
ERICSSON BROADENS ITS SYSTEMS INTEGRATION CAPABILITIES FOR BSS IN NORTH AMERICA

- Ericsson to acquire the entire business of Canada-based Telcocell, a consulting and systems integration company specializing in Business Support Systems
- Approximately 200 services employees and consultants are expected to join Ericsson in Q3, 2013
- The acquisition complements Ericsson's offering to telecom and cable customers particularly in North America

Ericsson (NASDAQ:ERIC) today announced that it has entered into an agreement to acquire the entire business of Telcocell, a Canada-based consulting and systems integration company specializing in Business Support Systems (BSS), as well as its subsidiaries. Approximately 200 services employees and consultants primarily based in Canada and the United States are expected to join Ericsson.

The acquisition is expected to close by the end of the third quarter of 2013, subject to customary closing conditions.

Ericsson will benefit from Telcocell's consulting and systems integration experience in converged charging, custom development, quality assurance and production support for BSS. The acquisition complements Ericsson's existing comprehensive BSS product portfolio and expertise in these fields and will further strengthen the company's customer relations and BSS transformation capabilities, primarily in North America.

Paolo Colella, Head of Consulting and Systems Integration at Ericsson said: "Multi-vendor business support systems integration and consulting is of high strategic importance for Ericsson worldwide. Acquiring capabilities from Telcocell will further strengthen our ability to offer full ICT transformation capabilities to our customers, and Ericsson's competitiveness at the intersection where IT meets telecom."

Mickey Weizmann, CEO, Founder and Managing Partner at Telcocell said: "To truly transform operators' businesses and improve consumer experience, a combination of strong services capabilities and a comprehensive software portfolio is needed. Telcocell's multi-vendor BSS consulting and systems integration expertise will broaden Ericsson's services capabilities. From Telcocell's side, the team will benefit from joining a company of approximately 64,000 services employees with global scale and presence."

Ericsson's well-established services offerings and broad software portfolio supports customers in transforming their operations and IT environments, improving the user experience as well as increasing efficiency and enabling service innovation. Ericsson has 15,000 consulting and systems integration professionals who deliver more than 1,500 consulting, systems integration and learning services projects in multi-vendor and multi-technology environments each year.

PRESS RELEASE

JULY 23, 2013



NOTES TO EDITORS

Press backgrounders on Global Services, Consulting and Systems Integration and OSS and BSS:

<http://www.ericsson.com/thecompany/press/backgrounders>

BSS portfolio overview:

www.ericsson.com/ourportfolio/telecom-operators/billing-and-revenue-management?nav=marketcategory007

BSS Success Stories: www.ericsson.com/oss-bss/

Download high-resolution photos and broadcast-quality video at www.ericsson.com/press

Ericsson is a world-leading provider of communications technology and services. We are enabling the Networked Society with efficient real-time solutions that allow us all to study, work and live our lives more freely, in sustainable societies around the world.

Our offering comprises services, software and infrastructure within Information and Communications Technology for telecom operators and other industries. Today 40 percent of the world's mobile traffic goes through Ericsson networks and we support customers' networks servicing more than 2.5 billion subscriptions.

We are more than 110,000 people working with customers in more than 180 countries. Founded in 1876, Ericsson is headquartered in Stockholm, Sweden. In 2012 the company's net sales were SEK 227.8 billion (USD 33.8 billion). Ericsson is listed on NASDAQ OMX, Stockholm and NASDAQ, New York stock exchanges.

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