



PRESS RELEASE  
MAY 18, 2011

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## CLEARWIRE SELECTS ERICSSON FOR MANAGED SERVICES

- Clearwire to Leverage Ericsson's Global Best Practices, State-of-the-Art Tools and Processes to Maximize Efficiencies, Provide Continued Network Quality and Reduce Operating Costs
- Clearwire Retains Ownership of All Network Assets and Full Responsibility for Future Network Technology and Strategy Decisions
- Ericsson Responsible for Network Engineering, Operations and Maintenance for Clearwire's Core, Transmission and Access Networks
- Ericsson to Add Approximately 700 Clearwire Employees

Clearwire Corporation (NASDAQ: CLWR), a leading provider of 4G wireless broadband services in the U.S., and Ericsson (NASDAQ: ERIC) today announced a seven-year, managed services partnership that will transfer the day-to-day management of Clearwire's 4G network to Ericsson and allow Clearwire to realize operational efficiencies and reduce operating costs.

"Clearwire's effort to reduce costs and maximize efficiency while delivering a high quality mobile broadband service to our customers extends to all parts of our business," said Erik Prusch, Clearwire's chief operating officer. "By engaging Ericsson, a proven leader in managed network services, we can achieve those objectives, and benefit from their extensive global expertise and best-practices developed while serving clients around the world."

"We greatly appreciate the tireless contributions the talented people on our network services team have made in building Clearwire's 4G network and laying the foundation for our success," Prusch continued. "We are pleased they will have new opportunities within Ericsson to support our customers, and further position Clearwire as the leader in mobile broadband."

Key aspects of the partnership include:

- Clearwire retains ownership of all network assets and full responsibility for future technology and strategy decisions.
- Ericsson will be responsible for network engineering, operations and maintenance, including field services, 24X7 network monitoring, end-to-end engineering, provisioning and routine maintenance.
- Clearwire will remain the primary point of contact for all interactions with customers, wholesale partners and equipment vendors.



- Approximately 700 Clearwire employees are expected to begin performing their network functions as Ericsson employees in locations around the United States before mid-year 2011.

"The responsibility for network engineering, operations and maintenance of one of the leading mobile broadband networks in North America is one that Ericsson takes very seriously," said Angel Ruiz, head of Ericsson's North American operations. "We look forward to welcoming the Clearwire employees to Ericsson and appreciate the unique skills and expertise they bring to our company."

"This managed services partnership is the next logical step for both Clearwire and Ericsson, one that will have significant near-term and long-term benefits for Clearwire's employees, customers, retail distributors and investors," observed Berge Ayvazian, Senior Consultant with Heavy Reading. "It also represents Ericsson's second managed services contract in the U.S., building on the Network Advantage agreement that has already delivered major operational and economic benefits for Sprint."

In 2009, Ericsson entered into a similar network management partnership with Sprint, Clearwire's largest shareholder and wholesale partner. Ericsson's experience and track record for success in Managed Services will also offer Clearwire an efficient, cost-effective way to manage its network. Ericsson has invested more than \$1 billion in state-of-the-art tools, processes and global best practices. The networks that Ericsson manages for operators serve over 800 million subscribers worldwide. In addition, Ericsson provides 24/7 tech support to operators for well over two billion subscribers.

#### NOTES TO EDITORS:

Pictures of Angel Ruiz available at:

[www.ericsson.com/thecompany/press/photolibrary/management](http://www.ericsson.com/thecompany/press/photolibrary/management)

Our multimedia content is available at the broadcast room:

[www.ericsson.com/broadcast\\_room](http://www.ericsson.com/broadcast_room)

*Ericsson is the world's leading provider of technology and services to telecom operators. Ericsson is the leader in 2G, 3G and 4G mobile technologies, and provides support for networks with over 2 billion subscribers and has the leading position in managed services. The company's portfolio comprises mobile and fixed network infrastructure, telecom services, software, broadband and multimedia solutions for operators, enterprises and the media industry. The Sony Ericsson and ST-Ericsson joint ventures provide consumers with feature-rich personal mobile devices.*

*Ericsson is advancing its vision of being the "prime driver in an all-communicating world" through innovation, technology, and sustainable business solutions. Working in 180 countries, more than 90,000 employees generated revenue of SEK 203.3 billion (USD 28.2 billion) in 2010. Founded in 1876 with the headquarters in Stockholm, Sweden, Ericsson is listed on NASDAQ OMX, Stockholm and NASDAQ New York.*



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### **About Clearwire**

Clearwire Corporation (NASDAQ:CLWR), through its operating subsidiaries, is a leading provider of mobile broadband services. Clearwire's 4G network is currently available in areas of the U.S. where 130 million people live. Clearwire's open all-IP network, combined with significant spectrum holdings, provides an unprecedented combination of speed and mobility to deliver next generation broadband access. The company markets its service through its own brand called CLEAR® as well as through its wholesale relationships with Sprint, Comcast, Time Warner Cable, Locus Telecommunications, Cbeyond, Mitel and Best Buy. Strategic investors include Intel Capital, Comcast, Sprint, Google, Time Warner Cable, and Bright House Networks. Clearwire is headquartered in Kirkland, Wash., additional information is available at <http://www.clearwire.com>.

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