
MTN FIRST WITH ERICSSON RADIO DOT SYSTEM IN AFRICA

- MTN addresses enterprise segment with new innovative solution
- MTN to deploy solution in public venues and enterprise buildings across South Africa
- Elegant, easy-to-deploy indoor system designed to meet rapidly evolving data demands

Ericsson (NASDAQ: ERIC) today announced an agreement with MTN, a leading telecommunications company with presence in 22 countries in Africa and the Middle East, to trial the exciting new Ericsson Radio Dot System in public venues and enterprise buildings across South Africa, and later across MTN operations.

An in-building environment presents a special set of challenges for mobile operators, concerning complexity, scalability and service continuity. Current indoor solutions are built mainly for voice coverage and do not meet the growing capacity demands of apps.

The Ericsson Radio Dot System was introduced to the African market at AfricaCom in November, 2013. It is a cellular radio that is small enough to fit a person's hand, but provides quality indoor coverage that previously required complex in building installation. The disk-shaped, break-through solution, addresses a broad range of scenarios for providing high-quality access to mobile broadband indoors.

MTN South Africa, pioneers of LTE deployment in the region, have further demonstrated their commitment to delivering consistently high quality end user experience and innovation by being the first operator in Africa to trial the Ericsson Radio Dot System. This deployment will address indoor coverage and capacity needs of their individual and enterprise mobile broadband subscribers.

Fredrik Jejdling, Head: Ericsson sub-Saharan Africa says: "Our research predicts mobile data traffic will grow 17 times over the next 5 years driven by app culture and video. As such leading operators like MTN are focused on improving indoor network performance and coverage. The Radio Dot System is a game changer, designed to empower mobile and converged operators to seamlessly deliver integrated cloud and mobile broadband services to their customers."

The Ericsson Radio Dot System introduces a revolutionary antenna element, or "dot," which delivers mobile broadband access to users. Because of its convenient size, scalability, and compelling evolution path, the Radio Dot System caters to both business and consumer users in a broad range of enterprise buildings and public venues. The Ericsson Radio Dot System is fully integrated with the operators' network.

Jyoti Desai, Group Chief Technology and Information Officer for MTN says: Ericsson has enabled MTN to meet the needs of our customers by providing a high quality and consistent experience everywhere, while also extending MTN's brand promise to the enterprise segment which is one of our fastest growing segments. Ericsson's Radio Dot System allows

MTN to provide the business services and solutions that are expected of the leading operator in Africa and the Middle East.

While Radio Dot System is primarily designed to meet the rapidly growing indoor data demands, where ever it is deployed it will improve coverage and capacity for existing voice services. It will also improve the support of upcoming voice communication services, such as High-Definition, or HD voice and Voice over LTE (VoLTE).

During Mobile World Congress 2014 in Barcelona, Spain, Ericsson is showing world-leading technology and service capabilities and innovations. We believe that anything that benefits from a connection will be connected, and we lead the way with solutions that drive the development in mobility, broadband and the cloud, creating the foundation for eco-systems and transformation across industries. We are your guide in the Networked Society. You can find us at MWC in Hall 2, Stand 2S60.

Follow us during the event using [@Ericsson](#) and [@Networked_Soc](#) and join the discussion using #MWC14.

Insights from our experts and Networked Society evangelists are also published on our [blog](#) during the event.

NOTES TO EDITORS



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Ericsson is a world-leading provider of communications technology and services. We are enabling the Networked Society with efficient real-time solutions that allow us all to study, work and live our lives more freely, in sustainable societies around the world.

Our offering comprises services, software and infrastructure within Information and Communications Technology for telecom operators and other industries. Today 40 percent of the world's mobile traffic goes through Ericsson networks and we support customers' networks servicing more than 2.5 billion subscribers.

We are more than 110,000 people working with customers in more than 180 countries. Founded in 1876, Ericsson is headquartered in Stockholm, Sweden. In 2013 the company's

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net sales were SEK 227.4 billion (USD 34.9 billion). Ericsson is listed on NASDAQ OMX, Stockholm and NASDAQ, New York stock exchanges.

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