
ERICSSON AND QUANTA TEAM UP TO GLOBALLY INDUSTRIALIZE THE CLOUD

- Ericsson and Quanta Computer have formed a strategic partnership to scale the design, development and manufacturing of datacenter solutions.
- Ericsson has joined Open Compute Project (OCP) to drive adoption of datacenter solutions based on software defined infrastructure and Intel® Rack Scale Architecture.
- Ericsson Hyperscale Datacenter System portfolio expands with form factor and component alternatives while maintaining one common software control layer across.

Ericsson (NASDAQ: ERIC) and Quanta Computer, one of the world's leading hardware manufacturer headquartered in Taiwan, have entered a strategic partnership to scale the design, development and manufacturing of an expanded next generation datacenter solution based on the Ericsson Hyperscale Datacenter System 8000.

To further accelerate the adoption of the next generation datacenter solution, Ericsson has joined the OCP, focusing on hardware design for scale-out data center solutions, as a Platinum member. Ericsson will contribute with new OCP designs to drive continued leadership and adoption of the Intel® Rack Scale Architecture with open form factors.

Through the partnership with Quanta, Ericsson will extend its portfolio and introduce electrical server and rack choices in addition to current optical solutions. The extended portfolio will be available in the current design, and in the future, in OCP compliant designs. All designs and component alternatives shall be managed under one common software control plane, to enable continuous management improvement, analytical insights and preparing for future automation and machine learning opportunities.

Furthermore Ericsson will explore how to leverage its existing global services capabilities to deliver services for direct Ericsson customers and for customers with Quanta led sales.

Mike Yang, senior vice president and general manager of Quanta Computer, Inc. says: "We are very excited to work with Ericsson on this project. Ericsson has a proven delivery record, with both the technology and the services needed to succeed at scale. They've built one of the world's largest distributed infrastructures, accompanied by a global reach into more than 180 countries. Together, we are bringing open, agile and proven solutions to the market via the HDS 8000 platform and Open Compute standards."

Corey Bell, CEO of The Open Compute Project, says: "We're thrilled to welcome Ericsson as a platinum member to the OCP community and are confident that their leadership and industry expertise aligns with our vision of bringing efficiency, flexibility and scalability to IT

infrastructure. Ericsson's membership illustrates further momentum in the OCP ecosystem and will help drive faster innovation in the industry."

Jason Waxman, corporate vice president, general manager Cloud Platforms Group, Intel, says: "Ericsson's commitment to enabling software defined infrastructure solutions is further amplified by this exciting partnership between Ericsson and Quanta. By utilizing Intel technology along with best practices from Open Compute Project and Intel® Rack Scale Architecture, the Hyperscale Datacenter System 8000 will help to deliver scalable solutions that will make possible to connect a world with billions of devices."

With the Quanta partnership and Platinum OCP membership, Ericsson is accelerating its commitment to supporting customers' digital industrialization journeys to 5G and the Internet of Things. This will be achieved by delivering best-in-class solutions building on Ericsson's proven technology and services, while leveraging Quanta's position as a leading supplier in the IT industry.

Howard Wu, Vice President and Head of Software Defined Infrastructure, Ericsson, says: "We carefully selected our strategic partner, and given Quanta's engineering excellence and their contribution to OCP, it is very clear to us who the leader is when it comes to both innovation and disruption. The underlying key technology is to build software-defined infrastructure that is capable of scale and automation, and Quanta and Ericsson definitely share a common DNA of pushing what is possible."

NOTES TO EDITORS

Find out more about [Hyperscale Now](#).

[Ericsson at Mobile World Congress 2016](#)

During Mobile World Congress 2016 in Barcelona, Ericsson will showcase its unique industry insights, the latest innovation and inspirational discussions that enable powerful new business opportunities. We are in the midst of the societal transformation we call the Networked Society: a society in which mobility, broadband and cloud empower every person and every industry to reach their full potential. Opportunity is everywhere, and companies are transforming according to the role they have chosen to play in the value chains and ecosystems of the Networked Society.

Join us in our Hall (Hall 2, Stand 2N60) to learn about 5G, the Internet of Things and cloud, and to discuss the impact digital transformation can have on people, business and society.

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Ericsson is the driving force behind the Networked Society – a world leader in communications technology and services. Our long-term relationships with every major telecom operator in the world allow people, business and society to fulfill their potential and create a more sustainable future.

Our services, software and infrastructure – especially in mobility, broadband and the cloud – are enabling the telecom industry and other sectors to do better business, increase efficiency, improve the user experience and capture new opportunities.

With approximately 115,000 professionals and customers in 180 countries, we combine global scale with technology and services leadership. We support networks that connect more than 2.5 billion subscribers. Forty percent of the world's mobile traffic is carried over Ericsson networks. And our investments in research and development ensure that our solutions – and our customers – stay in front.

Founded in 1876, Ericsson has its headquarters in Stockholm, Sweden. Net sales in 2015 were SEK 246.9 billion (USD 29.4 billion). Ericsson is listed on NASDAQ OMX stock exchange in Stockholm and the NASDAQ in New York.

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