the-home here:
http://www.youtube.com/watch?v=D_xwziltezE

Press release: Ericsson connects India's homes with high-speed fiber for the first time:
<http://www.ericsson.com/news/1311645>

About Ericsson's Wireline Access product:
<http://www.ericsson.com/ourportfolio/products/wireline-access-products>

For more information, view Ericsson's Full Service Broadband Access white paper:
<http://www.ericsson.com/technology/whitepapers/pdf/fsb-access-final.pdf>

Our multimedia content is available at the broadcast room:
www.ericsson.com/broadcast_room

Ericsson is the world's leading provider of technology and services to telecom operators. Ericsson is the leader in 2G, 3G and 4G mobile technologies, and provides support for networks with over 2 billion subscribers and has the leading position in managed services. The company's portfolio comprises mobile and fixed network infrastructure, telecom services, software, broadband and multimedia solutions for operators, enterprises and the media industry. The Sony Ericsson and ST-Ericsson joint ventures provide consumers with feature-rich personal mobile devices.

Ericsson is advancing its vision of being the "prime driver in an all-communicating world" through innovation, technology, and sustainable business solutions. Working in 175 countries, more than 80,000 employees generated revenue of SEK 206.5 billion (USD 27.1 billion) in 2009. Founded in 1876 with the headquarters in Stockholm, Sweden, Ericsson is listed on OMX NASDAQ, Stockholm and NASDAQ New York.

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UPCOMING EVENTS

IBC, Amsterdam, The Netherlands, September 10-14

For more information please contact the Ericsson Media Relations Team.