
ERICSSON AND AKAMAI ACCELERATE TELKOMSEL'S MOBILE CONTENT DELIVERY

- First time Mobile Cloud Accelerator has been run on a live operator's network
- Page load times can be reduced by as much as 70 percent.
- Mobile Cloud Accelerator is run as a service, connecting potentially thousands of content providers with hundreds of operators
- Content providers have been involved in trials of Mobile Cloud Accelerator

The strategic alliance between Ericsson (NASDAQ: ERIC) and Akamai, announced at last year's Mobile World Congress, has borne fruit in the form of Mobile Cloud Accelerator (MCA), which significantly reduces the time it takes for web pages to load on mobile devices.

Indonesia's Telkomsel is now experiencing MCA for selected users, marking the first time the service has been deployed in a live operator's network. Using MCA, page load times have been reduced by as much as 70 percent – thereby providing a better and more consistent user experience.

MCA provides operators with a means of monetizing over-the-top (OTT) traffic, and content providers with a way of improving quality of experience, conversion rates and brand perception. Content providers, including Thomson Reuters, have shown great interest in MCA since quality of experience is a decisive factor for their businesses.

Mobile penetration in Indonesia has increased rapidly in recent years. Telkomsel as the largest mobile operator has recorded more than 107 million customers. For many Indonesians, the mobile phone is now the primary means of connecting to the internet– and hence for operators and content providers – page load times are crucial.

A delay in page load time leads directly to a decrease in conversions, fewer page views and a decrease in customer satisfaction. Mobile phone users are unlikely to return to a website that they experience problems accessing, and even more unlikely to recommend the site to others, making the quality of mobile content delivery business critical to content providers.

Bob Schukai, Global Head of Mobile Technology at Thomson Reuters, says: "Our professional customers are increasingly using their mobile devices to access business critical information. Ensuring that we deliver that information with low latency and with a high degree of mobile performance is a key part of the end customer experience. This is why we are excited about the performance improvements we see from MCA."

Sarwoto Atmosutarno, President Director of Telkomsel, says: "Priority capacity, which ensures a high quality of experience for our end users, is a valuable asset for us. It increases

PRESS RELEASE

FEBRUARY 27, 2012



our ability to monetize over-the-top traffic, keeping our customers happy, and helps us to further differentiate ourselves from the competition in Mobile Broadband business.”

Sam Saba, President of Ericsson Indonesia, says: “The Mobile Cloud Accelerator is a unique solution addressing end-to-end quality of experience for mobile content delivery across the internet and mobile networks. We’re pleased to work with Telkomsel, the first operator to deploy MCA, and we are now continuing roll-out of the service.”

MCA is a game changer for the industry as it addresses two performance bottlenecks - the middle-mile internet bottleneck and the last-mile mobile network bottleneck. This is achieved by accelerating content delivery across the internet and prioritizing premium content across the mobile network.

Ericsson will demonstrate MCA at this year’s Mobile World Congress, including the operator portal, which allows operators to monitor the effect of prioritization on user experience and hence the value of premium connectivity.

NOTES TO EDITORS

[Introduction to Mobile Cloud Accelerator](#)

Our multimedia content is available at the broadcast room:
www.ericsson.com/broadcast_room

Ericsson is the world's leading provider of communications technology and services. We are enabling the Networked Society with efficient real-time solutions that allow us all to study, work and live our lives more freely, in sustainable societies around the world.

Our offering comprises services, software and infrastructure within Information and Communications Technology for telecom operators and other industries. Today more than 40 percent of the world's mobile traffic goes through Ericsson networks and we support customers' networks servicing more than 2 billion subscribers.

We operate in 180 countries and employ more than 100,000 people. Founded in 1876, Ericsson is headquartered in Stockholm, Sweden. In 2011 the company had revenues of SEK 226,9 billion (USD 35.0 billion). Ericsson is listed on NASDAQ OMX, Stockholm and NASDAQ, New York stock exchanges.

www.ericsson.com

www.twitter.com/ericssonpress

www.facebook.com/technologyforgood

www.youtube.com/ericssonpress

FOR FURTHER INFORMATION, PLEASE CONTACT

Ericsson Corporate Public & Media Relations

Phone: +46 10 719 69 92

E-mail: media.relations@ericsson.com

Ericsson Investor Relations

Phone: +46 10 719 00 00

E-post: investor.relations@ericsson.com

PRESS RELEASE
FEBRUARY 27, 2012

