

Kaba and Zaplox Partner for Mobile Access Integration at HTL hotels

Integrator Partnership Between Kaba and Zaplox Delivers Mobile Access System at Scandinavian Hotel Chain HTL

June 21, 2016 – Kaba, the provider of Saflok™ and ILCO™ electronic locks, announced that it coordinated with Zaplox to implement Mobile Access functionality at HTL hotels. Zaplox is an innovator of advanced Mobile Key Services for the global hospitality industry. HTL hotels is an innovative new hotel chain, offering hotels with the best city center locations for the modern traveler who appreciates high quality, modern design, personalized service and an attractive price. For more information on Kaba electronic locks, [click here](#).

Kaba's Vice President of Marketing Stephen Pollack said, "Kaba's collaboration with Zaplox demonstrates the global acceptance of Mobile Access and the ease of its implementation. Thanks to Kaba's mobile access integration partnership with Zaplox, today's hoteliers can deliver secure Mobile Key Access convenience. The Kaba-Zaplox integration gives guests the ability to use their handheld device to easily make reservations, check-in and access their room." The HTL implementation gives Kaba a significant local Scandinavian presence.

HTL Brand and Commercial Director Gül Heper said, "HTL's mobile access solution from Kaba and Zaplox will make guests' stay at our hotels smooth and comfortable. It fits HTL's vision of a simplified and more personalized travel experience for our guests." HTL currently has two hotels in Stockholm and two in Oslo. The HTL mobile access application, which allows guests to use their smartphones to check in and get their room key is available to all guests staying at HTL hotels.

"Zaplox is pleased with the integrator partnership between our Mobile Key Services and Kaba. We look forward to further developing this relationship as hotel and guest technology needs evolve," said Magnus Friberg, Zaplox CEO. "This opens up new market possibilities for us and gives Zaplox a solid platform for growth and expansion with a highly respected partner. We strongly believe that mobile keys and mobile access, combined with ancillary guest services, will be an important factor in the future of the hospitality industry."

Mobile Access 'How To' White Paper

Kaba released a white paper to help operators evaluate the mobile access opportunity. The paper, "3 Steps to Implement a Successful, Secure Mobile Access Guest Experience," is available for download at KabaLodging.com

Kaba – Beyond Security

Under the Kaba brand, dorma+kaba Group offers innovative products, systems and services that make it to a leading provider of high quality access management solutions, locks, cylinders, physical access systems, enterprise data and time recording, and hotel access systems. The brand is also the global market leader for high security locks. For more than 150 years, Kaba has set trends in security and beyond – in terms of functionality, convenience, and design -- always with a focus on optimum value to customers. Kaba provides the Saflok and ILCO electronic locking solutions. www.kabalodging.com

dorma+kaba

The merger of the businesses of Kaba Group, headquartered in Rümlang (Switzerland) and Dorma Group, based in Ennepetal (Germany), was completed on September 1, 2015. Together, dorma+kaba is one of the top 3 global companies in the market for security and access solutions, with pro forma sales of over CHF 2 billion, and around 16,000 employees.

(formerly: KABN / KABNE)

Further information at www.dormakaba.com

For more information on Kaba and its products, please contact Dena Reyes at (800) 999-6213 or email infolodging@kaba.com.

About Zaplox

Zaplox is a leading provider of advanced mobile key services to the global hotel market. Zaplox operates globally, offering the hospitality industry a turnkey platform, including an app for managing the guest experience, based on a secure and efficient mobile key system. The proprietary Zaplox solution provides hotels with a complete mobile guest journey that includes customized branding and promotional offers presented at the appropriate time and location, in order to maximize both guest satisfaction and revenue. The Zaplox solution works on all major smartphone platforms, supports all major hotel door locks and hotel systems, and can replace or coexist with all current keycard technologies. Zaplox was founded in 2010 at IDEON Science Park in Lund, Sweden, and the solution has been installed and in commercial use since 2011. With operations in Europe and North America, Zaplox offers flexible, customer-oriented support. For more information, please visit www.zaplox.com.

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